The new home of the Ivey Business School will support the School’s growth strategy and will be an inspiring building, standing among the very best in the world.

New Building Task Force
Jon Love [Chair], HBA ’76
KingSett Capital
Andrew Chisholm, MBA ’85
Goldman Sachs Group Inc.
Brian Curtner
Quadrangle Architects Limited
Fraser Latta, HBA ’76
Jenal Investments Inc.
Ted Matthews
Instinct Brand Equity Coaches Inc.
Pierre Pomerleau, MBA ’89
Pomerleau Inc.
Richard Ivey School of Business
Kelly Cole
Professor Niraj Dawar
Professor Craig Dunbar
John Irwin
Dean Carol Stephenson
Professor Larry Wynant, MBA ’72
The University of Western Ontario
Ruban Chelladurai
Mike McLean
George Qubty
Dr. Alan Weedon

Key Features
The new Ivey building will have:
- 234,000 square feet (current building 150,000 square feet)
- 15 80-seat classrooms (current building 11 classrooms)
- Five 50-seat classrooms
- 120 five-seat breakout rooms (current 36 breakout rooms)
- 640-seat amphitheatre
- Three-storey grand entrance hall
- Dining pavilion
- Gold level LEED certification to minimize the carbon footprint and environmental impact

Funding Model
Federal Government: $25 million (confirmed)
Provincial Government: $25 million (confirmed)
The University of Western Ontario: $22.5 million (confirmed)
Private Sector Support: $27.5 million ($13.4 confirmed as of December 2009)
Total: $100 million 
86% of funding confirmed

For up to date information on the new building and its progress, visit: www.ivey.uwo.ca/newbuilding
Business people operate in a world of constant flux. They compete in a global marketplace. They manage worldwide supply chains, and respond to new demands from employees, consumers, shareholders, and government. They grapple with big issues that affect our shared future. They face growing complexity in every aspect of their enterprises.

In a world where everything is changing, one thing doesn’t: the anatomy of leadership. To succeed, business needs courageous, principled and clear-eyed women and men at the helm. Ivey has been a centre of leadership thinking and education for more than 80 years.

Now as always, Ivey leaders are asking new questions, and finding new answers.
HOW DO YOU MAKE A PROFIT AND SAVE THE PLANET?
HOW DO YOU SUCCEED IN THE MIDST OF INTERNATIONAL MARKET CHAOS?
HOW DO YOU FUEL A GLOBAL ECONOMY WHEN OIL RESOURCES ARE SHRINKING?
HOW DO YOU MAKE AN AILING HEALTHCARE SYSTEM BETTER?
LEADERS THINK A LOT ABOUT BUSINESS CYCLES, BUT THERE ARE OTHER CYCLES TOO. BY SYNCHRONIZING BUSINESS CYCLES WITH SOCIAL AND ENVIRONMENTAL CYCLES, LEADERS CAN ACHIEVE SHORT-TERM SUCCESS AND LONG-TERM SUSTAINABILITY.

TIMA BANSAL / DIRECTOR, THE CENTRE FOR BUILDING SUSTAINABLE VALUE
THERE’S A STRONG BUSINESS CASE FOR THE AGGRESSIVE ENVIRONMENTAL GOALS WE’VE SET—ATTRACTING AND RETAINING GOOD PEOPLE, BUILDING CUSTOMER LOYALTY, REDUCING OPERATING COSTS, CREATING A SUSTAINABLE SUPPLY CHAIN, AND EARNING THE SUPPORT OF OUR LOCAL COMMUNITIES.

COLIN MOORE, HBA ’78 / PRESIDENT, STARBUCKS COFFEE AMERICAS
THE MOST MISUSED PHRASE IN THE WORLD IS ‘THIS TIME WILL BE DIFFERENT.’ MARKETS AND THE ECONOMY GYRATE FROM ONE EXTREME TO THE NEXT. IT TAKES PATIENCE, DISCIPLINE AND LONG-TERM THINKING TO REALIZE VALUE.

GEORGE ATHANASSAKOS / BEN GRAHAM CHAIR IN VALUE INVESTING
LEADERS MUST BE CONNECTED TO THE HEART OF THEIR BUSINESSES—FOSTERING A CULTURE OF COLLABORATION AND COMMUNICATION, SETTING THE COMMERCIAL COMPASS IN A SUSTAINABLE DIRECTION, INFUSING RISK MANAGEMENT THROUGHOUT THE ORGANIZATION, AND ENCOURAGING INDIVIDUALS TO STAND AGAINST THE TIDE WHEN NECESSARY.

ANDREW CHISHOLM, MBA ’85 / MANAGING DIRECTOR, GOLDMAN SACHS GROUP, INC.
THE PROBLEM WITH MAKING ETHANOL FROM CORN AND DIESEL FUEL FROM SOY BEANS IS THAT IT PITS FOOD AGAINST FUEL. THE ULTIMATE GOAL HAS ALWAYS BEEN TO PUT THE PLANT PARTS THAT CAN BE EATEN INTO THE FOOD MARKET, AND TURN THE REST INTO FUEL.

DAVID SPARLING / CHAIR, AGRI-FOOD INNOVATION AND REGULATION
WE INVEST IN RENEWABLE ENERGY BECAUSE IT IS CONSISTENT WITH OUR STRATEGY OF HOLDING LONG-TERM ASSETS WITH GOOD RETURNS AND SOCIAL VALUE. A DIVERSE PORTFOLIO—NATURAL GAS, WIND, RUN-OF-RIVER HYDRO-ELECTRICITY, SOLAR, GEOTHERMAL—WILL PROVIDE THE MOST STABILITY IN THE LONG RUN.

DAVID CORNHILL, MBA ’80 / CHAIRMAN AND CEO, ALTAGAS INCOME TRUST
HEALTHCARE IS MUCH MORE COMPLEX TODAY. WE NEED A NEW GENERATION OF YOUNG LEADERS WITH A DEEP UNDERSTANDING OF BUSINESS PRACTICES AND CLINICAL IMPERATIVES.

DR. K. KELLIE LEITCH / CHAIR, IVEY CENTRE FOR HEALTH INNOVATION & LEADERSHIP
IF OUR SYSTEM IS EVER GOING TO WORK, WE HAVE TO BREAK DOWN THE SILOS AND ALIGN GOVERNMENT, HEALTHCARE PROVIDERS, INDUSTRY AND PATIENTS. WE NEED COURAGEOUS LEADERS WHO CAN LOOK INTO THE FUTURE, DETERMINE WHERE WE’RE GOING AND CHALLENGE WHAT WE’RE DOING NOW.

CHRIS HALYK, HBA '85 / CEO, JANSSEN ORTHO CANADA
A YEAR OF LEADERSHIP
In January 2009, as we completed our strategic planning for the year in the wake of the economic meltdown, the road ahead for Canada and the rest of the world appeared immersed in uncertainty. Yet one thing was very clear: that the need for leadership—great leadership—was never more important. For me, there is no better purpose for Ivey’s growth than to advance the economic strength and social well-being of both our own country and the many others we influence through our alumni and our businesses. For this reason, last fall Ivey faculty embarked on a major research endeavour to delve deeply into the causes of the economic crisis from a leadership perspective. This innovative initiative has included an ongoing series of Leadership Summits with business, government and community leaders across Canada and internationally (page 32 -33). The candid insights shared during these sessions will be amalgamated in a new book Ivey will publish this fall.

Despite the economic uncertainty we forged ahead and were rewarded with one of the most remarkable and successful years I have experienced since the launch of our Cross-Enterprise Leadership strategy four years ago. In fact, applications to our HBA program from top tier high-school students experienced double digit growth at a time when applications to university business programs are flat. Our EMBA program continued to lead the market, and our MBA recruitment for a double cohort this spring progressed on target. From the launch of the Centre for Health Innovation and Leadership to the groundbreaking for our new building in September, followed by a successful trip to India and establishing a case-development centre with the renowned Indian School of Business, Ivey took giant steps forward in 2009.

Our momentum continues to grow. I believe that the resilience of our School in these tumultuous times can be attributed to a strong strategy, a disciplined but flexible planning process, and a culture of collaboration that extends to a very active and spirited alumni network—a critical differentiator that key competitors in Canada simply cannot emulate.

Thank you to our students, faculty, staff, alumni and friends for your contributions to our success in 2009, and for your belief in our future. You keep us inspired and aspiring to be our best.

Together, we will ensure that Ivey remains the choice and the source of global leadership in the next decade.

CAROL STEPHENSON, O.C.
DEAN, RICHARD IVEY SCHOOL OF BUSINESS
LAWRENCE G. TAPP CHAIR IN LEADERSHIP
Q. In a year of unprecedented change and disruption, how did you keep your programs relevant?

Glenn Rowe, Director, EMBA: I don’t think it’s just a matter of what we’ve done in the past year: it’s a matter of what we do at Ivey. We use real-world cases, and those cases are designed to get people to think about the issues, whether we’re in a world of change or a relatively stable period.

Darren Meister, Director, HBA and MSc: A key differentiator between Ivey programs and traditional business schools is that learning is a partnership between faculty and students. At Ivey we co-create the educational experience. The students walk into the classroom with questions about what’s happening today, and they leave with perspectives they’ve developed today.

Fraser Johnson, HBA ’82, MBA ’92, PhD ’95, Director, MBA: I agree. Clearly there are things we’re doing to be relevant to the current economic climate. But you have to remember that we’re preparing our students for a career in business of 30 years or more. They’re going to see upswings and downswings and we have to teach them to be successful in all conditions.

Debbie Compeau, HBA ’87, PhD ’92, Director, PhD: The PhD program helps to drive that currency throughout the School. We have 70 students who are actively involved in writing cases and doing primary research that is advancing the frontiers of knowledge. The work they do in collaboration with our faculty members helps ensure that all our programs stay relevant.

