The 2012 Annual Report is the first publication to use the new Ivey logo. For more information about the new visual identity and the Ivey Business School visit: www.ivey.uwo.ca/iveybrand
It’s a tradition of innovation that sets us apart. By making bold decisions and seeing them through, we continue to stay ahead of the curve and, in doing so, create the leaders who will make an impact tomorrow. Today.

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<th>Cross-Enterprise Leadership: Strategic Imperatives</th>
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<td><strong>Create</strong></td>
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<td>1. Create intensive cutting-edge post-graduate degree programs</td>
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If I were limited to sharing just two of the School’s many accomplishments in 2012, I would point to the Gold Award for Education Excellence presented by the Canada China Business Council (CCBC) and a breakfast welcome for 600 HBA1 students at the London Convention Centre.

Behind these two events are dozens of initiatives and decisions interconnected over the decades that have defined who we are today – both as a faculty within Western University and a community of Ivey alumni around the world.

Each year there are critical events that define points in time and alter our future. When I began at Ivey in the summer of 2003, the SARS crisis was winding down while the war in Iraq was winding up; the International Olympic Committee awarded Vancouver the 21st Winter Games; and Apple launched iTunes. Throughout my tenure, many other events disrupted our world view, most notably the financial crisis of 2008–09.

However, it is not the events themselves that have defined us. Rather, it is how we prepared for them and how we responded to them.

As I reflect on my time as Dean, I can clearly see how a few distinguishing characteristics have defined Ivey under my leadership as well as that of the Deans who came before me.

These enduring characteristics have enabled the School to adapt and grow while maintaining a solid commitment to its foundation and its mission: to develop business leaders who think globally, act strategically and contribute to the societies in which they operate.

In my view, Ivey’s defining characteristics are twofold: a perceptive and visionary worldview supported by strategic discipline; and a tradition of innovation enabled by a spirit of collaboration and a deep commitment to improve the practice of management.

The two achievements I have highlighted are living examples of these strengths.

To fully appreciate the relevance of the CCBC award, you must trace the story back through more than three decades and five Deans. It begins prior to 1984 (long before most of us anticipated the economic powerhouse China would become) when the School launched the China Project with a ground-breaking partnership with Tsinghua University. From this starting point, Ivey continued to evolve and commit to academic leadership in China, becoming the first and only North American business school to build an independent campus in Hong Kong in 1998, and the world leader in the development and distribution of Asia cases today.
This same level of commitment and foresight marks the evolution of the HBA program. You could argue that the 2012 story highlighting our eighth section of HBA students could be traced back to the School’s beginning 90 years ago. In truth, our decision to grow the HBA into the world’s best undergraduate program started in 2005 as one of five key pillars in Ivey’s Cross-Enterprise Leadership Strategy. This strategy was the consequence of six months of stakeholder consultations combined with a comprehensive environmental and competitive analysis led by an interdisciplinary team from Ivey. Our Cross-Enterprise Leadership Strategy integrated all elements of who we are and what we do, from how we approach research and develop faculty to how we select our students and develop their leadership potential to address 21st century challenges. Our 2012 Annual Report reviews our achievements through the lens of the five pillars of this strategy:

1. Create intensive cutting-edge post-graduate degree programs
2. Build the world’s best undergraduate program and grow its size
3. Focus executive development to support businesses in the development of Cross-Enterprise Leaders
4. Align our research to solve a handful of the most critical cross-enterprise business issues, creating dedicated institutes and cross-disciplinary centres of excellence
5. Launch an ambitious fundraising campaign to support our future and strengthen our connection with Ivey alumni around the world

With your help, we have been successful on all fronts. Fortunately, we are not limited to just two highlights in this Annual Report, as there have been many achievements to celebrate this year and many more to come in the year ahead. In June, we will celebrate the completion of our $200 million Campaign for Leadership, and when we officially open our doors to more than 1,400 students on September 9, 2013, we will also celebrate the 90th anniversary of our first graduating class. A past defined by a global perspective, strategic innovation, collaboration and commitment. A future of unlimited possibility. This is where we stand today. It has been an honour and a privilege to serve you as Dean. This is an extraordinary School with a great future. Ivey is in good hands. Yours.

Highlighting a year in gifts.
Ivey Campaign for Leadership
Throughout 2012, more than 25 donors made gifts of $100,000 or more. It is with our sincere thanks that we highlight a few of these gifts and recognize all of our generous donors in the listings starting on page 30.

- KPMG Enterprise donated $300,000 to establish CommunityShift™, an exclusive development program and network designed for C-level leaders of Canadian charities and not-for-profit organizations.
- Donald Lang, HBA ‘80, donated $500,000 to create an endowment to establish a new HBA scholarship in entrepreneurship. In addition to academic achievement and demonstrated leadership skills, the recipients will personify the spirit, passion and drive necessary to become a successful entrepreneur.
- Marion & Donald McDougall, MBA ‘61, donated $250,000 in support of Ivey’s new building, in addition to a $250,000 planned gift to provide future support to the Ian O. Ihnatowycz Institute for Leadership.
- Suncor Energy Foundation invested $1.125 million to establish the Suncor Chair in Energy Policy and the Suncor Energy Emerging Leader Award, in addition to supporting program outreach, case-writing and research.
- Kathleen & William Troost, MBA ‘75, increased their support of the Ian O. Ihnatowycz Institute for Leadership with an additional $1 million commitment, bringing their total Campaign for Leadership commitment to $2 million.
Dean Stephenson’s mention of Ivey’s Gold Award for Education Excellence from the Canada China Business Council as a highlight of 2012 sends an important signal about the evolution of our university.

The distinction not only reflects well on Ivey’s exceptional international outreach efforts, it raises the bar for Western’s broader potential to play a bigger role on the global stage. At the same time, there is no doubt China and other countries will play more visible and active roles in the life of our academic community here at home.

I am writing this message in a hotel room following a fascinating tour of the new Centre for Synchrotron Radiation at Soochow University in Jiangsu Province, China, where I’m travelling with Premier Dalton McGuinty on a trade mission to highlight Ontario’s expertise in technology and innovation.

Led by Western chemistry professor T.K. Sham, the Centre for Synchrotron Radiation officially opened last spring as a joint initiative between Soochow and Western. Drawing upon the expertise of researchers from our Faculties of Engineering, Science, and Medicine & Dentistry, the Soochow facility enables faculty and students from both institutions to explore the detail of molecular structures – high-tech science that holds the possibility for new discoveries in nano-materials and -devices, polymers and macro-molecules, as well as innovation in the theories and application of synchrotron radiation.

Western reached another milestone last year when we became the first North American university to open a permanent technology-transfer centre in China. Leveraging the talent found at Western and our affiliated London-based research institutes, WORLDiscoversies was established in 2008 to build bridges between local invention and global industry. Since then, innovations developed on campus have enabled this business arm of Western’s research enterprise to become one of Canada’s top-five tech-transfer offices in terms of licensing, patents issued and start-ups launched. WORLDiscoversies is now committed to bringing our expertise and track record of success to London’s sister city of Nanjing, where the goal is to lead the way in Chinese-Canadian tech transfer.

These are but two among a growing list of research and education partnerships Western is cultivating in China. Add to these partnerships five dual-degree programs, 11 faculty-student exchange agreements and 13 faculty-research agreements with Chinese universities. And considering that some 2,100 Western alumni reside in China, more than
100 of our faculty members originate from China and close to 50% of our international student cohort originates from China and the Asia-Pacific region, the rationale behind the region’s prominence in our international outreach comes into clearer focus.

Of course, China was not the only country on our radar in 2012. In November, we celebrated our partnership with Europe’s largest R&D organization with the official opening of the Fraunhofer Project Centre for Composites Research (FPC) at our new Advanced Manufacturing Park. Based in Pfinztal, Germany, the Fraunhofer Institute for Chemical Technology is a world leader in the development and testing of lightweight materials. Attracted by Western’s expertise in materials science, Fraunhofer has set up shop in London to focus its research on polymer composites highly valued by manufacturers in the automotive, aerospace and renewable energy industries. Backed with financial support from three levels of government, the venture marks Fraunhofer’s first partnership with a Canadian university and promises to attract new industrial partners to London and southwestern Ontario.

And in the search for Canada’s next generation of entrepreneurial leaders, Western also fared well in 2012. Six of our undergraduate students, including four from Ivey, emerged in December from a pool of 70 finalists representing 19 universities to win a spot among The Next 36 – described as Canada’s “most intense, hot-house effort to force grow entrepreneurs.” For eight months and in teams of three, participants receive mentorship from some of Canada’s top business leaders, up to $80,000 in venture capital and academic instruction from some of the world’s top faculty. Western is a proud academic partner of The Next 36.

By this time next year, we will have bid a sad but fond farewell to Dean Carol Stephenson, who retires this year after a decade at the helm of the Ivey Business School. Carol has demonstrated tremendous leadership during her tenure at Ivey, and she will leave behind a remarkable legacy when she departs. I look forward with great anticipation to celebrating her many achievements when we join together with faculty, students, staff, alumni and friends this coming September to cut the ribbon on the new Ivey building.

Research highlights.

With the support of a $65 million donation of computer hardware and software, IBM Canada enabled Western to play a lead role in the newly established Southern Ontario Smart Computing Innovation Platform (SOSCIP). The partnership between the governments of Canada and Ontario, IBM and a consortium of seven universities led by Western and the University of Toronto, SOSCIP pairs academic and industry researchers with high-performance technology capable of analyzing “big data” on a wide range of research challenges related to cities, health care, water conservation, energy monitoring and management, and agile computing. In November, SOSCIP’s IBM Blue Gene/Q system was ranked as Canada’s fastest supercomputer and among the top-100 fastest in the world.

An HIV vaccine developed by a team of Western researchers led by Dr. Yong Kang advanced through Phase I Clinical Trials in the U.S., proving the prototype is safe and tolerable in humans. As the first and only preventative HIV vaccine based on a genetically modified killed whole-virus, the prototype is now being evaluated for its immunogenicity and efficacy, moving one step closer to becoming the world’s first commercialized HIV vaccine.

As the first tenant in London’s new Advanced Manufacturing Park and the first research facility of its kind in Canada, the Fraunhofer Project Centre @ Western officially opened its doors in November. As Europe’s largest research and development organization, the Germany-based Fraunhofer Society joined forces with Western to create an industry-scale production environment for developing, testing, validating and characterizing new lightweight materials used in a wide range of manufacturing applications, including the automotive, aerospace and renewable energy industries.

The BBC-TV program Panorama featured Western neuroscientist Adrian Owen last fall, detailing his revolutionary efforts to communicate with severely brain-injured patients. The documentary, “The Mind Reader: Unlocking My Voice,” captures the first time Owen’s team of researchers had a patient in a vegetative state successfully respond to a specific question about his personal situation.
Seven years ago, Ivey had the foresight and courage to break the mould of conventional MBA and EMBA programs in order to better meet the needs of our students. In doing so, we’ve developed an interdisciplinary foundation for our post-graduate programs that better prepares our graduates for the growing complexities of a global business world. By integrating tried-and-true learning models such as the Case-Method of Learning and Cross-Enterprise Leadership with cutting-edge technology, state-of-the-art facilities and outstanding educators, Ivey’s post-graduate degree programs offer a balanced business education that is second to none.
Students and recruiters agree Ivey’s one-year MBA program is meeting the needs of the market.

Ivey MBA alumni walking into today’s one-year program will immediately recognize the intensity, classroom energy and exceptional classmates that characterized the two-year programs of the past.

The one-year MBA is a transformational experience that began in 2006 as a key pillar in a bold new strategy to revitalize the School brought in by Dean Carol Stephenson: develop intensive and cutting-edge MBA and EMBA programs that build on our strong traditions and reputation.

Ivey’s integrated one-year program format – now in its seventh year – begins with a solid foundation of business knowledge, and is rounded out by real-world projects and career-focused electives.

“In fact, MBA alumni walking into a one-year program class would find a lot of similarities with their two-year program,” said Faculty Director Fraser Johnson. “None of the educational experience or intensity of the program was in any way compromised by moving to one year. The high quality and selectivity have remained consistent. It’s something alumni can be proud of.”

With more than 15,000 MBA programs in multiple formats around the world from which to choose, the MBA market can be a challenging and hyper-competitive one for students.

Ivey moved to a one-year model in anticipation of changing student needs: we’re looking for the best candidates who want the intensity of the one-year format and the Case-Method of Learning that is much more experience-based than a series of lectures.

“The program is designed for those prospective students who have a strong sense of where they want to go and who don’t want to take two years to get there,” said Sharon Irwin-Foulon, Director, Career Management. “We’re looking for that person who is moving to something rather than running from something.”

For the discerning MBA investor, there are several strong reasons for taking an MBA degree here:

• The respect for the Ivey tradition rooted solidly in the Case-Method of Learning.
• The company of exceptional classmates, all with solid work experience compared to participants in other MBA programs.
• A cross-enterprise perspective that accelerates the students’ organization-wide leadership skills.
• The enormous value of the alumni network.

• Career support and coaching that is built right into the curriculum.

Chris Cansick, part of the MBA class of 2013, chose to come to Ivey because of the accelerated one-year program.

“Beyond Ivey’s incredible reputation, I chose to come here because of the smaller class sizes, the case-based learning and the fast-paced, one-year MBA program. The accelerated program allows me to get the most out of my education with the least amount of time away from my career,” Cansick said.

There are other considerations of lost wages during a two-year program, an important consideration for students considering their career paths, notes Andrea Lam, also a student in the 2013 class.

“Overall, Ivey has the right hardware and software to prepare students for long-term success. An MBA education is also a long-term investment that will not only help me succeed in my next job but also go a long way in catapulting my career. In this regard, Ivey’s one-year curriculum is unparalleled; the difference in opportunity cost for being out of school for one versus two years is just too much to ignore.”

Mikele Watters
BMO Capital Markets
Vice-President, Professional Development

“In the last five years, BMO Capital Markets has spent a lot of time working with the Ivey team to identify great and amazing candidates for both our sales and trading businesses, as well as for investment and corporate banking.”

Amit Sahasrabudhe, MBA ’08
Deloitte Consulting
Manager, Corporate Strategy

“Knowing the process itself, and knowing the types of students we’ve got in the past in our Deloitte practice, we continue to go back because we continue to see a lot of highly qualified students, highly intelligent, bright; they are highly polished and professional throughout the process, as well as when they come into our firm.”
Bonding with a country and a cause.

**EMBA India Trip teaches students how to make an impact in another culture.**

While Birgit Rameseder, EMBA ’12, started her Executive Client Field Project (ECFP) consulting for Harlequin Romance by investigating this vast market for its novels, it didn’t take her long to fall in love with the country itself.

“India is a very colourful country in so many ways,” said Rameseder, who is originally from Germany and is Chief Geologist at De Beers Canada’s Victor Mine. “I love how hard-working and resourceful the people are there.”

The India Trip is part of the Executive Client Field Project, a course in term three of the EMBA program and a critical part of the real-world experience that is an important component of the Executive MBA program. Birgit and her classmates were the first Ivey students from the program to go to India, after years of trips to Asia. As part of the field project, students chose Canadian companies and worked with them as unpaid consultants to see if India might be a potential market for their products or services.

Beginning in first term and culminating in the trip, the students were responsible for every aspect of the project – from assessing the needs of the company and setting up meetings in New Delhi, Mumbai or Bangalore to reaching out to the Canadian and Indian consulates, and even obtaining transportation.

The trip enables students to pull together all of the material learned in class and put it to use “in the streets,” said Rameseder.

“From setting up the appointments and meetings to finding these places, there are a lot of hiccups along the way, so you have to be flexible.”

