A Year to Celebrate

Let’s consider 2013 a bridge. First, it was a bridge with the past, as 2013 marked the 90th anniversary of Ivey’s first graduates. It also connected us with a bright future with the opening of the new Richard Ivey Building and the coming together of the entire Ivey community – students, faculty and staff – in this landmark structure. We solidified that future with Bob Kennedy, who became Ivey’s ninth Dean after a decade of growth led by Carol Stephenson. Throughout the pages of this report, you’ll gain a strong sense of the extraordinary year that was 2013. It certainly was a year to celebrate.
JUNE
The $200-million Ivey Campaign for Leadership came to a successful conclusion, raising $206-million from alumni, friends and corporate partners.

SEPTEMBER
Commander Chris Hadfield helps open the new Richard Ivey Building during a two-day celebration.

NOVEMBER
Ivey hosts Prime Minister Stephen Harper at an EMBA-led event in Toronto.

AUGUST
JANUARY-SEPTEMBER
Alumni events around the world celebrate Carol Stephenson’s decade of leadership.

SEPTEMBER
Learning to Lead, the comprehensive history of Ivey, is updated.

NOVEMBER
Ivey Asia celebrates its 15th anniversary.

NOVEMBER
More than 1,800 alumni celebrate Global Ivey Day, breaking new attendance records around the world.

Inside:

2 Message from the Dean

4 Message from the President

6 Program Excellence

14 Thought Leadership

18 Global Community

43 Financials
On September 1, 2013, I officially joined the faculty of the Ivey Business School. Nine days later, I joined President and Vice-Chancellor Amit Chakma, former Dean Carol Stephenson, and more than 2,000 jubilant Ivey students, faculty, staff, and alumni in a parade from Western’s Alumni Hall to Ivey’s new building on Western Road. Our celebration was led by Western’s marching band and Canada’s world-famous astronaut, Commander Chris Hadfield, who had just delivered an inspiring talk on leadership. It was a spectacular celebration with almost 1,000 alumni around the world participating through a live webcast and virtual tour. If I had any doubts about my decision to change both my job and country of residence (I didn’t), they would have vanished that day. The grand opening of the new Richard Ivey Building clearly demonstrated that I am fortunate and could not have chosen better.

Ivey is home to tremendous people and a bright future

Ivey is also a place with an illustrious past. The opening of the new Richard Ivey Building coincided with a celebration of the School’s nine decades of leadership in business education. The first six graduates received their degrees in 1923. From this humble beginning, the School has blazed a trail that includes the introduction of case-method teaching to Canada; the launch of the first MBA program in Canada; and, becoming the first international business school to open a campus in China.

On October 1, Carol passed on the title of Dean, as well as the leadership of this fantastic institution, to me. Like any new leader, I have spent a great portion of my time with Ivey’s many diverse stakeholders. In doing so, I have learned quite a lot.

Let’s start with our students. Following the grand opening, the School held its first cross-program Leadership Day. It was an outstanding learning experience shared by HBA, MBA and MSc students with members of the Ivey Advisory Board. This could not have happened in any other environment...or with any other students.

Richard W. Ivey, HBA ’72, captures the impact of our new building:

“Place matters. Teaching and learning, as well as creativity, collaboration and hard work, all benefit from a space or place that functions superbly, looks great and perhaps even inspires. I hope you all agree that this space and place sings of inspiration. And it is a perfect home for the best damn business school in Canada and one of the top schools in the world.” ~ From his remarks at the Richard Ivey Building grand opening, September 2013
Ivey students are uniformly smart, well-rounded, hard-working, and full of potential. The market agrees. I am pleased to report that the three-month post-graduation employment rate for both the HBA and MBA class of 2013 is 92 per cent. Both are the highest in Canada and among the highest in the world.

Throughout the fall, I spent a lot of time with the School’s closest alumni and friends and have met with hundreds of alumni at events such as Homecoming, the Business Leader Award Dinner, and in Hong Kong during a record-breaking Global Ivey Day. One highlight was an event with Prime Minister Stephen Harper, who discussed global economic issues with our EMBA and MBA students and Advisory Board members. I also participated in a conference on the Future of Canadian Manufacturing hosted by Ivey’s Lawrence National Centre for Policy and Management. That’s an extraordinary first few months by any measure.

Moving forward with confidence and high expectations

To succeed, a business school must be strong across three dimensions:

• Programs – to develop leadership talent and provide top quality candidates for recruiters;

• Faculty, research, and knowledge creation – to attract world-class faculty and to enhance the School’s reputation through thought leadership; and,

• A strong community – to engage our alumni, recruiters, corporate partners, and other friends of the School.

Ivey is strong on all three dimensions. My challenge now is to determine how best to build on the School’s strengths to help the School reach even greater heights.

The foundation of Ivey’s success over the years is its unique teacher – scholar model, which requires Ivey faculty to develop muscle in both teaching and research. Our goal is to create new knowledge that enhances the classroom learning experience and has impact on the real-world of business. As you’ll read in this report, faculty are winning teaching awards, breaking new ground in thought leadership and making an impact locally and globally.

To develop strengths in both teaching and research during the pre-tenure years is no small feat, and creates unique challenges when it comes to recruiting and developing our next generation of faculty. However, the rewards, both for the faculty member and our students, are enormous. With so many new faculty joining Ivey over the past three years, I am working closely with the leadership team to ensure we are organized to manage ourselves effectively and to help create and nurture Ivey’s future teachers – scholars.

It has also been my pleasure to meet with hundreds of alumni. These meetings have confirmed the power and diversity of Ivey’s global network as a source of opportunities, ideas, and influence that will keep our faculty and students on the leading edge. The commitment and contributions our alumni make are the true measures of the School’s success. I have benefited from their insights about the School and their perspectives on emerging trends where both our students and faculty can have an impact. In developing our strategic goals for the future, I plan to continue listening and learning as I meet alumni across Canada and key international centres this year.

Last, but by no means least, a 21st century, global business school cannot succeed without an outstanding team of professional staff to manage its operations. From our fundraising, alumni relations, communications, and marketing teams in both Canada and Asia to our HR, technology and finance organizations, the School’s staff is on par or better than the best I have seen anywhere in the world.

My confidence in the School’s future continues to grow as I become better acquainted with the people of Ivey. We have an exceptional team of faculty, staff, alumni, and friends who give generously of their time, influence, and expertise. From my many years in the academic world, I know that this is the difference between a good school and a great school. Ivey is a great school.

I look forward to working with everyone in 2014.

Highlighting a year in gifts

Throughout the Ivey Campaign for Leadership (2006-2013), 185 donors made gifts of $100,000 or more. It is with our sincere thanks that we highlight a few of these gifts received in 2013 and recognize all of our generous donors in the listings starting on page 26.

• Thomas K Barber, MBA ’79, donated $100,000 which was matched by the Ivey Family Challenge Fund to establish a $200,000 endowment supporting in perpetuity Ivey’s highest priorities.

• Brenda & Bob Brooks, MBA ’68, donated $200,000 in support of the new Richard Ivey Building and the Bob Brooks MBA Scholarship. In addition to academic achievement, the recipients will demonstrate community leadership.

• Peter Gudewill, HBA ’73, Nick Gudewill, MBA ’74, Sam Gudewill, HBA ’77 & Geoff Gudewill, MBA ’83, renewed their long-standing support of the Gudewill MBA Award with a new pledge of $100,000, bringing their total commitment to the Award to $400,000. Since its inception in 1997, there have been 23 recipients. The Award will continue to support two outstanding students annually, preferably from the brothers’ home province of British Columbia, who have a demonstrated interest in entrepreneurship.

• John & Melinda Thompson donated $3 million to Western University resulting in a $4.5 million investment to create a unique education program which combines business leadership and innovation skills with the technical components of engineering. Through Western’s Matching Chair program, half of their gift will be used to establish a $3 million endowment creating the John M. Thompson Chair in Engineering Leadership and Innovation. In addition, the other $1.5 million will create new business and entrepreneurial courses and cases for Western’s Integrated Engineering Program and seven student awards, including scholarships for students in the HBA/BESc dual-degree program.
Among my most memorable highlights of 2013 was the privilege of introducing Western’s new business dean, Bob Kennedy, to Prime Minister Stephen Harper. The occasion arose in November when Bob moderated a Q&A session with the PM involving Ivey faculty, staff, advisory board members, EMBA, and MBA students at Toronto’s Design Exchange.

Having had barely enough time to begin settling into his new life in Canada after arriving at Ivey from his previous post at the University of Michigan’s Ross School of Business, Bob did a stellar job of engaging our country’s most powerful elected official in a wide-ranging conversation. Topics included the newly signed Canada-European Trade Agreement, foreign investment policy, and Canada’s standing within the global economy.

Apart from the positive media exposure the event provided for Ivey and Western, the more important exposure was provided for our students — a chance to learn from top decision-makers as part of Canada’s best business education. And watching Bob’s poise and intelligence with the PM demonstrated that Western has recruited a talented and internationally focused leader to guide Ivey into its 10th decade. I am pleased to wish Bob all the very best for continued success in his new role.

Writing this message shortly after our University Senate and Board of Governors approved a new strategic plan, I am also pleased to celebrate the release of the new roadmap that will guide Western into its 14th decade.

Achieving Excellence on the Global Stage is the product of 18 months of planning and consultation with hundreds of faculty,
Anchored by 14 key performance indicators to measure our progress against, the plan ultimately challenges our campus community to think beyond being “Canada’s best student experience” to achieving global impact through excellence in teaching and research. I encourage you to explore and judge the details of our plan for yourself at: westernu.ca/achievingexcellence

Western’s ambitious institutional goals are reflected in the global mindset and culture of excellence that permeates the Ivey community. Last September’s grand opening of the spectacular Richard Ivey Building illustrates the case. Indeed, it is difficult to imagine a more impressive exclamation mark on the culmination of a $206-million fundraising effort — the Ivey Campaign for Leadership — made possible through the commitment and generosity of Ivey’s dedicated volunteers, alumni, and friends.

The vision and unflagging optimism of former dean, Carol Stephenson, and campaign co-chairs Arkadi Kuhlmann, Pierre Morrissette and Joe Shlesinger, galvanized the enthusiasm of 23,000 alumni in more than 100 countries to achieve this outstanding result.

On behalf of Western, I want to thank and congratulate these world-class leaders and the thousands of donors who contributed to the creation of a legacy that will serve aspiring young business leaders for generations to come.

Your actions set the examples tomorrow’s leaders will follow.

Research highlights

**Western University**

- Western committed $30 million to support its new Clusters of Research Excellence program in a bid to attract world-class academic talent to campus. The program provides $5 million over five years to establish four internationally prominent clusters of interdisciplinary research and teaching, with Cognitive Neuroscience being recognized as the first cluster. Complementing this effort is the newly created Western Research Chairs program, which aims to recruit up to 10 high-calibre researchers who will support the development of the research clusters.

- Two Western neuroscience researchers made history by communicating with patients believed to be in a vegetative state. Lorina Naci and Adrian Owen of Western’s Brain and Mind Institute used a special magnetic resonance imaging (MRI) scanner that measures brain activity to communicate with three patients with severe brain injuries. Their findings were unveiled in April in the Journal of American Medical Association for Neurology in a study titled, “Making every word count for non-responsive patients.” The patients were asked to visualize one activity for “yes” and another for “no”, when asked questions while the MRI picked up activity in different parts of the brain. The technique is being used to both identify patients who have been misdiagnosed as being in a vegetative state as well as to communicate with patients who are behaviourally nonresponsive.

- An HIV vaccine developed by researchers at Western’s Schulich School of Medicine & Dentistry is one step closer to market after passing the first phase of clinical testing. The vaccine, developed by a research team led by Dr. Chil-Yong Kang with financial support from Sumagen Canada, not only had no adverse effects on patients, but also boosted their production of antibodies. The first phase of clinical trials began in March 2012 and wrapped up in August 2013. The next phase of testing will focus on the immunogenicity and efficacy of the vaccine. If successful, Sumagen anticipates the vaccine will be the first brought to market and that it will eradicate HIV/AIDS in humans.

- On December 10, the same day Canadian author Alice Munro became the first Canadian woman to receive the Nobel Prize in Literature, Western announced plans to establish a new $3-million Chair in Creativity in her honour. Western has committed $1.5 million to match donations of an equal amount that will enable the Faculty of Arts and Humanities to recruit an exceptional creative writer, teacher and scholar to advance the University’s tradition of excellence in developing the talents of students and future writers. Munro’s first connection to Western came while she was an undergraduate pursuing a degree in the Department of English. As a student, she published three short stories in Western’s undergraduate English magazine, Folio, in 1950 and 1951. She returned in 1974-75 as Western’s Writer-in-Residence. During this time, she crafted her collection, Who Do You Think You Are?, which won the Governor General’s Award. In 1976, Western recognized Munro’s literary achievements with an honorary degree, the only such honour she has ever accepted.
Top executives give Ivey students lessons in leadership

From the seed of an idea in 1919, and now in the new building 90 years later, Ivey has always been about the development of leaders.

So it is fitting the Richard Ivey Building’s grand opening celebrations included a day of case workshops dedicated to leadership, featuring top executives, most of whom are members of Ivey’s Advisory Board. The custom-written cases were drawn from the executives’ experiences. In fact, students had no idea the case protagonist was actually in class with them. The surprise reveal during the Q&A made the session rewarding for both students and the executives.