Q. What’s changed in your programs?

Rowe (EMBA): I’m a change—I became Program Director in July. This year we added a “Contemporary Issues in Business” course. The issues we’ll be looking at are sustainability, entrepreneurship, personal investment and communication. Recruitment continues to be very healthy. Our market share in the GTA is at 48% and we’ve had waiting lists for our last several classes.

Johnson (MBA): Continuous improvement is part of the culture of the School, and our faculty are always looking for ways to bring relevant new material into the courses. In the MBA we’ve added a three-week Leading Cross-Enterprise module at the end, which will run for the first time in 2010. It will deal with current business issues from three perspectives—leadership, globalization, and entrepreneurship.

Meister (HBA): We completed an external review in April and our reviewers, who were from two top U.S. schools, were very impressed by what they saw at Ivey. We continue to see significant growth in dual degree programs—more of our students are choosing to do two degrees over five years, rather than the HBA only. And we’ve really been focusing on developing leadership essentials as part of the core curriculum, including team-based skills and accountability.
For example, Ivey’s unique Learning Through Action course in year one challenges students with a series of business simulations of increasing complexity, providing direct coaching and the opportunity to apply their learning in a real-world context.

Compeau (PhD): The PhD did a major curriculum review two years ago, so we’ve just come through the implementation stage and are in consolidation mode. Innovation in the PhD program is less structured—every student comes in and designs the program that makes sense to him or her.

Q. What’s ahead?

Johnson (MBA): The new building is very important to the future of our programs. It’s a sign that the School is growing with quality in a very competitive global market. It will be great to get our MBA students into a world-class facility and bring the PhD, MBA and HBA programs under one roof. It’s a terrific opportunity for students, faculty and staff.

Meister (HBA): From the HBA perspective, we’ll be moving more and more into an internationally competitive space. Many people say we’re the world’s best undergraduate business program: my goal is to be recognized as the best. I’m seeing more students choosing Ivey over globally recognized academic institutions.

Meister (HBA): A big change for us is the launch of the MSc program and our partnership with CEMS. The MSc is focused on international business because we believe that every business leader needs to be able to think critically about internationalization and its effects.

Q. We heard a lot about the need for more principled leadership this year. How does Ivey meet that need?

Meister (HBA): In the HBA program our job is to take young people with raw potential and prepare them to contribute on an international stage. One thing that every HBA student develops is accountability. Every student is accountable for coming to every class prepared to contribute to other people’s learning. When you are accountable every day, it becomes a habit.

Rowe (EMBA): The EMBA program was in very good shape when I took over. Going forward, my job is to keep it strong and help it get a bit stronger. We are investigating how we can have greater impact nationally as we have done internationally with our Hong Kong campus.

Meister (EMBA): The EMBA program was in very good shape when I took over. Going forward, my job is to keep it strong and help it get a bit stronger. We are investigating how we can have greater impact nationally as we have done internationally with our Hong Kong campus.
I don’t talk about issues at a tactical level: I talk about how they affect the competitive position of the company. That approach is unique to Ivey.

Rowe (EMBA): In the EMBA program, our focus is on developing students to become general managers and CEOs, and a significant portion of our graduates do hit the C level. We’re not teaching them to be marketing or finance experts: we’re teaching them to be cross-enterprise experts, and that, ultimately, is what leadership is about.

Compeau (PhD): There’s a special responsibility for PhD students not only to be leaders in their research, but also to take the leadership message out to the students they eventually teach. Our program is essentially an apprenticeship. From day one, students are assigned to work with a faculty member, from whom they learn the crafts of scholarship, knowledge generation, and leadership in education.

Q. What is it about the Ivey culture that makes the teaching programs uniquely valuable?
Rowe (EMBA): Some schools focus on great research and have okay teaching. At others, it’s teaching that counts most. At Ivey we strive to be great at both. And I think we achieve that more often than most schools.

Meister (HBA): For faculty members at most schools excellence is a personal responsibility. Here we are focused on ensuring that the School as a whole does well. We use more “we” than “I.” We collaborate and support one another. We don’t teach courses: we teach programs.

Compeau (PhD): In the PhD program, the quality of our faculty members is definitely the driver. It’s a matter of making sure we have the best faculty doing the most interesting work, and providing the support and resources to support research. And we’re doing that.

Johnson (MBA): Another key factor is our alumni. Ivey grads have a tremendous investment in their degree and the School. I often say Ivey is like the New York Yankees of business schools in Canada. Alumni are like the Yankees fans, in that they demand excellence. They support the School in many ways—and they hold our feet to the fire!

Rowe (EMBA): There’s a continuous striving for excellence at Ivey. From an external perspective, we look pretty good, but inside the School we’re always thinking about ways to improve. We do whatever we can to help people be the best they can be in the classroom, and that flows over into collaborative research.

Meister (HBA): It’s simple: in all of our programs we commit ourselves to providing a transformative experience for students.
2009 HBA Class Profile

**2009 HBA Incoming-Class Profile**

- Students: 466 / 6 sections
- Male: 58%
- Female: 42%
- Incoming class average: 82%
- AEO: 71% / 330 students
- Non-AEO from Western: 24% / 111 students
- Other universities: 5% / 25 students
- Attended grade 12 in Ontario: 81% / 379 students
- Attended grade 12 outside of Ontario in Canada: 15% / 68 students
- Attended grade 12 outside of Canada: 4% / 19 students
- International citizenship: 5%
- Different academic disciplines students came from: 42

Compensation by Industry (3 Months Post-Graduation)

<table>
<thead>
<tr>
<th>Industry–Base Salary</th>
<th>% of Students</th>
<th>Mean</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>26%</td>
<td>$43,712</td>
</tr>
<tr>
<td>Consulting-management</td>
<td>10%</td>
<td>$66,047</td>
</tr>
<tr>
<td>Consulting-other*</td>
<td>4%</td>
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<tr>
<td>Consumer packaged goods</td>
<td>7%</td>
<td>$55,638</td>
</tr>
<tr>
<td>Education</td>
<td>4%</td>
<td>$44,800</td>
</tr>
<tr>
<td>Electricity / Gas / Water</td>
<td>5%</td>
<td>$58,354</td>
</tr>
<tr>
<td>Finance-corporate office</td>
<td>5%</td>
<td>$59,286</td>
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<tr>
<td>Finance-corporate banking*</td>
<td>17%</td>
<td>$72,372</td>
</tr>
<tr>
<td>Finance-investment management*</td>
<td>4%</td>
<td>$61,563</td>
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<tr>
<td>Finance-other*</td>
<td>2%</td>
<td>$66,667</td>
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<tr>
<td>IT / Telecommunications</td>
<td>5%</td>
<td>$47,100</td>
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<tr>
<td>Marketing / Advertising / PR</td>
<td>3%</td>
<td>n/a</td>
</tr>
<tr>
<td>Wholesale / Retail</td>
<td>2%</td>
<td>$43,333</td>
</tr>
<tr>
<td>Other*</td>
<td>6%</td>
<td>$61,320</td>
</tr>
</tbody>
</table>

Average total compensation was $62,189*.

*Includes: base salary, signing bonus and other guaranteed compensation, as reported by our graduates.

2009 Birth Country

- Canadian: 344
- Chinese: 68
- Indian: 10
- American: 8
- Korean: 6
- Other: 30

2009 Employment

- Received offer(s): 92%
- Still seeking employment: 8%
Ivey Degree
Programs at a Glance

MBA Program

2009 MBA Spring Class Profile (3 Months Post-Graduation)
11 countries
9 faculties in previous education
25 different languages spoken
36% have international work experience

Class Profile
Total class 71
Male 75%
Female 25%
Years work experience 4.6
Average age 29
Average GMAT 658

Citizenship
Canadian 75%
Chinese 4%
Indian 11%
Latin American 1%
Other 9%
Birth Country
54%
9%
20%
3%
18%

2009 MBA Fall Class Profile
5 countries
6 Canadian provinces
15 industries in work experience
31 different languages spoken
38% have international work experience

Class Profile
Total class 73
Male 75%
Female 25%
Years work experience 5.4
Average age 30
Average GMAT 657

Citizenship
Canadian 73%
Chinese 11%
Indian 8%
Latin American 3%
Other 5%
Birth Country
55%
12%
12%
7%
15%

Compensation by Industry (3 Months Post-Graduation)

Industry–Base Salary % of Students Mean
Consulting-management 18% $109,059
Consulting-other* 3% $80,250
Consumer packaged goods 8% $73,750
Finance-corporate banking* 8% $81,250
Finance-corporate office 10% $76,500
Finance-investment management* 3% $65,000
Finance-insurance 2% n/a
Healthcare / Pharmaceuticals 7% $76,208
IT / Telecommunications 9% $91,215
Manufacturing 3% n/a
Media 5% $107,425
Wholesale / Retail 6% $85,000
Other* 18% $74,567

Average total compensation was $94,361*.
*Includes: base salary, signing bonus and other guaranteed compensation, as reported by our graduates.