Sharon Castelino-Wontorra, Vice-President, Operations and Technology, with TD Canada Trust, also had an eye-opening experience in India. Castelino-Wontorra is Indian-born and has visited India many times, but this was her first trip there in a business capacity. While her team’s plans were locked down well before the trip, the on-the-ground experience forced them to rewrite their recommendations.

“It was an opportunity to use the models that we had learned in class through all of the different projects and case studies and exercises and bring it all to life,” said Castelino-Wontorra. “There’s a certain sense of vulnerability and a thrill to doing that because it’s outside of your comfort zone. It brought the whole program to life for me.”

Professor Jean-Louis Schaan is field director for the India Trip and outlines how important the trip is for EMBA students. The trip enables students to live and work in another culture, integrate what they have learned in the program and learn how to do business in and with India.

“One of the School’s goals is to train global managers, so we want people to be at ease doing business internationally and working in a cross-cultural environment. One of the first things that the trip does is increase the humility of the participants,” Schaan notes.

“Once they go to India, they discover that it is a thriving economy, that the quality of management there is second to none, and so they come back with a greater respect for Indian managers, companies and executives.”

This global view is very important for Canadian EMBA students who may have little experience on the global stage.

“They come back with some tremendous experiences,” said Liz Snelgrove, EMBA Recruitment and Program Services Director. “Very often, they’ll have the expectation that everything will go according to their plan and it doesn’t turn out that way, so it changes their whole perspective on doing business globally. It’s an eye-opening experience.”

**Giving back along the way.**

The Indian culture also demanded a personal commitment from the students themselves.

Last year’s class raised $50,000 for a project called the Dream School, an organization that helps schools and children from low-income backgrounds to complete their schooling. Even with the extreme workload of the EMBA program, it helped them bond not only together but with India as well.
The new programs arising from Ivey’s partnership with CUPL will be the first of their kind and provide Chinese executives with real-world, case-based learning about leadership and legal practices in international business. It will also be the first Ivey EMBA program offered in Chinese.

Mainland China is an important expansion market for our well-established EMBA program and builds on the success of the customized Executive MBA program developed and run with the Agricultural Bank of China (ABC) in 2011–12.

“The relationship with CUPL allows us to increase our exposure in China beyond our strong base in Hong Kong, and we have the opportunity to partner with an organization that really knows the market there,” said Lyn Purdy, EMBA Director.

The partnership comes at an opportune time for both China and Ivey.

The shift to a talent-driven economy has created a severe shortage of internationally capable executives to lead multi-national companies in China as well as Chinese enterprises going abroad. The program will leverage Ivey’s decades of Asian experience and many years teaching executive level education in a practical, real-world learning environment.

Ivey was recently recognized by the Canada China Business Council as the Educator of the Year (see more on page 15) and has been active in Hong Kong and China for almost 30 years. Now the relationship with CUPL is another step forward in the leadership position we hold there. CUPL is a top-tier law school in China and has played a leading role in all national legislative activities since the founding of the People’s Republic of China. CUPL’s alumni are in key positions in business and government.

“As China prepares for its next stage of development, internationally capable executives are in great demand. Ivey’s unique case-method experience is increasingly recognized as a practical, real-world approach to building international capabilities. We are experiencing tremendous growth in China as a result,” said Ivey Asia Dean Jan De Silva.

An important addition to the program will enable CUPL students to engage in a discussion around the legal and political implications of the material discussed in class – to the benefit of both faculty and students. It’s a way for the teacher to become the student.

And a way for Ivey to extend its long-standing relationship with China.

“With the business education strengths of Ivey and the distinguishing legal management features of CUPL, we will provide a new and sought-after talent development environment to meet China’s leadership development needs.”

— Sun Xuan Zhong, Dean of CUPL Business School

What is CUPL?

- Highly reputable, top-tier national university in Beijing, specializing in law – considered a top law school in China.
- Founded in 1952 through the merger of the law, politics and sociology schools of Peking, Yenching, Furen and Tsinghua Universities.
- Played a leading role in all national legislation activities since the founding of the PRC and leads China’s jurisprudence theoretical innovation. Conducts international academic exchanges in law on behalf of the nation.

Benefits to Ivey

- Access to a very large and important market segment in China.
- First-mover association with highly prestigious CUPL and its alumni.
- Introduction to new executive education opportunities.
- Opportunity to learn about mainland enterprises and their leaders to leverage other Ivey programs.

Benefits to CUPL

- Offering a Western degree in Beijing.
- Learning about western business from a well-established case-method school.
- Learning how to teach effectively with cases.
- Association with a school that has shown its commitment to China.
Founded on a tradition of innovation, Ivey has built a top-notch HBA program that provides undergraduates with a breadth of knowledge and empowers them to take initiative, practise critical thinking and implement creative business solutions with sound judgment. Our non-conventional format, coupled with our Cross-Enterprise Leadership approach, gives students the peripheral vision they need to identify and understand their role within an organization and, at the same time, see how that organization fits within the global market.
HBA 2014: History in the making.

Largest undergraduate class already making its mark both inside and outside of the classroom.

The HBA class of 2014 has already made history. They are the largest undergraduate group to enter Ivey – approximately 600 students strong – and are fulfilling their promise both in the classroom and in the many projects and learning experiences they are undertaking outside of class.

And there is more history to be made in the years ahead. When they graduate, it will be the culmination of a key pillar of Ivey’s strategy: “Build the world’s best undergraduate program and grow its size.”

The eight sections of approximately 75 students represent 32 different birth countries and 34 languages, with approximately 30 percent of the students born outside of Canada. Not only do they come from all corners of the globe, they also have extremely varied undergraduate experiences, including engineering, economics, science, IT, math, English and the arts.

“The quality of the typical Ivey HBA student, from academic excellence to leadership potential, is of the same high standard. What is really different is the much greater diversity of the class demographics. Most importantly, even though we have doubled the size of the program, we haven’t given up any of the elements that make it so unique and fantastic,” said HBA Program Director Mary Heisz.

What has made Heisz especially excited is the way in which alumni have stepped up to support the growth of the undergraduate program.

“From judging case competitions to supporting events like the Ivey Big Idea Event, alumni have been there for the students,” Heisz enthused. “They have really stepped up to support us in so many ways.”

Bringing the classroom to life.

A quick look at how Ivey students fared in important external activities that enable them to take what they’ve learned in the classroom and apply it to real business situations.

Citi International Case Competition in Hong Kong: A third-place finish from among top-ranking global schools. The team: Adam Edgerley, Ethan Feldman, Russell Citron and Jeremy Chad.

Northeastern Case Competition in Boston: Ivey’s team placed first. The team: Connor Lyons, Samaar Haider, Norman Gao and Samantha Hamilton.

2012 ModelOff Financial Modeling World Championships in New York: Kevin Zhou placed in the top 20 from over 2,000 participants globally in a financial modeling competition.

The Next 36: Mallorie Brodie, Ali Jiwani, Owen Ou and Steven Wellman – all HBA2 students – will participate in the prestigious The Next 36 program for entrepreneurial leaders. They were selected from 70 finalists from 19 universities across Canada.

National Investment Banking Competition: HBA2 students took first and second in the competition against such schools as Rotman, Georgetown and Wharton. First-place team: Kevin Zhou, Kevin Gryp (AE02), Feroz Qayyum and Rohit Guntur. Second-place team: Linda Xu, Sid Mittal and Jing J. Ding.

Students Areeba Raza, Apoorv Gupta and Emanuel Bursuc were among HBAs involved in the Hunter Straker and Ivey Give LemonAid event, which raised more than $43,500 in 48 hours for United Way.
Beyond the classroom.

A classroom that extends around the world gives HBA students a global perspective on business.

What can wrapping paper that’s safe for dogs to eat teach students about Cross-Enterprise Leadership?

Enough to make the Cross-Enterprise strategy very real for students in the HBA program.

Through an HBA course called Learning Through Action, students gain important real-world experience. One new initiative is the Capital C Big Idea Challenge that gives students a chance to think outside the box in building a business plan for products and services that meet consumer needs.

Pooch Papers, a unique proposal for pet-safe wrapping paper developed by Rob Cianfarani, Melissa DiMarco, Philip Jun, Anisha Karim, Ajudriana Li, Jocelyn Reid and Jeffery Sehl, was one of two winners in this challenge.

The other was an idea that encouraged a healthier lifestyle among young adults by awarding points that could be redeemed for products at participating companies. The business plan was created by Michael Bolton, Mike Henry, Lucy Liu, Wesley McPherson, Huyen Nguyen, Rahul Srinivasan, Dhruv Vyas and Holly Whitnall.

And there are other external opportunities, such as case competitions and service electives, that also enable them to put their skills to work.

“In every one of these opportunities, students have to think about the business challenge holistically, considering all of the functional areas they’ve covered in their program, from strategy and finance to marketing and IT. Then they have to communicate their proposals effectively through the class presentations,” said HBA Program Director Mary Heisz.

“Projects like these are ways of taking cross-enterprise learning out of the classroom and making it come alive for students. It’s an excellent way for students to realize how much they’ve learned and how it all fits together.”

Projects can also help students understand the importance of contributing to their communities. Students involved in the Hunter Straker and Ivey Give LemonAid event in April raised more than $42,500 in 48 hours for United Way of London & Middlesex.

Other opportunities, such as case competitions, international trips and clubs, challenge HBAs to apply what they’ve learned to the real world of business.

A chance to build the Ivey brand.

International case competitions give students a chance to test their mettle against other students and build a global contact list at the same time.

“These opportunities give the students a chance to see the world and meet and interact with students and judges around the world,” said Heisz. “Many students are interested in working abroad, and this gives them a chance to build a network of contacts in other countries.”

More importantly, case competitions are the Ivey brand in action.

“Our students get a chance to show off what they do here at Ivey,” added Mary. “They get a chance to say: ’This is what we do here every day.’ ”

Outside the classroom, a world awaits.

The classroom also extends beyond Ivey’s four walls through courses and electives.

HBA2 students in Professor Nicole Haggerty’s Service Learning in Africa elective visited four business schools in Kenya, Rwanda and Ghana to learn about the challenges of business there and to bring case-based teaching to African business schools. The program – created through the assistance of Western University and the Engaging Emerging Markets Research Centre – made a huge impact in the lives of students involved.

In all of these opportunities, Ivey students are given the chance to turn their learning into action, and hone their skills as the next generation of business leaders.
Ivey’s MSc program receives international recognition.

With international recognition as the top school in the CEMS Global Alliance in 2012, Ivey’s three-year-old MSc program is also gaining a global reputation for a unique quality exhibited by its graduates – cultural dexterity.

A pre-experience masters-level program, Ivey’s MSc in Management develops graduates who immediately differentiate themselves with a deeper understanding of global business cultures and the ability to transfer management solutions around the world.

“People are starting to see that our graduates can really work well in an international context,” said Faculty Director Darren Meister. “They literally work in an international environment every day of the program, whether here or at a partner school. At no point do they work in a comfortable environment with people who share the same cultural upbringing as they do.”

Ivey launched both its MSc program and a CEMS Master’s in International Management Program option, which allows students to study abroad at a CEMS partner school, in 2009. The program has grown to 41 students in the January 2013 incoming class, the largest so far. Ivey’s MSc program was also the first North American and the exclusive Canadian partner school to join the prestigious Community of European Management Schools (CEMS) – a global alliance of 28 top business schools on four continents along with 70 corporate partners and four NGOs.

“Word is getting out about the high-quality program and the type of student we’re looking for,” Meister said, and this is where Ivey’s MSc degree shares a similarity with its HBA, MBA and EMBA siblings.

The MSc program has taken the foundations of all of Ivey’s programs – the case method, the cohort-based system, exceptional communication skills, demanding workloads and real-world applicability – and added a distinct international context to each.

“Your classmates are now inherently international; the case-based methodology is changed by the students’ international experiences; and while the cases may have more of an international flavour to them, the reality is that Ivey has been in an international space for quite some time,” Meister added.

“Your classmates are now inherently international; the case-based methodology is changed by the students’ international experiences; and while the cases may have more of an international flavour to them, the reality is that Ivey has been in an international space for quite some time,” Meister added.

“The high expectations around responsibility and accountability also seemed to resonate with MSc students, said Meister.

“We hold them accountable – to be in class, to be prepared, to share their preparation and to treat themselves professionally. They rise to the challenge, even with a very heavy workload that demands the best of each student. It’s something that students have come to respect during their time here.”

These high expectations are being reflected in a growing placement rate, enabling students to display their cultural dexterity at many interesting companies around the globe – Johnson & Johnson, McKinsey, Ernst & Young, IBM and Porter Airlines, to name a few.

With more firsts sure to come, Ivey’s MSc reputation will continue to grow in the coming years.
It’s not the title that is the measure of good leaders; it’s their actions. In Ivey’s Executive Development programs, the classroom becomes a lab in which leaders test their experience against new knowledge and gain real insights that transform vision into action. True to Ivey’s innovative spirit, our Executive Development programs, more than any other, have been refocused on leadership. By redefining the scope of our programs and curriculums, Ivey ensures that every participant returns home a leader who sees the big picture and has the confidence to take action.
EXECUTIVE DEVELOPMENT

An exceptional history. A bright future.

Ivey’s long-standing relationships with China and companies like ABC are being recognized and rewarded.

China’s pursuit of an international profile is fuelling its need for executive talent with a global perspective. Ivey is benefiting from this demand by developing new relationships and extending partnerships with existing clients, such as the Agricultural Bank of China (ABC).

Ivey’s continuing involvement in Asia culminated in 2012, when the School received the inaugural Education Excellence Award from the Canada China Business Council (CCBC) for outstanding achievements in expanding Canada’s relationship with China. Ivey was unanimously chosen by independent judges to receive the Gold Award in the education category, and received the honour at a gala event in Montreal in November.

Combined with a partnership with China University of Political Science and Law (CUPL) announced in 2012, Ivey’s capacity in China is growing.

“ABC is an example of a major Chinese enterprise that’s really trying to build international capabilities into its organization, and that’s the reason for its continuing academic partnerships with Ivey,” said Jan De Silva, Dean, Ivey Asia.

Beginning with a customized EMBA program for 25 select executives in 2011, Ivey’s relationship with China’s third-largest bank has evolved into executive programs for 235 senior executives from major markets spread across China. Done in shifts over a five-week period from October to November, the classes covered bank-centric topics, such as international marketing, international finance and international risk management.

Participation in the program comes as a reward for exceptional performance by executives, said Moling Sheng, Ivey’s China Director, EMBA & Executive Development. And feedback from participants confirms that the program was rewarding indeed.

“The participants were mostly over age 40 and had limited international exposure. We used simultaneous translation and translated case materials, and the participants greatly embraced this approach,” said Sheng. “It speaks well for the future of case-method teaching going forward.”

With our entry into Chinese language programs, our campus in Hong Kong, our growing portfolio of programs in China, the work we’ve done with ABC and the emerging relationship with CUPL, Ivey is well positioned to meet the growing needs of executive training in Asia.

Building leaders in the not-for-profit sector.

Ivey and KPMG have partnered in an Executive Development program that will change the face of community leadership.

What does it mean to be a leader of a not-for-profit organization? How will you reshape your organization to move it forward despite increasing constraints on funding and resources?

The answers to these questions and more are at the core of Ivey Executive Development’s new CommunityShift program.

Based on Ivey’s successful QuantumShift™ program, also co-founded by KPMG, CommunityShift helps not-for-profit organizations – such as universities, hospitals, government groups, other non-profit organizations and traditional charitable groups – develop the leadership and business acumen needed to lead them into the future. Developed in 2012, the first program ran January 13–18, 2013, at Ivey’s Spencer Leadership Centre, with 46 participants.

The introduction of CommunityShift is a natural transition for both Ivey and KPMG – a firm that holds the largest share of clients in the not-for-profit sector and public sector, said Bobbi Jean White, a partner at KPMG.