Participating in the sessions were Scott Beattie, HBA ’81, MBA ’86; Bill Furlong, MBA ’87; Jon Hantho, MBA ’89; Tim Hodgson, MBA ’88; Don Johnson, MBA ’63; Jon Love, HBA ’76; Bob Luba, MBA ’67; Hugh MacDiarmid, HBA ’74; Tim MacDonald, HBA ’81, MBA ’88; Sarah Morgenstern, MBA ’93; Pierre Morrissette, MBA ’72; Michael Needham, MBA ‘68; Anthony Ostler, MBA ’97; and Larry Rosen LLB/MBA ’82.

Leadership Day also featured a panel of five world-class leaders who participated in a Q&A session with Gerard Seijts, Executive Director of the Ian O. Ihnatowycz Institute for Leadership:

- Daniel Akerson, Chairman and CEO of General Motors;
- Sukhinder Singh Cassidy, HBA ’92, Founder and Chairman of JOYUS, former President, Asia Pacific and Latin America Operations, at Google;
- Arkadi Kuhlmann, HBA ’71, MBA ’72, Chairman and CEO of ZenBanx, former President & CEO ING DIRECT USA;
- Jody Wilson-Raybould, British Columbia Assembly of First Nations Regional Chief; and
- Antoni Cimolino, Artistic Director of the Stratford Festival.

For a closer look at Leadership Day, visit go.ivey.ca/leadersday
EMBA students get a lesson in the economics of leadership

What better way to understand the demands of leadership than to interview Canada’s Prime Minister.

EMBA and MBA students learned first-hand about Canada’s business strategies and our place in the global economy at a private event in Toronto with Prime Minister Stephen Harper.

Dean Bob Kennedy moderated a Q&A session with the Prime Minister before students, Advisory Board Members, and special guests at the November event, gaining media attention across the country.

Students and guests asked questions of the Prime Minister on topics such as inter-provincial trade, foreign direct investment, and Canada’s position within the global economy.

“At Ivey we strive to expose students to the leading decision makers as a central part of their business education,” said Kennedy. “This event highlighted the complex nature of national policy making and it was a privilege to hear from Canada’s top decision maker on economic issues.”

MBA students sweat it out for Ivey Impact Day

MBA students learned the true meaning of sweat equity when they faced extreme heat in July to tackle community projects for their 2013 Ivey Impact Day.

The class of 2014 contributed 400 hours of service work to help non-profit organizations including ReForest London, Unity Project, Mission Services, Habitat for Humanity, and the Food Bank of London. They planted trees, sorted food donations, cleaned, painted and built, all in an effort to give back to the London community.

“It’s a great opportunity for students to give back and see the impact of what they are doing,” said Drew Rankin, MBA ’14, president of the MBA Association.

Watch the video at go.ivey.ca/impact

2013 HBA students who received full-time job offers (three months post graduation) | 92%

2013 MBA students who received full-time job offers (three months post graduation) | 92%

Estimated number of media stories about Ivey’s event with Prime Minister Harper | 42
### Executive Education boosts farm productivity in Africa

The situation: many African countries suffer chronic food shortages while the continent itself boasts some of the world’s most arable land.

Ivey Executive Education and global agribusiness giant Syngenta are answering the challenge with an intense five-day program to boost African farm productivity. Establishing Roots, launched in 2013 with sold-out sessions in March and October, provides case-based, real-world learning in areas such as leadership, strategy, and finance to select farmers, farm managers, and investors.

“We are focused on creating successful African agricultural operations and connecting these operations to the local communities,” said David Sparling, Faculty Director and Agri-Food Innovation Chair. “We are helping large farms work with small farms to increase productivity and act as a conduit to the markets. We are also helping entrepreneurs and investors understand the risks to help their projects be more successful.”

In addition, Ivey researchers are writing cases about large-scale African agricultural and food processing projects to increase knowledge about the unique challenges of food production in Africa.

### MSc students gain experience in India’s dynamic economy

With India’s rise as an economic powerhouse, it is critical Ivey students gain a deep understanding of business there.

MSc students learned firsthand about the opportunities India has to offer and the unique aspects of doing business there during a 10-week Ivey MSc International Practicum, launched in 2013.

Every student in the MSc program spent 10 weeks from April to July in India, working at various divisions in Muthoot Group – a Kerala, India-based conglomerate that includes international finance, marketing, healthcare, hospitality industries, sustainable enterprise, and financial analysis divisions.

“It’s important as it ensures that all of the students graduating from the Ivey MSc in International Business have practical international experience,” said Darren Meister, the professor who launched this initiative. “As a pre-experience program, this also helps prepare our students for the job market.”

50% of Executive Education participants hold the title of President or Vice-President

39 MSc students welcomed from exchange schools
Ivey celebrates 15 years in Hong Kong

With 15 years on the ground and approximately 30 years of hands-on experience in China, Ivey has much to celebrate.

Ivey alumni and friends celebrated the 15th anniversary of its campus in Hong Kong – the Cheng Yu Tung Management Centre – as part of Global Ivey Day. The celebration was held at the residence of the Canadian Consul General and honoured Dr. Henry K.S. Cheng, HBA ’71, MBA ’72, LLD ’97, whose contributions made it possible for Ivey to be the first international business school to establish a physical campus in China.

Take a look at Ivey’s rich history in Asia:

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
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<tbody>
<tr>
<td>1984</td>
<td>Ivey launches the China Project, a partnership with Tsinghua University in Beijing.</td>
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<tr>
<td>1997</td>
<td>Ivey’s interest in Asia gathers momentum, with the establishment of the Asian Management Institute.</td>
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<tr>
<td>1998</td>
<td>Cheng Yu Tung Management Institute opens in the Hong Kong Convention and Exhibition Centre, thanks to the generous support of Dr. Henry K.S. Cheng, HBA ’71, MBA ’72, LLD ’97. The Hong Kong Executive MBA Program is established.</td>
</tr>
<tr>
<td>2001</td>
<td>Ivey becomes the world’s largest producer of Asian-based case studies.</td>
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<tr>
<td>2010</td>
<td>Ivey signs a Memorandum of Understanding with the China National MBA Education Supervisory Committee and China Management Case-Sharing Centre for the development and dissemination of China-based cases.</td>
</tr>
<tr>
<td>2012</td>
<td>Ivey receives the inaugural Canada China Business Council Gold Award for Excellence in Education in recognition of its outstanding achievements.</td>
</tr>
<tr>
<td>2012</td>
<td>Ivey Asia offers the first Chinese-language Ivey Executive Education programs with a five-week custom program in Hong Kong for 235 Agricultural Bank of China executives.</td>
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Post-doctoral scholars come to Ivey for research experience

Ivey’s research productivity has received a significant boost thanks to the contributions of post-doctoral scholars.

In 2013, 15 post-doctoral scholars – recent PhD graduates who want to gain more research experience before entering the job market – were paired with Ivey faculty members to work on research in areas such as healthcare, leadership, sustainability, and agriculture.

Although Ivey has always attracted a few post-doctoral scholars, PhD Program Director June Cotte said interest increased substantially in 2013 and some of the current post-doctoral scholars even solicited the positions.

“Many of them were very excited about coming to Ivey and experiencing the new building. Some of them even reached out to Ivey faculty members themselves asking to work with them,” said Cotte.

It is a win-win: the post-doctoral scholars get experience at Ivey, while Ivey faculty members can increase their research through the help of the post-doctoral scholars.
HBA

92
PER CENT RECEIVED FULL-TIME JOB OFFERS (three months post graduation)

608
CLASS SIZE

50
ACADEMIC DISCIPLINES REPRESENTED

Class Diversity

13
Countries of citizenship

38
Birth countries

33
Languages

59
Per cent male

41
Per cent female

Birth by Region

3%
North America

25%
Asia-Pacific

3%
Europe

3%
Other

Job Offers by Industry

- Finance (22%)
- Consulting (21%)
- Accounting (19%)
- IT/Telecom (8%)
- Consumer Packaged Goods (5%)
- Wholesale/Retail (5%)
- Energy/Resources (3%)
- Manufacturing (3%)
- Marketing/Advertising/Public Relations (3%)
- Other (11%)

MSc

43
CLASS SIZE

52
PER CENT BORN OUTSIDE OF CANADA

Diversity – Gender

55%
Female

45%
Male

100
PER CENT OF STUDENTS EXPERIENCED 10-WEEK PRACTICUM OUTSIDE OF CANADA

2/3
OF STUDENTS CARRY A NON-CANADIAN PASSPORT

51
PER CENT OF CLASS WENT ON EXCHANGE
MBA

92
PER CENT RECEIVED FULL-TIME JOB OFFERS (three months post graduation)

40
PER CENT WITH INTERNATIONAL WORK EXPERIENCE

4.8
AVERAGE YEARS OF WORK EXPERIENCE

PhD

72
NUMBER OF CURRENT PhD STUDENTS (as of December 2013)

Class Diversity

<table>
<thead>
<tr>
<th>Countries of citizenship</th>
<th>Birth countries</th>
<th>Languages</th>
<th>Per cent male</th>
<th>Per cent female</th>
</tr>
</thead>
<tbody>
<tr>
<td>9</td>
<td>17</td>
<td>25</td>
<td>76</td>
<td>24</td>
</tr>
</tbody>
</table>

19
PER CENT HAVE MORE THAN 1 DEGREE

Work Experience

- Finance (24%)
- Professional Services (19%)
- IT/Telecom (13%)
- Manufacturing (8%)
- Energy/Resources (7%)
- Government (6%)
- Healthcare (4%)
- Education (3%)
- Other (16%)

Diversity – International

68% Domestic

32% International

Diversity – Gender

57% Male

43% Female

Scholarships

- 7 ONTARIO GRADUATE SCHOLARSHIPS (OGS)
- 5 SOCIAL SCIENCE AND HUMANITIES DOCTORAL FELLOWSHIPS (SSHRC)
- 1 ONTARIO TRILLIUM SCHOLARSHIP (OTS)
EMBA Canada

2,259
GRADUATES SINCE 1991

108
GRADUATES IN 2013
22
PER CENT WITH PREVIOUS INTERNATIONAL EDUCATION

Participants by Title

29% Sr. Manager/Manager
27% Director
19% Other
25% VP/C-Suite/Owner/President

Participants by Industry

Finance 22%
Manufacturing/Metals/Mining 9%
Education 7%
IT 7%
Wholesale/Retail 7%
Consulting 5%
Utilities 5%
Holding Company 5%
Healthcare 4%
Not-for-profit 4%
Transportation 4%
Other 22%

Place of Residence

75
Per cent from GTA

16
Per cent from outside GTA

9
Per cent from outside Ontario

EMBA Hong Kong

469
GRADUATES SINCE 2000

Participants by Industry

Technology 17%
Banking/Finance/Insurance 13%
Industrial Service 13%
Professional Service/Consulting 10%
Retail Trade 10%
Manufacturing/Electronics 7%
Construction/Real Estate 7%
Public Sector 7%
Design 3%
Fashion/Garment/Apparel 3%
Transportation/Logistics 3%

Participants by Title

27% General Manager/Director
31% Other
13% Manager
29% Owner/President/VP

Geographic Base

76
Per cent based in Hong Kong

24
Per cent outside of Hong Kong

Diversity – Gender

73% Male
27% Female

76 per cent based in Hong Kong
24 per cent outside of Hong Kong
Executive Education

572 ORGANIZATIONS PARTICIPATING IN EXECUTIVE EDUCATION PROGRAMS

Participants by Title

- 27% General Manager/Director
- 18% Manager
- 50% President/VP
- 5% Other

Participants by Industry

- Manufacturing: 17%
- Service: 16%
- Finance: 15%
- Not-for-Profit: 12%
- Public: 9%
- Utilities: 6%
- Retail: 5%
- Transportation: 5%
- Consulting: 5%
- Construction: 4%
- Technology: 4%
- Natural Resources: 2%

Alumni

7,800+ ALUMNI SUPPORTED THE SCHOOL THROUGH FORMAL VOLUNTEER ROLES, SPEAKING IN THE CLASSROOM, ATTENDING EVENTS, AND OTHER ACTIVITIES

Degree Breakdown

- MBA: 46%
- HBA: 40%
- EMBA: 11%
- PhD: 1%
- Other (includes MSc): 2%

Participants by Title

- 50% President/VP
- 27% General Manager/Director
- 18% Manager
- 5% Other

Participants by Industry

- Manufacturing: 17%
- Service: 16%
- Finance: 15%
- Not-for-Profit: 12%
- Public: 9%
- Utilities: 6%
- Retail: 5%
- Transportation: 5%
- Consulting: 5%
- Construction: 4%
- Technology: 4%
- Natural Resources: 2%

Canada

- 80% Canada
- 11% International
- 9% United States

International

- 59% Asia-Pacific
- 23% Europe
- 15% India

U.S.

- 27% New York/Tri-State
- 18% California
- 6% Florida
- 3% Other

92 COUNTRIES

4,914 CUSTOM PROGRAM PARTICIPANT DAYS

4,914 CUSTOM PROGRAM PARTICIPANT DAYS

4,494 OPEN-ENROLLMENT PARTICIPANT DAYS

102 COUNTRIES

46 OPEN-ENROLLMENT PROGRAMS
The year in books

Whether developing leaders, tilting businesses in a new way or revealing secrets that give companies a competitive edge, several new books by Ivey faculty debuted in 2013.

Professor Gerard Seijts’ book, *Good Leaders Learn: Lessons from Lifetimes of Leadership* (Routledge Publishing, November 2013), features interviews with more than 30 leaders in North America and Asia, including Canada’s former Prime Minister Paul Martin, former General Motors CEO Daniel Akerson, and Olympic athlete Cassie Campbell. It also provided Seijts’ takeaways from the interviews and explanations of 10 paths to leadership.