2009 Employment
Received offer(s) 87%
Still seeking employment 13%
2009 EMBA Class Profile

**General Demographics**
- Average age: 39
- Average work experience: 15
- Male: 75%
- Female: 25%
- Educated internationally: 22%

**Location**
- Greater Toronto area: 70%
- Ontario (outside of the GTA): 18%
- Outside of Ontario: 12%

**EMBA Participant Position**
- Other: 14.9%
- Manager: 37.0%
- Vice-President/President: 25.9%
- Director/General Manager: 22.2%

**EMBA Participant by Industry**
- Agriculture
- Telecommunications
- Computer Technology
- Construction
- Consulting
- Financial Services
- Pharma
- Manufacturing
- Non-profit
- Retail Trade
- Services
- Utilities
- Health Services
- Public Sector
- Media/Entertainment
### 2009 PhD Class Profile

#### Enrolment by Sex

<table>
<thead>
<tr>
<th>Sex</th>
<th>Number</th>
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</thead>
<tbody>
<tr>
<td>Male</td>
<td>41</td>
</tr>
<tr>
<td>Female</td>
<td>27</td>
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</table>

#### Placement by Location

<table>
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<th>Location</th>
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<tbody>
<tr>
<td>U.S.</td>
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<tr>
<td>Canada</td>
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</tr>
<tr>
<td>International</td>
<td>5</td>
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</table>

### Enrolment by Discipline

<table>
<thead>
<tr>
<th>Discipline</th>
<th>Number</th>
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</thead>
<tbody>
<tr>
<td>Finance</td>
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</tr>
<tr>
<td>General management*</td>
<td>30</td>
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<tr>
<td>Information systems</td>
<td>7</td>
</tr>
<tr>
<td>Marketing</td>
<td>8</td>
</tr>
<tr>
<td>Management science</td>
<td>7</td>
</tr>
<tr>
<td>Organizational behaviour</td>
<td>8</td>
</tr>
<tr>
<td>Operations management</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>68</strong></td>
</tr>
</tbody>
</table>

*Includes strategy, international business, environment & sustainability, entrepreneurship

### 2009 Scholarships from Major Federal and Provincial Competitions

<table>
<thead>
<tr>
<th>Scholarship</th>
<th>Number</th>
</tr>
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<tbody>
<tr>
<td>Vanier Canada graduate scholarship</td>
<td>2</td>
</tr>
<tr>
<td>SSHRC Doctoral fellowship</td>
<td>2</td>
</tr>
<tr>
<td>Ontario graduate scholarship</td>
<td>4</td>
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</table>
RESEARCH

What does it take to be a leader in knowledge creation? Rigour. Creativity. Passion. A willingness to question orthodoxy. During 2009, Ivey faculty and graduate students continued to break new ground.

Ivey Researcher among the Best
Being selected as a Fellow of the Royal Society of Canada is the highest academic accolade available to a scholar in Canada. The honour was bestowed on Professor Paul Beamish, HBA ’76, PhD ’85, in 2009. Beamish is a world-renowned expert in the fields of international management, strategic management and joint ventures. His output includes 49 books, more than 100 articles, more than 100 case studies, and supervision of 25 PhDs. He is a founding Director of Ivey’s Asian Management Institute, Director of the Centre on Engaging Emerging Markets, and the Donald L. Triggs Chair in International Business. This honour comes after many others, including recognition by the Journal of International Management as one of the top three contributors to the field in the previous decade.

Making Green Energy Happen
On an energy-hungry and carbon-burdened planet, green energy offers bright hope. In 2009, the Lawrence National Centre for Policy and Management, under the leadership of Director Dianne Cunningham and with support from Professors Guy Holburn and David Sparling, hosted Making Green Energy Happen: Policies and Priorities. The workshop brought together academics, business leaders and government officials to look at issues around agriculture and renewable energy.

Among the recommendations included in the Conference report:

→ Assign a value to carbon by assessing the true costs of greenhouse gases
→ Support green technologies during the early phase of research and development, and during demonstration projects
→ Construct agricultural pelletizing plants to produce pellets for biogas production
→ Expedite approvals process for entrepreneurs and energy developers
→ Provide capital assistance for renewable energy projects

“Good public policy needs to be based on independent, thoughtful, fact-based research, discussed and debated by experts and stakeholders,” says Holburn. “This is an example of how the Lawrence Centre leverages Ivey faculty research on critical policy issues.”
Ivey Researchers Pen Article of the Decade

How do organizations learn? That’s the focus of an article by Professors Mary Crossan, MBA ’85, PhD ’91, and Rod White, HBA ’74, together with former Ivey professor Henry W. Lane. The article, “An Organizational Learning Framework: From Intuition to Institution,” was awarded the Decade Award by the Academy of Management Review. The award recognizes the article published 10 years earlier with the highest number of citations. The article defines organizational learning as a continual process of feeding forward ideas that are intuited and interpreted in the mind of an individual, discussed and integrated in the decisions and actions of groups, and finally institutionalized into the organization through process, systems, structures, and policies.

Learning Online Competence

Wasting work time online may not be such a waste, according to recent research from Professor Nicole Haggerty, HBA ’89, PhD ’04. Haggerty’s research shows that online activities such as communicating by Facebook help develop skills that are valuable in the workplace. “Managers need to recognize that the capabilities people develop using daily life technologies are often transferrable,” says Haggerty. “The collaborative, socially-oriented activities that people do in their personal lives may actually create a foundational skill set for work.”

Haggerty and her collaborator Dr. Yinglei Wang, PhD ’09, looked at the skills and abilities that people need to be effective in today’s virtual workplace and developed the concept of “virtual competence.” Virtual competence requires a high degree of self-confidence in one’s ability to use technologies and communicate with people remotely. “If you have confidence in your ability then you are more motivated to persist through the challenges of working in online virtual realms,” says Haggerty. “If you lack confidence in your ability to use the tools, you won’t engage in that kind of work or you’ll look for other means.” Virtually competent people also have the technical ability to understand and use a rich set of features of the various technologies they’re faced with. Virtual competence has a positive correlation with job satisfaction and job performance.
In 2009, a group of Ivey professors launched an exciting new project that sifts through the ashes of the economic meltdown for lessons on leadership.

In the aftermath of the near collapse of the global financial system and the subsequent recession, the leadership of private and public sector organizations is being put on trial in the media, in congressional and parliamentary hearings, in commissions of enquiry in legislatures around the world, in individual and class action lawsuits, and in the courts of public opinion.

For those of us involved in the development of next generation leaders—whether we are executives, academics, or leaders in the public and not-for-profit sectors—there is a need for some soul-searching. Professors Mary Crossan, MBA ’85, PhD ’91, Jeffrey Gandz, Gerard Seijts, Stephen Sapp and Mark Vandenbosch, HBA ’84, collaborated on a provocative paper, “Leadership on Trial,” that explained the crisis in terms of failed leadership and asked pointed questions about the role of management education. It became the basis for engaging with business leaders, educators and developers, public sector officials and others on the nature of leadership.

A White Paper will be produced in spring 2010, with a final book and associated initiatives later in the year. We spoke to Gandz and Crossan about the project.

Q. Why is it important for Ivey to be involved in this project?
Gandz: It’s the essence of what we do and what we have always done. We develop leaders, and we’re pretty good at it. But we can’t just sit back and rest on our laurels. This project is a catalyst for re-invigorating the things we do well and maybe changing some things that we could do a lot better.

Crossan: We’re in a unique position to do this given the significant insights from research and teaching that enable us to think about the situation a little differently, and we’re well positioned to develop and roll out programs, cases and articles based on our findings.

Q. What are you trying to achieve with this project?
Gandz: We want to use this crisis to look at leadership more closely. We want to identify what went wrong with leadership in those companies that failed or were badly damaged, as well as what was done right with others. Ultimately we want to re-establish some
principles of leadership and then develop research, teaching and leadership development agendas around them.

Q. What have you learned so far?
Gandz: One thing that surprised me was the passion expressed in these meetings. There was a sense that the system broke down even though people were doing what they were supposed to be doing.

Crossan: Character has been a central theme in our discussions. This is a complex mix of personality, virtues such as courage and humility, deeply-ingrained ethical and moral beliefs and other traits.

Gandz: In my field, we’ve talked for years about socio-psychological phenomena like over-confidence, hubris and groupthink. It’s quite clear that during the recent boom and bust these phenomena were rampant.

Crossan: We also need to look very critically at how leaders are being prepared to understand and manage risk, especially global risk associated with complex systems.

Gandz: The public media would have us believe that executive compensation was the root of all evil. The issue is actually a bit more nuanced. We have to ask what the real role of compensation is, how it interacts with certain character traits to produce specific behaviours and how governance systems can be improved.

Crossan: The leaders we spoke to also converged around the issue of “who’s minding the store.” One of the major players said the boom was like being at a good party that’s gotten out of control, but nobody is prepared to turn off the lights! Some published studies have clearly suggested that top leaders were not involved to the right extent in the right issues in their own companies and we need to understand why.

Q. So what ultimately comes out of this project?
Crossan: A research agenda to pursue issues that require greater attention and a leadership development agenda that will affect case writing, course development and new programs.

Gandz: If we do this well I believe we will have a significant influence on the leadership development community as a whole. By investing in this project, Ivey is earning the right to be considered a thought leader in this field.
IN SUPPORT OF LEADERSHIP
2009
Message from the Board Chair

It’s been almost 40 years since I graduated from Ivey, yet the lessons in leadership that I learned there are still critical to my career, and the connection I have with the School is stronger than ever.
That’s the power of the Ivey network. Ivey launches and supports individual success. Those individuals, in turn, support one another and strengthen the School by giving back. In doing so, they create wonderful learning opportunities for the next generation of leaders. We all stand on the shoulders of those before us. It is indeed a virtuous circle.

In my years as Chair of the Ivey Advisory Board, I have witnessed outstanding progress achieved when a group of dedicated alumni team up with faculty, staff and students at Ivey. There were many examples in 2009, but the highlight of the year was the groundbreaking ceremony for the new building held in September. Jon Love, HBA ’76, led the New Building Task Force through an extensive planning and selection process, and his expertise proved to be invaluable.
At the same time, fellow Advisory Board Member, Barbara Fraser, HBA ’71, chaired the MBA Task Force, which worked closely with Carol and her leadership team in a review of the one-year MBA Program as it entered its third year. The Task Force was effective in supporting changes that included a single spring intake and an enhanced pre-Ivey experience, as well as a renewed and strengthened overall brand positioning for the School.