“What we find in this sector are great people and great intentions and their hearts are in it, but they don’t always have the leadership resources they need on their teams,” she said. “The program is designed for the leader of the organization, and is very specific to that top role in helping them build their skills in leading others and evaluating their resources so they can function in a more strategic manner.”

Drawn from the executive levels of well-established national programs, the CommunityShift participants have a wide array of experiences, many having worked in the for-profit sector, said Ariff Kachra, Faculty Program Director.

“In CommunityShift, it’s about learning what it means to be a good leader as you move your organization in a new direction – which could mean looking for increased fundraising or serving a larger population of people,” Kachra said.

The program content focuses on the key attributes of good leadership, as well as the latest thinking in strategy, marketing, IT and social media – all geared to the not-for-profit sector.

“The need for these programs to be successful is critical,” said Kachra. “When these organizations are successful, it makes the country a better place.”
PROGRAMS AT A GLANCE

**HBA**

- **92** PERCENT RECEIVED FULL-TIME JOB OFFERS (within three months of graduation)
- **600** CLASS SIZE
- **18%** Class Diversity

**Birth Country**

- **72%** North America
- **18%** Asia-Pacific
- **5%** Other
- **4%** Europe
- **1%** Latin America

**Job Offers by Industry**

- Consulting (22%)
- Finance – Corporate Banking (21%)
- Accounting (17%)
- Other (5%)
- IT / Telecommunications (5%)
- Marketing / Advertising / PR (4%)
- Finance – Other (4%)
- Consumer Packaged Goods (4%)
- Arts / Media / Entertainment (4%)
- Wholesale / Retail (3%)
- Finance – Asset Management (3%)
- Energy / Natural Resources (3%)
- Real Estate (2%)
- Education (2%)
- Manufacturing (1%)

**MSc**

- **44** ACADEMIC DISCIPLINES REPRESENTED
- **82.5** PERCENT AVERAGE FOR ADMISSION
- **31** CLASS SIZE
- **31%** PERCENT BORN OUTSIDE OF CANADA

**Diversity – Gender**

- **58%** female
- **42%** Male

**Average number of days a student spends outside the country**

- **48**

**Average languages spoken per person**

- **2.8**

**Languages spoken**

- **20**
MBA

90
PERCENT RECEIVED
FULL-TIME JOB OFFERS
(within three months of graduation)

44
PERCENT WITH
INTERNATIONAL WORK EXPERIENCE

5
AVERAGE YEARS OF
WORK EXPERIENCE

Class Diversity

11 Countries of citizenship
26 Birth countries
31 Languages
71 Percent male
29 Percent female

Birth Country

20% India
47% Canada
11% Middle East
7% China
4% Europe / Russia
5% Rest of Asia-Pacific
2% USA / Caribbean
2% Africa

Job Offers by Industry

- Consulting (25%)
- Finance – Corporate Banking (11%)
- Finance – Corporate Office (11%)
- IT / Telecommunications (11%)
- Consumer Packaged Goods (7%)
- Energy / Natural Resources (7%)
- Finance – Asset Management (7%)
- Legal Services (7%)
- Other (6%)
- Health Care / Pharmaceuticals (5%)
- Finance – Other (3%)

PhD

63
NUMBER OF CURRENT PhD STUDENTS

Diversity – International

68% Domestic
32% International

Diversity – Gender

57% Male
43% Female

Scholarships Held by Class of 2012

5 ONTARIO GRADUATE SCHOLARSHIP (OGS)
2 SOCIAL SCIENCE AND HUMANITIES DOCTORAL FELLOWSHIP (SSHRC)
1 ONTARIO TRILLIUM SCHOLARSHIP (OTS)

Work Placement by Location

3 INTERNATIONAL
6 CANADA
3 U.S.
**Programs at a Glance**

**EMBA Canada**

- **2,556** Graduates to date since 1991
- **147** Graduates in 2012
- **27** Percent with previous international education

**Participants by Industry**

- Banking: 23%
- Manufacturing: 14%
- Computer Technology: 6%
- Services: Health Services: 6%
- Other Industries: 5%
- Services: 5%
- Communications / Telecommunications: 5%
- Government (Public Sector): 5%
- Retail Trade: 5%
- Educational: 4%
- Construction: 3%
- Mining: 3%
- Insurance: 3%
- Non-Profit Organizations: 3%
- Transportation: 3%
- Holding & Other Investment Companies: 2%
- Utilities: 2%
- Measuring, Analyzing & Controlling: 1%
- Real Estate: 1%
- Wholesale Trade: 1%

**Participants by Title**

- 29% Other
- 31% General Manager / Director
- 12% Vice-President / President
- 28% Manager

**Place of Residence**

- 74% Percent from GTA
- 17% Percent from Outside GTA
- 9% Percent from Outside Ontario

**EMBA Hong Kong**

- **447** Graduates to date

**Participants by Industry**

- Technology: 17%
- Banking / Finance / Insurance: 13%
- Industrial Service: 13%
- Professional Service / Consulting: 10%
- Retail Trade: 10%
- Manufacturing / Electronics: 7%
- Hospitality: 7%
- Construction / Real Estate: 7%
- Public Sector: 7%
- Design: 3%
- Fashion / Garment / Apparel: 3%
- Transportation / Logistics: 3%

**Participants by Title**

- 13% Other
- 30% Owner / President / Vice-President
- 27% General Manager / Director
- 30% Manager

**Geographic Base**

- 77% Percent Based in Hong Kong
- 23% Percent Outside of Hong Kong
Executive Development

505
ORGANIZATIONS PARTICIPATING IN EXECUTIVE DEVELOPMENT PROGRAMS

Participants by Title

- 25% President / Vice-President
- 37% Manager
- 19% General Manager / Director
- 19% Other

Participants by Industry

- Manufacturing 19%
- Service 16%
- Financial 15%
- Natural Resources 8%
- Not-for-Profit 7%
- Public 7%
- Retail 5%
- Utilities 5%
- Construction 5%
- Technology 5%
- Transportation 4%
- Consulting 2%
- Pharmaceutical 2%

Alumni

7,000+
ALUMNI SUPPORTED THE SCHOOL THROUGH FORMAL VOLUNTEER ROLES, SPEAKING IN THE CLASSROOM, ATTENDING EVENTS, ETC.

Degree Breakdown

- MBA 47%
- HBA 40%
- EMBA 10%
- Other (Includes MSc) 2%
- PhD 1%

Canadas

- 79% Canada
- 11% International
- 10% United States

International

- 59% Asia-Pacific
- 49% Other

U.S.

- 23% Florida
- 18% Other
- 6% New York / Tri-State
- 27% Other

98 COUNTRIES

- 52% Ontario - GTA
- 7% Quebec
- 3% Other
- 8% B.C.
- 26% Ontario - Other
- 5% Alberta
- 79% Other

7,127 CUSTOM PROGRAM PARTICIPANT DAYS

4,194 OPEN-ENROLLMENT PARTICIPANT DAYS

44 OPEN-ENROLLMENT PROGRAMS

79 CUSTOM PROGRAMS

79,000+ CUSTOM PROGRAM PARTICIPANT DAYS

2012 ANNUAL REPORT — 19
In our highly evolved global market, business issues are becoming increasingly complex and multi-faceted. The organizations that will survive and thrive will be those that embrace multi-level collaboration. To teach this, we must live this. Today at Ivey, Cross-Enterprise Leadership Research Centres such as Building Sustainable Value and Engaging Emerging Markets bring together faculty with diverse backgrounds to address complex business challenges together. We can’t solve all business challenges, but we can combine the collective power of many smart, creative and driven academic leaders to find solutions for the most critical ones.
Public policy experience added to Lawrence Centre.

Ivey has continued its strong tradition of public policy expertise with the addition of two former federal deputy ministers to the Lawrence National Centre for Policy and Management.

Paul Boothe and Richard Dicerni bring a wealth of public policy experience and hands-on business knowledge to Ivey. Boothe joined Ivey as Director of the Centre following the retirement of former Director Dianne Cunningham in September 2012. As the former Deputy Minister of Environment Canada and Senior Associate Deputy Minister of Industry Canada, he has a great understanding of public policy issues. Boothe’s public service experience includes serving as the Associate Deputy Minister of Finance and G7 and G20 Deputy for Canada with the Department of Finance, as well as the Deputy Minister of Finance and Secretary of Treasury Board for the Government of Saskatchewan. He was also a C.D. Howe Institute Fellow-in-Residence and an EnCana Scholar in Public Policy.

Dicerni is a new adjunct professor who will support several Ivey research centres. He brings more than 30 years’ experience in public policy, including serving as Deputy Minister of Industry Canada, Senior Assistant Deputy Minister, Health and Welfare, and Deputy Secretary to the Cabinet. Dicerni has also worked at the provincial level as Deputy Minister of Environment and Energy and Deputy Minister, Education, Post-Secondary Education and Training.

His previous business involvement includes President and CEO of the Canadian Newspaper Association, CEO of Ontario Power Generation and partner at Mercer Delta, a management consulting firm, as well as membership on several boards.

“Both Ivey students and faculty will greatly benefit from their experience,” said Dean Carol Stephenson. “We look forward to their contributions and leadership in the School’s teaching and research in the public policy field.”
Case teachers honoured for lifetime achievements.

You could say Jim Erskine, MBA ’67, and Mike Leenders, MBA ’59, have made the case for Ivey’s renowned Case-Method of Learning.

They founded Ivey’s popular case-writing and case-teaching workshops more than 40 years ago and have since introduced thousands of people in more than 50 countries to the power of cases. They are also the co-authors of three widely used case-method textbooks that are available in four languages.

So it’s no wonder they were honoured with the equivalent of an “Oscar” for the business school world – ech’s Outstanding Contribution to the Case Method Award – for their lifetime achievements in this area. Louise Mauffette-Leenders, a former case writer and research associate at Ivey, was also recognized with the award. The awards were presented at various ech case workshop events in June. ech is a case publishing and distributing organization with the largest single source of management case studies in the world.

“It’s a testament to the remarkable impact they’ve made on people’s lives in sharing how to get the most out of cases,” said Dean Carol Stephenson. “In addition to learning about cases, the workshops provide exposure to different social, cultural and business perspectives and the opportunity to establish invaluable international relationships.”

Vergne paints pirates in new light.

Instead of seeing pirates as the swashbuckling bandits of the silver screen, Assistant Professor Jean-Philippe Vergne points out their essential role in the capitalist system in his new book, The Pirate Organization: Lessons from the Fringes of Capitalism.

The book, co-authored with HEC Paris Professor Rodolphe Durand and first published in French as L’Organisation Pirate: Essai sur l’évolution du capitalisme, showcases the ways pirates have repeatedly changed capitalism for the better by resisting state laws and ownership and fighting for the public good.

“Every time capitalism expands into new territories, we need rules, and there are always two organizations trying to make these rules: state organizations and pirates,” said Vergne. “Pirates are concerned with broader issues such as transparency, openness and free access. A lot of innovation in industries comes because of pirates.”

Whether it’s the fight for free reign of cyberspace or the loosening of genetic engineering rules or even the pirate-like behaviour of Apple co-founders Steve Wozniak and Steve Jobs in the 1970s, the book aims to make people think about how pirates influence markets and corporate strategy.

And that it has. In fact, the book has already been written about in international publications such as The Economist and the Financial Times.
Beamish was honoured in August with the International Management Outstanding Educator Award from the renowned Academy of Management. The award recognizes Beamish’s contributions to education, the training of other teachers and the global dissemination of international management knowledge. He was nominated for the award by seven of his peers from business schools around the world.

The award follows on the heels of the renewal of Beamish’s Canada Research Chair in International Management – which he has held since 2004 – for an additional seven years. The Canada Research Chair is one of the most prestigious academic awards for a researcher in Canada and demonstrates Beamish’s leadership in his field.

Among his many contributions to date, Beamish has published more than 100 peer-reviewed articles, more than 30 other articles, more than 50 books and 30 book chapters, and more than 120 cases. He is also Executive Director of Ivey Publishing and the founding Director of both the Ivey Asian Management Institute and the Ivey Engaging Emerging Markets Research Centre.

Beamish is also a Fellow of the Royal Society of Canada, Academy of International Business and Asia Pacific Foundation of Canada.

Ivey Publishing broadens reach in China.

Business students in China now have access to Ivey-quality content in their first language thanks to the Asian Management Institute’s new Case Translation and Publication Project (CTPP).

The project draws on the efforts of Western student volunteers to translate cases from English to simplified Chinese, at huge savings for Ivey Publishing. Each case would typically cost $1,000 to translate. In exchange, the students get valuable work experience and are part of a social club. More than 250 cases have already been translated since the effort was launched in fall 2011.

“If we can keep this going and translate the whole case collection, we’ll have an extraordinary asset for management education in China and for Ivey,” said Ivey Professor Paul Beamish, HBA ’76, PhD ’85, Executive Director of Ivey Publishing and Director of Ivey’s Asian Management Institute.

Thanks to this boost, Ivey Publishing now has 450 cases available in Chinese and is the largest distributor of Asian management cases.
If a school’s merit can be judged by the generosity of its graduates, Ivey continues to reach new heights. In 2006, when we proposed an ambitious campaign to raise $200 million to fully realize all components of our Cross-Enterprise Leadership Strategy, it was the generous donations of our alumni, friends and corporate partners that helped make those goals a reality. With their support, Ivey students enjoy the most talented faculty, a progressive learning environment in a world-class facility and access to financial support to ensure they can achieve their dreams. And it’s because of our alumni, friends and corporate partners that we remain one of the top business schools in the world today.
A Message from the Campaign Co-Chairs.

From one generation to another.

Attend an MBA or HBA class as they discuss their latest case assignment. Stand with hundreds of Ivey alumni as they gather for Homecoming. Or walk the streets of India with our EMBA students during their Executive Client Field Project.

In all of these experiences – and many more too numerous to mention – you are witnessing the realization of our Cross-Enterprise Leadership Strategy.

Thanks to the extraordinary generosity of alumni and friends, there is another key element of that strategy on display: the ambitious $200 million Campaign for Leadership. The evidence of your generous support of this campaign is everywhere: $36 million donated to support our faculty and research centres, $28 million in support of the Ivey Annual Fund, $16 million raised to support student awards, and $105 million for the School’s stunning new home.

The unflagging support shown by our alumni network – including more than 160 forward-thinking donors who have stepped up with gifts of $100,000 or more – is truly overwhelming. We are in the home stretch of the Campaign, having raised $187.9 million as of December 31, 2012. While there is still work to be done to reach our goal by June 2013, we are more than confident in our ability to successfully complete the most ambitious campaign in Canadian business school history. That confidence comes from the undisputed power of, and our unshakeable confidence in, the Ivey alumni network – spanning 98 countries and nearly 23,000 members strong.

The success of the Campaign puts Ivey back on the world map for business education, clearly reasserting our best-in-Canada position. Not only is our building now world-class and fully equipped for how we learn today, our faculty and students are a match for any business school in the world. We are immensely proud to be associated with and to contribute to such a school, and we trust that you are as well.

Your support will have a lasting impact for decades to come. And almost immediately, your presence will be felt by students, faculty and staff when our new building officially opens in September 2013.

When the School fills with HBA, MSc, MBA and PhD students, you will be there. When months and years of research by faculty pay off in work that reshapes the business landscape in Canada and globally, you’ll be part of it. And when businesses grow, when breakthroughs are made in health care management, and when new markets are opened around the world, your support will be the catalyst that makes it happen.

We want to thank Dean Carol Stephenson for her vision and unwavering support during her decade of leadership here at Ivey. Carol, your leadership has been a key part of the success of the Campaign.

