Talent Profile and Recruiting Needs Overview

The Ivey Business School’s Career Management team is committed to working with corporate partners to understand their specific hiring requirements and help develop unique hiring strategies. Ivey Career Management can assist with all hiring processes, from on-campus recruiting, to immediate recruiting needs, to “quiet searches.”

Explore the profiles inside to understand on how Ivey graduates may be able to contribute to your organization. Based on the various program experiences and class profiles offered at Ivey, we know our graduates are the employees who will deliver results at all levels of the organization.
Ivey is dedicated to academic excellence, providing programs and resources that help students prepare for the competitive job market. Prior to Ivey, our students have demonstrated a track record of success that is indicative of their future contribution to their companies and communities. The Ivey Career Management team connects you to top talent from our core programs to meet all your corporate needs. See which talent profiles are right for you.

World-Class Programming

<table>
<thead>
<tr>
<th>0 – 1 YEARS OF EXPERIENCE – PROGRAM</th>
<th>CLASS SIZE</th>
<th>AVAILABILITY</th>
</tr>
</thead>
<tbody>
<tr>
<td><em>Honors Business Administration, HBA</em></td>
<td>600 HBA1s</td>
<td>Summer employment between their first and final year of HBA (third year university)</td>
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<tr>
<td><em>Dual Degree HBAs</em></td>
<td>600 HBA2s</td>
<td>Permanent employment, graduation as of May</td>
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Through Ivey’s case-learning approach, the HBA program develops technical knowledge of business, and more importantly the leadership essentials that set HBAs apart from other undergraduate candidates. The Ivey HBA “2+2” program structure (HBA is a 4-year degree with admission to Ivey following completion of 2 years of university study) and rigorous applicant requirements ensure an exceptional talent pool. HBAs have “top of the class” academic records from more than 40 different academic programs worldwide. But it’s not just about grades. In fact, only at Ivey is student achievement outside the classroom as important to the process to get into the program, as academic standing. HBAs have demonstrated leadership in extracurricular activities, proven experience performing in teams, and exceptional communication skills.

Included in this group of graduates are students who have completed their Ivey HBA concurrently with a degree in one of: Arts & Humanities, Economics, Engineering, Geography, Global Studies (Huron), Health Sciences, Kinesiology, Law, Media Information & Technoculture, Medical Science, Music, Nutrition & Dietetics (Brescia), Political Science, Psychology (Western and Huron) and Sciences.
### Master of Science in Management, MSc

The Ivey MSc is a specialized degree in International Business. It is a direct-entry graduate program where students enter with a previous degree and build on this experience through Ivey’s case-learning method – exploring real-life international business challenges including international work experience as part of the curriculum. Graduates have two distinct features from other programs. First, the dynamic array of international experience of the class means that each class and team learning experience develops the ability of students to work in international teams. Second, the superior analytical skills developed in interpreting and applying best practice means that students can independently develop leading edge competencies in a variety of areas. And finally, the 10-week practicum in an Indian corporate environment combined with the Ivey Business Project means that every student has practical experience in a developed and developing market. MSc graduates are prepared to move into both domestic and internationally based careers where international expertise and advanced business knowledge is valued.

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<tr>
<th>Class Size</th>
<th>Availability</th>
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<tr>
<td>20–40</td>
<td>Permanent employment, graduation as of May</td>
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### MSc/CEMS Master of International Management, MIM

The CEMS MIM is an internationally renowned business designation and an option within the Ivey MSc Program, exclusively open to the MSc students of the 28 CEMS partner schools worldwide. Financial Times has consistently ranked the CEMS MIM as a top 3 Masters in Management program worldwide, including #1 for combined international results. Each CEMS partner is recognized as being one of the top business schools in the world, Ivey being the exclusive Canadian partner. Over 60 leading organizations with strong international reputations and recruitment have joined the ranks of CEMS corporate partners. Key components of the curriculum include up to two study terms at CEMS partner schools, seminars hosted by top corporate partners throughout the year, a real-world group consulting business project and proven fluency in a minimum of two languages.

<table>
<thead>
<tr>
<th>Class Size</th>
<th>Availability</th>
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<tbody>
<tr>
<td>20–40</td>
<td>Permanent employment, as of May start date</td>
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### CEMS Master of International Management, MIM Exchange Students

In addition to our Ivey MSc students, we also welcome approximately 50 students, in September and January, from our CEMS Academic Partners. These students come from a wide range of various specialized masters programs from world-renowned schools, such as London School of Economics, ESADE in Barcelona, HEC Paris, Tsinghua in Beijing, HKUST in Hong Kong, National University of Singapore, just to name a few. These multilingual students will face international study and work experience, group consulting projects, corporate partner-hosted seminars and CEMS-hosted community events during their time in the CEMS Program at Ivey and their other MIM programs.

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<tr>
<th>Class Size</th>
<th>Availability</th>
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<tbody>
<tr>
<td>50</td>
<td>International Internships and Permanent employment, as of May start date</td>
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Master of Business Administration, MBA

With an average of 4.5 years work experience across more than a dozen industries, Ivey’s MBA graduates are ready to put their experience and business acumen to work for you. Trained in Ivey’s Cross-Enterprise Leadership approach, MBA graduates possess an ability to see complex issues and challenges across an organization, and have built a solid decision-making framework that allows them to implement effective solutions. With a class average GMAT score of 670 and armed with core business knowledge and leadership essentials, Ivey’s MBA graduates are the employees you want to lead your organization into the future. Ivey MBA graduates also include Ivey Accelerated MBAs, (AMBAs), who are alumni of Ivey’s HBA program.