Jon and Barbara are just two of the hundreds of alumni who gave generously of their time, expertise and resources to fuel growth at Ivey. More than 2,000 alumni attended Homecoming and other alumni events; 1,500 mentored students through the Ivey Alumni Partnership Program; and, 500 participated in classroom discussions, case competitions or other student-led initiatives. Many others referred students to Ivey programs, provided case leads, and hired Ivey grads. This kind of support gives Ivey a huge competitive advantage.
The Ivey network also continued to support the School financially with great generosity. In the following pages, you’ll read about two significant contributions. They represent the 2,700 Ivey alumni and friends who contributed more than $9 million to support the School’s pursuit of excellence during 2009.
The future? The Ivey network will only grow in size, power and influence, and through its many endeavours, the Richard Ivey School of Business will continue to lay claim to its rightful place as the preeminent school for business leadership in Canada.

Thank you for everything you do and give. Thank you for believing in and supporting Ivey’s vision of leadership.

ARKADI KUHLMANN, HBA ’71, MBA ’72
CHAIR, IVEY ADVISORY BOARD
CHAIRMAN & CEO, ING DIRECT USA
Each year, Ivey reaches out to alumni and business leaders across Canada and around the world, asking them to invest in the School’s commitment to leadership development. Each year they respond with generosity and vision.

Here, we tell the stories of two gifts received during 2009, and celebrate the contributions of more than 2,700 alumni, friends and corporations. Our heartfelt thanks to each and every donor—you are indeed leaders in philanthropy.

**Lawrence Centre Advances Founder’s Vision**

Traditionally business and government sit on different sides of the fence, often eyeing each other warily. But Jack Lawrence didn’t think it should work that way. A successful Toronto businessperson, Lawrence had a long-term interest in public policy informed by private sector perspectives. “If we could really achieve more cooperation between government and business,” he once said, “we would see a quantum leap in economic performance and productivity.”

In 2001, Lawrence contributed $3.7 million to Ivey to create the Lawrence National Centre for Policy and Management—a forum to bring together business, academia and government, and a locus for business students to learn about the role of public policy in supporting competitiveness.

Dianne Cunningham, a former cabinet minister in the Ontario government, joined the Centre as Director in 2004 and recruited Tom d’Aquino, former President and Chief Executive of the Canadian Council of Chief Executives, as the chair of the Centre’s Advisory Council. “Jack was visionary,” Cunningham says. “He didn’t just want us to make information available: he wanted us to make it come alive by helping to shape policy.”

In the past three years, the Centre has held several...
Ivey's commitment to developing leaders who "contribute to the societies in which they operate" has been strengthened by a gift from the RBC Foundation to support community service learning programs.

Conferences and panel discussions, and produced three major reports on issues in energy and transportation. It has also hosted speakers such as Kevin Lynch, Clerk of the Privy Council, David Dodge, former Governor of the Bank of Canada, and most recently, former Deputy Prime Minister John Manley.

Ivey lost a dear friend and visionary when Jack Lawrence died in a tragic plane crash in August 2009. However his legacy lives on and the Centre will continue to flourish as a result of a generous bequest in his will. His daughter Carolyn Lawrence, President, Women of Influence, says the gift is an appropriate way to honour a life dedicated to Canadian business success. "My father believed that Canada should compete on a global level in terms of its economic development and the contribution it makes in the world," she says. "That’s what drove him every minute of every day. He felt the right policies could make a real difference."

Cunningham says the funds will be used to bring Lawrence’s vision to fruition. "We had a good five years with Jack, and he set the bar very high," she says. "Those of us who worked with him and Ivey’s students won’t let him down."

Broadening Student Horizons, Building a Stronger Community

From the perspective of Dave McKay, MBA ’92, Group Head, Canadian Banking, RBC Royal Bank, it was an irresistible two-for-one deal.

"This contribution from the RBC Foundation furthers our goal of supporting world-class educational institutions like Ivey and Western, which are so critical to Canada’s competitiveness in the long run,” he says. “At the same time, this strengthens the London community, a place where RBC has been helping for 100 years."

McKay is talking about a gift of $2 million, the maximum allowable by the Foundation, to Western, Ivey and Huron University College to support the development of community service learning programs. Of the total gift, $950,000 will help Ivey expand course offerings in corporate social responsibility and not-for-profit management, and support case-writing, speakers and community action activities.

“When I think back to my time at Ivey,” McKay says, “I realize that we got caught up in our own little world and didn’t really give back to the larger community. I was encouraged to hear about these programs that allow students to grow as individuals and benefit the community with the time, talents and energy of some very bright young people."

When it comes to community service, Ivey has a head start. The student-run organization Ivey Connects is involved in a variety of projects, including pro-bono consulting, international outreach, food and blood drives, and a Community Impact Challenge. “Consulting with Ivey Connects gives students a chance to jump into a live case—a real business situation—and help the organization solve it,” says Gillian Heisz, HBA ’09, past chair of Ivey Connects. “This gift will motivate Ivey students to come up with new ways to have a positive impact on the community. I’m excited to see the creativity it will inspire."

McKay is delighted that RBC is continuing its long tradition of support for Ivey. "The School is focused on leadership training and that’s what we need in Canada. To succeed in a much more complex and integrated world, it’s absolutely critical that we have people who can see and shape the future."
### Operating Budget

#### Revenue

<table>
<thead>
<tr>
<th></th>
<th>F2009 Actual ($000)</th>
<th>F2008 Actual ($000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enrolment grant</td>
<td>$8,007</td>
<td>$8,012</td>
</tr>
<tr>
<td>Tuition</td>
<td>$36,598</td>
<td>$34,889</td>
</tr>
<tr>
<td>Pre-business</td>
<td>$1,799</td>
<td>$1,680</td>
</tr>
<tr>
<td>Course fees—non degree programs</td>
<td>$9,900</td>
<td>$12,034</td>
</tr>
<tr>
<td>Publishing</td>
<td>$4,787</td>
<td>$3,645</td>
</tr>
<tr>
<td>Conference centres</td>
<td>$7,077</td>
<td>$6,518</td>
</tr>
<tr>
<td>Donations—total</td>
<td>$9,096</td>
<td>$10,776</td>
</tr>
<tr>
<td>Less—endowed and restricted donations</td>
<td>($6,470)</td>
<td>($8,142)</td>
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<tr>
<td>Endowment interest</td>
<td>$1,346</td>
<td>$1,052</td>
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<tr>
<td>Recoveries &amp; miscellaneous</td>
<td>$2,726</td>
<td>$1,802</td>
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<tr>
<td><strong>Total revenue</strong></td>
<td><strong>$74,866</strong></td>
<td><strong>$72,266</strong></td>
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</table>

#### Direct variable expenses

<table>
<thead>
<tr>
<th></th>
<th>F2009 ($000)</th>
<th>F2008 ($000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program accommodation and meals</td>
<td>$7,236</td>
<td>$6,979</td>
</tr>
<tr>
<td>Student and teaching materials</td>
<td>$2,934</td>
<td>$2,509</td>
</tr>
<tr>
<td>Scholarships</td>
<td>$2,928</td>
<td>$3,490</td>
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<tr>
<td>Receptions</td>
<td>$861</td>
<td>$795</td>
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<tr>
<td>Other</td>
<td>$239</td>
<td>$233</td>
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<tr>
<td><strong>Total direct variable costs</strong></td>
<td><strong>$14,198</strong></td>
<td><strong>$14,006</strong></td>
</tr>
</tbody>
</table>

#### Contribution

<table>
<thead>
<tr>
<th></th>
<th>F2009 ($000)</th>
<th>F2008 ($000)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contribution</strong></td>
<td><strong>$60,668</strong></td>
<td><strong>$58,260</strong></td>
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</table>

#### Direct fixed expenses-schedule

<table>
<thead>
<tr>
<th></th>
<th>F2009 ($000)</th>
<th>F2008 ($000)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct fixed expenses-schedule</td>
<td>$29,863</td>
<td>$27,855</td>
</tr>
<tr>
<td>Administration expenses-schedule</td>
<td>$23,115</td>
<td>$23,073</td>
</tr>
<tr>
<td>UWO services</td>
<td>$6,463</td>
<td>$6,571</td>
</tr>
<tr>
<td><strong>Surplus</strong></td>
<td><strong>$1,227</strong></td>
<td><strong>$761</strong></td>
</tr>
</tbody>
</table>
### Schedule of Expenses