*TILT: Shifting Your Strategy from Products to Customers* by Professor Niraj Dawar (Harvard Business Press, November 2013) created a buzz with its new approach to interacting with customers. The day after its release, *TILT* was the second (Kindle) and third (hardcover) bestselling marketing book in the world. It placed fourth on *Forbes*’ list of 13 recommended readings for creative leaders in 2013.

Associate Professor Roger More also gave advice on marketing strategy by outlining how product and service bundling has given companies such as IBM, General Electric, and Magna a new edge in competitive markets. More’s book, *Marketing High Profit Product/Service Solutions* (Gower Publishing Co., May 2013), explains the trend in bundling products and services to provide integrated solutions to problems rather than piecemeal offerings.
Beamish receives Western’s highest research honour

Professor Paul Beamish was honoured by Western University in 2013 for his contributions to international business research. Beamish received the prestigious Hellmuth Prize for Achievement in Research at a ceremony on May 1. Named after Bishop Isaac Hellmuth, who is regarded as Western’s founder, the Hellmuth Prize is the university’s highest award recognizing research achievements.

Bansal named Canada Research Chair

Professor Tima Bansal took her sustainability research to a new level by being awarded the prestigious Tier 1 Canada Research Chair (CRC) in Business Sustainability in 2013.

The Chair provides $1.4 million over seven years to support Bansal’s work in helping firms manage their financial, social and environmental risks, obligations, and opportunities.

Bansal is Director of Ivey’s Centre for Building Sustainable Value and Executive Director of the Network for Business Sustainability.

Other CRC holders at Ivey include: Paul Beamish (Tier 1 International Management), Matt Davison (Tier 2 Quantitative Finance) and Greg Zaric (Tier 2 Health Care Management Science).

Ivey researchers lauded

Making their mark in findings related to corporate social responsibility and work-life balance, two professors were honoured in 2013 for their outstanding contributions to research.

Assistant Professor Caroline Flammer won the 2013 Moskowitz Prize for Socially Responsible Investing on October 29 from the Center for Responsible Business at UC Berkeley’s Haas School of Business for her research in the field of sustainable and responsible investing. Flammer’s winning paper found that companies’ labour productivity and sales growth improved when they adopted CSR-related shareholder proposals that passed by a small margin of votes.

Professor Alison Konrad won the 2013 Rosabeth Moss Kanter Award for Excellence in Work-Family research on October 3 from the Center for Work and Family at Boston College and the Center for Families at Purdue University for her research on the impact of work-life benefits on career success. Konrad’s paper found that people who use work-life flexibility benefits were more likely to be promoted.

Ivey Publishing supports business leaders in developing countries

Ivey Publishing is making business cases accessible to the least developed countries around the world at no charge through a program called the 39 Countries Initiative. Begun in 2011, Ivey has provided these powerful tools to faculty members in eligible countries to help improve the quality of management there.

A look at the 39 Countries Initiative in 2013:

- **3** continents and 39 countries
- **547** number of participating institutions
- **1,906** number of active faculty registrations
- **41** number of orders received to date
Ivey’s strength in knowledge creation and thought leadership is developed through research conducted by its Research Centres and Institutes. Bringing together faculty from a multitude of academic disciplines, these Centres and Institutes focus on critical areas of research, such as leadership character, entrepreneurial startup to succession, and sustainability strategies for business.

Here are some highlights of 2013:

Ian O. Ihnatowycz Institute for Leadership

- The Institute played a key part in securing Commander Chris Hadfield, the first Canadian astronaut to lead the International Space Station, as the keynote speaker in the grand opening celebrations of the new Richard Ivey Building in September.
- U.S. General Wesley Clark was among the presenters at the Second Annual Conference on Collaboration. The invitation-only event included presentations by leaders in politics, business and the military.
- The Institute teamed with the Canadian Forces for a new course to teach teaming abilities, leadership character, and commitment to HBA students.

Pierre L. Morrissette Institute for Entrepreneurship

- An Ivey team placed second in Canada’s premier graduate business plan competition, the IKB Capital Ivey Business Plan Competition. The team’s idea for a mobile optometry delivery service made it to the final round of the nine-team event in January.
- The Institute announced that Ivey will host the 34th annual Babson College Entrepreneurship Research Conference in June 2014. The conference is among the world’s premier entrepreneurship academic conferences.
- The Institute and MaRS Discovery District partnered to offer a business incubator program to help entrepreneurs take their business ideas to the next level.

Asian Management Institute

Companies doing business in China deepened their knowledge about this rapidly-evolving nation through a Canada China Business Council (CCBC) workshop, hosted by the Institute. Ivey Associate Professor Shih-Fen Chen outlined the cultural differences that businesses must face in order to be successful in China.
Lawrence National Centre for Policy and Management

The Lawrence Centre launched an in-depth research project called *Future of Canadian Manufacturing*, which investigates ways governments and businesses can work together to enhance the attractiveness of Canada as a manufacturing base. The project included a conference at Ivey’s Spencer Leadership Centre in November, which brought together manufacturing, federal and provincial governments, and academia to discuss strategic recommendations for government and business. A paper is planned for release in 2014.

Ivey Energy Policy and Management Centre

Ivey students and faculty learned from industry experts on the future of the Canadian energy industry in a panel discussion. The event was organized by the Ivey Energy Policy and Management Centre, and the student-run Ivey Energy and Resources Club in October.

Alex Pourbaix, President of Energy and Oil Pipelines at TransCanada spoke at the conference

Ben Graham Centre for Value Investing

The principles and practices of value investing were discussed at the 2013 Value Investing Conference hosted by the Centre. Among the speakers and guests were Prem Watsa, Chairman & CEO, Fairfax Financial Holdings Ltd., Thorsten Heins, former president and CEO, Blackberry, and Gary Shilling, President, A. Gary Shilling & Co.

Gary Shilling, President, A. Gary Shilling & Co., was a keynote speaker at the conference

Ivey International Centre for Health Innovation

The Centre and London-based community agencies joined forces to help people with mental health or addiction challenges launch their new business ventures. The groups launched Rise Asset Development London, a subsidiary of the Toronto program founded in 2009 by Sandra Rotman, wife of Western Chancellor Joseph Rotman. The program was supported by the Rotman School of Management and the Centre for Addiction and Mental Health (CAMH).

Left to right: Don Seymour, WOTCH; Jodi Butts, Rise Asset Development; Sandra Rotman, Sandra Rotman Foundation; Deb Matthews, Minister of Health and Deputy Premier; Anne Snowden, Chair, International Centre for Health Innovation; and Ivey Dean Bob Kennedy
Global Community

Celebrating the new Richard Ivey Building

Ivey alumni, faculty, staff, and corporate partners came together to celebrate the grand opening of the new building. It was a fitting tribute to their generosity.

At the building’s grand opening ceremonies, Ivey students, faculty, and staff were joined by Western officials, federal and provincial government partners, and many distinguished alumni — who all made significant contributions toward the building.

The $110-million facility received $25 million in funding provided by the Government of Canada’s Knowledge Infrastructure Program and $25 million through the Ontario Government’s 2009 Budget as part of efforts to help modernize facilities and boost long-term research and skills training capacity. Western University provided $22.5 million and $38.5 million came through private sector support.

Designed by Hariri Pontarini Architects and with construction managed by the EllisDon Corporation, the building finds its architectural inspiration from a geological structure called a geode and meets LEED Gold certified construction standards. Some of the building features include:

- 640-seat BMO Financial Group Auditorium
- 20 classrooms designed for teaching Ivey’s Case-Method of Learning
- 52 traditional breakout rooms
- C.B. “Bud” Johnston Library
- Brock Pavilion
- Leading-edge teaching and learning technology
Global Ivey Day

Approximately 3,000 alumni, students, staff, and faculty, celebrated all things Ivey at the fourth annual, and most successful ever, Global Ivey Day on November 14.

| 53 | FORMAL EVENTS |
| 32 | CITIES |
| 1,206 | STUDENTS |
| 1,860 | ALUMNI |
| 150 | ALUMNI VOLUNTEERS |
| 100+ | USERS CONTRIBUTED AT LEAST 500 COMMENTS AND PHOTOS VIA SOCIAL MEDIA WITH #GID2013 |

View photographs from around the world on the Global Ivey Day Facebook page: facebook.com/iveyday

READ MORE ABOUT THE RICHARD IVEY BUILDING

Read Ivey’s 90-year history book called Learning to Lead. You’ll find the new edition, created especially for Ivey’s grand opening celebrations, at: go.ivey.ca/iveytrading or read the online version at: go.ivey.ca/history

Take a look at the media coverage from around the globe here: go.ivey.ca/buildingnews

Discover more at our new building website, digital tour and an online guide book that provides information on the building’s proudly-held LEED Gold Certification. Go here for more: go.ivey.ca/ournewhome
Breaking new ground in Ivey’s Campaign for Leadership

Set the most ambitious fundraising target in Ivey’s 90-year history. Then exceed it.

That’s just what Ivey’s alumni, friends, and corporate partners did in a big way in June, raising $206 million for the Campaign for Leadership. The total contributions – the largest fundraising amount in the School’s history – surpassed the Campaign’s $200-million goal.

The many initiatives supported by the campaign included new Chairs, Professorships and Fellowships, HBA and MBA scholarships, and increased support for academic research and Centres and Institutes.

At a celebration on June 10 for campaign volunteers and donors, former Dean Carol Stephenson thanked the 7,128 donors, including 185 individuals who contributed $100,000 or more, for making the campaign a success. Stephenson said their investments will make an impact on every area of the School.

“They have provided tremendous leadership and, most importantly, they have enabled us to dream big dreams,” she said.

Stephenson also attributed the campaign’s success to the dedication of Ivey’s Campaign Cabinet members.

Campagne Cabinet

Honorary Chairs
- Purdy Crawford Counsel
- Osler Hoskin & Harcourt LLP
- Peter Godsoe Former
- Chairman & CEO
- Scotiabank
- Richard M. Ivey Family

Co-Chairs
- Arkadi Kuhlmann HBA ’71, MBA ’72 Chairman & CEO
- ZenBanx
- Pierre Morissette MBA ’72 Executive Chairman & Founder
- Pelmorex Media Inc.
- Joe Shlesinger MBA ’86 Managing Director
- Callisto Capital LP

Vice Chairs
- Don Archibald MBA ’85 Chairman
- Sequence Energy Ltd
- Don Bailey HBA ’84 Chairman & CEO
- Triton Investments Company
- Laurie Campbell MBA ’89 Managing Director
- Merrill Lynch Debt Capital Markets
- Bank of America
- Sylvia Chrominska HBA ’75 Chair
- Scotiabank
- Trinidad & Tobago Ltd.
- and Scotia Trust and Merchant Bank & Chair Scotia Group
- Jamaica Ltd
- George Cope HBA ’84 President & CEO
- BCE Inc. and Bell Canada
- Darin Deschamps HBA ’87 Deputy Head – Investment Banking
- National Bank Financial
- Michael Hill HBA ’89 Managing Director & Global Co-Head Natural Resources and Power Group
- Nomura Securities

Jim Hunter MBA ’76
- Chairman & CEO
- NexGen Financial
- Richard W Ivey HBA ’72
- Chairman & CEO
- Ivey Corporation
- Donald K. Johnson MBA ’63 Member – Advisory Board
- BMO Capital Markets
- Michael Kanovsky MBA ’76
- President & CEO
- Energy Corporation
- Daniel Lam EMBA ’00
- Managing Partner
- Hampton Securities
- (Asia) Limited
- Claude Lamoureux
- Former President & CEO
- Ontario Teachers’ Pension Plan
- Gilles Lamoureux MBA ’66 Former Senior Advisor
- Ernst & Young Orenda
- Corporate Finance Inc.
- Stephen Lister MBA
- Managing Partner
- Imperial Capital Group
- Jon Love HBA ’76
- Managing Partner
- KingSett Capital Inc.
- Tim MacDonald HBA ’81, MBA ’88 Limited Partner
- Transaction Advisory Services
- Ernst & Young
- Donald McDougall MBA ’61 President & CEO
- Rambri Management Incorporated
- Doug McGregor HBA ’79
- MBA ’82 Co-Group
- Head Investor & Treasury Services
- RBC Capital Markets
- Adam Waterous HBA ’84
- Vice-Chairman – Global Head of Investment Banking
- Scotia Capital Incorporated & Head,
- Scotia Waterous

$206,000,000
INVESTMENT SECURED OVER 7 YEARS

Alumni, friends, and corporate partners raised $206 million for the Ivey Campaign for Leadership. View the video at go.ivey.ca/campaign, which received a MarCom (Gold) Award.
Ivey’s lifelong impact leads to lifetime giving

Walk in the south entrance of the Richard Ivey Building. Or stand before the staircase in the Grand Hall.

At each of these locations are artfully designed walls that pay tribute to the generosity of Ivey alumni, friends and corporate partners who have contributed to the School’s growth and success over its 90-year history.

Never before has the School had a space grand enough to appropriately honour the more than 600 people who have contributed $25,000 or more over the course of their lifetime. These donors embody the School’s mission to contribute to the societies in which they operate and serve as exceptional reminders of the lifelong relationships formed at the Business School.

A lifetime of giving comes from the immense impact Ivey has had on one’s career and life. That’s what has motivated many of our lifetime supporters to return the favour.

“In my giving here and elsewhere I’ve always tried to support the leadership in what they’re trying to do. I haven't really thought about specific gifts, except for my most recent gift for the new building. I’ve really just tried to support the School and contribute to the excellence of the organization.”