We are pleased to recognize the individuals, foundations and corporations in the following pages who have chosen to step up for the next generation. We know that the success of our Campaign relies on the vision and generosity of the Ivey network – thank you for your continued support.

Sincerely,

Arkadi Kuhlmann, HBA ’71, MBA ’72, Chairman & CEO, ZenBanx Inc.
Pierre Morrissette, MBA ’72, Chairman, President & CEO, Pelmorex Media Inc.
Joe Shlesinger, MBA ’86, Managing Director, Callisto Capital LP

Arkadi Kuhlmann, HBA ’71, MBA ’72
Pierre Morrissette, MBA ’72
Joe Shlesinger, MBA ’86
The Ivey Family Challenge Fund: Securing the future.

Vision: It is more than just seeing the way ahead. Vision encompasses the ability to realize what is not yet there. To picture the possibilities beyond what others may see.

Such is the vision of the Richard M. Ivey family.

In 2007, the Ivey Family established a unique matching gift program that rewards unrestricted endowed gifts to the School. The program, called the Ivey Family Challenge Fund, matched dollar-for-dollar gifts of $125,000 or more and has generated a total of $6 million in endowments for Ivey’s highest priorities.

Combined with the generosity of 14 other donors, Ivey now has an enduring fund to support ongoing enhancements to the Ivey Experience, including student and faculty awards, research and capital improvements.

Ivey Family Challenge Fund donor Larry Shaw, HBA ’62, says the flexibility that the fund provides is an astute business move.

“In my business life I was aware that a lot of organizations, particularly not-for-profit organizations, were always in need of funds that were flexible,” said Shaw. “Some of the most important funds the School gets aren’t tied to any specific project. One of the main points in considering contributing to this fund was the generous offer by the Ivey family to match funds. That’s what encouraged me to make the donation.”

Fund donor Peter Kenny, MBA ’57, echoes those statements.

“It’s a competitive business, so it’s important to have the flexibility to respond to the changing business environment. It’s good strategy to have a fund where the Dean can say, ‘We need to put more focus here, or we need to hire a certain professor, or we need to advertise our programs.’ It’s discretionary, and that’s very important,” Kenny said.

There have been several examples of the importance of the Fund to the life of the School.

In the aftermath of the economic crisis, Ivey was faced with a scholarship shortfall because many endowed awards were unable to sustain their value. The Fund ensured our students continued to receive the level of support they depend on. Funds have also been used to support the recruitment of more than 40 new faculty members over the last five years – a critical ingredient in the development of tomorrow’s leaders.

“Many ways, unrestricted donations from our alumni and friends are among the most valuable gifts we receive,” said Dean Carol Stephenson. “They form a critical resource that allows Ivey to respond immediately to our most pressing needs and seize emerging opportunities as they arise.”

The Ivey Family Challenge Fund – and the vision of the Ivey family – is helping secure a path to the future for the entire School.

“One of the main points in considering contributing to this fund was the generous offer by the Ivey family to match funds. That’s what encouraged me to make the donation.”

— Larry Shaw, HBA ’62
Investing in the Next Generation.

### Designation

<table>
<thead>
<tr>
<th>Designation</th>
<th>2012 Receipts ($)</th>
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<tr>
<td>Centres of Excellence</td>
<td>3,299,705</td>
</tr>
<tr>
<td>Highest Priorities</td>
<td>2,566,988</td>
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<tr>
<td>Student Support</td>
<td>1,801,330</td>
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<tr>
<td>Infrastructure</td>
<td>5,683,033</td>
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<tr>
<td>Faculty and Research</td>
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<td><strong>TOTAL</strong></td>
<td><strong>$15,043,731</strong></td>
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### Source

<table>
<thead>
<tr>
<th>Source</th>
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<tbody>
<tr>
<td>Alumni</td>
<td>10,470,083</td>
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<tr>
<td>Corporations</td>
<td>2,739,628</td>
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<td>Friends</td>
<td>1,464,134</td>
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<tr>
<td>Foundations</td>
<td>369,886</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$15,043,731</strong></td>
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**CASH RECEIPTS (in millions)**

- 2009–2010: $32
- 2010–2011: $18
- 2011–2012: $22
- 2007–2008: $10
- 2008–2009: $14

**NUMBER OF DONORS**

- 2011–2012: 3,120
- 2010–2011: 2,950
- 2009–2010: 2,700
- 2007–2008: 2,450

**INVESTING IN TOMORROW**

- 2011–2012: 2%
- 2010–2011: 10%
- 2009–2010: 17%
- 2008–2009: 18%
- 2007–2008: 22%
## Operating Budget

### Revenue

<table>
<thead>
<tr>
<th></th>
<th>F2012 ($000)</th>
<th>%</th>
<th>F2011 ($000)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enrollment Grant</td>
<td>9,393</td>
<td>10.2</td>
<td>9,566</td>
<td>10.9</td>
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<tr>
<td>Tuition</td>
<td>48,780</td>
<td>52.9</td>
<td>47,018</td>
<td>53.7</td>
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<td>Pre-Business</td>
<td>1,609</td>
<td>1.7</td>
<td>1,506</td>
<td>1.7</td>
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<tr>
<td>Course Fees (Non-Degree Programs)</td>
<td>11,851</td>
<td>12.9</td>
<td>9,727</td>
<td>11.1</td>
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<tr>
<td>Publishing</td>
<td>6,550</td>
<td>7.1</td>
<td>6,169</td>
<td>7.1</td>
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<tr>
<td>Conference Centres</td>
<td>8,506</td>
<td>9.2</td>
<td>8,138</td>
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<td>Donations (Total)</td>
<td>15,044</td>
<td>16.3</td>
<td>17,760</td>
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<tr>
<td>Less-Endowed &amp; Restricted Donations</td>
<td>(12,926)</td>
<td>-14.0</td>
<td>(15,901)</td>
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<td>Endowment Interest</td>
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<td>1.0</td>
<td>884</td>
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<td>Recoveries &amp; Miscellaneous</td>
<td>2,491</td>
<td>2.7</td>
<td>2,615</td>
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<tr>
<td><strong>TOTAL Revenue</strong></td>
<td><strong>$92,222</strong></td>
<td><strong>100.0%</strong></td>
<td><strong>$87,482</strong></td>
<td><strong>100.0%</strong></td>
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### Direct Variable Expenses

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<th>%</th>
<th>F2011 ($000)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Accommodation &amp; Meals</td>
<td>7,513</td>
<td>8.1</td>
<td>7,643</td>
<td>8.7</td>
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<tr>
<td>Student &amp; Teaching Materials</td>
<td>4,429</td>
<td>4.8</td>
<td>4,212</td>
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<tr>
<td>Scholarships</td>
<td>3,190</td>
<td>3.5</td>
<td>3,226</td>
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<tr>
<td>Receptions</td>
<td>1,015</td>
<td>1.1</td>
<td>976</td>
<td>1.1</td>
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<tr>
<td>Other</td>
<td>268</td>
<td>0.3</td>
<td>369</td>
<td>0.4</td>
</tr>
<tr>
<td><strong>TOTAL Direct Variable Expenses</strong></td>
<td><strong>$16,415</strong></td>
<td><strong>17.8%</strong></td>
<td><strong>$16,426</strong></td>
<td><strong>18.8%</strong></td>
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### Contribution

<table>
<thead>
<tr>
<th></th>
<th>F2012 ($000)</th>
<th>%</th>
<th>F2011 ($000)</th>
<th>%</th>
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<tbody>
<tr>
<td></td>
<td><strong>$75,807</strong></td>
<td><strong>82.2%</strong></td>
<td><strong>$71,056</strong></td>
<td><strong>81.2%</strong></td>
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### Direct fixed expenses – schedule

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<th>%</th>
<th>F2011 ($000)</th>
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<td>Direct fixed expenses – schedule</td>
<td>35,840</td>
<td>38.9</td>
<td>34,990</td>
<td>40.0</td>
</tr>
<tr>
<td>Administration expenses – schedule</td>
<td>28,373</td>
<td>30.8</td>
<td>27,019</td>
<td>30.9</td>
</tr>
<tr>
<td>UWO Services</td>
<td>7,229</td>
<td>7.8</td>
<td>6,571</td>
<td>7.5</td>
</tr>
<tr>
<td>New Building Furniture &amp; Technology</td>
<td>3,650</td>
<td>3.9</td>
<td>0.0</td>
<td>0.0</td>
</tr>
<tr>
<td><strong>Surplus</strong></td>
<td><strong>$715</strong></td>
<td><strong>0.8%</strong></td>
<td><strong>$2,476</strong></td>
<td><strong>2.8%</strong></td>
</tr>
</tbody>
</table>
## Schedule of Expenses

### Direct Fixed Expenses

<table>
<thead>
<tr>
<th>Expense</th>
<th>F2012 ($000)</th>
<th>%</th>
<th>F2011 ($000)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Faculty Salaries &amp; Benefits</td>
<td>29,506</td>
<td>32.0</td>
<td>27,918</td>
<td>31.9</td>
</tr>
<tr>
<td>Marketing &amp; Recruiting</td>
<td>4,126</td>
<td>4.5</td>
<td>4,216</td>
<td>4.8</td>
</tr>
<tr>
<td>Property, Operations &amp; Maintenance</td>
<td>606</td>
<td>0.6</td>
<td>655</td>
<td>0.7</td>
</tr>
<tr>
<td>Research</td>
<td>962</td>
<td>1.0</td>
<td>1,302</td>
<td>1.5</td>
</tr>
<tr>
<td>Computer Equipment &amp; Software</td>
<td>568</td>
<td>0.6</td>
<td>779</td>
<td>0.9</td>
</tr>
<tr>
<td>Other Direct Fixed Expenses</td>
<td>72</td>
<td>0.2</td>
<td>120</td>
<td>0.2</td>
</tr>
<tr>
<td><strong>TOTAL Direct Fixed Expenses</strong></td>
<td><strong>$35,840</strong></td>
<td><strong>38.9%</strong></td>
<td><strong>$34,990</strong></td>
<td><strong>40.0%</strong></td>
</tr>
</tbody>
</table>

### Administration Expenses

<table>
<thead>
<tr>
<th>Expense</th>
<th>F2012 ($000)</th>
<th>%</th>
<th>F2011 ($000)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff Salaries &amp; Benefits</td>
<td>16,775</td>
<td>18.2</td>
<td>15,243</td>
<td>17.4</td>
</tr>
<tr>
<td>Travel</td>
<td>1,483</td>
<td>1.6</td>
<td>1,318</td>
<td>1.5</td>
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<tr>
<td>Amortization</td>
<td>1,015</td>
<td>1.1</td>
<td>984</td>
<td>1.1</td>
</tr>
<tr>
<td>Bank Charges &amp; Interest</td>
<td>374</td>
<td>0.4</td>
<td>433</td>
<td>0.5</td>
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<tr>
<td>Rentals &amp; Leases</td>
<td>143</td>
<td>0.2</td>
<td>102</td>
<td>0.1</td>
</tr>
<tr>
<td>General Administration</td>
<td>2,187</td>
<td>2.4</td>
<td>2,139</td>
<td>2.4</td>
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<tr>
<td>Mailing</td>
<td>282</td>
<td>0.3</td>
<td>343</td>
<td>0.4</td>
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<tr>
<td>Printing</td>
<td>319</td>
<td>0.3</td>
<td>352</td>
<td>0.4</td>
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<tr>
<td>Telephone</td>
<td>505</td>
<td>0.5</td>
<td>372</td>
<td>0.4</td>
</tr>
<tr>
<td>Building Rent</td>
<td>2,397</td>
<td>2.6</td>
<td>2,381</td>
<td>2.7</td>
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<tr>
<td>Building Alterations &amp; Maintenance</td>
<td>285</td>
<td>0.3</td>
<td>842</td>
<td>1.0</td>
</tr>
<tr>
<td>Management Fees</td>
<td>391</td>
<td>0.4</td>
<td>422</td>
<td>0.5</td>
</tr>
<tr>
<td>Training &amp; Development</td>
<td>129</td>
<td>0.1</td>
<td>284</td>
<td>0.3</td>
</tr>
<tr>
<td>Consulting &amp; Professional Fees</td>
<td>1,628</td>
<td>1.8</td>
<td>1,604</td>
<td>1.8</td>
</tr>
<tr>
<td>Other</td>
<td>460</td>
<td>0.5</td>
<td>200</td>
<td>0.2</td>
</tr>
<tr>
<td><strong>TOTAL Administration Expenses</strong></td>
<td><strong>$28,373</strong></td>
<td><strong>30.8%</strong></td>
<td><strong>$27,019</strong></td>
<td><strong>30.9%</strong></td>
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Anonymous
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ArcelorMittal Dofasco Inc
$25,000 to $49,999
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INVESTING IN TOMORROW

MBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

MBA 1947
Herbert Ballantyne

MBA 1950
Ivey Society, Benefactor
Moffat R Hill

MBA 1952
60TH REUNION SOCIAL COMMITTEE: Richard Carr
Richard Carr
James McGinn

MBA 1953
Ivey Society, Benefactor
Donna & Fred Berlet

MBA 1954
Ivey Society, Patron
Lee Seng Wee
Other Annual Fund Contributions
Anonymous
George Dorrance

MBA 1956
Keith Ham
Leslie Ham
Robert McLaughlin
William A Saunders
George Suart

MBA 1957
55TH REUNION SOCIAL COMMITTEE:
Douglas Campbell, Norm Hall,
Bert Wood
Ivey Society, Benefactor
Frederick Davediuk
Barbara & Andrew Grindlay
Barry Holt
Other Annual Fund Contributions
Joseph Gurowka
Archie Wilkinson

MBA 1958
Ivey Society, Benefactor
David J Walker
Other Annual Fund Contributions
Don Badie
George Fenwick
James Kirkland

MBA 1959
Ivey Society, Patron
Michel Leenders
Other Annual Fund Contributions
G C Berringer
Casper Bloom
Claude Bruneau
Garth Giles
Donald Mallory
John V C Ross
Patrick Rourke
Joe Soucier
James Streeter
Jack Wood

MBA 1960
Ivey Society, Benefactor
W Keith Smith
Other Annual Fund Contributions
Anonymous
John G Chamberland
Larry Duncan
Arthur Grunder
Lynne & Paul McCrea
G Duncan McFaggart
John Mustard
Vernon Nelson
Francis David Scott
Gregory L Stone
John Thompson

MBA 1961
Anonymous
Ralph Addison
Lawrence Burpee
L Karl D Hinds
Dr & Mrs John A Humphrey
George W Lange
Kevin McLaindon
Donald Whitmore

MBA 1962
50TH REUNION SOCIAL COMMITTEE:
Bob Beauregard, George Day,
Martin Farnsworth, Miguel Fernandez,
Colin Graham, Al Harrison, Ken Keith,
Dennis Madden, Peter Reid, Paul Turner
Ivey Society, Benefactor
William Fast
Sydney McMorran
Other Annual Fund Contributions
Anonymous
Rick Chase

FUNDRAISING COMMITTEE:
Bob Beauregard, Martin Farnsworth, Miguel Fernandez,
Allan Laird, Gus Leach
TOTAL: $310,65
PARTICIPATION: 57%
Ivey Society, Founders' Circle
Thomas H Bailey
James Brodeur
Ivey Society, Deans' Circle
Allan Laird
Ivey Society, Patron
Anonymous
Ivey Society, Benefactor
Julio Cassiani
Martin Farnsworth
Miguel Fernandez
Dorothy & Robert Gibson
Peter Roode
John Seagram
Rolf Woelfer
Other Annual Fund Contributions
Anonymous
Anonymous
Carole & Robert Beauregard
Pierre Bergeron
Andrew Billingsley
Duncan Campbell
John Conso
George (Sandy) Day
Hemendra Desai
James B Donaghy
Thomas Foulkes
Roger Gamaache
Colin Graham
Chuck Holder
Cyril Ing
Ken Keith
Gus Leach
Denny Madden
Antonius A Madlener
Ronald B MacKay
Kenneth McLaren
Hai Moran
Rich Pogue
Paul Turner
Ronald Wiesner