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>F2009 Actual ($000)</th>
<th>F2008 Actual ($000)</th>
<th>Percentage F2009</th>
<th>Percentage F2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Direct fixed expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Faculty salaries and benefits</td>
<td>$21,576</td>
<td>$18,043</td>
<td>28.8%</td>
<td>25.0%</td>
</tr>
<tr>
<td>Faculty fees</td>
<td>$2,863</td>
<td>$3,570</td>
<td>3.8%</td>
<td>4.9%</td>
</tr>
<tr>
<td>Utilities</td>
<td>$276</td>
<td>$319</td>
<td>0.4%</td>
<td>0.4%</td>
</tr>
<tr>
<td>Marketing costs</td>
<td>$3,514</td>
<td>$3,712</td>
<td>4.7%</td>
<td>5.1%</td>
</tr>
<tr>
<td>Property, operations and maintenance</td>
<td>$271</td>
<td>$300</td>
<td>0.4%</td>
<td>0.4%</td>
</tr>
<tr>
<td>Research</td>
<td>$898</td>
<td>$1,247</td>
<td>1.2%</td>
<td>1.7%</td>
</tr>
<tr>
<td>Computer equipment and software</td>
<td>$429</td>
<td>$567</td>
<td>0.6%</td>
<td>0.8%</td>
</tr>
<tr>
<td>Other direct fixed expenses</td>
<td>$36</td>
<td>$97</td>
<td>0.0%</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>Total direct fixed expenses</strong></td>
<td>$29,863</td>
<td>$27,855</td>
<td>39.9%</td>
<td>38.5%</td>
</tr>
<tr>
<td><strong>Administration expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Staff salaries and benefits</td>
<td>$12,474</td>
<td>$12,804</td>
<td>16.7%</td>
<td>17.7%</td>
</tr>
<tr>
<td>Travel</td>
<td>$1,188</td>
<td>$932</td>
<td>1.6%</td>
<td>1.3%</td>
</tr>
<tr>
<td>Amortization</td>
<td>$1,183</td>
<td>$1,431</td>
<td>1.6%</td>
<td>2.0%</td>
</tr>
<tr>
<td>Bank charges and interest</td>
<td>$808</td>
<td>$1,096</td>
<td>1.1%</td>
<td>1.5%</td>
</tr>
<tr>
<td>Rentals / Leases</td>
<td>$77</td>
<td>$82</td>
<td>0.1%</td>
<td>0.1%</td>
</tr>
<tr>
<td>General administration</td>
<td>$1,097</td>
<td>$1,422</td>
<td>1.5%</td>
<td>2.0%</td>
</tr>
<tr>
<td>Mailing</td>
<td>$265</td>
<td>$299</td>
<td>0.4%</td>
<td>0.4%</td>
</tr>
<tr>
<td>Printing</td>
<td>$317</td>
<td>$286</td>
<td>0.4%</td>
<td>0.4%</td>
</tr>
<tr>
<td>Telephone</td>
<td>$382</td>
<td>$302</td>
<td>0.5%</td>
<td>0.4%</td>
</tr>
<tr>
<td>Building rent</td>
<td>$2,404</td>
<td>$2,567</td>
<td>3.2%</td>
<td>3.6%</td>
</tr>
<tr>
<td>Building alterations and maintenance</td>
<td>$474</td>
<td>$522</td>
<td>0.6%</td>
<td>0.7%</td>
</tr>
<tr>
<td>Management fees</td>
<td>$365</td>
<td>$354</td>
<td>0.5%</td>
<td>0.5%</td>
</tr>
<tr>
<td>Training and development</td>
<td>$154</td>
<td>$131</td>
<td>0.2%</td>
<td>0.2%</td>
</tr>
<tr>
<td>Consulting and professional fees</td>
<td>$1,211</td>
<td>$845</td>
<td>1.6%</td>
<td>1.2%</td>
</tr>
<tr>
<td>Other</td>
<td>$716</td>
<td>$0</td>
<td>1.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>Total direct fixed expenses</strong></td>
<td>$23,115</td>
<td>$23,073</td>
<td>30.9%</td>
<td>31.9%</td>
</tr>
</tbody>
</table>
Ivey is fortunate to have the support and counsel of exceptional business leaders. We are proud to list the members of our many boards and appreciate their passion and commitment, which help propel the School forward.
Recognizing Ivey's most generous supporters who have given the School $25,000 or more cumulatively. This list reflects lifetime giving to Ivey as of December 31, 2009.
$25,000 to $49,999
Anonymous
Anonymous
Anonymous
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Anonymous
Class Giving

MBA Class

Class Giving is an outstanding example of the generosity and commitment of Ivey’s alumni around the world, and the results of your collective contributions are significant.

MBA 1947
Herbert M Ballantyne

MBA 1948
Ivey Society, Founders’ Circle
Gwen & the Late Ben Anders

MBA 1950
Moffat R Hill

MBA 1952
Anonymous
Richard H Carr

MBA 1954
Ivey Society, Founders’ Circle
Lee Seng Wee

MBA 1955
Ivey Society, Founders’ Circle
Edward M Kemp

MBA 1956
Keith Ham

MBA 1957
Ivey Society, Deans’ Circle
Peter Kenny

MBA 1958
Ivey Society, Benefactor
David J Walker

MBA 1959
50th Reunion
Social Committee: Gordon Bales, Peter Holland, Ted Mills, Patrick Rourke, Edward Small

MBA 1960
Total: $17,700
Participation: 26%
Ivey Society, Founders’ Circle
W Keith Smith

MBA 1961
Total: $83,835
Participation: 10%
Ivey Society, Founders’ Circle
William H Fuller
McDougall
Ivey Society, Benefactor
Dr & Mrs John A Humphrey

MBA 1962
Total: $7,475
Participation: 22%
Ivey Society, Patrons
James Brodeur
Ivey Society, Benefactor
Martin M Farnsworth
Miguel Fernandez
Ivey Society, Founders’ Circle
Donald B Betts

MBA 1963
Total: $18,300
Participation: 22%
Ivey Society, Deans’ Circle
Dr Brian M Campbell

MBA 1964
45th Reunion
Social Committee: Philip Oldale
Total: $7,150
Participation: 13%
Ivey Society, Deans’ Circle
Alexandra & Robert Nourse
Ivey Society, Benefactor

MBA 1965
Total: $2,519
Participation: 12%
Ivey Society, Benefactor
Dr Brian M Campbell

MBA 1966
Total: $32,400
Participation: 15%
Ivey Society, Founders’ Circle
Robert V Brouillard
Nicole & Gilles Lamoureux

MBA 1967
Total: $2,010
Participation: 12%
Ivey Society, Deans’ Circle
Alexandra & Robert Nourse
Ivey Society, Benefactor

MBA 1968
Total: $25,865
Participation: 17%
Ivey Society, Founders’ Circle
Michael Needham
Ivey Society, Patrons

MBA 1969
40th Reunion
Fundraising Committee: Bill White
Total: $42,756
Participation: 9%
Ivey Society, Founders’ Circle
Carol & Paul Hill

MBA 1970
Class Agent: Rob Richards
Total: $45,475
Participation: 22%
Ivey Society, Founders’ Circle
Gilles G & Goulotte
Ivey Society, Patrons
Dr John T Bart
Donald P Woodley
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

**IVEY SOCIETY LEADERSHIP LEVELS**
- Founders’ Circle: $10,000+
- Deans’ Circle: $5,000-9,999
- Patron: $2,500-4,999

**The First Decade Society:** $100-$999

**Total:** $42,270

**MBA 1972**
- Total: $37,181
- Participation: 13%
- **IVEY SOCIETY, FOUNDERS’ CIRCLE**
  - Libby & Charles Winograd
- **IVEY SOCIETY, DEANS’ CIRCLE**
  - Mark L Cullen
- **IVEY SOCIETY, PATRON**
  - Robert A Martin
- **IVEY SOCIETY, BENEFACOR**
  - Brian Phillips
- **MBA 1973**
  - Total: $37,900
  - Participation: 9%
  - **IVEY SOCIETY, FOUNDERS’ CIRCLE**
  - Michael M Kanovsky
  - Louis Lagassé
  - **IVEY SOCIETY, DEANS’ CIRCLE**
  - Lawrie Savage
- **MBA 1974**
  - Total: $39,046
  - Participation: 13%
  - **IVEY SOCIETY, FOUNDERS’ CIRCLE**
  - James Coristine
  - C Kenneth Crump
  - **IVEY SOCIETY, BENEFACOR**
  - John F Coombs

**MBA 1975**
- Class Agent: Tony Horak
- Total: $38,636
- Participation: 12%
- **IVEY SOCIETY, FOUNDERS’ CIRCLE**
  - Kathleen & Bill Troost
- **IVEY SOCIETY, PATRON**
  - Tony J Horak
- **IVEY SOCIETY, BENEFACOR**
  - Gary Comerford

**MBA 1977**
- Total: $29,952
- Participation: 12%
- **IVEY SOCIETY, FOUNDERS’ CIRCLE**
  - Robert J Gorman
  - **IVEY SOCIETY, PATRON**
  - Stephen A Suske
  - **IVEY SOCIETY, BENEFACOR**
  - Linda Chan

**MBA 1979**
- Total: $129,623
- Participation: 12%
- **IVEY SOCIETY, FOUNDERS’ CIRCLE**
  - Anonymous

**Fundraising Committee:**

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In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

### MBA Class Giving

<table>
<thead>
<tr>
<th>Class</th>
<th>Contributions</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBA 1980</td>
<td>$80,754 Participation: 15%</td>
</tr>
<tr>
<td>MBA 1981</td>
<td>$45,347 Participation: 17%</td>
</tr>
<tr>
<td>MBA 1982</td>
<td>$161,441 Participation: 23%</td>
</tr>
<tr>
<td>MBA 1983</td>
<td>$180,457 Participation: 15%</td>
</tr>
<tr>
<td>MBA 1984</td>
<td>$170,697 Participation: 14%</td>
</tr>
<tr>
<td>MBA 1985</td>
<td>$161,441 Participation: 19%</td>
</tr>
<tr>
<td>MBA 1986</td>
<td>$180,457 Participation: 13%</td>
</tr>
</tbody>
</table>

### Ivey Society Leadership Levels

- Founders’ Circle: $10,000-24,999
- Benefactor: $1,000-2,499
- Patron: $2,500-4,999

### Ivey Society, Founders’ Circle

- Hans O Klohn
- Ron Lalonde
- O Barry W Matheson
- Marilyn Moore
- Leslie & Guy Nelson
- David W Tozer

### Ivey Society, Benefactor

- G Brent Rusk
- Dan Nixon
- Maxine MacLure
- Richard E Roney
- Richard Henson

### Ivey Society, Patron

- Maide Yazar
- Halina Sandig
- Hugh C Ralph
- Professor Betty McCamus
- Tina & Craig MacKinlay
- Jacques Lepage
- Marc Lapointe

