



2010/2011 HBA Summer Employment Report



Richard Ivey School of Business
The University of Western Ontario

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Director's Message

Congratulations to the Ivey HBA class of 2012! This was another successful year for Ivey HBA summer placement, as they achieved 96% placement across a variety of industries, functions, geographies and companies.

What follows is the summary of employment information as reported by the students.

If you have any questions, please contact the Career Management Office at (519) 661-3270.

Sincerely,

Sharon Irwin-Foulon
 Director, Ivey Career Management

Placement and Avenue

Job Status	% of Job Seekers
Received Offer(s)	96%
Still Seeking Employment	4%

Reporting Information	% of Class
Actively Seeking Employment	90%
Not Seeking Employment	3%
Reporting Rate*	93%
No Information Provided	7%

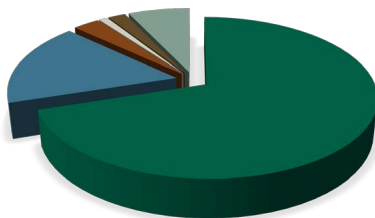
*Information gathered from job reporting survey and student resumes.

Source of Offer	% of Offers
Student Facilitated*	44%
School Facilitated*	53%
No Information Provided	3%

*See appendix for details

Demographics

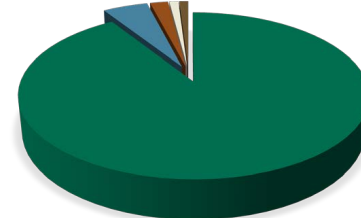
Birth Country



BIRTH COUNTRY % OF CLASS

■ Canada	70%
■ China	17%
■ India	3%
■ Korea	2%
■ United States	1%
■ Other*	7%

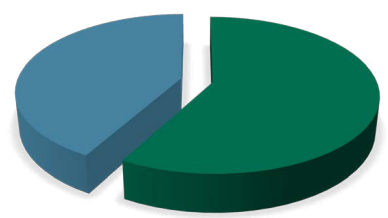
Citizenship



CITIZENSHIP % OF CLASS

■ Canadian	91%
■ Chinese	5%
■ Korean	2%
■ Indian	1%
■ Other*	1%

Gender



GENDER % OF CLASS

■ Male	58%
■ Female	42%

*See appendix for details

Compensation by Industry

Average Weekly Salary **\$900**

Industry - Base Salary	% of Offers	Mean	Median	High	Low
Accounting	12%	\$928	\$850	\$1,700	\$600
Consulting	8%	\$933	\$981	\$1,200	\$400
Consumer Packaged Goods	2%	\$769	\$769	\$770	\$768
Energy/Resources	5%	\$952	\$1,000	\$1,038	\$730
Finance-Corporate Office	8%	\$710	\$725	\$880	\$525
Finance-Corporate Banking*	18%	\$1,254	\$1,346	\$1,250	\$300
Finance-Insurance	2%	\$765	\$640	\$1,154	\$600
Finance-Investment Management*	5%	\$789	\$600	\$1,250	\$300
Finance-Private Equity/ Venture Capital	3%	\$1,075	\$1,050	\$1,500	\$700
Government	3%	Not enough data available.			
Healthcare	2%	Not enough data available.			
IT/Telecommunications	3%	\$908	\$825	\$1,500	\$638
Leisure/Entertainment	5%	\$640	\$650	\$960	\$300
Manufacturing	3%	Not enough data available.			
Marketing/Sales/PR/ Advertising	5%	\$415	\$388	\$713	\$100
Media/Publishing	3%	Not enough data available.			
Non Profit Organizations	2%	\$498	\$500	\$545	\$400
Retail/Wholesale	6%	\$684	\$830	\$896	\$104
Other*	5%	\$542	\$555	\$577	\$480