Career-Focused Electives and Major Real-World Projects

Midway through the program, students can select a minimum of eight electives from a wide variety of offerings. MBAs can build their own elective structure that allows them to concentrate on different function and industry preferences or career development, including corporate strategy, international business, consulting, finance, marketing and leadership. Specific streams are available in entrepreneurship and the health sector.

Combined JD/MBA

JD/MBAs complete a law degree while concurrently pursuing their MBA over three years instead of the typical four. This is a limited enrolment program and these high-achieving leaders come into the program with scores of higher than 600 on the GMAT or 160 on the LSAT, as well as a minimum of two years’ full-time work experience and demonstrated leadership potential. These candidates are driven, motivated, passionate, and capable of managing the intensity of two very demanding programs. With the complex challenges facing today’s biggest organizations, the integration of business and law is a certainty. Our JD/MBA graduates are ideal for organizations that are looking to hire leaders who can provide in-depth knowledge and expertise in the many areas in which business and law interact.

47% of our alumni worldwide hold senior management positions, with titles of Director or above.
### 7+ YEARS OF EXPERIENCE – PROGRAM

<table>
<thead>
<tr>
<th>CLASS SIZE</th>
<th>AVAILABILITY</th>
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<tbody>
<tr>
<td>100+</td>
<td>Immediate</td>
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#### Executive Master of Business Administration, EMBA

Graduates from Ivey’s EMBA are ready to put their experience to work. Their years of professional experience combined with the decision-making and leadership skills that they have enhanced through their professional development at Ivey, makes these graduates the perfect choice to bring new insights and perspectives to an organization.

#### Alumni

With proven success, 47% of alumni hold senior management positions in their organizations. This includes job titles such as CEO, CFO, CIO, CMO, CTO, Chair/Vice Chair, Founder, Manager Director, Owner, Partner, President, Proprietor, Vice President and Director.

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Ivey has more emerging leaders on the Caldwell Partners “top 40 under 40” list than any other business school.
Quality Candidates for Diverse Needs

By considering recruiting at Ivey and learning more about our graduates, you are taking the first step towards an effective recruiting engagement. From interns to senior business leaders, Ivey is a pre-qualified source for business talent. Speaking with a representative from the Client Relations Team will help to identify your ideal recruiting targets. Contact us by phone at (519) 661-3270 or Email us at recruit@ivey.ca.

### Sample Recruitment Needs

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<tr>
<th>Sample Recruitment Needs</th>
<th>Suitable Candidates</th>
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<tr>
<td><strong>C-Level Executive:</strong> A senior executive with upwards of 15 years experience who can see the big picture, think laterally across the organization and lead the implementation of new strategic initiatives.</td>
<td>Alumni, EMBA</td>
</tr>
<tr>
<td><strong>Director, Functional:</strong> A candidate with more than 10 years of experience and specific functional knowledge and expertise. Someone who can think and work cross-functionally, make strategic decisions, and manage teams and resources.</td>
<td>Alumni, EMBA</td>
</tr>
<tr>
<td><strong>Manager:</strong> With several years work experience and specific functional knowledge; these managers have the skills to lead, communicate, and achieve buy-in from senior management team; often accountable for profit/loss, client portfolios, regions, etc.</td>
<td>Alumni, EMBA, MBA</td>
</tr>
<tr>
<td><strong>Associate:</strong> Entry-level MBA role, requiring those with functional or industry experience. Candidates who have demonstrated a track record of success in pre-MBA roles. Strong leadership and managerial skills with a great work ethic, and the ability to deliver results under pressure.</td>
<td>Alumni, MBA</td>
</tr>
<tr>
<td><strong>Rotational Programs:</strong> Program participants are tasked with challenging roles within various functions, while completing assignments designed to develop broader business understanding and promotion into leadership roles. Candidates are hired based on ‘fit’, leadership skills, and passion and interest in the industry and employer.</td>
<td>MBA, HBA, MSc</td>
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<tr>
<td><strong>Analyst:</strong> Entry-level role, in a variety of industries. A candidate with a solid business skill-set, who is well-rounded, and has demonstrated exceptional academic success. Strong analytic capability, teamwork skills, and a drive to achieve results.</td>
<td>HBA, MSc</td>
</tr>
<tr>
<td><strong>Assistant Manager/Coordinator:</strong> The candidate demonstrates a functional preference. With strong analytic, communication, and leadership skills, the role is a primarily project execution, while supporting strategic planning. Communicating the strategic vision of the business unit and coordination of cross-functional teams is key to the role.</td>
<td>HBA, MSc</td>
</tr>
<tr>
<td><strong>Intern:</strong> Candidate with minimal work experience, and industry-specific interests. Demonstrates a track record of academic success along with the drive to take accountability on short-term projects. Able to deliver on results with minimal management, and a solid understanding of the broader business case.</td>
<td>HBA, MSc MIM</td>
</tr>
<tr>
<td><strong>Special Projects:</strong> With 0-7 years of work experience, a candidate who can take the lead and deliver results on short-term projects. Possesses specific expertise or functional knowledge with excellent time-management and organizational skills, ability to work in teams, analyze, make recommendations, and present under pressure.</td>
<td>MBA, HBA, MSc</td>
</tr>
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