After more than 30 years since graduation, Pierre Lapointe, MBA ’83, continues to feel the impact of the Case-Method of Learning. “I took a course recently and they were using a few cases, and one of them was written by Ivey. So 30 years later, here I was taking a totally unrelated course and was pleasantly surprised to find that it included an Ivey case. It was validation of my earlier decision to continue to support case writing and case development.”

Lapointe, Chairman of the Executive Committee of Jarislowsky Fraser Ltd, had never experienced anything like the case method before or since his time at Ivey. “One of my biggest takeaways was the group dynamics and the whole interaction with other people who were in the same position as you,” Lapointe explained.

This experience has motivated him to give back consistently since 1999, a practice that is built on his personal philosophy of how important it is, when you’re able, to support those organizations that have had a lasting impact on your career.

While their Ivey experience is as unique as the individual themselves, the outcome is the same: when the impact lasts a lifetime, the giving does too.
A Message from the Campaign Co-Chairs

Ivey’s donors: A source of inspiration.

When Commander Chris Hadfield helped us celebrate the opening of our state-of-the-art new building in September, he told how he dreamed at a very young age of being an astronaut. He then revealed the highlights of living that dream.

One message he left behind is that dreams, no matter how big, can come true.

When we conceived of the Campaign for Leadership in 2006, our dream was to reaffirm our position as the undisputed leader in business education in Canada, and be known as a world-class centre of excellence in teaching, research and case writing. Carol and her team at the School knew what needed to be done to achieve this, but she also knew Ivey needed significant resources to do it. When we officially launched the Campaign – which, at the time, was incredibly audacious in its objective – we knew we had the overwhelming support of alumni and friends behind us, and we watched our shared dream become a reality.

Achieving dreams takes inspiration. And, thanks to the extraordinary generosity of our alumni and friends, there are sources of inspiration everywhere at the Ivey Business School.

That inspiration is the essence of our $200-million Campaign for Leadership, which successfully concluded in June, raising $206 million. This achievement was a proud moment, not only because it was the School’s largest fundraising effort to date, but because it demonstrated the depth and breadth of our alumni and friends’ commitment to the next generation. More than 30 per cent of all Ivey alumni made a gift to the Campaign and 185 donors gave gifts of $100,000 or more. This is an incredible example of our alumni and friends stepping up for the next generation.

From increasing the number of HBA and MBA scholarships, creating new Chairs, Professorships and Fellowships, supporting academic research, centres and institutes to building a state-of-the-art new facility, the generosity of our donors sends a powerful message to our young people. They believe in them and want to give them the resources they need to succeed.

By contributing to the Campaign, our donors have created new opportunities for the next generation of leaders and built the resources that will enable Ivey to respond to opportunities and challenges in the future. The impact of these gifts is the true measure of success. Thanks to the generosity of our donors, Ivey has been able to:

• Create and name 17 new Chairs, Professorships and Fellowships at Ivey;
• Increase the number of HBA scholarships by 500 per cent;
• Increase the number of MBA scholarships by 400 per cent;
• Raise $30.5 million to support academic research, centres and institutes, including the creation of the Pierre L. Morrissette Institute for Entrepreneurship and the Ian O. Ihnatowycz Institute for Leadership;
• Increase the Ivey endowment by 72 per cent;
• Increase the Annual Fund by 40 per cent;
• Increase new legacy donors by 100 per cent.
• Construct a $110-million world-class building, bringing together HBA, MBA, MSc and PhD students and faculty under one roof; and
• Establish a campus in the heart of Toronto’s financial district, gaining 50 per cent of the market share of the GTA Executive MBA market.

Thanks to your generosity and commitment, Ivey is well positioned to begin an exciting new chapter in its 90-year history of leadership in business education. It is with our sincere thanks we acknowledge the myriad of volunteers including our dedicated Campaign Cabinet and donors who made 2013 an extraordinary year to celebrate. You have inspired us throughout this Campaign and continue to inspire us to dream big when it comes to the next generation of leaders.

Sincerely,

Arkadi Kuhlmann, HBA ’71, MBA ’72
Pierre L. Morrissette, MBA ’72
Joe Shlesinger, MBA ’86
Investing in the Next Generation

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<th>Designation</th>
<th>2015 Receipts ($)</th>
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<td>Centres of Excellence</td>
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<td>Highest Priorities</td>
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<tr>
<th>Source</th>
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<td>Friends</td>
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<tr>
<td>Foundations</td>
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</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$18,785,822</strong></td>
</tr>
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</table>
Ivey is fortunate to have the support and counsel of exceptional business leaders. We are proud to list the 2013 members of our many boards and appreciate their passion and commitment, which helps propel the School forward.

**Ivey Advisory Board**

**CHAIR**
- Pierre Morissette MBA ’72 Founder & Executive Chairman
- Palmer Media Inc

- Paul Atkinson
- HBA ’86 Managing Director
- Southwest Sun Inc

- Nora Aufreiter HBA ’81
- President & CEO
- McKinsey & Company

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- Chairman & CEO
- Tremblant Capital LLC

- Scott Beattie HBA ’81
- MBA ’85 Chairman
- President & CEO
- Elizabeth Arden

- Laurie Campbell MBA ’89
- Managing Director
- Merrill Lynch Capital Markets
- Bank of America

- Dr. Amit Chakma
- President & Vice-Chancellor
- Western University

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- Managing Partner
- The Caldwell Partners International Inc

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- New World Development Co Ltd

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- Senior Strategy Officer
- Goldman Sachs & Co

- Sylvia Chrominska
- HBA ’75
- Chair Scotiabank
- Trinidad & Tobago Ltd.

- Wendy Clark HBA ’79 MBA ’82
- President & CEO
- The Oceana Group Inc

- Corinne Clerici
- President & CEO
- Closing the Gap Healthcare Group

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- Dean Connor HBA ’78
- President & CEO
- Sun Life Financial

- George Cope HBA ’84
- President & CEO
- BCE Inc. and Bell Canada

- David Cornhill MBA ’80
- Chairman & CEO
- AltEgas Ltd

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- Corporate Director

- Darin Deschamps HBA ’87
- President & CEO
- Mining & Bank Financial

- Kirsten Feldman MBA ’84
- Lisa Gouin HBA ’65
- Gouin & Company

- Jon Hatho MBA ’89
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- Maxxam Analytics

- Laura Hatho MBA ’89
- Corporate Consultant

- Michael Hill HBA ’89
- Managing Director & Global
- Co-Head Natural Resources & Power
- Argonaut Securities

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- President & CEO
- Harvard Development Inc

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- President & DU TD Canada
- Trub Company

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- Managing Partner
- Alignment Management Corporation

- Jim Hunter MBA ’76
- Chairman & CEO
- NexGen Financial

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- President and CEO
- First Generation Capital Inc

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- J D Irving Limited

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- Chairman & CEO
- Ivey Ventures

- Don Johnson MBA ’63
- Member – Advisory Board
- BMO Capital Markets

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- President
- Sky Energy Corporation

- David Kassie MBA ’79
- Group Chairman
- Canaccord Genuity

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- MBA ’81
- President & CEO
- The North West Company

- Robert Kennedy
- Dean
- Ivey Business School

- Arkadi Kuhlmann MBA ’71
- MBA ’72 Chairman & CEO
- ZenBank

- Louis Lagasse MBA ’73
- Chairman & CEO
- Group Lagasse

- Douglas Guzman HBA ’88
- Head of Global Investment Banking
- RBC Capital Markets

- Jon Lindley MBA ’81
- President & CEO
- Belkorp Industries Inc

- Stephen Lister MBA ’85
- Managing Partner
- Imperial Capital Group

- John Love MBA ’76
- Managing Partner
- KingSett Capital Inc.

- Terry Lyons MBA ’74
- Chairman
- Easton Timber Corporation

- Hugh Macdiarmid HBA ’74
- President
- ViSiEX Corporation

- Tim MacDonald HBA ’81
- MBA ’88 Limited Partner
- Transaction Advisory
- Services Ernst & Young

- Christine Magee HBA ’82
- President
- Sleep Country Canada

- Michael McCain HBA ’79
- President & CEO
- Maple Leaf Foods Incorporated

- Steve McDonald MBA ’83
- Group Head and Co-CEO
- Global Banking and Markets
- Scotia Capital Incorporated

- Sarah Morganstern MBA ’93
- Publisher & Co-Founder
- SavvyMom Media

- Michael Needham MBA ’68
- President & CEO
- SimEx Iwerks

- Kevin O’Brien HBA ’93
- Chief Commercial Officer
- Aeroplan

- Kevin O’Leary MBA ’80
- Chairman
- O’Leary Funds

- Jeffrey Orr HBA ’81
- President & CEO
- Power Financial Corporation

- Anthony Ostler MBA ’97
- Senior Vice President & CEO
- Private Client Group
- BMO Financial Group Deputy Chairman
- BMO Nesbitt Burns Inc.

- Bryan Pearce HBA ’81
- Americas Director Venture Capital Advisory Group
- Ernst & Young

- Pierre Pomerleau HBA ’89
- President & CEO
- Pomerleau Inc

- Bruce Reid MBA ’64
- Larry Rosen LLLB / MBA ’82
- Chairman & CEO
- Harry Rosen Inc

- Paul Sabourin MBA ’80
- Chairman & CEO
- Investment Officer
- Polar Securities Inc

- Heath Shaw* MBA ’87
- Executive Chair
- Corus Entertainment Inc

- Joe Shlesinger MBA ’86
- Managing Director
- Callisto Capital LP

- Chris Tampakis HBA ’86
- CEO North America
- Adagio Investments & Development Inc

- Marty Thresher MBA ’73
- President
- FMT Consulting

- Don Triggs MBA ’68
- FMT Consulting

- Prem Watsa MBA ’74
- Chairman & CEO
- Fairfax Financial Holdings Limited

- Mark Whitmore MBA ’91
- Managing Partner –
- Toronto Deloitte & Touche LLP

- Michael Wilson MBA ’90
- Investor T A Associates

- Andrew Wiswell MBA ’80
- President & CEO
- Imagine Enterprises Ltd

- EMERITUS MEMBERS

- John Armstrong

- Ralph Barnard President
- Valley Forge Corporation

- Tom Brent* MBA ’59
- Chairman
- Medihold Limited

- Bob Brouillard MBA ’66
- Chief Executive Officer
- Xenon Capital Corp

- Barbara Fraser HBA ’71
- President
- K & W Harrigan Consultants

- Richard Ivey HBA ’47
- Chairman
- Ives Group

- Gilles Lamoureux MBA ’64
- Bob Luba MBA ’67
- President & CEO
- Luba Financial Incorporated

- Chris Matthews MBA ’72
- Chairman
- Hay Group

- Don McDougall MBA ’61
- President & CEO
- Rambri Management Incorporated

- Grant Reuber

- Dick Sharpe HBA ’50
- Bill Shurman Chairman
- & President
- Shurman Art Gallery

- Doug Speers MBA ’70
- Allan Taylor RBC
- Financial Group

- William Wilder President
- W P Wilder

- **Asian Advisory Board**

- **CHAIR**

- Dr. Henry Cheng HBA ’71 MBA ’72 Chairman
- New World Development Co Ltd

- Dr. Derek Anthony
- Managing Director
- The Music & Drama Institute

- Dr. Paul Beamish HBA ’76 PhD ’85 Professor
- Executive Director – Asia
- Management Institute Ivey

- Andrew Chan MBA ’87
- Chief Financial Officer
- Kingdom Holdings

- Dr. John Cheh Vice Chairman
- & CEO Esquel Group

- Adrian Cheng Executive Director & Joint General
- Manager
- New World Development Co Ltd

- Robert Cook Senior Executive VP
- & General Manager
- Asia Manulife Financial Corporation

- Simon Cua HBA ’84
- Managing Director
- Light Engine Limited

- Dr. Janet De Silva
- MBA ’94 Dean
- Ivey Business School

- John Irwin CFO/CIO
- Director of Facilities Vice President
- of the Ivey Group
- of Companies Ivey Business School

- John Kao HBA ’76
- Director
- WorldInvest Holdings Ltd

- Robert Kennedy Dean
- Ivey Business School

- Leonie Ki Executive
- Director
- New World Development Co Ltd

- Daniel Lam EMTA ’00
- Senior Vice President &
- Director
- Hampton Securities (Asia) Ltd

- Patrick Lam Executive Director
- New WS Holdings Ltd

- Eddie Law MBA ’91 CEO
- Zheng He Financial

- Dr. Simon Leung CEO
- Harrow International Management Services

- Gordon Perchthold* MBA ’91
- Senior Advisor
- Managing Across Asia

- Dipak Rastogi MBA ’82
- Private Equity Investor
- Citi Venture Capital International

- Kishore Sakhri MBA ’83

- Rick Siemens Chairman
- E-Kong Group Ltd

- Dr. Henry Wang Director
- General
- The Center for China & Globalization

- Dr. Allan Zeman Chairman
- Lan Kwai Fong Holdings Ltd

- **Ivey Alumni**

- **Association Board of Directors**

- **CHAIR**

- Anthony Ostler MBA ’97
- Senior Vice President &
- Chief Marketing Officer
- Manulife Asset Management

- Cristina Bardorf HBA ’90
- Marketing
- Specialist Mountain Equipment Co-op

- David Barron HBA ’94
- Owner/Operator
- Ottawa West CerartPro Painters

- Colin Bogar HBA ’05
- Managing Director
- MGI Pacific

- Jeffrey Brown HBA ’00
- Chief Strategy &
- Procurement Officer
- Porter Airlines Inc