MBA 1963
Ivey Society, Benefactor
Donald K Johnson
Ivey Society, Patent
Bill Foulkes
Ivey Society, Deans' Circle
Nicolette & Donald Lamoureux
Ivey Society, Benefactor
Harry Seymour
Other Annual Fund Contributions
Anonymous
Burke Corbett
Allan Hunter
David Rumpel
Terry Trecarten
Jim Wyse

MBA 1964
Ivey Society, Benefactor
Janet & Douglas Davis
Other Annual Fund Contributions
Don Betts
Robert Bryce
William D Cochrane
Peter Douglas
J Allan Finlayson
John Houlden
Earl Humphreys
Pierre Lepine
Bill & The Late Doreen Magyar
Jeanne & David McCutcheon
Seigfried Schanz
Blake Sherman

MBA 1965
Anonymous
Francois Bichard
Sidney Horovitz
Kevin Larkin
Douglas Margerr
Bruce McDonald
Terry McDonald
Allan Chartrand
Michel David
Hugh Goodwillie
Robert E Keller
Kerin Lloyd
Richard McCoy
Theodore Metzling
Peter Seybold
Thomas Warren

MBA 1966
Ivey Society, Benefactor
Tony Hines
Other Annual Fund Contributions
Anonymous
Other Annual Fund Contributions
Anonymous
Robert V Brouillard
Carol & Paul Hill
Garle & Bill White
Ivey Society, Benefactor
Nicolette & Donald Lamoureux
Other Annual Fund Contributions
Anonymous
Burke Corbett
Allan Hunter
David Rumpel
Terry Trecarten
Jim Wyse

MBA 1967
45TH REUNION SOCIAL COMMITTEE:
Ron Dooley, Rod Jack, Allan McKenzie,
Gerald Peterson, Steve Weir
Anonymous
Marc Delisle
Charles Dillingham
James A Erskine
Jerome Gendron
Lawrence Goelman
Douglas Grant
Nestor Yurchuk

MBA 1968
Ivey Society, Founders' Circle
Michael Needham
Ivey Society, Deans' Circle
Gordon Lackenbauer & Joyce Trapp
Ivey Society, Patron
Gerald Beasley
Ivey Society, Benefactor
Tony Hines
John Mills

MBA 1969
Ivey Society, Founders' Circle
Carol & Paul Hill
Ivey Society, Benefactor
D Glenn Stevens
Other Annual Fund Contributions
Anonymous
David Betts
Jacques Bourgeois
George Fowlie
Douglas Garamoff
Orest Ludwig
John Malcolm
John Moore
Gerald Woodburn

MBA 1970
CLASS AGENT: ROB RICHARDS
TOTAL: $45,365
PARTICIPATION: 19%
Ivey Society, Founders' Circle
Gilles G G Ouellette
Rob Richards
Douglas Speers
Ivey Society, Deans’ Circle
Donald Woodley
Ivey Society, Patron
Michael Mogan
Other Annual Fund Contributions
Donald A Anderson
Gary Bannister
Stephen R Brown
Michael Cooke
Joseph Courtwright
David W Dolman
Gerald Fallan
Gerald Goldenberg
Ernest V W Greenwood
Gilbert R Mackie
Lyall McCurdy
Christopher Phillips
George Ratner
Peter Rhodes
Peter Russell
Stanley Sanderson
W James Skelton
Raymond Verdon

MBA 1971
TOTAL: $60,881
PARTICIPATION: 15%
Ivey Society, Founders' Circle
Mark Cullen
Libby & Charles Winograd
Ivey Society, Benefactor
Anonymous
Bruce Graham
Winston Ho Paff
Carol & John Kettredge
Sharon & Thomas Ramsay
Edward Shinewald
Ronald E Taylor
Other Annual Fund Contributions
Ian D M Brooker
Thomas Cochran
Frank Fabian
G Michael Hogan
Karl Lubbe
Anne & Jay MacAulay
Ian A Mackay
C Mason
Murray Moss
Steve Plumley
MBA 1974

**Ivey Society, Founders’ Circle**
- Anonymous
- Terry A Lyons

**Ivey Society, Benefactor**
- Robert Zittrer
- Ivodrich

**Other Annual Fund Contributions**
- Anonymous
- John Alton
- Andrew Bland
- Michel Charbonneau
- Luc Fagnan
- Duncan Gibson
- Thomas S Gifford
- Stewart Gossen
- Anne Groulx
- Richard L’Heureux
- George MacDonald
- Denys Mackey
- Kay & David McNamara
- Paul Tardif
- Robert von der Porten

**MBA 1975**

**CLASS AGENT: TONY HORDAK**

**TOTAL:** $19,740

**PARTICIPATION:** 12%

**Ivey Society, Founders’ Circle**
- Anonymous
- Tom Aiyang

**Ivey Society, Patron**
- Tony Horak

**Ivey Society, Benefactor**
- Robin Dow
- Scott Heath
- Janet & Keith Smith

**Other Annual Fund Contributions**
- Anonymous
- David Armstrong
- Jim Bonny
- Stuart Campbell
- Wing S Chu
- Gary Cooper

**Ivey Society, Deans’ Circle**
- John Purkiss

**Ivey Society, Benefactor**
- Ian Bruce
- Linda Chan
- Bruce M Shireiff

**Other Annual Fund Contributions**
- Anonymous

**MBA 1976**

**TOTAL:** $18,851

**PARTICIPATION:** 11%

**Ivey Society, Founders’ Circle**
- Rob Hunter & Jim Hunter

**Ivey Society, Benefactor**
- Anonymous
- Michael Boyd & Shelagh Donovan

**Other Annual Fund Contributions**
- Anonymous
- James Gillman
- Gary Ghent
- Rick Lancaster
- Reay Landry
- Lesley Lamerer Alboini
- Christine C Longvar
- Gerald McLeod
- William McNeil
- Kenneth Moody
- George Reifel
- Paul Stevenson

**MBA 1977**

**CLASS AGENT: CAMERON TURNER**

**TOTAL:** $21,934

**PARTICIPATION:** 12%

**Ivey Society, Founders’ Circle**
- Gregory Guichon

**Ivey Society, Benefactor**
- Jim Gallagher
- Piere Lagueuex
- Bruce Ling

**Other Annual Fund Contributions**
- Anonymous

**MBA 1978**

**TOTAL:** $12,559

**PARTICIPATION:** 11%

**Ivey Society, Deans’ Circle**
- Ian Ken

**Ivey Society, Benefactor**
- Anonymous
- James Smith

**Other Annual Fund Contributions**
- Anonymous

**MBA 1979**

**TOTAL:** $14,142

**PARTICIPATION:** 13%

**Ivey Society, Founders’ Circle**
- Gregory Guichon

**Ivey Society, Benefactor**
- Jim Gallagher

**Other Annual Fund Contributions**
- Anonymous

**MBA 1980**

**TOTAL:** $163,865

**PARTICIPATION:** 14%

**Ivey Society, Founders’ Circle**
- Anonymous

**Ivey Society, Benefactor**
- Jeffrey & Elaine Hertz & Family

**Other Annual Fund Contributions**
- Anonymous

**MBA 1981**

**TOTAL:** $32,201

**PARTICIPATION:** 11%

**Ivey Society, Founders’ Circle**
- Anonymous

**Ivey Society, Benefactor**
- Anonymous

**Other Annual Fund Contributions**
- Anonymous

**MBA 1982**

**TOTAL:** $72,078

**PARTICIPATION:** 16%

**Ivey Society, Founders’ Circle**
- Anonymous

**Ivey Society, Benefactor**
- Anonymous

**Other Annual Fund Contributions**
- Anonymous

**MBA 1983**

**TOTAL:** $54,100

**PARTICIPATION:** 7%

**Ivey Society, Founders’ Circle**
- Anonymous

**Ivey Society, Benefactor**
- Anonymous

**Other Annual Fund Contributions**
- Anonymous

**MBA 1984**

**TOTAL:** $201,219

**PARTICIPATION:** 17%

**Ivey Society, Founders’ Circle**
- Anonymous

**Ivey Society, Benefactor**
- Anonymous

**Other Annual Fund Contributions**
- Anonymous

**MBA 1985**

**TOTAL:** $306,856

**PARTICIPATION:** 16%

**Ivey Society, Founders’ Circle**
- Anonymous

**Ivey Society, Benefactor**
- Anonymous

**Other Annual Fund Contributions**
- Anonymous
MBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

### MBA 1983

**TOTAL: $107,317**  
**PARTICIPATION: 21%**

**Ivey Society, Founders’ Circle**
- Charles W Brown
- Pierre Lapointe
- Steve McDonald
- Kishore K Sahkran

**Ivey Society, Deans’ Circle**
- Douglas Richmond

**Ivey Society, Patron**
- James A Bertrand
- Maria Smith & Eric Tripp

**Ivey Society, Benefactor**
- Susan G Abbott
- Deb & Jeff Bacon
- Steve McDonald
- Charles W Brown

**PARTICIPATION: 16%**  
**TOTAL: $39,330**

#### Other Annual Fund Contributions

- Anonymous
- Student Associates
- Gifts in Kind

- **Lenny Moy**

- **Ivey Society, Deans’ Circle**
  - Sue & Jeff Dossin
  - Kirsten Feldman
  - Harold Savoy

- **Ivey Society, Patron**
  - Jan Herman & Mark Herman

- **Ivey Society, Benefactor**
  - William Burnfeild
  - David Carroll
  - Douglas MacKay
  - Stephen Quinn
  - Robert Yanowski
  - Andrew C Zsolt

- **Other Annual Fund Contributions**
  - Anonymous
  - Anonymous
  - Anonymous
  - Duncan E Campbell
  - Will Charles
  - Marc Flynn
  - Martin Girnan
  - Meegan Hinds & Marc Letourneau
  - Dr Andrew Inkpen
  - Anne Lamont
  - Ken Mackinnon
  - Hylda & Tony Martin
  - Paul C McCabe

- Dr David McCutcheon & Dr Rebecca Grant
- Edward McHugh
- Rosemary (Schauft) Pahl
- Lynda Parks Sahadat
- Gita Ramachandran
- Hugh Ramolla
- Sandra Rosch
- Blair A J Shier
- Scott Tapson
- Peter Viducis
- Christopher Vye & Ellen Briant
- Peter Waugh

### MBA 1984

**TOTAL: $39,330**  
**PARTICIPATION: 16%**

**Ivey Society, Founders’ Circle**
- Lenny Moy

**Ivey Society, Deans’ Circle**
- Sue & Jeff Dossin
- Kirsten Feldman
- Harold Savoy

**Ivey Society, Patron**
- Jan Herman & Mark Herman

**Ivey Society, Benefactor**
- William Burnfeild
- David Carroll
- Douglas MacKay
- Stephen Quinn
- Robert Yanowski
- Andrew C Zsolt

**Other Annual Fund Contributions**

- Anonymous
- Student Associates
- Gifts in Kind

**MBA 1985**

**TOTAL: $57,682**  
**PARTICIPATION: 18%**

**Ivey Society, Founders’ Circle**
- Donald F Archibald
- Debra & Brian Heald
- Stephen D Lister
- Robert G McFarlane

**Ivey Society, Patron**
- James Chariton
- Donald J Polk

**Ivey Society, Benefactor**
- Susanne & Doug Berk
- Ken Hollingshead
- Eric C Lee
- Peggy E MacKay
- Marita E Zaffiro

**Other Annual Fund Contributions**

- Anonymous
- David Boyle & Colleen Gordon
- Ann Elliott
- John Harris
- Paul R Harvey
- Thomas Hinton
- Barbara L Lawson
- Bruce Lindsay
- Jim McKay
- Pierre McLean
- Allister C Paterson
- Jane Smale
- Donald Smrek
- Brian Thompson
- Thomas Wilson

### MBA 1986

**TOTAL: $66,133**  
**PARTICIPATION: 15%**

**Ivey Society, Founders’ Circle**
- E Scott Beattie
- Wendy Adams & Wade Oosterman
- Roger Mortimer
- The Shlesinger Family

**Ivey Society, Patron**
- Jim Arnexy
- Ian de Vertueil
- David S McCann
- Paul Szczucinski

**Ivey Society, Benefactor**
- Yvon Gaudreau

**Other Annual Fund Contributions**

- Anonymous
- Mike Bouchard
- Christopher Dawson
- Gerry Fenwick
- Dominique Gein-Lajoie
- John Hughes & Jacintha Podson-Hughes
- Stephen Laurion
- Peter Macaulay
- Dr Brent Matthew
- Martin Osso
- Aldo Sylvestre

### MBA 1987

**25TH REUNION SOCIAL COMMITTEE:**
- John Hammond, Bob Gibson

**FUNDRAISING COMMITTEE:**
- John Akkerman, Mary Federau, Bill Furlong, Horst Hueniken, Fil Papich

**TOTAL: $214,000**  
**PARTICIPATION: 15%**

**Ivey Society, Founders’ Circle**
- John Akkerman

**Ivey Society, Deans’ Circle**
- Anonymous
- Marc H Brillon
- Dan Cohan
- Mary Federau & David Hass
- Horst E Hueniken
- Rob Logan
- Carol & Filip Papich

**Ivey Society, Patron**
- Robert Gibson

**Ivey Society, Benefactor**
- Paul Badeski
- Grant S Berry
- Valerie Millen & Lyle Kerr
- Gordon Pearce

**Other Annual Fund Contributions**

- Anonymous
- Mike Bouchard
- Christopher Dawson
- Gerry Fenwick
- Dominique Gein-Lajoie
- John Hughes & Jacintha Podson-Hughes
- Stephen Laurion
- Peter Macaulay
- Dr Brent Matthew
- Martin Osso
- Aldo Sylvestre

### MBA 1988

**TOTAL: $48,063**  
**PARTICIPATION: 15%**

**Ivey Society, Founders’ Circle**
- Timothy Hodgson & Linda Netten
- Jock MacDonald & Janet Griffin
- Tim MacDonald

**Ivey Society, Patron**
- David Montanera
- Robert Olsen

**Ivey Society, Benefactor**
- Anonymous
- Graham Carter
- Stephen Hughes
- Pamela Jeffery

**Other Annual Fund Contributions**

- Anonymous
- Anonymous
- Anonymous
- Anonymous
- Anonymous
- Anonymous
- Neil Abramson
- Marc Bisson
- Ted Bonertz
- Ellen Briant & Christopher Vyse
- Pierre Desjardins
- David S Dobell

### MBA 1989

**CLASS AGENT: LAURIE STOUTENBRE**

**TOTAL: $68,177**  
**PARTICIPATION: 14%**

**Ivey Society, Founders’ Circle**
- Pierre Pomerleau
- Jon & Laura Hantho
- Pierre Pomerleau

**Ivey Society, Patron**
- Robert Gibson

**Ivey Society, Benefactor**
- Paul Badeski
- Grant S Berry
- Valerie Millen & Lyle Kerr
- Gordon Pearce

**Other Annual Fund Contributions**

- Anonymous
- Mike Bouchard
- Christopher Dawson
- Gerry Fenwick
- Dominique Gein-Lajoie
- John Hughes & Jacintha Podson-Hughes
- Stephen Laurion
- Peter Macaulay
- Dr Brent Matthew
- Martin Osso
- Aldo Sylvestre