*See appendix for details

Compensation by Function

Function - Base Salary	% of Offers	Mean	Median	High	Low
Accounting	14%	\$920	\$850	\$1,700	\$600
Consulting	10%	\$940	\$981	\$1,200	\$500
Finance-Corporate Banking*	18%	\$1,318	\$1,346	\$3,000	\$250
Finance-Industry	6%	\$761	\$750	\$1,154	\$400
Finance-Investment Management*	7%	\$828	\$625	\$1,533	\$300
Finance-Private Equity/ Venture Capital	3%	\$1,075	\$1,050	\$1,500	\$700
Finance-Other*	1%	\$742	\$750	\$750	\$725
General Management	2%	Not enough data available.			
Human Resources	1%	\$581	\$600	\$600	\$544
IT	1%	\$776	\$811	\$880	\$600
Leadership Development Programs	3%	Not enough data available.			
Marketing	11%	\$682	\$720	\$1,500	\$100
Operations	14%	\$623	\$592	\$1,000	\$104
Sales	7%	\$766	\$750	\$1,000	\$638
Other*	2%	Not enough data available.			

*See appendix for details

Compensation by Geography

Geography - Base Salary	% of Offers	Mean	Median	High	Low
Asia	11%	Not enough data available.			
Canada-Alberta	6%	\$1,057	\$955	\$1,346	\$850
Canada-British Columbia	5%	\$507	\$589	\$750	\$100
Canada-ON-London	6%	\$713	\$675	\$1,100	\$500
Canada-ON-Other*	5%	\$717	\$699	\$1,000	\$400
Canada-ON-Toronto/GTA	54%	\$909	\$825	\$3,000	\$200
Canada-Other*	3%	\$841	\$712	\$1,250	\$560
United States	7%	\$1,385	\$1,348	\$1,500	\$1,340
Other*	3%	Not enough data available.			

*See appendix for details

Recruiting Companies

This year over 166 companies recruited Ivey HBA students for summer positions including:

3M Canada Company	BrandHealth Communications Inc.	Citigroup Global Markets Canada	Ford Motor Company	IBM Canada Ltd.
Aberdeen Asset Management Inc	Brookfield Financial	Colgate-Palmolive Canada Inc.	General Electric (GE) Canada	IBM Japan
Accenture	Brookfield Residential Property Services	College Pro Painters	General Mills	Imperial Oil Limited
American Consulate General	Brunico Communications Ltd	CPG Connect	Golder Associates	Imperial Tobacco Canada
American Express	Business Development Bank of Canada	CPP Investment Board	Goldman Sachs & Co.	Info-Tech Research Group Inc.
ARC Financial Corp.	Canaccord Genuity	Credit Suisse	Golf Canada	Infrastructure Ontario
ASSET Inc.	Canadian Tire Corporation Limited	DBRS Limited	Goodlife Fitness Clubs	ING Direct Canada
Bain & Company Canada Inc.	Canpages Inc.	DECO Windshield Repair Inc	Graduate Marketing	Inroads Canada
Bank of America-Merrill Lynch Canada	Cargill Limited	Deloitte (Audit, Tax & ERS)	Greek Community of Toronto	Instinct Brand Equity Coaches
Bank of Canada	CertaPro Painters®	Deloitte (Consulting)	Greenhill	Institute for Competitiveness and Prosperity
Barclays Capital	CGA Ontario (Certified General Accountants)	Delvinia	Group IV Solar	Intelliware Development Inc.
Bell Canada Enterprises	CGI	Dundee Wealth	HayGroup	International Council of Shopping Centers
Birch Hill Equity Partners	Charity Intelligence Canada	Ernst & Young LLP	Helios Energy Inc.	Invesco Trimark
Blackhawk Network	CIBC Wholesale Banking	Evercore Partners	Hockey Night in Canada's Play On!	Investors Group Financial Services
BMO Capital Markets		Execulink Telecom	Homestead Christian Care	Ivey Centre for Health Innovation and Leadership
BMO Financial Group		Export Development Canada	Houlihan Lokey Howard & Zukin	
BNP Paribas		Fidelity Investments	Hugessen Consulting Inc.	
		Filter Innovations Inc.	Hydro One Networks	