- Michel Bruyère MBA ’93
- CEO Nottelis

- Alastair Caddick HBA ’95
- Vice President Strategic
- Programs CHC Helicopter

- Rory Capern HBA ’00
- MFA ’94 Strategic
- Partnership Lead Google

- Julie Cassidy HBA ’05
- Manager – Strategic
- Initiatives Branch Banking
- TD Bank Group
<table>
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<tr>
<th>Lifetime Giving</th>
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<tbody>
<tr>
<td>Recognizing Ivey's most generous sponsors who have given the School $25,000 or more cumulatively. This list reflects lifetime giving to Ivey as of December 31, 2013.</td>
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<td>Michael McCain, MBA '79</td>
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<td>J Armand Bombardier Foundation</td>
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<td>Michael M Kanovsky, MBA '73</td>
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<td>&amp; Susan Harris, MBA '82</td>
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<td>Geoffrey Gudewill, MBA '83</td>
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<td>Pierre Lapointe, MBA '83</td>
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<td>Stephen D Lister, MBA '85</td>
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<td>&amp; Suzanne Legge</td>
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<td>Gilles G G Quellette, MBA '03</td>
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<td>&amp; Mara Black</td>
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<td>Larry Shaw, MBA '62</td>
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<td>Spin Master Ltd</td>
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<td>The Staffen Family</td>
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<tr>
<td>Rob, Sharon, Julia, Matt &amp; Candra</td>
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<td>Susanne &amp; Martin Thrasher, MBA '73</td>
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<td>Mark Welhing, MBA '96</td>
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<td>Michael A R Wilson, MBA '90</td>
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<td>A Jan Atikken, MBA '87</td>
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<td>Nora Auftreiber, MBA '81 &amp; Lawrence Periland, MBA '81</td>
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<td>Thomas K Barber, MBA '79</td>
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<td>Dr Francesco Bellini Biogen Idec Canada</td>
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<td>Ronald Bresler, MBA '83</td>
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<td>Christopher M Burley, MBA '67</td>
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<td>Alice &amp; Grant Burton, MBA '68</td>
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<td>Stuart C Burton, MBA '81</td>
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<td>Audrey &amp; Donald Campbell Foundation</td>
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<td>Donald F Archibald, MBA '85</td>
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<td>Janet De Silva, EMB '94</td>
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<td>The Late Law Paul Guy Desmarais</td>
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<td>Daniel A Devlin, MBA '81</td>
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<td>Kirsten Feldman, MBA '84</td>
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<td>Dr &amp; Mrs Geno F Francolinii, MBA '54</td>
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<td>Barbara Fraser, MBA '71</td>
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<td>&amp; Ian Fraser, MBA '71</td>
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<td>General Motors of Canada Limited</td>
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<td>Gilead Sciences Canada Inc</td>
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<td>GlaxoSmithKlineInc</td>
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<td>Peter &amp; Sheila Godsoe</td>
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<td>Ken R Good Family</td>
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<td>Robert Gorman, MBA '77</td>
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<td>Denyse Chicoyce &amp; Serge Gouin, MBA '65, MBA '66</td>
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<td>Janet C Griffin, MBA '88 &amp; Jock W MacDonald, MBA '88</td>
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<td>Greg Guatto, MBA '90 &amp; Tracy Guatto, MBA '90, MBA '95</td>
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<td>Laura Hathorn, MBA '89 &amp; Jon Hathorn, MBA '89</td>
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<td>J D Irving Limited</td>
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<td>Hartley &amp; Heather Richardson</td>
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Other Annual Fund Contributions

MBA 1947
Anonymous
Herbert Ballantyne

MBA 1950
Moffat R Hill

MBA 1952
Richard Carr

MBA 1953
Ivey Society, Benefactor
Fred Berlet

MBA 1954
Anonymous
George Dorrance

MBA 1955
Ivey Society, Founders’ Circle
J. Judd Buchanan
Ivey Society, Patron
Robert W Grindley
Other Annual Fund Contributions
Mohindar Gill

MBA 1956
Keith Ham

MBA 1957
Ivey Society, Founders’ Circle
Joanne & Peter Kenny
Ivey Society, Benefactor
Norman Alexander
Andrew Grindlay
Barry Holt

Other Annual Fund Contributions

MBA 1958
55TH REUNION SOCIAL COMMITTEE: Edward Kemp, James Lindores, Bruce Pearson
FUNDRAISING COMMITTEE: David Walker
Ivey Society, Benefactor
Don Badke
Edward M Kemp
David J Walker

MBA 1959
Ivey Society, Benefactor
Jack Wood

Other Annual Fund Contributions
Gordon Bailes
Peter Bell
G C Berringer
Casper Bloom
Garth Giles
Donald Mallory
John St C Ross
Patrick Rourke
George F Serena
James Streeter

MBA 1960
Ivey Society, Founders’ Circle
Ronald G McCullough
W Keith Smith

Other Annual Fund Contributions

MBA 1961
Ivey Society, Founders’ Circle
William K Douglas
The Late William (Bill) H Fuller

Other Annual Fund Contributions
Anonymous
Ralph & Lillian Addison
Lawrence Burpee
John Hethrington
L Karl Hinds
Dr & Mrs John A Humphrey
George W Lange
Marion & Donald McDougall
Donald Whitmore

MBA 1962
Ivey Society, Deans’ Circle
James Brodeur

Ivey Society, Benefactor
Martin Farnsworth
Miguel Fernandez
Cyril Ling

Other Annual Fund Contributions

MBA 1963
50TH REUNION SOCIAL COMMITTEE: Donald K Johnson, David Thomson
Ivey Society, Founders’ Circle
Donald K Johnson
Dr Paul R MacPherson
Ivey Society, Patron
Art Crooks
David J Thomson

Ivey Society, Benefactor
Sydney McMorran
Darcy Rector
David A Farr

Other Annual Fund Contributions
Victoria & George Damiani
Cam Davreux
Nandlal Harsora
Lawrence Organ
George Purvis
James Ridler
George Schroeder

MBA 1964
Ivey Society, Founders’ Circle
Bill Cochrane
Bruce H Reid

Ivey Society, Benefactor
Don Betts
Janet & Douglas Davis
Jeanne & David McCutcheon
Elio Sasso

Other Annual Fund Contributions
Robert Bryce
Peter Douglas
John D Fergusson
J Allan Finlayson
John Houlden

Pierre Lepine
Bill & Doreen Magyar
Peter E Pitsiladis
Gerald Pogue
Michael C Schofield
Blake Sherman
Bud Tangney

MBA 1965
Anonymous
Anonymous
Anonymous
Anonymous
Francois Bechard
Peter R Carpenter
Sid Horovitz
Kevin Larkin
Douglas Margerm
Nickerson
Joan Nolting
Dave Preston

MBA 1966
Ivey Society, Founders’ Circle
Robert V Brouillard
Ivey Society, Benefactor
Harry Seymour

Other Annual Fund Contributions
John Baatz
Burke Corbet
Allan Hunter
G Donald Meades
David Rumpel
Terry Trecarten
Jim Wyse

MBA 1967
Ivey Society, Founders’ Circle
William I Campbell

Other Annual Fund Contributions
Anonymous
Anonymous

MBA 1968
45TH REUNION SOCIAL COMMITTEE: John Mills, Clark Woodland
Ivey Society, Founders’ Circle
Brenda & Bob Brooks
Michael Needham
Ivey Society, Deans’ Circle
Gordon Lackenbauer & Jesse Trapp
Ivey Society, Benefactor
Michel Greco

Other Annual Fund Contributions
Anonymous
Anonymous
Ronald Beath
Terence Bedard
Hugh Goodwillie
Kenin Lloyd
Theodore Metzing
Robert Simpson

MBA 1969
Ivey Society, Founders’ Circle
Carol & Paul Hill
Gale & Bill White

Other Annual Fund Contributions
David Betts
Jacques Bourgeois
Shady Chow
George Fowlie
Douglas Gameroff
Orest Ludwick
John Malcolm
John Moore

MBA 1970
CLASS AGENT: ROB RICHARDS
TOTAL: $87,200
PARTICIPATION: 17%

Ivey Society, Founders’ Circle
Gilles G G Ouellette
Rob Richards
Ivey Society, Deans’ Circle
Douglas Speers
Donald Woodley
Ivey Society, Benefactor
Stephen R Brown

Other Annual Fund Contributions
Anonymous
Donald A Anderson
Gary Bannister
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<th>Participation</th>
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<th>Ivey Society, Benefactor</th>
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<td>$39,268</td>
<td>17%</td>
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<td>$41,001</td>
<td>9%</td>
<td>$1,000–$2,499 Benefactor</td>
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<td>$108,357</td>
<td>13%</td>
<td>$2,500–$4,999 Patron</td>
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<td>MBA 1974</td>
<td>$62,064</td>
<td>11%</td>
<td>$5,000–$9,999 Deans' Circle</td>
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<td>MBA 1975</td>
<td>$36,580</td>
<td>8%</td>
<td>$10,000–$19,999 Founders' Circle</td>
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<td>MBA 1976</td>
<td>$70,465</td>
<td>8%</td>
<td>$20,000–$39,999 Benefactor</td>
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<td>MBA 1977</td>
<td>$63,976</td>
<td>9%</td>
<td>$40,000–$99,999 Patrons</td>
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<td>$63,976</td>
<td>5%</td>
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<td>$62,064</td>
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<td>MBA 1981</td>
<td>$70,465</td>
<td>13%</td>
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Ivey Society, Deans’ Circle
Susan Harris & David Kassie
Doug Irwin & Margot Jones
Dipak Rastogi

Ivey Society, Patron
Armand Des Rosiers

Ivey Society, Benefactor
Anonymous
David J Dulal-Whiteway
John Fusrey
Wendy Murdock
William Prescott
Mark D Reno

Other Annual Fund Contributions
Serge Bourassa
Susan Davies
Michael De Santis
Stephen Hecht
Beth Roemmele Hemstad
Sean W Herbinson
Greg Kowal
Aly Lalani
Barbara Mathies
Mike Moroz
David Mullen
Jacqueline C Orange
Andrew Parkes & Bill Parkes
Amos Simpson
G Grant Utas

MBA 1983
30TH REUNION SOCIAL COMMITTEE: Paul Ballinger, Carole Bolvin, Dave Boles, Peter Brennan, Lucy Brun, Ron Burnside, Marion Code, Rick Cohen, Jeannette Eberhard, Elspeth Gaukrodger, Sandra Safran, Jane Sedgwick, Gary Svboda, Bonnie Wasser

MBA 1984
TOTAL: $105,927
PARTICIPATION: 19%
Ivey Society, Founders’ Circle
Ronald Bresler
Geoffroy Gudewill
Pierre Lapointe
Jack H Matthews
Steve McDonald

Ivey Society, Deans’ Circle
Harold Savoy

MBA 1985
TOTAL: $78,553
PARTICIPATION: 16%
Ivey Society, Founders’ Circle
Kirsten Feldman
Lenny Moy
Robert J Proud
C. John Schumacher

Ivey Society, Deans’ Circle
Robert McFarlane

Ivey Society, Patron
Jan & Mark Herman
Stephen Quinn

Ivey Society, Benefactor
William Burnfield
The Chauvel Fund
Douglas MacKay
Rebecca Grant & David McCutcheon
Robert Yanowski

Other Annual Fund Contributions
Anonymous
James R Bell
Duncan E Campbell
Martin Granner
Robert S Hyde
Anne Inken
Anne Lamont
Ken MacKinnon
Reid MacWilliam
Hylda & Tony Martin
Paul C McCabe
Edward McHugh

MBA 1986
TOTAL: $92,192
PARTICIPATION: 14%
Ivey Society, Founders’ Circle
Melissa & Scott Beattie

Ivey Society, Deans’ Circle
Ian de Verteuil

Ivey Society, Patron
David S McCann
Paul Szcuziński

Ivey Society, Benefactor
Anonymous
Thomas Cluow
Yvon Gaudreau
Michael Marfoglia
Rod & Sharon White

Other Annual Fund Contributions
Bonnie Cooper
Bret Downe & Family
Ann Elliott
John Harris
Thomas Hinton
Greg Last
Barbara L Lawson
Bruce Lindsay
Creighton Madill
Pierre McLean
Allister C Paterson
Thane Rattew
Andrew Ross
Jane Smale
Donald Smre
Brian Thompson
Katherine Vyz

MBA 1987
TOTAL: $53,500
PARTICIPATION: 12%
Ivey Society, Founders’ Circle
John W Akkerman

Ivey Society, Deans’ Circle
Anonymous
Dan Coholan
Mary Federau & David Hass & Elisabeth Hass & Peter Hass
Carol & Filip Papich

Ivey Society, Benefactor
Ian Davis
Lyle Kerr & Valerie Millen
Michael L Kline
Cheryl E Litchfield
Randy Lyons
Donald Robinson

Other Annual Fund Contributions
Anonymous
Julianne Berger
Christopher Dawson
Catherine Fairlie
Gerry Fenwick
Dominique Gerin-Lajoie
Frederick S Maxim
Martin Osso
Aldo Sylvestre
Chi Tong
Jill Vandal

MBA 1988
TOTAL: $176,102
PARTICIPATION: 15%
Ivey Society, Deans’ Circle
Robert Olsen

Ivey Society, Patron
Anonymous
Henry C Eaton
David Montanera
Mike Stevens

Ivey Society, Benefactor
Anonymous
Graham Carter
Pamela Jeffery
Charles MacQuarrie
Mary Robertson
Christianne Paris

