MSc INTERNATIONAL BUSINESS/CEMS EMPLOYMENT REPORT CLASS OF 2017

Graduate employment at a glance

89%
Of those seeking, received an offer within three months of graduation, based on a 94% reporting rate

$62,135
Average salary (includes: base salary, signing bonus, and other guaranteed compensation)

Demographics

67
Total Students in Class

22
Average Age at Entry

33%
Percent Non-Canadian*

*as defined by Citizenship

Distribution of Industries

Consulting (22%)
Technology (20%)
Financial Institution (12%)
Wholesale/Retail (8%)
Manufacturing (6%)
Marketing/PR/Advertising (4%)
Restaurant/Hospitality/Food Services (4%)
Executive Search (4%)
Consumer Packaged Goods (4%)
Government (4%)
Other (14%)

Distribution of Industries of our 28,000 alumni worldwide

Financial Services (30%)
Consulting (13%)
Information Technology (7%)
Biotech/Healthcare/Pharma (5%)
Education (5%)
Wholesale/Retail (4%)
Consumer Packaged Goods (3%)
Manufacturing (3%)
Marketing/PR/Advertising (3%)
Real Estate/Property (3%)
Telecommunications/Communications (3%)
Other (21%)

Other includes Biotechnology, Engineering, Fine Art, Healthcare/Pharmaceuticals and Printing/Publishing/Media
MSc INTERNATIONAL BUSINESS/CEMS CLASS OF 2017

Graduates Compensation Summary

$62,135
(Average salary (includes: base salary, signing bonus, and other guaranteed compensation)

<table>
<thead>
<tr>
<th>Base Salary</th>
<th>% Receiving</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>100%</td>
<td>$59,000</td>
<td>$20,000 – $101,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Signing Bonus and Other Guaranteed Compensation</th>
<th>% Receiving</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>38%</td>
<td>$5,000</td>
<td>$106 – $37,850</td>
</tr>
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Source of Offer

<table>
<thead>
<tr>
<th>School-Facilitated</th>
<th>41%</th>
</tr>
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<tbody>
<tr>
<td>Career Management Posting</td>
<td>25%</td>
</tr>
<tr>
<td>Networking (with Alumni and Corporate Partners)</td>
<td>12%</td>
</tr>
<tr>
<td>Alumni/Classmate/Faculty Referrals</td>
<td>4%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Graduate-Facilitated</th>
<th>43%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Networking (outside School)</td>
<td>25%</td>
</tr>
<tr>
<td>Internet, Company Website, Executive Search Firms or Newspaper Postings</td>
<td>16%</td>
</tr>
<tr>
<td>Previous Employer</td>
<td>2%</td>
</tr>
<tr>
<td>Other/Unknown</td>
<td>16%</td>
</tr>
</tbody>
</table>

Accepts by Company Size

- 1-50 employees (18%)
- 51-200 employees (6%)
- 201-500 employees (6%)
- 501-1000 employees (14%)
- 1001-5000 employees (12%)
- 5001-10,000 employees (10%)
- 10,000+ employees (35%)

Offers accepted by Geography

- British Columbia (Vancouver) 4%
- Ontario (Kitchener/Waterloo) 2%
- Ontario (London) 2%
- United States 52%
- Quebec (Montreal) 8%
- Ontario (Ottawa/Hull) 2%
- Europe 16%
- Asia 10%
- Australia 2%

Please note: Percentages throughout the report may not total 100% due to rounding.