### Ivey Society, Founder

- Chris Paul A Farkas
- William D Egan
- Harold A Dickson
- Bill Blake

### Ivey Society, Founder’s Circle

- Nancy & Andre W Wiswell
- Linda & Kevin O’Leary
- Founders’ Circle: 15%
  - Total: $80,754
- Participation: 15%
- MBA 1981
  - Total: $45,347
- MBA 1982
  - Total: $161,441
- MBA 1983
  - Total: $180,457
- MBA 1984
  - Total: $170,697
- MBA 1985
  - Total: $161,441
- MBA 1986
  - Total: $180,457

### Founders’ Circle

- Participation: 15%
- Total: $80,754
- MBA 1981
  - Total: $45,347
- MBA 1982
  - Total: $161,441
- MBA 1983
  - Total: $180,457
- MBA 1984
  - Total: $170,697
- MBA 1985
  - Total: $161,441
- MBA 1986
  - Total: $180,457

### Benefactor

- Participation: 15%
- Total: $80,754
- MBA 1981
  - Total: $45,347
- MBA 1982
  - Total: $161,441
- MBA 1983
  - Total: $180,457
- MBA 1984
  - Total: $170,697
- MBA 1985
  - Total: $161,441
- MBA 1986
  - Total: $180,457

### Patron

- Participation: 15%
- Total: $80,754
- MBA 1981
  - Total: $45,347
- MBA 1982
  - Total: $161,441
- MBA 1983
  - Total: $180,457
- MBA 1984
  - Total: $170,697
- MBA 1985
  - Total: $161,441
- MBA 1986
  - Total: $180,457
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

**IVEY SOCIETY, PATRON**
Participation: 13%
Class Agent: Jeff White
Total: $23,484
Founders’ Circle: $10,000–24,999
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999

<table>
<thead>
<tr>
<th>IVEY SOCIETY LEADERSHIP LEVELS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Founders’ Circle: $10,000+</td>
</tr>
<tr>
<td>Benefactor: $1,000–2,499</td>
</tr>
<tr>
<td>Patron: $2,500–4,999</td>
</tr>
</tbody>
</table>

**IVEY SOCIETY, BENEFATOR**
Participation: 11%
Class Agent: Julianne M. Schaible
Total: $13,573
Founders’ Circle: $10,000+
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999

**IVEY SOCIETY, BENEFATOR**
Participation: 10%
Class Agent: Mark E. Klajman
Total: $70,720
Founders’ Circle: $10,000+
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999

**IVEY SOCIETY, PATRON**
Participation: 13%
Class Agent: Jerry White
Total: $18,281
Founders’ Circle: $10,000+
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999

**IVEY SOCIETY, PATRON**
Participation: 11%
Class Agent: Emma Loewen
Total: $28,484
Founders’ Circle: $10,000+
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999

**IVEY SOCIETY, PATRON**
Participation: 10%
Class Agent: Robert Symmons
Total: $44,274
Founders’ Circle: $10,000+
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999

**IVEY SOCIETY, PATRON**
Participation: 9%
Class Agent: Peter C. Ventin
Total: $6,020
Founders’ Circle: $10,000+
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999

**IVEY SOCIETY, PATRON**
Participation: 9%
Class Agent: Mark R. Lerroh
Total: $13,930
Founders’ Circle: $10,000+
Deans’ Circle: $5,000–9,999
Patron: $2,500–4,999
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

### IVEY SOCIETY LEADERSHIP LEVELS
- **Founders’ Circle:** $10,000+
- **Deans’ Circle:** $5,000-9,999
- **Patron:** $2,500-4,999
- **Benefactor:** $1,000-2,499
- **The First Decade Society:** $100-$999

### EMBA 2005
- IVEY SOCIETY, PATRON
- IVEY SOCIETY, BENEFACOR
- Simon Tin-Yin Cua
- Virginia Sanchez Marin
- IVEY SOCIETY, THE FIRST DECADE SOCIETY
- Paul Todd Van Katwyk
- OTHER ANNUAL FUND CONTRIBUTIONS
- Anonymous
- Anonymous
- Mike Atkinson
- Gurunavraj Singh Dhani
- Judy Yuet Choi Fong
- Nancy Lum-Wilson
- Timothy Stanley
- Ping Yan

### EMBA 2006
- IVEY SOCIETY, PATRON
- Stanley Luk
- IVEY SOCIETY, THE FIRST DECADE SOCIETY
- Peter Caldwell
- Joe Drouin
- Linda Leon
- OTHER ANNUAL FUND CONTRIBUTIONS
- Andrew Bartley
- Shawn L Ivey
- Bennatt Kan
- Samuel Nisbett
- William Ross

### EMBA 2007
- IVEY SOCIETY, BENEFACOR
- Anonymous
- Vince Cascone
- Betty Choi-Yom Tsoi
- IVEY SOCIETY, THE FIRST DECADE SOCIETY
- Nina Layla Chadha
- Alexander Korte
- OTHER ANNUAL FUND CONTRIBUTIONS
- Anonymous
- Christopher Falloon
- Anthony Gene
- Eric Mok

### EMBA 2008
- IVEY SOCIETY, BENEFACOR
- Jorge S Choy
- Norman Si Pang Ng

<table>
<thead>
<tr>
<th>Class</th>
<th>IVEY SOCIETY, PATRON</th>
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<tbody>
<tr>
<td>EMBA 1994</td>
<td>Gary A Krikler, Janet E Heisey, Jan De Silva</td>
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<td>EMBA 1995</td>
<td>Luc Vanneste, BENEFACTOR, IVEY SOCIETY, THE FIRST DECADE SOCIETY, Marvin L Holmen</td>
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<tr>
<td>EMBA 1996</td>
<td>Normand J Landry, Donna Chin Lee, Paige Aniballi, Donna Chin Lee, Normand J Landry</td>
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<tr>
<td>EMBA 1997</td>
<td>Joe Drouin, Peter Caldwell, Sandra Oliver</td>
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<tr>
<td>EMBA 1998</td>
<td>Anonymous</td>
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<td>EMBA 1999</td>
<td>Anonymous</td>
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<td>EMBA 2000</td>
<td>Anonymous</td>
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<td>EMBA 2001</td>
<td>Michael Costa</td>
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<td>EMBA 2002</td>
<td>Anonymous, John Duffy, Richard Hedges, Harvey Naglie, Frank Sartor, Gino E Siciliano, Zhongze Wang</td>
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<td>EMBA 2003</td>
<td>IVEY SOCIETY, BENEFACOR, Chi Fung Herbert Hui, Sanjiv Mahbubani, Christopher Rockingham, IVEY SOCIETY, THE FIRST DECADE SOCIETY, Amelia Chan, John Mountain, OTHER ANNUAL FUND CONTRIBUTIONS, Claudio De Vincenzo, Philip Jones, Diana Lamothe, Victor Salem</td>
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<tr>
<td>EMBA 2008</td>
<td>IVEY SOCIETY, BENEFACOR, Jorge S Choy, Norman Si Pang Ng</td>
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</table>
HBA 1933
IVEY SOCIETY, FOUNDERS’ CIRCLE
The Late Gilbert C & Margaret Clarke

HBA 1939
Thomas Faust

HBA 1940
H. Marie Smibert

HBA 1946
Herbert M Ballantine
G. R (Bob) Blake
Carl F Woodward

HBA 1947
IVEY SOCIETY, FOUNDERS’ CIRCLE
Gwen & the Late Ben Anders
Dr Richard M Ivey
OTHER ANNUAL FUND CONTRIBUTIONS
W Robert Beacom

HBA 1949
IVEY SOCIETY, PATRON
Ross H Strickland
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
J W Ross Caldwell
Stewart Cornell
K Mack Chrysler

HBA 1950
IVEY SOCIETY, BENEFACCTOR
C Richard Sharpe
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
John M Guse

HBA 1951
IVEY SOCIETY, BENEFACCTOR
Jean & Ken Harrigan
OTHER ANNUAL FUND CONTRIBUTIONS
Fred J Bradley
Ted Milliken

HBA 1952
Elmer A Campbell
John C Howard

HBA 1953
IVEY SOCIETY, FOUNDERS’ CIRCLE
Colin L Hubling
IVEY SOCIETY, DEANS’ CIRCLE
Camron H Calder
Robert E Hubling
IVEY SOCIETY, BENEFACCTOR
Douglas E Heagle
Hugh Morris
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Michael Ashton
Roger G Doe
W Jack R MacLeod
G Richard Morris
Robert H Power

HBA 1954
55th Reunion Social Committee: Bill Braithwaite
IVEY SOCIETY, DEANS’ CIRCLE
Alan Querney
IVEY SOCIETY, BENEFACCTOR
Richard Hunter
Paul L Murray
OTHER ANNUAL FUND CONTRIBUTIONS
The Class of HBA ’54
Douglas Page
David K Poore
Frank W Rowden
Edward A Shillington
Richard D Tafel

HBA 1955
IVEY SOCIETY, BENEFACCTOR
M Bruce Deans
OTHER ANNUAL FUND CONTRIBUTIONS
Donald R McArthur
Lucien Pare

HBA 1956
IVEY SOCIETY, FOUNDERS’ CIRCLE
George S Dembroski
The Late R Jack Lawrence
IVEY SOCIETY, BENEFACCTOR
Anonymous
Bruce O Blair
Barbara & John Carroll
Murray W Cooper
Vicor P Harris
Henry J M Knoxels & Family
Dean Muncaster
Donald W Paterson
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Anonymous
Anonymous
Robert R Barnard
The Late Lloyd F Beckley
Ronald Collyer
Hugh John Cook
Peter B Edmonson
John E Farley
Mary McGee
James A McLauchlan
Darrel R McLaughlin
C John Mitchell
Lawrence S Paikin
Douglas R Richardson
Roy G Steel
Dr Robert G Taylor
Robert & Ricki Thompson