Other Annual Fund Contributions
Anonymous
Robert Blair
Michael Bolitho
Mike Bruce & Lorraine Trotter
Cathy M Buchanan
Kevin H Campbell
Bob M Chown
Christopher Connolly
Tom Donnelly
Martin Fatard & Angela Olsen
Andrew Fitzgerald
Jay Goldman
Jon Kerr
Jonathan Latsky
Jim McGill
Diane Moldaver
Richard Notte & Family
Paul Orser
Heather Rider
Laura Rosenthal
Phyllis Salisbury
Peter Szoke
Pei Wang
John Wu

MBA 1989
CLASS AGENT: LAURIE CAMPBELL
TOTAL: $80,959
PARTICIPATION: 20%
Ivey Society, Founders’ Circle
Laurie Campbell
Laura & Jon Hartho
Pierre Pomereua

Ivey Society, Deans’ Circle
Steve Dent & Janet MacLaren

Ivey Society, Patron
Linda & William Quinn
MBA 1999
CLASS AGENTS: TIM GRIGG, DARREN ROUGH
TOTAL: $19,071
PARTICIPATION: 7%
Ivey Society, Benefactor
Anonymous
Ivey Society, Deans' Circle
Shon Wilkie
Ivey Society, Benefactor
Michael Flood
Mark Leroth
Darren Pare
Thecla Sweeney & Garrick Tiplady
Brett Undershute & Emma Loewen
Jeff White & Joanne Dolfato
Mark Wolinsky
Other Annual Fund Contributions
Bill Anderson
Cristina M Austin
Doug Duimering
David Eason
Andrew Fletcher & Family
Winnie Fong
Jamie G Gallant
Greig Garland
Darren Johnston
Mike MacMillan
Darren Rough
Mark Rumsey
Gordon Sandford
Andre Sochaniswky

MBA 2000
CLASS AGENT: ALLAN BUITENDAG
TOTAL: $8,215
PARTICIPATION: 7%
Ivey Society, Benefactor
Anonymous
Joanna Ng
Larissa Sheng
Garrick Tiplady & Thecla Sweeney
Other Annual Fund Contributions
Anonymous
Shakeel Bharmal
Artem Borounkov
Michael Brok
Allan Buitendag
Benoit Cantin
Jeffrey Groves
Catherine Jarmain
Jennifer Jones
Tara Landes
Qing Li
Johnathan Minsky
Patrick R Mitchell
Sandro Morassutti
Steven T Nevard
Brian J Sinclair
Athena A Skagos
Scott Spencer
Wai Tong
Gregory Wright
Victoria L Young

MBA 2002
CLASS AGENT: ROBYN HOCHGLAUBE
TOTAL: $11,375
PARTICIPATION: 3%
Ivey Society, Benefactor
Anonymous
Jean-Pierre Boudrias
Dilprit Grewal
Michael Quinn
Other Annual Fund Contributions
Mark Cameron
Paul Fitzpatrick
Deanna Foell
Gerard Gagnier
Mustafa Husain
Deland Jessop
James Kao
David Murray
Paul Skippen
SLW
John Zhang

MBA 2003
CLASS AGENT: RAJ AGGARWAL
TOTAL: $97,761
PARTICIPATION: 28%
Ivey Society, Benefactor
Rohit Bhapkar
Peter Kalen
Other Annual Fund Contributions
Anonymous
Anonymous
Ed Seville & Sandra Bolton
Charles Bougie
Peter Busse
Michael Chan
Dennis Dussin
Trina & Chris Forbell
Ellen R Jarmain
Marc Kaipio
James Lain
Bin Christine Li
Lachlan MacQuarrie
Andrew Pettit
Paula Puddy
Mark Roberts
Jim Sikora
Janine White
Gillian Whitebread
Jeffrey Wu
Andrea Young
Anish Makim
Eliza O’Neil
Peter Sang Ng
Gurdip Sanghera
Helmut Schneider
Jon Shell
Other Annual Fund Contributions
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Raj Aggarwal
Rebecca Anas
Robert Anthony
Hanna Ayyad
Brian Balkwill
Arpad Barabas
Lori & Michael Berksen
Kristine & Sean Brown
Rachel & Ewen Cameron
Ewa Cegielski-Wagner
Jacqueline Chapman (nee Newall)
Sumit Chowdhury
Bogdan Comanita
Michael Craig
Jim Crooks
Lori Darlington
Alison Empey
Kathy Engle
Leonard Firkus
Marc Foran
Christopher Godwaldt
Colin Gorling
Jennifer Hanniman
Salman Hirani
Robbie Hockenstein
Robert Jaques
Xiaoyan Ji
Kris Khanna
Nick Lagopoulos
Jean-Philippe Leblanc
Heidi Li
Larry Lin
Joanna Lipfeld
Spencer Low
James MacDonald
Susan MacDonell
Hratch Manavian
Mark Manley & Ainslie Simmonds
Stephen Martin
Shawn Melito
Mommich Momchilov
Liane Orsi
Matthew Paget
Jay Perry
Benjamin Rodney
Kate Romanyn
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

EMBA 1995
Ivey Society, Deans’ Circle
Laura Gainey & Richard Clark
Ivey Society, Benefactor
Corrine & Tom Greco

EMBA 1999
Ivey Society, Benefactor
Lana & Tim Hockey
Other Annual Fund Contributions
Beth Shaw
David C Edwards

EMBA 2000
Perry Lea
Patricia & Chun-pong Ling
Agako Nouch
Frank Sartor

EMBA 2001
Ivey Society, Benefactor
Cameron Bramwell
Other Annual Fund Contributions
Anonymous
Robert McGilvray
Candy Tang
Alan Uffelmann

EMBA 2002
Ivey Society, Benefactor
Dan Vickery
Other Annual Fund Contributions
Harvey Naglie

EMBA 2005
Winnie Chu
Claudio De Vincenzo
John Mountain
Ilana Sprogl

EMBA 2007
Ivey Society, The First Decade Society
Nina Layla Chadha
Other Annual Fund Contributions
Debbie & Joe Compeau
Adrian Pavone
Ryan Rodrigues

EMBA 2008
5TH REUNION SOCIAL COMMITTEE: Elissa Beckett, Tami Kjerulf, Nancy Patterson, Craig Pitchell, Karin Schnarr

EMBA 2009
Ivey Society, Patron
Hugh McMillan
Other Annual Fund Contributions
Dr Doreen Yee

EMBA 2010
Ivey Society, Deans’ Circle
Peter Johnson
Yiu Kwok Ringo Ng (HK)
Ivey Society, Benefactor
Lynda & Russ Bruch

EMBA 2011
Ivey Society, Benefactor
Stephen E Coote
Yonghui Li
Ivey Society, The First Decade Society
Matt Ambrose
John Henderson
Sandra Henkel
Peter Yang
Other Annual Fund Contributions
Anwar Bawangaonwala
Irena Cervoina
Dan Dragoman
Kate Harrington
The Paolino Family
Stephan Sandre

EMBA 2012
Ivey Society, The First Decade Society
Anonymous
Rocio Alejandre
Roberto Bowrah
Allen Karakatsanis
Sunil Talwar
Other Annual Fund Contributions
Hanif Ladha

EMBA 2013
John Trikola

EMBA 2015
Ivey Society, Patron
Judy Fairburn
Ivey Society, Benefactor
Darcy Brede
Other Annual Fund Contributions
Anonymous
George Davidson
Bruno Demers

EMBA 2017
Ivey Society, Benefactor
Barry L Wilks

EMBA 2018
Ivey Society, Benefactor
Leslie Stephenson
Other Annual Fund Contributions
Blaine Dalby
David McElhinaney
Nagib Premji

EMBA 2019
Ivey Society, Benefactor
James Cunningham
James Zunti
Other Annual Fund Contributions
Jacques Blais
Kathy Munro
Patricia L Sproat

EMBA 2020
Ivey Society, Benefactor
Stanley L C Carr
Other Annual Fund Contributions
Suzanne Gouin

EMBA 2021
Ivey Society, Patron
Judy Fairburn
Ivey Society, Benefactor
Darcy Brede
Other Annual Fund Contributions
Anonymous
George Davidson
Bruno Demers

EMBA 2022
Yves Menard
John P Leidl
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

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**Ivey Society Leadership Levels**

<table>
<thead>
<tr>
<th>Contribution Level</th>
<th>Donor Circle</th>
</tr>
</thead>
<tbody>
<tr>
<td>$10,000+</td>
<td>Founders’ Circle</td>
</tr>
<tr>
<td>$5,000–$9,999</td>
<td>Deans’ Circle</td>
</tr>
<tr>
<td>$2,500–$4,999</td>
<td>Patron</td>
</tr>
<tr>
<td>$1,000–$2,499</td>
<td>Benefactor</td>
</tr>
<tr>
<td>$100–$999</td>
<td>The First Decade Society</td>
</tr>
</tbody>
</table>

---

**HBA 1945**

Harry Barons

**HBA 1945**

Anonymous

**HBA 1946**

Herbert Ballantyne
Carl Woodward

**HBA 1947**

Ivey Society, Founders’ Circle
Dr Richard M Ivey

Other Annual Fund Contributions
Robert Beacom

**HBA 1949**

Ivey Society, Benefactor
George B Turnbull

Other Annual Fund Contributions
Neil Armstrong

**HBA 1950**

Ivey Society, Benefactor
Richard Sharpe

Other Annual Fund Contributions
Herbert McKeagney

**HBA 1951**

Ivey Society, Benefactor
Herbert Stein

Other Annual Fund Contributions
Fred Bradley
Edward Milliken
Chuck Noltie

**HBA 1953**

60TH REUNION SOCIAL COMMITTEE: Gill Allsop, Fred Berlet, James Fleck, Donald Moffatt

Ivey Society, Founders’ Circle
Robert E Hubling
Ivey Society, Benefactor
Margaret & Jim Fleck
Don Moffatt

Other Annual Fund Contributions
Michael Ashton
Roger Doe
Walter Murray

**HBA 1954**

Ivey Society, Founders’ Circle
Gerald Knowlton
Paul Murray

Other Annual Fund Contributions
Judith Akman
John Johnston
Douglas Page
Alan Querney
The Late Ronald Ray
Frank W Rowden
Richard Tafel

**HBA 1955**

Ivey Society, Founders’ Circle
Keith R Halpeny
Ivey Society, Benefactor
M Bruce Deans
Hon Donald R Getty

Other Annual Fund Contributions
Anonymous
Robert Hendry

**HBA 1956**

Ivey Society, Founders’ Circle
The Late Robert O Stoner

Other Annual Fund Contributions
Anonymous
Ronald Collyer
Hugh John Cook
Shirely & Bill Eichenberg
Mary B (Gemmell) Francis
Mary McGee
Darrel McLaughlin
Roy Steel

**HBA 1957**

Ivey Society, Benefactor
Ronald Poth

Other Annual Fund Contributions
Paul Condon
J Robert Cowan
Donald Dickson
Donald Durkee
Dr Allen F Herrington
Ross Hutchinson
Janis Jente
William Kritsch
The Donald & Marilyn Noble Family Fund
Wayne Penny
Robert Shields
Charles Wells

**HBA 1958**

55TH REUNION SOCIAL COMMITTEE: Ross Archibald, Ted Browne, Geof Clarkson
Ivey Society, Patron
Douglas M Reid
Ivey Society, Benefactor
Yvonne & Ross Archibald
Geoffrey Clarkson

**HBA 1959**

Ivey Society, Founders’ Circle
The Mitchell & Kathryn Baran Family Foundation/ Trudell Medical Limited

Other Annual Fund Contributions
Anonymous
Ronald Collyer
Hugh John Cook
Shirley & Bill Eichenberg
Mary B (Gemmell) Francis
Mary McGee
Darrel McLaughlin
Roy Steel

**Ivey Society, Benefactor**

Don Morrison
Alvin J Silk

Other Annual Fund Contributions
Edward Y Baker
Roderick Evan Brown
Fred Deacon
Charles Kimball
Geoffrey Mitchell

**HBA 1960**

Ivey Society, Founders’ Circle
John R Currie

Other Annual Fund Contributions
Robert Bosworth
Michael Cochran
John D Ferguson
Justice B T Granger
John R Hall
Dr & Mrs John A Humphrey
Dane MacCarthy
John Ricketts
Robert Violette

**HBA 1961**

Ivey Society, Benefactor
Richard Innes

Other Annual Fund Contributions
Anonymous
Peter Hancock

**HBA 1962**

Ivey Society, Founders’ Circle
P Gordon McArthur
Larry Shaw
Ivey Society, Benefactor
Robert Fenn
Richard J Thorpe

Other Annual Fund Contributions
Robert Stanley Burns

**HBA 1963**

50TH REUNION SOCIAL COMMITTEE: Tom Bright, Melville Element, Ken Hardy, Tom McCarthy, Mike Quayle, Jim Stewart
J Allan Finlayson
Thomas Hall
Joseph Hofer
Dave Martin
John Morris

**HBA 1964**

Ivey Society, Founders’ Circle
W C Wood Foundation
Ivey Society, Benefactor
Frederick A Beattie
Frank Pratt

Other Annual Fund Contributions
Peter Baker
John Martin

**HBA 1965**

Ivey Society, Founders’ Circle
Edward Kernaghan
Ivey Society, Benefactor
Ian R Campbell
Ron Clark
Allan Jackson
Dennis Vollmershausen
Paul Williamson

Other Annual Fund Contributions
Monica & John Carr
John Carter
Cyn & Jack Cronkwright
Robert Johnson
James D Keenleyside

