Average Graduate employment at a glance

92%

Of those seeking, 92% received an offer by September 1 of 2017, 2018 and 2019 respectively based on an 89% reporting rate

$111,263

Average salary (includes: base salary, signing bonus, and other guaranteed compensation)

Distribution of Industries
- Consulting (40%)
- Financial Institution (22%)
- Technology (9%)
- Healthcare (4%)
- Wholesale/Retail (4%)
- Consumer Packaged Goods (2%)
- Construction (2%)
- Education (2%)
- Engineering (2%)
- Entertainment (2%)
- Environmental (2%)
- Marketing/PR/Advertising (2%)
- Pharmaceuticals/Medical (2%)
- Real Estate/Property (2%)
- Restaurant/Food Services (2%)

Distribution by Function
- Consulting/Corporate Strategy (51%)
- Finance (includes Commercial Banking, Corporate Banking, Investment Banking, Private Equity/ Venture Capital, Real Estate, Graduate Leadership/Rotational Programs) (17%)
- Business Development/Corporate Development (7%)
- Leadership Development/Rotational Program (7%)
- Marketing (4%)
- Operations (4%)
- Research and Development/Product Development (4%)
- Product Management (2%)
- Project Management (2%)

85%

made at least one career transition
(change in industry, function and/or geography)
**MBA DIRECT EMPLOYMENT REPORT**

**Graduates Compensation Summary**

$111,263  
(Average salary (includes: base salary, signing bonus, and other guaranteed compensation)

<table>
<thead>
<tr>
<th>Source of Offer</th>
<th>% Receiving</th>
</tr>
</thead>
<tbody>
<tr>
<td>School-Facilitated</td>
<td>69%</td>
</tr>
<tr>
<td>Career Management Posting</td>
<td>47%</td>
</tr>
<tr>
<td>Networking (with Alumni and Corporate Partners)</td>
<td>13%</td>
</tr>
<tr>
<td>Alumni/Classmate/Faculty Referrals</td>
<td>9%</td>
</tr>
<tr>
<td>Graduate-Facilitated</td>
<td>27%</td>
</tr>
<tr>
<td>Networking (outside School)</td>
<td>16%</td>
</tr>
<tr>
<td>Internet, Company Websites, Executive Search Firms and Newspaper Postings</td>
<td>7%</td>
</tr>
<tr>
<td>Graduate facilitated - Previous Employer</td>
<td>4%</td>
</tr>
<tr>
<td>Other/Unknown</td>
<td>4%</td>
</tr>
</tbody>
</table>

**Base Salary**

<table>
<thead>
<tr>
<th>% Receiving</th>
<th>Average</th>
<th>Min</th>
<th>Max</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>100%</td>
<td>$65,000</td>
<td>$90,000</td>
<td>$175,000</td>
<td>$70,000</td>
</tr>
</tbody>
</table>

**Signing Bonus**

<table>
<thead>
<tr>
<th>% Receiving</th>
<th>Average</th>
<th>Min</th>
<th>Max</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>40%</td>
<td>$5,000</td>
<td>$15,000</td>
<td>$30,000</td>
<td>$5,000</td>
</tr>
</tbody>
</table>

**Other Guaranteed Compensation**

<table>
<thead>
<tr>
<th>% Receiving</th>
<th>Average</th>
<th>Min</th>
<th>Max</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>13%</td>
<td>$3,900</td>
<td>$5,000</td>
<td>$7,000</td>
<td>$5,000</td>
</tr>
</tbody>
</table>

**Offers Accepted by Geography**

- 2% Alberta (Calgary)
- 2% United States
- 4% Ontario (Toronto/GTA)
- 2% Ontario (London)
- 2% Ontario (Kitchener/Waterloo)
- 2% Ontario (Ottawa/Hull)
- 2% Canada (Other)
- 2% Asia (China/Hong Kong)

84% Ontario (Toronto/GTA)