### MBA 1990

**TOTAL: $50,424**  
**PARTICIPATION: 14%**

**Ivey Society, Founders’ Circle**
- William J Jandrisski
- Michelle & Patrick Meneley

**Ivey Society, Patron**
- Paul Boucher
- Paul F Campbell
- Catherine Hampson & Tom Flynn
- Lisanne & Jim Rogers

**Ivey Society, Benefactor**
- Rizwan Ahmad
- Lynn C Gregor
- Pamela Griffith-Jones
- Don Johnson
- Allof Manarin
- Lisanne & Jim Rogers
- Suzanne & Kristian Teleki
- Cameron Tipping
- Joan Wiggins

**Other Annual Fund Contributions**

- Anonymous
- Vicky Batters
- Anoop S Chawla
- Penny Fabbro
- Andrew Forestell
- Bernad Gutnick
- Robert Hallsworth
- Tim Keighley
- John McMilla
- Paul Noreau
- Marian Plante
- Susan Sarjeant Austin
- Bruce A Schouten
- Donna Thompson
- Theresa & Grant Williams
INVESTING IN TOMORROW

MBA & MSc

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

**MBA 2000**
**CLASS AGENT:** ALLAN BUTIENDAG
**TOTAL:** $5,439
**PARTICIPATION:** 6%
**Ivey Society, Benefactor**
Garrick Tiplady & Thelma Sweeney

**Other Annual Fund**
Anonymous

**Contributions**
Other Annual Fund
Peter Kalen
Dan Eisner

**Ivey Society, Patron**
Ivey Society, Benefactor
Ivey Society, Patron

**MBA 2001**
**TOTAL:** $12,488
**PARTICIPATION:** 6%

**Ivey Society, Benefactor**

**Contributions**
Other Annual Fund
Peter Kalen

**Other Annual Fund Contributions**
Anonymous

**MBA 2002**
**CLASS AGENT:** ROBYN HOCHGLAUBE

**10TH REUION SOCIAL COMMITTEE:**
Tim Coveduck, Ashok Gupta, Robyn Hochglabe, Jill Hong, Steve Mangal, Liz O’Neill, Michael Quinn, Collin Sawatsky, Paul Skippen
**TOTAL:** $12,728
**PARTICIPATION:** 5%

**Ivey Society, Benefactor**

**Anonymous**

**Contributions**
Other Annual Fund

**MBA 2003**
**CLASS AGENT:** LISA CLEARY, DAN ROWE

**TOTAL:** $9,332
**PARTICIPATION:** 10%

**Ivey Society, Benefactor**

**Ivey Society, The First Decade Society**
Lora & Dylan Hardy
Mark Healy

**David Resnick**

**Other Annual Fund Contributions**
Anonymous
Anonymous

**Jared Bettridge**

**Kyle Chow**

**Stephanie Taylor Coughlin**

**Prakash David**

**Adam Dean**

**Matthew Hall**

**Nauman Haque**

**Iza Jamal**

**Dr Guo Liang Jiang**

**Arif Shivji**

**Roberto Scobie**

**Dan Rowe**

**Alexander Pak**

**Natalie (Edwards) Bisset**

**Decade Society**

**Ivey Society, The First Decade Society (TWO YEAR):**
Tory Merritt, Kamana Tripathi

**5TH REUION SOCIAL COMMITTEE (SPRING):**
Mac Bell

**5TH REUION SOCIAL & FUNDRAISING COMMITTEE (FALL):**
Charmaine D’Silva, Jing Guo, Mike Liebrock, Mira Ray, Darwin Smith, Mike Tevel, Blaine Woodcock

**TOTAL (FALL):** $18,350
**PARTICIPATION (FALL):** 26%
**PARTICIPATION (ALL):** 8%

**Ivey Society, Deans’ Circle**
Israel Mendez & Connie Clerici

**Ivey Society, Benefactor**

**Kamana Tripathi**

**Darwin Smith**

**Ivey Society, The First Decade Society**
Jonathan Belair & Heathen Tobin

**Efrem Berman**

**Riccardo Cescento**

**Geoffrey Hewitt**

**Michael Liebrock**

**Vijay Viswanathan**

**Other Annual Fund Contributions**
Varun Bahl
Frank Callele

**Yingdong Chen**

**Jing Guo**

**Kara Hunter**

**James Irvine**

**Raveena Maheshwari**

**Nigel McNabb**

**Tony Merritt**

**Nadia Monte Carlo**

**MBA 2008**
**CLASS AGENTS:** ANUJ CHANDARANA, IJFAN DAYA, TREVOR HAND, LYNDSD PAISMORE
**TOTAL:** $7,175
**PARTICIPATION:** 4%

**Ivey Society, Deans’ Circle**
Nick Kuzy

**Ivey Society, The First Decade Society**
Jennifer Mitchell

**George N Nikopoulos**

**Anonymous**

**Ivey Society, Deans’ Circle**

**Other Annual Fund Contributions**
Sandra Banerjee
Colin Bogar

**Amy (Daw) Gibbons**

**Trevor Hand**

**Eric Kung**

**Matthew LeQuenece**

**Aaron Minocha**

**Doug Parent**

**MBA 2009**
**CLASS AGENT:** CHRISTOPHER LAU
**TOTAL:** $3,820
**PARTICIPATION:** 3%

**Ivey Society, The First Decade Society**
Jamie Biggar

**Kevin G Callahan**

**Nolan Hosking**

**Christopher Lau**

**Kate Lawrence**

**Heather Tobin & Jonathan Belair**

**Other Annual Fund Contributions**
Scott Gryba
Will Hooper

**Shafeeen Mawani**

**Joseph Mocanu**

**Charles Newton Price**
MBA 2010

TOTAL: $6,730
PARTICIPATION: 9%

Ivey Society, Benefactor
Brandon Gerson
Bradley Pavelka

Ivey Society, The First Decade Society
Layth Ashoo
Patrick Davis
Roberto de Leo
Kyle D’Silva
Clayton R Feick
Derrick Fournier
MinalI Kaul
Josie Law
Peter Lawas
Peter MacEwen
Christopher O’Grady
James Pan
Patrick Smith
Jonathan Smithson
WeI Sun
Peter Walker
Fraser Wiswell

Other Annual Fund Contributions
Anonymous
Adam Bortolussi
Diane Edgeworth
Dillon Johnson
Milos Milicic
Yaniv Tom Nathan
Karin Saldarriaga

MBA 2011

CLASS AGENT: CYRUS ZAHEDI
TOTAL: $6,469
PARTICIPATION: 8%

Ivey Society, The First Decade Society
Anonymous
Neha Bhasin
Sean Dixon
Razy Farook
Robin Guron
Andrew Isaac
Christopher Johnson
James Larsen
Katie Anne MacInnis
Daniel Moro
Maria Perekoty
Gunpreet S Rekhi
Chris D Richard
Adam Schlegel
Subirtha Sengupta
Andrea Sum
Paul von Martels
Andrew Webster
Cyrus Zahedi

Ivey Society, Founders’ Circle
Christine & David Wood

Ivey Society, The First Decade Society
Anonymous
Anonymous
Anonymous
Ahad Ahmed
Mike Bell
Ted Browne
Jessica Catton
Justin Chen
Mike Cole
Jonathan Del Rosario
Wendy Dobson-Belaire
Sarah Draper
Brent Duffin
Gaurar Garg
Shruti Garg
Griffin A Gettas
Ritika Goel
Daping Guo
Tom Halton
Michael Holmes
Andrew Jacklin
Vivek Kalwani
Michael Kenigsberg
Oscar Khan
Vivian Lin
Wei Lin
Olena Lobach
Anumatsu Mahapatra
Alex A McMurray
Erveri Mwewangui
Kaushik Ramakrishnan
Darlene Santos
Jake Sherman
Andrew Spergel
Rachel Stulberg
Siddarth Subramani
Donna Tin
Ross Tom
Charles Zane
Sima Zere
Haining Zha

MBA 2012

TOTAL: $6,469
PARTICIPATION: 13%

Ivey Society, Benefactor
Brandon Gerson

Ivey Society, The First Decade Society
Layth Ashoo
Patrick Davis
Roberto de Leo
Kyle D’Silva
Clayton R Feick
Derrick Fournier
MinalI Kaul
Josie Law
Peter Lawas
Peter MacEwen
Christopher O’Grady
James Pan
Patrick Smith
Jonathan Smithson
WeI Sun
Peter Walker
Fraser Wiswell

Other Annual Fund Contributions
Anonymous
Neha Bhasin
Sean Dixon
Razy Farook
Robin Guron
Andrew Isaac
Christopher Johnson
James Larsen
Katie Anne MacInnis
Daniel Moro
Maria Perekoty
Gunpreet S Rekhi
Chris D Richard
Adam Schlegel
Subirtha Sengupta
Andrea Sum
Paul von Martels
Andrew Webster
Cyrus Zahedi

Ivey Society, Founders’ Circle
Christine & David Wood

Ivey Society, The First Decade Society
Anonymous
Anonymous
Anonymous
Ahad Ahmed
Mike Bell
Ted Browne
Jessica Catton
Justin Chen
Mike Cole
Jonathan Del Rosario
Wendy Dobson-Belaire
Sarah Draper
Brent Duffin
Gaurar Garg
Shruti Garg
Griffin A Gettas
Ritika Goel
Daping Guo
Tom Halton
Michael Holmes
Andrew Jacklin
Vivek Kalwani
Michael Kenigsberg
Oscar Khan
Vivian Lin
Wei Lin
Olena Lobach
Anumatsu Mahapatra
Alex A McMurray
Erveri Mwewangui
Kaushik Ramakrishnan
Darlene Santos
Jake Sherman
Andrew Spergel
Rachel Stulberg
Siddarth Subramani
Donna Tin
Ross Tom
Charles Zane
Sima Zere
Haining Zha

MSc 2012

Ivey Society, The First Decade Society
Segun Adekunle Busari
Victor Xu
Crillen Zhao

Other Annual Fund Contributions
Carolyn Burns
Se Chea
Kathleen Cloutier
Nicole Duncan
Nick Galasso
Damir Kostic
Martin Lee
Adrian Pammatter
Leanne Simourd
DongYue (Lucy) Song
Danielle T
Ruolin Wang
Liang Yin
Cindy Zhang
EMBA & VEMBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

EMBA 1993
Ivey Society, Patron
Laura Gainey & Richard Clark
Ivey Society, Benefactor
Tom Greco
Other Annual Fund Contributions
Anonymous

EMBA 1994
Ivey Society, Founders’ Circle
Janet De Silva
Other Annual Fund Contributions
Janet E Heisey
Gary Krikler

EMBA 1995
Anonymous
Pamela Stevenson

EMBA 1996
Ivey Society, Benefactor
George Small
Other Annual Fund Contributions
David Craig
Julian Sellers

EMBA 1997
Ivey Society, Founders’ Circle
Lana & Tim Hockey
Ivey Society, Benefactor
Claire Duboc
David C Edwards
Other Annual Fund Contributions
Anonymous
Sandra Oliver
Beth Shaw

EMBA 1998
Derek Gould
Cindy Kingshott
Francesco J Miscio

EMBA 1999
Ivey Society, Founders’ Circle
Luc Vanneste
Other Annual Fund Contributions
Anonymous
Gordon Albini
Michael Aniballi
Alexander Chan
Steven Kaukinen
Cameron Moffatt

EMBA 2000
Perry Lea
Patricia S T Ling & Chun P Ling
Agako Nouch
Frank Sartor

EMBA 2001
Michael Costa
Bradley Erasmus (HK)
Henry Friessen
Kerry Gerber
Robert McGillivray

EMBA 2002
Ivey Society, Benefactor
Dan Vickery
Zhongze Wang (HK)
Other Annual Fund Contributions
Robert Gordon
Harvey Nagle
Richard Wah Kan

EMBA 2003
William Chiu
Winnie Chu
Claudio De Vincenzo
John Mountain
James Ramsay
Jan Sahai
Victor Salem
Ilana Sprongl
Teresa Tolhurst

EMBA 2004
Doug Brown (HK)
Christopher Emery
Lynette AF Hines
Maura E Pare
Craig Pattinson
Daniel Sin
Debbie Young

EMBA 2005
Michael Jack
Marc Lacoursiere
Stephen Leach
Ashif Moloo
Timothy Stanley

EMBA 2006
Ivey Society, The First Decade Society
Peter Caldwell
Other Annual Fund Contributions
Carolyn Mason

EMBA 2007
Ivey Society, Deans’ Circle
Rob & Joan Dal Bianco
Ivey Society, Benefactor
Vince Cascone
Ivey Society, The First Decade Society
Nina Layla Chadha
Other Annual Fund Contributions
Stephen Bolton

EMBA 2008
Ivey Society, The First Decade Society
Anonymous
Other Annual Fund Contributions
Victor Adesanya
Randy MacMillan
Steven Rhind
Nicholas Valcour
Arnold Visser

EMBA 2009
Ivey Society, The First Decade Society
Richard D Ackerman
Other Annual Fund Contributions
Anonymous
Andrew Bass
Shaibal Datta
Johnny Kobayashi (HK)
Gino Lombardi
Hugh McMullan
Michel Myre
Bruce Reid
Jim Wang
Kirsten Wells

EMBA 2010
Ivey Society, Benefactor
Lynda & Russ Bruch
Peter Johnson
Ivey Society, The First Decade Society
Michael Chisholm
Sean Grasby
Kelly Tryon
Other Annual Fund Contributions
Anonymous
Steven Bottero
Marius Dobre
Neeraj Garg
Eric Sana
Bradley Wamboldt

EMBA 2011
Ivey Society, The First Decade Society
Mario da Silva
Nanci York
Other Annual Fund Contributions
Ascenzio Farina

VEMBA 1998
Blaine Dalby
Diane Gagner
David McElhanney
Nagib Premji

VEMBA 1999
Jacques Blais
James Cunningham
Ruth McDonald
Douglas Ostafichuk

VEMBA 2000
Ivey Society, Benefactor
Kent Willfur
Other Annual Fund Contributions
Suzanne Goul
Kathleen Wighton

VEMBA 2001
Ivey Society, Deans’ Circle
Judy Fairburn
Ivey Society, Benefactor
Mohammad Azab

VEMBA 2002
D P Airey
HBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

HBA 1946
Herbert Ballantyne
Bob Blake
Carl Woodward

Ivey Society, Benefactor
Douglas Headle
Hugh Morris
Other Annual Fund Contributions
Michael Ashton
John Carrie
Boyd Chesney
Roger Doe

HBA 1947
65TH REUNION SOCIAL COMMITTEE:
Gwen Anders
Ivey Society, Founders’ Circle
Dr Richard M Ivey
Other Annual Fund Contributions
Robert Beacon
Anonymous

HBA 1948
Anonymous

HBA 1949
Ivey Society, Benefactor
A S (Peter) Kingsmill
Ivey Society, Benefactor
Hon Donald R Getty
Ivey Society, Benefactor
Paul Murray
Ivey Society, Founders’ Circle
Robert Bosworth

HBA 1950
Ivey Society, Benefactor
Herbert Stein
Other Annual Fund Contributions
Fred Bradley
Edward Milliken
Charles M Noltie

HBA 1951
Ivey Society, Benefactor
Hon Donald R Getty
Other Annual Fund Contributions
Lucien Pare

HBA 1952
65TH REUNION SOCIAL COMMITTEE:
Ted Barber, Marvin Shore
Donald Blanchard
Elmer Campbell
Donald C Gibson
Bill Louth
Thomas A Movold
Marvin Shore

HBA 1953
Ivey Society, Founders’ Circle
The Late Colin L Hubling
Ivey Society, Deans’ Circle
Cameron Calder
Robert Hubling

Ivey Society, Benefactor
Douglas Headle
Hugh Morris
Other Annual Fund Contributions
Michael Ashton
John Carrie
Boyd Chesney
Roger Doe