**HBA 1966**

Ivey Society, Benefactor
Fredrick Brooks-Hill

Other Annual Fund Contributions
Nigel G Bellchamber
Harold Hutner

---

**2013 IVEY ANNUAL REPORT**

**35**
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

HBA 1970
TOTAL: $16,100
PARTICIPATION: 13%
Ivey Society, Deans' Circle
Anonymous
John K Bell

Ivey Society, Patron
Robert D Crockford

Other Annual Fund Contributions
Larry Adamson
David W Drinkwater
Rick Fiebig
Jane & Tim Marlet

HBA 1971
TOTAL: $41,390
PARTICIPATION: 12%
Ivey Society, Founders' Circle
Dr Henry Cheng Kar Shun
Barbara Fraser & Ian Fraser
Arkadi Kuhlmann
Ivey Society, Benefactor
R Peter Gillin

Other Annual Fund Contributions
John W Chandler
Ted Gordon
Rob MacKenzie
Dave Prentice
Norman Thomas

HBA 1972
TOTAL: $18,317
PARTICIPATION: 8%
Ivey Society, Founders' Circle
Richard W Ivey
Ivey Society, Deans' Circle
Douglas D Geaves
Ivey Society, Benefactor
Bob Schram

Other Annual Fund Contributions
Anonymous
M James Evans
Chuck Herod
John Needham
John Thompson

HBA 1973
40TH REUNION SOCIAL COMMITTEE: Gerard Murphy, Bill Rogers, Rick Slomka, Marty Thrasher
TOTAL: $51,530
PARTICIPATION: 19%
Ivey Society, Founders' Circle
Peter B Gudewill
David C Holmes
Susanne & Martin Thrasher
Darlene Vincent
Ivey Society, Benefactor
Don Darroch
Barry Gekiere
Jim Howe
Gerard P Murphy
Jim Reynolds
Other Annual Fund Contributions
Anson Frost
Gary Ghent
Michael Hayes
Don G Ridpath
Durham Stephens
Laird Weagant
Bob Wigle

HBA 1974
CLASS AGENTS: MATT HANNON
TOTAL: $41,728
PARTICIPATION: 17%
Ivey Society, Founders' Circle
Anonymous
Ivey Society, Deans' Circle
Leslie & Peter Johnson
Hugh MacDiarmid
Ivey Society, Patron
Bill Morris
Lino (Lee) Sienna
Theresa & John Vander Hooven
Ivey Society, Benefactor
Michael Schwenger
Bruce M Shirreff
Philip Unger
Rod & Sharon White
Mac & Cricket Yule
Other Annual Fund Contributions
Jo Barrington

Matthew S Hannon
Alan High
Rick Lane
A MacDiarmid
Charles Pickard
Shirley Roberts
Brian Scott
Jackie & Steve Wilkinson

HBA 1975
TOTAL: $11,350
PARTICIPATION: 5%
Ivey Society, Founders' Circle
Sylvia D Chrominska
Other Annual Fund Contributions
Anonymous
Brian Foster
Ian J F McSweeney
Michael O'Brien
George Wark

HBA 1976
TOTAL: $51,425
PARTICIPATION: 9%
Ivey Society, Founders' Circle
The Latta Family: Heather, Fraser, Jennifer & Alexandra
Jon Love & Nancy Yeomans Love
W Allan MacEwen
John H Simpson
Other Annual Fund Contributions
Zbig Biskup
Mike Cuttle
Rob Orser
Harvey Taraday
Ian Vasey

HBA 1977
TOTAL: $22,645
PARTICIPATION: 8%
Ivey Society, Founders' Circle
Sam Gudewill
Ivey Society, Benefactor
Stephen Humphill
Other Annual Fund Contributions
Joanne Abbott
Howard Bigham
Peter Cook
Georges Houlé

Eric Jones
Bill Kiff
Elaine Stanley
Philip Wisener
B Cowie
Donald Lang
Robert J Proud
The Staffen Family: Rob, Sharon, Julia, Matt & Candara

HBA 1978
TOTAL: $28,312
PARTICIPATION: 7%
Ivey Society, Founders' Circle
Dean Connor
Barbara G Stymiest
Ivey Society, Benefactor
Judith & Jonathan Cooperman
Other Annual Fund Contributions
Anonymous
Anonymous
Bruce Barber
Phoebe Cheng
Bret Downe & Family
Sandy Kemp
Paul King
Ihor Kots
David Lewis
David J Markle
Brian Martine
Douglas L Moody
Kevin O'Brien
Michael Rupar
Steven Sims
Brian J Taylor
David Thompson
Douglas Warwick

HBA 1979
TOTAL: $67,144
PARTICIPATION: 13%
Ivey Society, Founders' Circle
Michael McCain
Ivey Society, Benefactor
Jonathan Switzer
Other Annual Fund Contributions
Barbara Lonergan-Byers
Keith McEachern
Paul Switzer
Peter F Thomson
Lorraine Trotter & Mike Bruce
Arline Campbell & Allan Veitch
Douglas Wall
Mark Winson
Jim Yardy
Andrew C Zsolt

HBA 1980
TOTAL: $68,830
PARTICIPATION: 22%
Ivey Society, Founders' Circle
Peter P Cohos
Mark M Cowie & Alexandra
B Cowie
Donald Lang
Robert J Proud
The Staffen Family: Rob, Sharon, Julia, Matt & Candara

HBA 1981
TOTAL: $223,367
PARTICIPATION: 29%
Ivey Society, Founders' Circle
Anonymous
Melissa & Scott Beatie
Stewart C Burton
Lisa Collett
Jill & Dan Devlin
Jeffrey Orr
William J Quinn
Michael G Tevlin
Ivey Society, Deans' Circle
Randolph Dietrich
Ivey Society, Benefactor
J Jay Brown
Shelagh Donovan & Michael Boyd
Ivey Society, Benefactor
Other Annual Fund Contributions
Barbara Lonergan-Byers
Keith McEachern
Paul Switzer
Peter F Thomson
Lorraine Trotter & Mike Bruce
Arline Campbell & Allan Veitch
Douglas Wall
Mark Winson
Jim Yardy
Andrew C Zsolt

HBA 1982
TOTAL: $46,685
PARTICIPATION: 13%
Ivey Society, Founders' Circle
Rosamond Ivey
Ivey Society, Benefactor
Patricia Magee (Bishop)
Ivey Society, Benefactor
Patricia Horgan
Other Annual Fund Contributions
Anonymous
Christopher Dawson
Keri Golden
Robb Hindson
Thomas Hinton
Christine MacInnes
David D Pollock
David J Schlinker
Frank W Siekmann
Kevin Watson

HBA 1983
30TH REUNION SOCIAL COMMITTEE: Rod Stiller
FUNDRAISING COMMITTEE: Jill Denham, Bill Jandriskits, Michael Lay, David Wright
TOTAL: $131,475
PARTICIPATION: 16%
Ivey Society, Founders' Circle
William J Jandrisits
Ivey Society, Benefactor
Anonymous
Merrill Nixon-Fahie
Joanne Porter-Tikkanen & John Tikkanen

36 | 2013 IVEY ANNUAL REPORT
<table>
<thead>
<tr>
<th>Year</th>
<th>Total</th>
<th>Participation</th>
<th>Class Agent(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>HBA 1993</td>
<td>$192,575</td>
<td>35%</td>
<td>Kathryn Asper, Lisa Goldson Armstrong, William Green, Michael Kinch, John McNain, David Campbell, Andrea &amp; Kevin O’Brien, Michael Wexler</td>
</tr>
<tr>
<td>HBA 1994</td>
<td>$15,275</td>
<td>11%</td>
<td>Andrea O’Neill, Bella Morissette, E. J. Murphy, John McNain, Nicholas Peralta, John McNain, Michael Klinck, John McNain, Robert F. Enright</td>
</tr>
<tr>
<td>HBA 1995</td>
<td>$7,300</td>
<td>11%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
<tr>
<td>HBA 1996</td>
<td>$17,385</td>
<td>13%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
<tr>
<td>HBA 1997</td>
<td>$17,910</td>
<td>16%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
<tr>
<td>HBA 1999</td>
<td>$20,200</td>
<td>18%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
<tr>
<td>HBA 2000</td>
<td>$6,533</td>
<td>10%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
<tr>
<td>HBA 2001</td>
<td>$5,846</td>
<td>8%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
<tr>
<td>HBA 2002</td>
<td>$6,106</td>
<td>8%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
<tr>
<td>HBA 2003</td>
<td>$3,802</td>
<td>4%</td>
<td>Michael Carleton, T. Alan Wright, Brent Cho, Brent Currie, Trevor Currie, Jennifer Dalton, Nicole D’Silva-Jones, Karina Eichenberg, John McNain, Kevin O’Brien, Steve Rodin</td>
</tr>
</tbody>
</table>
**HBA 2004**

CLASS AGENTS: CANDICE CARSON, JENNIFER DENNISTON, DAVID FRENCH

TOTAL: $1,875

PARTICIPATION: 5%

Anonymous
Anonymous
Anonymous
Matthew Burbridge
Liz Butler
Ekrahim El Kalza
Jacqueline Green
James Gutman
Julia Knox
Sohail Lalani
William Leibel
Jordan Martens

**Other Annual Fund Contributions**

Anonymous
Anonymous
Christie Bartram Charron
Apama Bedi Tanna
Sarat Chandaria
Morgan Chmara
Derrick Fournier
Robert Friday
Johnathan Gibson
Jonathan Goldberg
Courtney Harbin
Wilson Huang
Sabrina Kumar Ceccarelli
Zach Michaud
Franky Ng
Brent Osborne
Jon Spencer
Anton Viden
Shamez Virani
Kimberly Yeung

**PARTICIPATION: 7%**

**TOTAL: $3,461**

Jordan Martens
William Leibel
James Guttman
ebrahim El Kalza
Matthew Burbridge
Anonymous
Anonymous
Anonymous

**HBA 2005**

CLASS AGENT: STEVE KENNING

TOTAL: $5,538

PARTICIPATION: 7%

Ivey Society, Benefactor
Amy & Jeff Baryshnik
Mark Laing
Michael Yue

Ivey Society, The First Decade Society
Chris Casey

**Other Annual Fund Contributions**

Anonymous
Kate Baning
Colin Bogar
Julie Cassidy
Mariam Hashmi
Erlich L Isopp
Jameel Madhani
Anne Marwick
Aaron Minocha
Jonathan Paul
Louise Poole
Michael Shour
Benji Sucher
Mark Trovato

**HBA 2007**

TOTAL: $3,567

PARTICIPATION: 5%

Ivey Society, The First Decade Society
Jeff Greenspoon
Rebecca Ho
Jean Kwong
Olivia & Matthew Sobczyk

**Other Annual Fund Contributions**

Stefanie & Michael Block
Denise DAvella
Gary Diamond
Nicole Fich
Jen Lomax
Jonathan Pelosi
Doug Port
Andrew Rapasey
Stanley Rodos
Saulius Simonavicius
Ruth Teng
Eero Traagel
Matt Vines
Samantha Young

**PARTICIPATION: 8%**

**TOTAL: $4,728**

Jonathan To
Clark Wang
Richard T Wong
Dale Zhang

**HBA 2009**

CLASS AGENT: LISA KENDRICK

TOTAL: $3,280

PARTICIPATION: 5%

Ivey Society, The First Decade Society
Clarke Markle
Matthew W Montemurro
Kristopher Wong

**Other Annual Fund Contributions**

Lee Berger
Amy Childs
Ryan Freeman
Justine Kilby
Catalina Lopez
Jan Machowski
Mathew Mehrtra
Steve Murray
Toshiaki Nagasawa
Ryan Nelson
Kyungchul Park
Adam Pieczonka
Stephanie Puzio
Joel D Read
Scott Reaume
Ryan D Riese
Mandy Siu
Matthew Wills

**HBA 2010**

5TH REUNION SOCIAL COMMITTEE: Leanne Bowden, Trang Trinh

TOTAL: $3,428

PARTICIPATION: 5%

Ivey Society, Founders’ Circle
The Staffen Family: Rob, Sharon, Julia, Matt & Candra

Ivey Society, The First Decade Society
Prabh Chandhoke
Ashmit Chaudhury
Sarah Draper
Sara Lear

**PARTICIPATION: 8%**

Ivey Society, The First Decade Society
Anonymous
Amanda Armstrong
Jory Cohen
Ashley Kennedy
Gregory B Mak
Divya Narayanan
Yagazie Osuji
Chris Selby

**TOTAL: $3,324**

PARTICIPATION: 7%

Ivey Society, The First Decade Society
Anonymous
Amanda Chanan
Ryan Chang
Merv D’Souza
Ian Rosen
Lydia Yu

**Other Annual Fund Contributions**

Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous

**HBA 2011**

CLASS AGENT: RYAN CHANG

TOTAL: $1,195

PARTICIPATION: 3%

Ivey Society, The First Decade Society
Tasom Jeong

**Other Annual Fund Contributions**

Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous

**TOTAL: $3,259**

PARTICIPATION: 7%

Ivey Society, The First Decade Society
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous

**HBA 2015**

CLASS AGENTS: ASHLEY KENNEDY, RICHARD WONG

TOTAL: $1,195

PARTICIPATION: 3%

Ivey Society, The First Decade Society
Tasom Jeong

**Other Annual Fund Contributions**

Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous
Anonymous

**HBA 2016**

5TH REUNION SOCIAL COMMITTEE: Leanne Bowden, Trang Trinh

TOTAL: $3,428

PARTICIPATION: 5%

Ivey Society, Founders’ Circle
The Staffen Family: Rob, Sharon, Julia, Matt & Candra