HBA 1957
Paul G Condon
J Robert Hall
Donald Dickson
David R Gracey
Janis J Jente
William K Kritsch
Wayne Penny
Ronald J Poth
John Ridout
Robert M Shields
Charles E Wells
Bill Wood

HBA 1958
IVEY SOCIETY, BENEFACCTOR
Geoffrey W Clarkson
Douglas M Reid
OTHER ANNUAL FUND CONTRIBUTIONS

HBA 1959
IVEY SOCIETY, FOUNDERS’ CIRCLE
George S Dembroski
Jacqueline Collings
David Eng
Anonymous
OTHER ANNUAL FUND CONTRIBUTIONS

HBA 1960
Total: $24,460
Participation: 22%
IVEY SOCIETY, FOUNDERS’ CIRCLE
John R Currie
IVEY SOCIETY, BENEFACCTOR
Dr & Mrs John A Humphrey
OTHER ANNUAL FUND CONTRIBUTIONS
Robert P Bosworth
Justice B T Granger
George W Hakojarvi
J Robert Hall
John Ricketts
J Jackson Tyson
Robert G Violette
Professor Douglas Westgate

HBA 1961
Total: $1,900
Participation: 10%
IVEY SOCIETY, BENEFACCTOR
Richard Innes
OTHER ANNUAL FUND CONTRIBUTIONS

HBA 1962
Total: $28,050
Participation: 24%
IVEY SOCIETY, FOUNDERS’ CIRCLE
Larry A Shaw
IVEY SOCIETY, BENEFACCTOR
Ian L Lucas
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Patricia Badeen
Robert S Burns
Robert J Ferr
J Douglas Love
Denton Miller
Ernest T Steward
Richard J Thorpe
Peter M Walter
Douglas M Young

HBA 1963
Total: $1,575
Participation: 15%
IVEY SOCIETY, BENEFACCTOR
Shelagh & Jon Grant
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
John Morris

HBA 1964
45th Reunion Social Committee: Jim Van Slyck, John Wood
Total: $1,200
Participation: 4%
IVEY SOCIETY, BENEFACCTOR
John G Craig
OTHER ANNUAL FUND CONTRIBUTIONS
Peter G M Baker

HBA 1965
Total: $3,860
Participation: 19%
IVEY SOCIETY, BENEFACCTOR
Ronald M Clark
Paul H Williamson
OTHER ANNUAL FUND CONTRIBUTIONS

HBA 1966
J Kenneth Hord
W Richard Lettau

HBA 1967
Total: $4,475
Participation: 15%
IVEY SOCIETY, BENEFACCTOR
Marsha & Aubrey Baillie
Gary R Barnes
OTHER ANNUAL FUND CONTRIBUTIONS

HBA 1968
Total: $5,950
Participation: 19%
IVEY SOCIETY, BENEFACCTOR
Gary F Colter
J Edward (Ted) Johnson
Ralph E Lean
Ronald E Loeb
OTHER ANNUAL FUND CONTRIBUTIONS
Douglas L Derry, FCA
David Fotheringham
James S Hutton
F Lynn Glenn
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

<table>
<thead>
<tr>
<th>HBA Class</th>
<th>Contributions</th>
<th>Other Annual Fund Contributions</th>
<th>Founders' Circle</th>
<th>Patron</th>
<th>Benefactor</th>
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<tr>
<td>HBA 1969</td>
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<td>Gary West</td>
<td>In Honour of Walter Ernst Zupingher</td>
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<td>HBA 1970</td>
<td>Total: $4,950</td>
<td>Participation: 17%</td>
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<td>HBA 1971</td>
<td>Total: $22,165</td>
<td>Participation: 16%</td>
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<td>HBA 1972</td>
<td>Total: $15,180</td>
<td>Participation: 9%</td>
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<td>HBA 1973</td>
<td>Total: $28,365</td>
<td>Participation: 15%</td>
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<td>HBA 1974</td>
<td>Total: $17,468</td>
<td>Participation: 4%</td>
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<td>HBA 1975</td>
<td>Total: $37,342</td>
<td>Participation: 10%</td>
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<td>HBA 1976</td>
<td>Total: $22,000</td>
<td>Participation: 12%</td>
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<tr>
<td>HBA 1977</td>
<td>Total: $56,950</td>
<td>Participation: 19%</td>
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<td>HBA 1978</td>
<td>Total: $22,000</td>
<td>Participation: 12%</td>
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<td>HBA 1979</td>
<td>Total: $38,310</td>
<td>Participation: 16%</td>
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<tr>
<td>HBA 1980</td>
<td>Total: $121,744</td>
<td>Participation: 28%</td>
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</tbody>
</table>
Class Giving
HBA Class

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

### HBA 1990
Class Agents: Tim Watson, Michael A R Wilson
Total: $13,146 Participation: 14%
IVEY SOCIETY, BEAN’S CIRCLE
Kevin & Kelley Dalton
IVEY SOCIETY, PATRON
Timothy W Watson
IVEY SOCIETY, BENEFACCTOR
Kimberly Facca & James Bartrop
Gregory & Tracy Quarto
Bradley A Radin
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Kevin M Cinq-Mars
Christina de Vries
Mike O B Gudehus
Andrew Idzior
Loris W Lazer
Jeffrey M Runkel
B Elizabeth MacCabe
Vivian Polak
Sean Robitaille
Murray J Rundle

### HBA 1991
Total: $8,013 Participation: 18%
IVEY SOCIETY, PATRON
Mark J Lewis
IVEY SOCIETY, BENEFACCTOR
John G Inch
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Anonymous
Anonymous
Steven Bloom
David Larock & Marla Copeland-Larock
Craig Ellis
G Christopher Holmes
Mark H Layne
Rosemary Li-Haupt
Edna N L Man
Rhona McNab Doyle
Lorne Potash
Todd & Diana Roberts
Greg I Shinkiel
Jill R Schnarr
Angela M Schneider
Isabelle Trempe

### HBA 1992
Total: $19,571 Participation: 19%
IVEY SOCIETY, FOUNDERS’ CIRCLE
Karen A Crich
IVEY SOCIETY, PATRON
John B Simcoe
IVEY SOCIETY, BENEFACCTOR
Mark Runstedler
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Anonymous
Sherri Agnew
Andrew Carragher
Marnie L Clark
John L Corso Jr
Dr John D F Drogosz
Sean Drygas
Mary Fleming Graham
Amanda M Freeman-Ram
Paul Herring
Anup A Kundra
Stephanie Larocque
C Robert Lombardi
Susan Lucas
Keitha A McClocklin
(Mackay)
Megan Mitchell
Karen M (Boehnke) Peesker
Thomas J Pressello
Stephen Taran

### HBA 1993
Class Agent: Kevin O’Brien
Total: $48,231 Participation: 20%
IVEY SOCIETY, FOUNDERS’ CIRCLE
Michael E Wexler
IVEY SOCIETY, DEANS’ CIRCLE
David & Yolanda Campbell
IVEY SOCIETY, PATRON
Andrea & Kevin O’Brien
David J Pennington
IVEY SOCIETY, BENEFACCTOR
Shawn D Aspden
Dr M Kathryn Brohman
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Alissa Anzarut (Podheiser)
Mark D Applebaum
Michelle A Butler
Michael D Carleton
Stephanie Chen
Karrin [Abramovich]
Eichenberg
Andrew Fletcher
Lisa M Li
Pauline Martins & Family
Tina & Lard McLean
John McNair
Paula J Puddy
Gordon V Sandford
Michael J Van Gomst
Kelly M Vodden
Darren J Wallace
Glen Webster
James R Witmer
Alan Wright

### HBA 1994
15th Reunion
Social Committee: Bill Balassone, David Barron, Derek Everitt, Kristy Wylie, Kieran Young
Total: $6,114 Participation: 16%
IVEY SOCIETY, FOUNDERS’ CIRCLE
Anton R Rabie
Ben Varadi
IVEY SOCIETY, DEANS’ CIRCLE
Jason J Boyer
IVEY SOCIETY, BENEFACCTOR
William Balassone
Angela (Ho) Edgeworth & Brian Edgeworth
Chanda Carr & Peter Giacometti
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Anonymous
Tom Alder
Matthew Bennett & Kerry Bennett
Warren S Brown
David C Burnie
Steve Dekker
Matthew J Diamond
Scott Davies
Donald R Hutchison
Barry I Newslead
Dan Reio
Karim Wars
Peter Wilcox
Krista K Wylie
Kieran Young

### HBA 1995
Total: $5,380 Participation: 13%
IVEY SOCIETY, BENEFACCTOR
Chanda Carr & Peter Giacometti
Jason N Chang
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Alastair Daddick
Diana L. Chan
Nicholas Cheung
Bradley P Fraser
Jeff Hendry
Jason Hollingsworth
Davin Juusola
Peter Kalen
Lisa A Kasick
Christina Maco
Roberto & Sandra Montanino
Jeannine Pereira
Paul Y Takasaki

### HBA 1996
Total: $16,819 Participation: 26%
IVEY SOCIETY, BENEFACCTOR
Glen A Christie
Joey & Mike Cowan
Richard Kim
Tasha & David Rawlings
Martha & Dirk Schraden
Kevin S Williams
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Anonymous
Tom Alder
Matthew Bennett & Kerry Bennett
Warren S Brown
David C Burnie
Steve Dekker
Matthew J Diamond
Michelle S Doig
Nathan E Eldridge
Donna L English
Joe Ens
Robyn Feldberg-Katz
Cameron Jeffrey
Adam Kafka
Nhat-So Lam
Kate McQuillan
James A Meadows
Karim A Mueller
Mark E Richards
Andrew I Service
Jeen Srirav
Julie P Strofino
Victoria J Sweeney
Ben Thomas
Jan C Wilson