HBA 1954
Ivey Society, Founders’ Circle
Dr & Mrs Geno F Francolini
Ivey Society, Benefactor
Paul Murray
Other Annual Fund Contributions
Judith Aikman
George Disbrowe
John Johnston
Douglas Page
David Poore
Alan Querney
Ronald Ray

HBA 1955
Ivey Society, Benefactor
Bruce Deans
Hon Donald R Getty
Other Annual Fund Contributions
Anonymous
Lucien Pare

HBA 1956
Ivey Society, Founders’ Circle
Barbara & John Carroll
George S Dembroski
Other Annual Fund Contributions
Anonymous
Hugh John Cook
Shirley & Bill Eichenberg
The Late John E Fairley
Mary McGee
Darrel McLoughlin
Roy Steel

HBA 1957
55TH REUNION COMMITTEE:
Paul Condon, Bob Cowan,
Al Harrington, Ross Hutchinson,
The Late Keith Johnston,
Don Noble, Bob Riddell, Gary Venton
TOTAL: $16,550
PARTICIPATION: 32%
Ivey Society, Patron
Anonymous
Ivey Society, Benefactor
Ronald Buffett
Paul Condon
John H Hayes
Joan Johnston and The Late Keith Johnston
Other Annual Fund Contributions
J Robert Cowan
Donald Dickson
Donald S Durkee
Dr Allen F Harrington
James Holding
Patricia [Craig] & Ross Hutchison
Janis Jente
William Kritsch
Donald Noble
Wayne Penny
Ronald Poth
Robert Shields
Norman Smith
Charles Wells
The Late Bill Wood

HBA 1958
Ivey Society, Benefactor
Douglas Rain
Other Annual Fund Contributions
Felipe Costa
David Eng
David Johnstone
John F Sloan
Adam Telfer

HBA 1959
Ivey Society, Founders’ Circle
Tom Brent
Gerald Hipple
Ivey Society, Benefactor
Jon K Grant
Don Morrison
Other Annual Fund Contributions
Edward Y Baker
Roderick Evan Brown

HBA 1960
Ivey Society, Founders’ Circle
John R Currie
Other Annual Fund Contributions
Robert Bosworth
Michael Cochrane
George Hakojarvi
John R Hall
Dr & Mrs John A Humphrey
John Ricketts
J Jackson Tyson
Robert Violette
The Late Professor Douglas Westgate

HBA 1961
Ivey Society, Benefactor
Richard Innes
Other Annual Fund Contributions
Peter Hancock
Gregory Kasparian
Brock Pilkley
The Late Uldis (John) Uska

HBA 1962
50TH REUNION SOCIAL COMMITTEE:
Richard Thorpe, Doug Young
Ivey Society, Founders’ Circle
Larry Shaw
Ivey Society, Benefactor
Robert Fenn
Richard J Thorpe
Other Annual Fund Contributions
Patricia Badeen
Peter Knoepfli
Janice Kash"en
Kenneth McCutcheon
Dentor Miller
Ernest Steward
Peter Walter

HBA 1963
Anonymous
Anonymous
J Kenneth Hord
Richard Lettau

HBA 1964
Ivey Society, Founders’ Circle
W C Wood Foundation
Other Annual Fund Contributions
John Martin

HBA 1965
Ivey Society, Patron
Edward Kernaghan
Ivey Society, Benefactor
Ian R Campbell
Ron Clark
Dennis Vollmershausen
Paul Williamson
Other Annual Fund Contributions
John Carter
Cyn & Jack Cronkwright
Michel David
Robert Johnson
James D Keenleyside

HBA 1966
Anonymous
Anonymous
J Kenneth Hord
Richard Lettau

HBA 1967
45TH REUNION SOCIAL COMMITTEE:
Gary Barnes, Ian Cousins, Len Lee,
Graham Lute,
Don McLoughlin
Ivey Society, Benefactor
John Burton
Ivey Society, Founders’ Circle
Gary Barnes
Ivey Society, Benefactor
Richard J Thorpe
Other Annual Fund Contributions
Anonymous
Gary DuBecchi
Paul Fogh-Dohmsmidt
Marg & Ted Morrow

HBA 1968
Ivey Society, Deans’ Circle
Glenn Jones
Ivey Society, Benefactor
Douglas L Derry
J Edward (Ted) Johnson
Gary West

HBA 1969
Ivey Society, Founders’ Circle
Gilles G Ouellette
Ivey Society, Benefactor
David Moser
Other Annual Fund Contributions
James Lasby
Russel Robertson

HBA 1970
TOTAL: $10,352
PARTICIPATION: 17%
Ivey Society, Deans’ Circle
Robert D Crockett
Other Annual Fund Contributions
Larry Adamson
Daneel Cohoe
Richard Fiebig
Jane & Tim Marlatt
James Roody

HBA 1971
TOTAL: $43,350
PARTICIPATION: 17%
Ivey Society, Founders’ Circle
Henry Cheng
Barbara & Ian Fraser
Arkadi Kuhlmann
Ivey Society, Benefactor
R Peter Gillin
Dave Prentice
Other Annual Fund Contributions
John W Chandler QC
Dave Prentice
Graham Senst
Larry Sisnett
Norman Thomas

Ivey Society Leaders League Levels

$10,000+
Founders’ Circle
$5,000–$9,999
Deans’ Circle
$2,500–$4,999
Patron
$1,000–$2,499
Benefactor
$100–$999
The First Decade Society

PARTICIPATION: 32%
TOTAL: $16,550

PARTICIPATION: 17%
TOTAL: $10,352

PARTICIPATION: 17%
TOTAL: $43,350

2012 ANNUAL REPORT — 41
INVESTING IN TOMORROW

HBA

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

HBA 1972
40TH REUNION SOCIAL COMMITTEE:
Don Latta, John Purkiss TOTAL: $19,450 PARTICIPATION: 10%
Ivey Society, Founders' Circle Richard W Ivey
Ivey Society, Deans' Circle Douglas Greaves
Ivey Society, Patron John Purkiss
Other Annual Fund Contributions Thomas Givens John McKinnon John Needham

Ivey Society, Benefactor Michael Schwenger Bruce M Shireff Philip Unger Mac & Crickete Yule
Other Annual Fund Contributions Anonymous
Jo Barringto Matthew S Hannon Alan High Rick Lane Shirley Roberts Brian Scott Jackie & Steve Wilkinson

HBA 1977
TOTAL: $57,185 PARTICIPATION: 7%
Ivey Society, Deans' Circle Maria & James Knowles
Ivey Society, Benefactor William Kiff
Other Annual Fund Contributions Anonymous
Debra & Gordon Casperd Georges Houde Eric Jones Paul Wildridge Philip Wisner Jill & Kevin Yousse

HBA 1973
TOTAL: $19,450 PARTICIPATION: 18%
Ivey Society, Founders' Circle Susanne & Martin Thrasher
Ivey Society, Benefactor Murray Chant Don Darroch Robin Dow Barry Gekiere Gerard P Murphy Jim Reynolds Rob Reynolds
Other Annual Fund Contributions John Alton Bruce D Barton Len Cadie Peter Farkas Gary Ghent Jim Howe Stephen Landers Edward Postzanny Don C Ridpath

HBA 1975
TOTAL: $39,617 PARTICIPATION: 7%
Ivey Society, Founders' Circle Sylvia D Chrominska
Other Annual Fund Contributions Anonymous Paul Barnicke David Best Brian Foster Stephen Good Scott Murray Michael O'Brien

HBA 1978
TOTAL: $163,628 PARTICIPATION: 11%
Ivey Society, Founders' Circle Dean Connor Nesbitt Family Barbara G Stymiest
Ivey Society, Benefactor Judith & Jonathan Cooperman Robert Doyle D Bruce Henning
Other Annual Fund Contributions Randall Donkervoort Gilleas Gagnon Doreen H Harvey Blaine Hobson Rick Lancaster Rychard Lardner Richard Russell Robert E Simpson Luke Sklar

HBA 1976
TOTAL: $50,360 PARTICIPATION: 15%
Other Annual Fund Contributions Zbig Biskup Michael Bowie Raymond Castellano Silvio Di Gregorio John Komisar P Lynne MacInnes Rob Orser Gord Sedgwick Harvey Taraday Ian Vasey

HBA 1979
TOTAL: $55,842 PARTICIPATION: 13%
Ivey Society, Founders' Circle Doug McGreggor Patrick Weber & Marti Morffit Michael Roland
Ivey Society, Deans' Circle Randolph Dietrich
Ivey Society, Benefactor Shelagh Donovan & Michael Boyd Andrew C Zsolt

HBA 1980
TOTAL: $54,495 PARTICIPATION: 18%
Ivey Society, Founders' Circle Mark Cowie Donald Lang Steve Lear
Ivey Society, Deans' Circle Deb Barrett & Jim Leech The Glynn Family Staffen Family
Ivey Society, Benefactor Oscar Belaiche Eileen M Brown David Cameron Cheryl Davidson Peter Irwin Steven Sims
Other Annual Fund Contributions Randall Donkervoort Gilleas Gagnon Doreen H Harvey Blaine Hobson Rick Lancaster Rychard Lardner Richard Russell Robert E Simpson Luke Sklar

HBA 1981
TOTAL: $174,988 PARTICIPATION: 36%
William J Quinn Ken Shaver Michael G Tevlin
Ivey Society, Deans' Circle Scott & Jacqueline Wilson
Ivey Society, Patron John McNally Bryan Pearce Brian Stock
Ivey Society, Benefactor Anonymous Peter Coward Trudy Nixon-Fahie Joanne Porter-Tikkonen & John Tikkonen
Other Annual Fund Contributions Anonymous
Nizar Esmail Gary Lyon Keith McEachern Ann Sutherland Paul Switzer Douglas Wall Mark Winson Jim Yardy

HBA 1982
30TH REUNION SOCIAL COMMITTEE:
Jim Abernethy, Bill Duffield, Mary Heisz, Janet Winkler FUNDRAISING COMMITTEE: Ed Giacomelli, Robb Hindson, Roland Keiper, Marty McConnell TOTAL: $323,273 PARTICIPATION: 13%
Ivey Society, Founders' Circle Wendy Adams & Wade Oosterman Rosamond Ivey Roland T Keiper
Ivey Society, Patron Anonymous
Ivey Society, Benefactor Anonymous
Ivey Society, Deans' Circle Adam Waterous
Ivey Society, Patron David Montanera

HBA 1983
TOTAL: $56,155 PARTICIPATION: 14%
Ivey Society, Founders' Circle William J Jandrissits Jane & Michael Lay
Ivey Society, Deans' Circle Jeff & Sue Dosssett
Ivey Society, Benefactor Dali Maida Mark J Verdun
Other Annual Fund Contributions Anonymous Michael Browne Kasia Czarst Robert Fish Bruce Gardner Peter Horvats Paul Methot Ted Newell David O'Neil Mary Robertson Doug Welsh

HBA 1984
TOTAL: $61,575 PARTICIPATION: 18%
Ivey Society, Founders' Circle Don V Bailey George A Cape Carolyn M H Cross Ray G Young
Ivey Society, Deans' Circle Adam Waterous
Ivey Society, Patron David Montanera
INVESTING IN TOMORROW

HBA, DBA & PhD

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

<table>
<thead>
<tr>
<th>Year</th>
<th>Participation %</th>
<th>Total</th>
<th>Donors</th>
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<td>1995</td>
<td>7%</td>
<td>$3,598</td>
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<tr>
<td>1996</td>
<td>13%</td>
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<td>1997</td>
<td>14%</td>
<td>$8,862</td>
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<td>1998</td>
<td>6%</td>
<td>$1,497</td>
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<tr>
<td>1999</td>
<td>16%</td>
<td>$1,173</td>
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<td>2000</td>
<td>10%</td>
<td>$10,166</td>
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<tr>
<td>2001</td>
<td>5%</td>
<td>$9,381</td>
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</tr>
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<td>2002</td>
<td>5%</td>
<td>$5,730</td>
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<td>2003</td>
<td>5%</td>
<td>$5,190</td>
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<tr>
<td>2004</td>
<td>10%</td>
<td>$4,970</td>
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<td>2005</td>
<td>3%</td>
<td>$5,736</td>
<td></td>
</tr>
<tr>
<td>2006</td>
<td>10%</td>
<td>$4,970</td>
<td></td>
</tr>
<tr>
<td>2007</td>
<td>3%</td>
<td>$5,190</td>
<td></td>
</tr>
</tbody>
</table>

**HBA 1995**

TOTAL: $3,598

**HBA 1996**

TOTAL: $7,132

**HBA 1997**

TOTAL: $8,862

**HBA 1998**

TOTAL: $1,497

**HBA 1999**

TOTAL: $1,173

**HBA 2000**

TOTAL: $10,166

**HBA 2001**

TOTAL: $9,381

**HBA 2002**

TOTAL: $5,730

**HBA 2003**

TOTAL: $5,190

**HBA 2004**

TOTAL: $4,970

**HBA 2005**

TOTAL: $5,736

**HBA 2006**

TOTAL: $4,970

**HBA 2007**

TOTAL: $5,190

**HBA 1995 donors**

- Ivey Society, Benefactor
- HBA 1995
- Participated for 5 or more years

**HBA 1996 donors**

- Ivey Society, Benefactor
- HBA 1996
- Participated for 5 or more years

**HBA 1997 donors**

- Ivey Society, Benefactor
- HBA 1997
- Participated for 5 or more years

**HBA 1998 donors**

- Ivey Society, Benefactor
- HBA 1998
- Participated for 5 or more years

**HBA 1999 donors**

- Ivey Society, Benefactor
- HBA 1999
- Participated for 5 or more years

**HBA 2000 donors**

- Ivey Society, Benefactor
- HBA 2000
- Participated for 5 or more years

**HBA 2001 donors**

- Ivey Society, Benefactor
- HBA 2001
- Participated for 5 or more years

**HBA 2002 donors**

- Ivey Society, Benefactor
- HBA 2002
- Participated for 5 or more years

**HBA 2003 donors**

- Ivey Society, Benefactor
- HBA 2003
- Participated for 5 or more years

**HBA 2004 donors**

- Ivey Society, Benefactor
- HBA 2004
- Participated for 5 or more years

**HBA 2005 donors**

- Ivey Society, Benefactor
- HBA 2005
- Participated for 5 or more years

**HBA 2006 donors**

- Ivey Society, Benefactor
- HBA 2006
- Participated for 5 or more years

**HBA 2007 donors**

- Ivey Society, Benefactor
- HBA 2007
- Participated for 5 or more years
### HBA 2009

**CLASS AGENT: LISA KENDRICK**

**TOTAL:** $2,620  
**PARTICIPATION:** 4%

**Ivey Society, The First Decade Society**
- Amy Childs
- Paul Jun
- Matthew W Montemurro

**Other Annual Fund Contributions**
- Anonymous
- Anonymous
- Anonymous
- Jamie Evans
- Justine Kilby
- Catalina Lopez
- Steve Murray
- Adam Pieczonka
- Scott Reaume
- Robbie Sherman
- Mandy Siu
- Michael J White
- Kristopher Wong

### HBA 2010

**CLASS AGENTS: ASHLEY KENNEDY, RICHARD WONG**

**TOTAL:** $2,371  
**PARTICIPATION:** 8%

**Ivey Society, The First Decade Society**
- Anonymous
- Himay Antani
- Ryo Chang
- Joseph Cheung
- Jenn Green
- Hillary Gwiazda
- Michelle Jennett
- Peter Lee
- Jeff Lindquist
- Christopher Liscumb
- Elizabeth Lynde
- Adam Mutsaers
- Lindsay Parker
- Laura Power
- Robert Randal
- Steven Robins
- Ryan Ruppert
- Anthony Sabga-Aboud
- Heidi Stewart
- Alisa Zorina