Ivey Connects	MNP LLP	Prism Solutions	Sears	University of Western Ontario
Joe Jackman Brand Inc	Mobiroo Inc.	Procter & Gamble Inc.	SECOR Group	Whadyathink
Johnson & Johnson, Consumer Healthcare Products	Moelis & Company	Public Mobile	Soberman LLP	Wolverine Asset Management Ltd.
JP Morgan	Monitor Group	Purolator Courier Ltd.	StoneShare Inc.	XMG Studio Inc.
KPMG LLP	Morgan Stanley	Qatalyst Partners LP	Sun Life Financial	ZS Associates
Kraft Foods	Mosaic Sales Solutions	Quadrivium Advisors	Suncor Energy Products Inc.	
L Oreal	National Bank Financial	RBC	TD Securities	
Labatt Breweries of Canada	Nelvana Limited	RBC Capital Markets	TELUS	
Leo Pharma Inc.	Nissan Canada Inc.	RBC Wealth Management	The Boston Consulting Group	
LEVEL5 Strategic Brand Advisors	ONCAP	Research In Motion Limited	The Equitable Trust Company	
Loblaw Companies Limited	Ontario Public Service	RHB Group L.P.	The Israel Experience	
London Children's Connection	Ontario Teachers Pension Plan Board	Richard Ivey School of Business	Thorek/Scott and Partners	
London Economic Development Corporation	Osprey Capital Partners	Rogers Communications Inc.	Toronto Argonauts Football Club	
LoyaltyOne	Pacific & Western Bank of Canada	Rosenzweig & Company Inc.	Toronto Star & Star Media Group	
Macquarie North America Ltd.	Pacific Carbon Trust	RSM Richter (Accounting)	Towers Watson	
Mastercard Canada	Pelmorex Inc. The Weather Network	S.C. Johnson	Trapeze Group	
Mawer Investment Management Ltd.	PepsiCo	SAP Canada Inc.	TrojanOne Integrated Brand Activation	
McKinsey & Company	Pfizer Consumer Group	Satov	U.S. Commercial Service	
	PlantBest Inc.	SciVest Capital Management Inc.	UBS	
	Pricewaterhouse Coopers	Scotia Capital	Unhaggle Inc.	
			Unilever Canada	

Appendix

Source of Offer-Student Facilitated Includes:	Direct Contact, Executive Search Firm, Friend/Non-Ivey Referral, Internet/Company Website/Newspaper Posting and Pre-Ivey Employer.
Source of Offer-School Facilitated Includes:	Alumni Referral/Partnership Program, Club Event, Company Info Session, Student Online Job Postings (eZone), Faculty Referral and Ivey Classmate Referral.
Citizenship-Other Includes:	Australia, Colombia, Ecuador, Egypt, Jamaica, and Pakistan.
Birth Country-Other Includes:	Albania, Argentina, Australia, Bahrain, Bangladesh, Bosnia and Herzegovina, Bulgaria, Colombia, Ecuador, Egypt, England, Germany, Greece, Hungary, Israel, Italy, Jamaica, Japan, Kenya, Kuwait, Netherlands, Oman, Pakistan, Romania, Russian Federation, Saudi Arabia, Ukraine, United Arab Emirates, United Kingdom, and Viet Nam.
Industry-Finance-Corporate Banking Includes:	Investment Banking, Sales & Trading and Equity Research.
Industry-Finance-Investment Management Includes:	Asset/Portfolio Management, Wealth Management and Pension.
Industry-Other Includes:	Construction, Data Processing, Education, Environmental Services, Legal Services, Non-Profit, Real Estate, and Transportation.
Function-Finance-Corporate Banking Includes:	Investment Banking, Sales & Trading and Equity Research.
Function-Finance-Investment Management Includes:	Asset/Portfolio Management, Wealth Management and Pension.
Function-Finance Other Includes:	Retail Banking, and Risk Management.
Function-Other Includes:	Legal Services, Logistics, and Real Estate.
Geography-Canada-ON-Other Includes:	Brantford, Kitchener/Waterloo, Ottawa, and Windsor.
Geography-Canada-Other Includes:	Manitoba, Quebec, and Saskatchewan.
Geography-Other Includes:	Australia, Europe (Unspecified), India, Spain, and the Middle East.