### HBA 1997
Class Agent: Eliza O’Neil
Total: $8,099 Participation: 16%
IVEY SOCIETY, BENEFACCTOR
Joey & Mike Cowan
Joseph J Lo
Santosh N Prasad
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Ryan Balgopal
Domenic D’Alessandro
David Fisch
Mark C Gross
Connie & Key Kasravi
Paulina Laskosky
Andre Leung
Craig S McDowell
Eliza C O’Neil
Marco J Petta
Nick D Povnic
Todd M Purdy
Judith Schulich
Greg Secko
Michael & Angela Switt

### HBA 1998
Class Agents: Andreea Cram, Brian Huen
Total: $8,020 Participation: 12%
IVEY SOCIETY, BENEFACCTOR
Roy & Andreea Cram
Jeff Fields & Robin Allstadt
Brian Huen
Mark Murski
Matthew F Sheahan
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Anonymous
Patrick R Bend
Robin L Dyson
Stacey L Greene
Mark A Halpren
Christopher Keith
Jason K Menard
Leonid Pospelov
Jorden D Sleeth
Scotty Vanderwel

### HBA 1999
10th Reunion
Social Committee: John Bayliss, Jeff Bell, Melanie Cooper, David DeNoble, Kimberly Dickinson, Eric Plesman, Shellie Raslogi, Philip Swartz
Fundraising Committee: John Bayliss, Stuart Elman, Andrew Fortier, Nicholas Lakas, Eric Plesman
Total: $61,650 Participation: 27%
IVEY SOCIETY, DEANS’ CIRCLE
Kelly D Hampaul
IVEY SOCIETY, BENEFACCTOR
Anonymous
John Bayliss
Eric Bolduc
Stuart M Elman
Dan Fong
Philip Pon
OTHER ANNUAL FUND CONTRIBUTIONS
Anonymous
Jenn Carkner
Melanie & Ted Cooper
Brad & Christine Darling
Barbara M Demone
Dave DeNoble
Mark T Elwood
Andrew J Fortier
B G Foster
Steve Gibson
Lindsay Holtz
Megan Hunter
Robbie M Kumer
CONTRIBUTIONS
OTHER ANNUAL FUND

In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

IVEY SOCIETY LEADERSHIP LEVELS
Founders’ Circle: $10,000+
Deans’ Circle: $5,000-9,999
Patron: $2,500-4,999
Benefactor: $1,000-2,499
The First Decade Society: $100-999
Giving

Ivey Legacies

We are pleased to recognize and thank the following generous donors who have made a commitment to Ivey’s future through their wills, life insurance policies and other legacy gifts.

Anonymous
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Ivey at a Glance
Alumni

Degree Breakdown (total degrees granted 22,197)
- MBA 48%
- HBA 38%
- EMBA 10%
- PhD 1%
- Other 3%

Alumni in Industries
Top Industries
- Finance 29%
- Consulting 14%
- IT / Telecommunications 9%
- Manufacturing 6%
- Education 5%
- Real estate / Property 4%
- Consumer packaged goods 4%
- Healthcare / Pharmaceuticals 4%
- Wholesale / Retail 3%
- Media / Entertainment 3%
- Electricity / Gas / Water 3%
- Marketing / Advertising / PR 3%
- Government 2%
- Other 11%

Alumni Around the World
- Canada 79%
- International 11%
- United States 10%

Alumni Canada [in all 13 provinces and territories]
- Ontario 79%
- British Columbia 8%
- Alberta 7%
- Quebec 4%
- Other 2%

Alumni International [in 99 countries outside Canada and USA]
- Asia-Pacific 52%
- Europe 25%
- India 3%
- Other 20%

Alumni United States [in 44 states]
- New York / Tri-State 26%
- California 17%
- Florida 6%
- Texas 6%
- Other 45%
Receipts by Designation

- Centres of excellence: 31% $2,811,927
- Highest priorities: 27% $2,448,995
- Student support: 26% $2,386,036
- Infrastructure: 12% $1,073,656
- Faculty & research: 4% $375,853

Total: $9,096,469

Receipts by Source

- Alumni: 60% $5,432,892
- Corporations: 34% $3,110,765
- Friends: 4% $412,367
- Foundations: 2% $140,445

Total: $9,096,469

Year to Year Receipts

Cash Receipts

- 2004/05: $6,000,000
- 2005/06: $8,000,000
- 2006/07: $12,000,000
- 2007/08: $2800
- 2008/09: $2800

Annual Donors

- 2004/05: $2,000,000
- 2005/06: $4,000,000
- 2006/07: $8,000,000
- 2007/08: $16,000
- 2008/09: $16,000
THIS TRULY HAS BEEN AN OUTSTANDING AND VERY REWARDING YEAR FOR ALL OF US AT IVEY—ONE OF THE MOST EXCITING YEARS I HAVE EXPERIENCED SINCE JOINING THE SCHOOL SIX YEARS AGO.

That’s Dean Carol Stephenson reflecting on 2009. In a year that reached a climax with the groundbreaking for a new School building, there were many highlights. Here are just a few.

A Year of Leadership

2009 Highlights

Cope on Leadership
George Cope, HBA ’84, President and CEO of BCE and a 2009 Ivey Distinguished Service Award winner, spoke to HBA students at Ivey on what it takes to be a great leader as part of the Richard G. Ivey Speaker Series.

New Building, New Beginnings
The federal and provincial governments stepped up with $50 million to support a new $100 million Ivey building on the campus of The University of Western Ontario. The groundbreaking ceremony was held in September. Dick Ivey, HBA ’47, a passionate supporter of the School for more than 60 years, announced a personal commitment of $5 million toward the building to ensure Gold LEED certification, which is part of the $15 million family gift. He commented, “My father, who led the drive for the current building in the 1950s, would be pleased to know why it is being vacated to move to these wonderful new premises—because the School is increasingly popular and enrolment is climbing.”

The Business of Agriculture
With funding of more than $2 million from the federal government, Ivey announced the new Chair in Agri-Food Innovation and Regulation, held by Professor David Sparling. Sparling was soon making news on many fronts.

Committed to Accounting
Ivey’s HBA program was accredited by The Society of Management Accountants, becoming a CFA Program Partner School. “The School offers innovative approaches to course design and delivery, supported by exceptional faculty resources, and a clear commitment to top-notch education” said Steve Vieweg, MBA, CMA, FCMA, President and CEO of CMA Canada, in making the announcement.

Celebration of the Year!
Ivey’s traditional Homecoming celebration attracted more than 1,000 alumni and guests, raising $1.3 million in gifts and pledges in support of the School.

A Legend Honoured
Richard J. Currie, Past Chairman, BCE Inc., and former President, Loblaw Companies Limited and George Weston Limited, and a legend in Canadian business, received this year’s Ivey Business Leader Award at a sold-out gala dinner in October.
Innovating in Health Care

The new Ivey Centre for Health Innovation and Leadership (ICHIL), funded with $5 million from the federal government, was announced in March. ICHIL will be “a leading Canadian resource for analyzing and commercializing new technologies and innovative processes for the Canadian health care system.” The first annual ICHIL conference sponsored by AstraZeneca was held in November, with Jim Balsillie, co-CEO of Research in Motion, as the keynote speaker.

Students Excel

Ivey students were crowned champions of the Financial Post MBA Portfolio Management Competition, edging out 15 MBA rivals. After a challenging start in the early weeks of the Competition, the Ivey team battled through unprecedented market turmoil and achieved victory.

Dean Celebrated

Recognized for implementing innovative changes to business school education in Canada and for her contributions to the development of the telecommunications industry, Carol Stephenson was appointed an Officer of the Order of Canada. Earlier in the year, the Dean was also lauded for her efforts to advance women in education and careers by the International Alliance for Women, Global 100 List. Dean Stephenson was also appointed by the Federal Government as Canada’s representative on the new General Motors Company Board.

Associate Dean—Asia

Ivey’s Associate Dean—Asia, Kathleen Slaughter, was recently appointed President of the Canadian Chamber of Commerce in Hong Kong, and introduced Canadian Prime Minister Stephen Harper who spoke to the Chamber as part of his Asian tour.

Inaugural Donald L. Triggs Lecture in International Business

Yuen Pau Woo, Chief Executive of the Asia Pacific Foundation of Canada, presented the inaugural Donald L. Triggs Lecture in International Business as part of the Ivey Idea Forum series (November 2009). Woo ended his address by saying, “The Pacific Ocean is nothing more than Canada’s ‘Great Lake’ to the west. If we succeeded in conquering the Great Lakes to the east many years ago, assuring a golden period of business, diplomatic and human contact with the U.S. and Atlantic Canada, surely we can conquer the Great Lake to the west.” This annual lecture on international business was made possible through a generous donation from Elaine and Don Triggs, MBA ’68.

The Joys of Public Service

The Honourable John P. Manley, former Deputy Prime Minister of Canada, addressed Ivey students on leadership in the 21st century at the fourth annual Thomas d’Aquino Lecture on Leadership. Said Manley: “The 16 years I spent in elected office, I never once got up and wondered what the purpose of my life was. It was enormously satisfying.”

Chair in Finance

ING DIRECT stepped up their outstanding commitment to Ivey with a new $2.5 million endowed donation in support of a Chair in Finance. The new Chair is in addition to their $2.5 million gift in 2007 to establish the Ivey ING Leadership Centre in Toronto.

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