**Other Annual Fund Contributions**
- Anonymous
- Meredith Bacal
- Merv D’ouza
- Matthew Hyland
- Christine Liu
- Kate McAulhlin
- Elijah Moore
- Ernest Pang
- Johnny Paterson
- Dongyue (Lucy) Song
- Melanie Thomas
- Sydney van Delft

### HBA 2011

**CLASS AGENT: RYAN CHANG**

**TOTAL:** $5,661  
**PARTICIPATION:** 10%

**Ivey Society, The First Decade Society**
- Anonymous
- Anonymous
- Fareen Ahmed
- Nisha Dansingani
- Asif Dhanani
- Julie Dimond
- Kathryn Estey
- Fraser Fullard
- Puneet Grewal
- Shaylyn Harper
- Malini Jhaer
- Sara Johnson
- Doria Keung
- Sarah Levin
- Nikita Maruvanda
- Emily Mason
- Praveen Mehlani
- Haroon Mian
- Alexandra Milgrom
- Tanya Moroussef
- James Moss
- Connor O’Brien
- Kelly Panes
- Evan Reiter
- Michelle Rigato
- Sala Scardello
- Nik Sereditch
- Jake Simon
- Bryan Sinclair
- Ashley Staley
- Tomislav Stik
- Dale Wang
- Samantha Winkler
- Brandon Wolfram
- John Wu
- Michael Zsolt

**Other Annual Fund Contributions**
- Anonymous
- Mervin Bacal
- Matthew D’ouza
- Matthew Hyland
- Christine Liu
- Kate McAulhlin
- Elijah Moore
- Ernest Pang
- Johnny Paterson
- Dongyue (Lucy) Song
- Melanie Thomas
- Sydney van Delft

### HBA 2012

**TOTAL:** $5,661  
**PARTICIPATION:** 10%

**Ivey Society, The First Decade Society**
- Anonymous
- Anonymous
- Fareen Ahmed
- Nisha Dansingani
- Asif Dhanani
- Julie Dimond
- Kathryn Estey
- Fraser Fullard
- Puneet Grewal
- Shaylyn Harper
- Malini Jhaer
- Sara Johnson
- Doria Keung
- Sarah Levin
- Nikita Maruvanda
- Emily Mason
- Praveen Mehlani
- Haroon Mian
- Alexandra Milgrom
- Tanya Moroussef
- James Moss
- Connor O’Brien
- Kelly Panes
- Evan Reiter
- Michelle Rigato
- Sala Scardello
- Nik Sereditch
- Jake Simon
- Bryan Sinclair
- Ashley Staley
- Tomislav Stik
- Dale Wang
- Samantha Winkler
- Brandon Wolfram
- John Wu
- Michael Zsolt

**Other Annual Fund Contributions**
- Anonymous
- Mervin Bacal
- Matthew D’ouza
- Matthew Hyland
- Christine Liu
- Kate McAulhlin
- Elijah Moore
- Ernest Pang
- Johnny Paterson
- Dongyue (Lucy) Song
- Melanie Thomas
- Sydney van Delft

### Ivey Society Leadership Levels

- **$10,000+ Founders’ Circle**
- **$5,000–$9,999 Deans’ Circle**
- **$2,500–$4,999 Patron**
- **$1,000–$2,499 Benefactor**
- **$100–$999 The First Decade Society**

### PhD

- **Ivey Society, Patron**
  - Angie & Tony Francolini
- **Ivey Society, Benefactor**
  - Dr M Kathryn Brohman
  - Fraser Johnson
- **Other Annual Fund Contributions**
  - Anonymous
  - Anonymous
  - Angie & Tony Francolini
  - Dr M Kathryn Brohman
  - Fraser Johnson

### DBA

- **Ivey Society, Benefactor**
  - Donna & Fred Berlet
  - Miguel Fernandez
  - Moffat R Hill
- **Other Annual Fund Contributions**
  - Anonymous
  - Anonymous
  - Donna & Fred Berlet
  - Miguel Fernandez
  - Moffat R Hill
INVESTING IN TOMORROW

Faculty, Staff & Friends

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.
## Corporate & Matching Gifts

### Corporate

<table>
<thead>
<tr>
<th>Range</th>
<th>Companies</th>
</tr>
</thead>
<tbody>
<tr>
<td>$250,000 to $499,999</td>
<td>The Globe &amp; Mail, SunCer Energy Inc</td>
</tr>
<tr>
<td>$100,000 to $249,999</td>
<td>BMO Financial Group, CIBC, Eli Lilly Canada Inc, Hewlett-Packard Company,</td>
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<td></td>
<td>ING DIRECT, Loblaw Companies Limited, MiHealth Global Systems Inc,</td>
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<td></td>
<td>Great-West Life, London Life &amp; Canada Life, Scotiabank, TD Bank Group</td>
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<tr>
<td>$50,000 to $99,999</td>
<td>Farm Credit Canada, Green Shield Canada, KPMG Enterprise, Medtronic of</td>
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<tr>
<td></td>
<td>Canada Ltd, Ontario Genomics Institute, RBC Foundation</td>
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<tr>
<td>$25,000 to $49,999</td>
<td>Accenture Inc, Birch Hill Equity Partners, Certified General Accountants</td>
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<td>of Ontario, Deloitte, IBM Capital Corp, IBM Canada Ltd, Mackenzie</td>
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<td>Financial Corporation, PricewaterhouseCoopers LLP, RBC Capital Markets</td>
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<tr>
<td>$10,000 to $24,999</td>
<td>Anonymous, Anonymous, Aecon Group Inc, Aimia Inc, Barrick Gold Corporation</td>
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<td></td>
<td>BC Hydro, Bell Canada, Blake Cassels &amp; Graydon LLP, Boston Consulting</td>
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<td></td>
<td>Group of Canada Ltd, Canadian Natural Resources Limited, Canadian</td>
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<td>Pacific, Ernst &amp; Young Toronto, FirstService Corporation, Goldman, Sachs</td>
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<td>&amp; Co., Holcin (Canada) Inc, HSBC Bank Canada, Imperial Capital Group,</td>
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<td>Institute for Health System Sustainability, KingSett Capital Inc,</td>
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<td>LoyaltyOne, Manulife Financial Corporation, McKinsey &amp; Company, Maple</td>
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<td></td>
<td>Leaf Foods Inc, Morgan Stanley Canada Ltd, Morneau Shepell, National</td>
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<td>In Motion, Roche Canada, ShawCot Ltd, Southwest Sun Inc, TDL Group Limited</td>
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<td></td>
<td>Teck Resources Limited, TELUS Corporation, Tembec Inc, Other Annual Fund</td>
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<tr>
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<td>Contributions, JM Canada Company, AltaGas Ltd, ARC Financial Corporation,</td>
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<td>Automotive Industry Association of Canada, Canada’s Venture Capital &amp;</td>
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<td>Private Equity Association, Canadian Association of Petroleum Producers,</td>
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<td>Cement Association of Canada, Cineplex Entertainment LP, City of London,</td>
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<td>Cuddy Foods Limited, Cushman &amp; Wakefield Ltd, Empire Life Investments Inc,</td>
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<td>Federation of Chinese Canadian Professionals (Ontario) Education</td>
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<td>Foundation, First Generation Capital Inc, Food &amp; Consumer Products of</td>
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<td>com, Harry Rosen Inc, Hotel Association of Canada ITAC, Jag &amp; Company Ltd,</td>
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<td>Kraft Canada Inc, Level İnc, Lifelabs, Lone Star Group of Companies,</td>
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<td>Mattamy Homes Limited, OMERS, Ontario Teachers’ Pension Plan, Pomerleau</td>
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<td>Inc, Purolator Inc, Robarts Research Institute, Roland Berger Strategy</td>
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<td>Consultants, S C Johnson &amp; Son Inc, SECOR Consulting, Soberman LLP</td>
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<td>Stacey Muirhead Capital Management, Target Canada, The Boiler Inspection</td>
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<td></td>
<td>and Insurance Company of Canada, Unilever Canada, University of Windsor,</td>
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</tbody>
</table>
|                      | Western University | **Note:** Matching Gift Companies

### Matching Gifts

<table>
<thead>
<tr>
<th>Range</th>
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<tbody>
<tr>
<td>$10,000+</td>
<td>Founders’ Circle, Ivey Society, Leadership Levels</td>
</tr>
<tr>
<td>$5,000–$9,999</td>
<td>Benefactor, Deans’ Circle, Levels</td>
</tr>
<tr>
<td>$2,500–$4,999</td>
<td>The First Decade Society, Founders’ Circle</td>
</tr>
<tr>
<td>$1,000–$2,499</td>
<td>Benefactor, Founders’ Circle, Deans’ Circle, Levels, The First Decade</td>
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</tr>
</tbody>
</table>

*Note:* The list of companies includes various organizations and corporations that contributed to the Ivey Society. The contributions range from $10,000 to $499,999, with some companies also making contributions in other ranges. The list includes companies from various industries, such as financial, technology, healthcare, and more.
Only after looking back and taking stock of where you’ve been can you effectively plan your future path. For Ivey, we’ve spent the past few years restructuring our approach to business learning to ensure each graduate leaves with an unparalleled education. This is the Ivey Difference, and it’s what keeps our institution on the forefront of innovation and forward thinking. In terms of education, it is the only relevant place to be. It is here, standing on the cusp of tomorrow as one of the top business schools in the world today, that we can plan our future – which promises to be bold, brave and, above all, bright.
PHASE 2

Grand Opening
Fall 2013

Ivey’s new building edged closer to the final stretch throughout 2012.

In July, the removal of the huge tower crane that had been on site since the start of construction marked a major milestone on the road to completion. Most importantly, it signalled completion of major construction components and the ability to begin using the building for classes and community functions.

The Grand Hall and new 640-seat auditorium got a test drive at events such as Homecoming, a Ring Tradition Ceremony and the Dean’s Winter Social, and the classrooms were used for the MSc program and some MBA electives.

Construction turned toward the library, dining pavilion and interiors of offices and classrooms at the end of the year. Students, faculty and staff are now looking forward to the final migration to the new building in time for its grand opening in September 2013.
2012 Highlights

JANUARY

World Economic Forum gains Ivey voice
As part of the Global Shapers group, HBA student Danish Ajmeri lent his views on global economic issues to the World Economic Forum’s summit in Switzerland. At age 20, he was the youngest participant in the elite group of business leaders, politicians and intellectuals.

JAMES C. TAYLOR LECTURE – WHAT LIES AHEAD FOR THE GLOBAL ECONOMY
Sharing insights from his experiences at the heart of the 2008-09 financial crisis, Paul Jenkins gave Ivey students a long-term look at economic recovery, speaking at the James C. Taylor Distinguished Lecture in Finance. Jenkins is the former Senior Deputy Governor of the Bank of Canada.

FEBRUARY

Student wins green challenge
PhD student Mark DesJardine moved one degree closer to bringing his sustainable business idea to life after taking second prize in the Walmart Green Student Challenge in Toronto. DesJardine’s winning idea, One Degree, encourages businesses to permanently adjust their buildings’ temperatures one degree Celsius closer to the natural outdoor temperature.

Adventures in Honduras
As part of Ivey’s new Honduras Study Trip, 30 students volunteered with a Microfinance Brigade and provided free consulting to the Caja Rural community bank in Honduras.

MARCH

Students meet Oracle of Omaha
Ivey students received advice from investor wizard Warren Buffett during a trip to his business headquarters in Nebraska. Organized by Professor George Athanassakos, who holds the Ben Graham Chair in Value Investing, the visit included a tour, private question-and-answer session and lunch with the famous "Oracle of Omaha."

JUNE

Ivey graduates honoured by Western
Two Ivey graduates were awarded at Western convocation ceremonies in June. George Cope, HBA ’84, President and Chief Executive Officer of Bell Canada and BCE Inc., received an honorary degree from Western University at the HBA ceremony on June 19. Paul Hill, MBA ’84, President and CEO of The Hill Companies, also received an honorary degree at the King’s University College and the School of Graduate & Postdoctoral Studies ceremony on June 12.

JULY

McKinsey case competition tests finance and strategy skills
MBA students Chris Goulakos, Deepak Malik, Kristian Medri, Edouard Morin, Chris Norwood and Tim Reeve-Newson won a case competition sponsored by McKinsey & Company. The competition involved three rounds of case presentations showcasing operations, finance and strategy knowledge, and was judged by faculty and alumni volunteers.
EMBAs raise roof on Habitat for Humanity home

The 2012 EMBA class literally built a lasting legacy for a Toronto family. The class raised $100,000 to support a Habitat for Humanity home and students donned hardhats and coveralls to participate in its construction.

AUGUST

Shad Valley comes to Ivey

Thirty high-school students from across Canada were introduced to business and the Ivey case study method of teaching during the first annual Shad Valley summer enrichment program in London. The students sampled parts of the HBA curriculum and participated in a creativity challenge during the week-long event.

SEPTEMBER

Alumni reunite at Homecoming

More than 1,000 alumni and guests were reunited during Homecoming festivities at Ivey’s new building. Among them was Dick Ivey, HBA ’47, who was on campus for his class’ 65th anniversary and the Richard G. Ivey Speaker Series, which honours his father. This year’s Ivey Distinguished Service Award recipients were Darin Deschamps, HBA ’87; Tim Hockey, MBA ’97; Richard Ivey, HBA ’72; and Pierre Morrisette, MBA ’72. The Alumni Faculty Service Award recipient was David Conklin.

J.J. Wettlaufer Lecture – Passion Prevails

Eden Full inspired Ivey students to follow their passion for making a difference in people’s lives at the J.J. Wettlaufer Distinguished Visitor Lecture Series. Full is founder of Roseicollis Technologies Inc., which brings solar energy to developing countries.

OCTOBER

Leadership lessons from Borneo

Leadership lessons can come from surprising places – even the jungle in Borneo. Speaking about her experiences with the Canadian team that competed in the 2000 Eco-Challenge in Borneo, Yvonne Camus inspired Ivey students to push beyond their physical and emotional limits.

Ivey Business Leader Award – Rick George honoured

Rick George, former Chief Executive Officer, Suncor Energy Inc., received the 2012 Ivey Business Leader Award for his career achievements and leadership in growing Canada’s largest energy company.

NOVEMBER

Global Ivey Day has worldwide reach

With more than 45 events enjoyed by 1,500 alumni and friends in 33 cities worldwide – including first-time celebrations in Buenos Aires, San Diego and the Bahamas – the 2012 Global Ivey Day kicked off with a worldly beat. This year’s Emerging Leaders Awards recipients were Jory Cohen, HBA ’10; Scott Friedmann, HBA ’95; Ben Lu, MBA ’01; Rahim Fazal, MBA ’06; Chris Janssen, HBA ’13; and Nicole Haggerty, HBA ’89, PhD ’04.

DECEMBER

Sustainability guide released

The Network for Business Sustainability released Innovating for Sustainability: A Guide for Executives, a report that outlines 39 ways businesses can become more sustainable, from selling garbage to implementing car- and bike-sharing services. Based on a review of more than 127 studies from the last 20 years, the report also includes a three-stage framework for business leaders to assess their progress.

Banner year for Ivey Dean

The accolades kept coming for Dean Carol Stephenson, who received three prestigious awards in 2012. Stephenson received the Queen Elizabeth II Diamond Jubilee Medal at a reception on June 10 to recognize her leadership in Canada. Her contributions to the London community were also honoured through her induction into the London & District Business Hall of Fame on October 25. And she and Sylvia Chrominska, HBA ’75, Scotiabank, Global Human Resources and Communications Group Head, were named to the Top 25 Women of Influence list, which celebrates women leaders with unparalleled reach and influence. Carol was also named as its 2012 Canadian diversity champion.