Ivey Society, The First Decade Society
Kristen Cornells

**Ivey Society Leadership Levels**

| $10,000+ | Founders’ Circle |
| $5,000–$9,999 | Deans’ Circle |
| $2,500–$4,999 | Patron |
| $1,000–$2,499 | Benefactor |
| $100–$999 | The First Decade Society |

**Other Annual Fund Contributions**

Hayden Beck
Amanda Ketelaars
Jillian Marshman
Melissa Yach

**DBA**

Other Annual Fund Contributions
Anonymous
Andrew Billingsley
Lawrence Blaine
Richard Carr
Bill Davis
Donald Grossman
Moffat R Hill
LeRoy Litchfield
James Powell
Bob Smyth
Nunzio Spino
James Waller

Ivey Society, Patron
Angie & Tony Francolini

Ivey Society, Benefactor
Dr M Kathryn Brohman
Rebecca Grant & David McCutcheon
Nicole Haggerty
Fraser Johnson
Jiaping James Liang
Shige Makino

Other Annual Fund Contributions
Anonymous
Neil Abramson
Sadrudin Ahmed
Mark C Baetz
Henri Barki
Chris Bart
Yolande Chan
Jacob Yunkung Cho
Nicholas Close
Anton Dinnik
Bernard Garner
Dr Jacques Grise
Andrew Inkpen
Dominic Lim
Charles Mossman
Derrick Neufeld
Jacques Prefontaine
Jean-Louis Schaaff
Daniel Szpiro
Juanyun Tang

**PhD**

Ivey Society, Patron
Angie & Tony Francolini

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Jiaping James Liang
Shige Makino

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Jacob Yunkung Cho
Nicholas Close
Anton Dinnik
Bernard Garner
Dr Jacques Grise
Andrew Inkpen
Dominic Lim
Charles Mossman
Derrick Neufeld
Jacques Prefontaine
Jean-Louis Schaaff
Daniel Szpiro
Juanyun Tang

2013 IVEY ANNUAL REPORT | 39
In recognition of their loyal support, donors who have supported the School for five or more consecutive years are listed in bold.

Ivey Society, Deans’ Circle
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Connie Clerici & Israel Mendez

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Eric Morse
Windsor Pride – Run for Rocky on behalf of Rob & Nancy Campana

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Charles Wong
Gordon Wright
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Corporate & Matching Gifts

$500,000 to $999,999
Anonymous
KPMG Enterprise

$250,000 to $499,999
Power Financial Corporation
TD Bank Group

$100,000 to $249,999
Anonymous
AtaGas Ltd
Bloomberg
BMO Financial Group
EllisDon Corporation
The Globe & Mail
J D Irving Limited
RBC
Scotiabank
StarTech.com Ltd
Suncor Energy Foundation
Targertine
Trudell Medical International

$50,000 to $99,999
Chartered Professional Accountants of Ontario
CIBC
Farm Credit Canada
Great-West Life. London Life and Canada Life
Institute for Health System Transformation and Sustainability
Medtronic of Canada Ltd
National Bank Financial Markets
OMERS
Power Workers’ Union
TELUS
TransCanada PipeLines Limited

$25,000 to $49,999
Bell Canada
Birch Hill Equity Partners
Canada’s Research-Based Pharmaceutical Companies (Rx&D)
The Co-operators Group Ltd
Deloitte
Gluskin Sheff + Associates
iKB Capital Corp
IBM Canada Ltd
Janssen Inc
Mackenzie Financial Corporation
McKinsey & Company
PricewaterhouseCoopers LLP

$10,000 to $24,999
Anonymous
Accenture Inc
Aimia Inc
Air Canada
Avaya Inc
Barclays Capital
BC Hydro
Blake Cassels & Graydon LLP
Borden Ladner Gervais LLP
Boston Consulting Group of Canada Ltd
Canadian Association of Chain Drug Stores
Canadian Pacific Ltd
Canadian Tire Corporation Limited
CGI Group Inc
Cisco Systems
Danby Products
Desjardins Group
Ernst & Young LLP
First Generation Capital Inc
GE Healthcare Canada Inc
Goldman Sachs Canada Inc
Goodmans LLP
Harry Rosen Inc
Holcim (Canada) Inc

Other Annual Fund Contributions
Anonymous
3M Canada Company
AirSprint Inc
Alberta Investment Management Corporation
Annapolis Capital Limited
Applied Science Laboratories
ARC Financial Corporation
ARC Resources
Automotive Industry Association of Canada
Blu Era
Canada’s Next Top Ad Exec
Canadian Association of Petroleum Producers
Caracal Energy Inc
Cement Association of Canada
City of London
Colgate-Palmolive Canada Inc
Credit Suisse Securities (USA) LLC
eLUXE
Federation of Plastics & Allied Composites
Fisher & Company Limited
Food and Consumer Products of Canada
General Mills Canada Inc
General Mills Canada Inc
Hotel Association of Canada
Hubbard’s Bay Company
Info-Tech Research Group
Intact Insurance Corporation
Journal of Management
Korn/Ferry International
LazyPants Rebus Productions Ltd
Le Chateau Inc
LGM Financial Services Inc

LifeScan Canada Ltd
London Economic Development Corporation
L’Oreal
Lumina Consulting
McCormick Canada
MEG Energy Corporation
Merrill Lynch Canada Inc
Montreal International
Ontario Teachers’ Pension Plan
Patient Capital
Management Inc
PepsiCo Canada
Petters & Co Limited
Pharmexx Canada
Provision Coalition
Retail Council of Canada
RioCan Management Inc
Roche Canada
Seven Generations Energy Ltd
Shoppers Drug Mart Inc
SIC Management Inc
Sky Energy Corporation
Stacey Musgrave Capital Management
Steelcase Foundation
Summerhill Venture Partners
Supply Chain Management Association
Talisman Energy Inc
TJX Canada
Wallenius Wilhelmsen Logistics
Watt International Inc
Western Glove Works
Western University
Winners Merchants International LP

Matching Gift Companies
1823969 ONTARIO INC
Alliance Data
Bell Canada
BMO Financial Group
BP Canada Inc
Burgundy Asset Management Ltd
Cenovus Energy
Chevron Corporation
CSSL Group Inc
EA Outreach
EnCana Corporation
Ericsson Corporation
Ernst & Young
Expedia Gives Matching Gifts Program
General Electric Canada Inc
General Mills Foundation
Goldman Sachs Group Inc
Google
Honeywell Hometown Solutions
Hydro One
IBM Canada Ltd
Investors Group Inc
Ivanhoe-Cambridge
JPMorgan Chase & Co.
KPMG Enterprise
KPMG Foundation
Labatt-Interbrew North America
Marsh & McLennan Companies (US)
Navigo Financial Solutions
Salesforce.com
Steelcase Foundation
Suncor Energy Inc
Talisman Energy Inc
TELUS Corporation
The Standard
Towers Perrin
Wal-Mart Stores
Wells Fargo Foundation
Xerox Foundation

Every effort has been made to ensure complete accuracy of this publication. If any errors are noticed please contact the Ivey Annual Fund office at 519.661.3399 or toll free in North America at 1.877/IVEY.UWO. Please accept our apologies in advance. Each and every gift makes a difference and is deeply appreciated.
# Operating Budget

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<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Enrolment Grant</td>
<td>$9,584</td>
<td>$9,393</td>
</tr>
<tr>
<td>Tuition – Degree Programs</td>
<td>$49,831</td>
<td>$48,780</td>
</tr>
<tr>
<td>Pre – Business Funding</td>
<td>$1,650</td>
<td>$1,609</td>
</tr>
<tr>
<td>Course fees – Non Degree Programs</td>
<td>$12,493</td>
<td>$11,851</td>
</tr>
<tr>
<td>Publishing</td>
<td>$6,561</td>
<td>$6,550</td>
</tr>
<tr>
<td>Conference Centres</td>
<td>$8,285</td>
<td>$8,506</td>
</tr>
<tr>
<td>Donations – Total</td>
<td>$18,736</td>
<td>$15,044</td>
</tr>
<tr>
<td>Less – Endowed &amp; Restricted Donations</td>
<td>($15,775)</td>
<td>($12,926)</td>
</tr>
<tr>
<td>Endowment Interest</td>
<td>$1,233</td>
<td>$924</td>
</tr>
<tr>
<td>Recoveries &amp; Miscellaneous</td>
<td>$2,634</td>
<td>$2,491</td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td><strong>$95,232</strong></td>
<td><strong>$92,222</strong></td>
</tr>
</tbody>
</table>

| **Direct Variable Expenses** |              |              |
| Program accommodation and meals | $7,601   | $7,513       |
| Student & teaching materials | $4,390   | $4,429       |
| Scholarships                | $3,918   | $3,190       |
| Receptions                  | $1,037   | $1,015       |
| Other                       | $425     | $268         |
| **Total Direct Variable Costs** | **$17,371** | **$16,415** |

| **Contribution** | $77,861 | $75,807 |

| **Direct fixed expenses-schedule** | $37,874 | $35,840 |
| **Administration expenses-schedule** | $29,746 | $28,373 |
| **Western Services** | $7,791  | $7,229  |
| **New Building Furniture & Technology** | $2,450   | $3,650 |
| **Surplus** | **$0**   | **$715**  |

2013 Ivey Annual Report | 43
## Schedule of Expenses

### Direct Fixed Expenses

<table>
<thead>
<tr>
<th>Expensae Type</th>
<th>F2015 ($000)</th>
<th>%</th>
<th>F2012 ($000)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Faculty Salaries &amp; Benefits</td>
<td>$30,989</td>
<td>32.5%</td>
<td>$29,506</td>
<td>32.0%</td>
</tr>
<tr>
<td>Utilities</td>
<td>$295</td>
<td>0.3%</td>
<td>$301</td>
<td>0.3%</td>
</tr>
<tr>
<td>Marketing &amp; Recruiting</td>
<td>$4,395</td>
<td>4.6%</td>
<td>$4,126</td>
<td>4.5%</td>
</tr>
<tr>
<td>Property, Operations &amp; Maintenance</td>
<td>$389</td>
<td>0.4%</td>
<td>$305</td>
<td>0.3%</td>
</tr>
<tr>
<td>Research</td>
<td>$1,102</td>
<td>1.2%</td>
<td>$962</td>
<td>1.0%</td>
</tr>
<tr>
<td>Computer Equipment &amp; Software</td>
<td>$656</td>
<td>0.7%</td>
<td>$568</td>
<td>0.6%</td>
</tr>
<tr>
<td>Other Direct Fixed Expenses</td>
<td>$48</td>
<td>0.1%</td>
<td>$72</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>Total Direct Fixed Expenses</strong></td>
<td><strong>$37,874</strong></td>
<td><strong>39.8%</strong></td>
<td><strong>$35,840</strong></td>
<td><strong>38.9%</strong></td>
</tr>
</tbody>
</table>

### Administration Expenses

<table>
<thead>
<tr>
<th>Expensae Type</th>
<th>F2015 ($000)</th>
<th>%</th>
<th>F2012 ($000)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff Salaries &amp; Benefits</td>
<td>$18,279</td>
<td>19.2%</td>
<td>$16,775</td>
<td>18.2%</td>
</tr>
<tr>
<td>Travel</td>
<td>$1,208</td>
<td>1.3%</td>
<td>$1,483</td>
<td>1.6%</td>
</tr>
<tr>
<td>Amortization</td>
<td>$971</td>
<td>1.0%</td>
<td>$1,015</td>
<td>1.1%</td>
</tr>
<tr>
<td>Bank Charges &amp; Interest</td>
<td>$373</td>
<td>0.4%</td>
<td>$374</td>
<td>0.4%</td>
</tr>
<tr>
<td>Rentals/Leases</td>
<td>$180</td>
<td>0.2%</td>
<td>$143</td>
<td>0.2%</td>
</tr>
<tr>
<td>General Administration</td>
<td>$2,250</td>
<td>2.4%</td>
<td>$2,187</td>
<td>2.4%</td>
</tr>
<tr>
<td>Mailing</td>
<td>$276</td>
<td>0.3%</td>
<td>$282</td>
<td>0.3%</td>
</tr>
<tr>
<td>Printing</td>
<td>$314</td>
<td>0.3%</td>
<td>$319</td>
<td>0.3%</td>
</tr>
<tr>
<td>Telephone</td>
<td>$447</td>
<td>0.5%</td>
<td>$505</td>
<td>0.5%</td>
</tr>
<tr>
<td>Building Rent</td>
<td>$2,607</td>
<td>2.7%</td>
<td>$2,397</td>
<td>2.6%</td>
</tr>
<tr>
<td>Building Alterations &amp; Maintenance</td>
<td>$267</td>
<td>0.3%</td>
<td>$285</td>
<td>0.3%</td>
</tr>
<tr>
<td>Management Fees</td>
<td>$344</td>
<td>0.4%</td>
<td>$391</td>
<td>0.4%</td>
</tr>
<tr>
<td>Training &amp; Development</td>
<td>$178</td>
<td>0.2%</td>
<td>$129</td>
<td>0.1%</td>
</tr>
<tr>
<td>Consulting &amp; Professional Fees</td>
<td>$1,646</td>
<td>1.7%</td>
<td>$1,628</td>
<td>1.8%</td>
</tr>
<tr>
<td>Other</td>
<td>$406</td>
<td>0.4%</td>
<td>$460</td>
<td>0.5%</td>
</tr>
<tr>
<td><strong>Total Administration Expenses</strong></td>
<td><strong>$29,746</strong></td>
<td><strong>31.2%</strong></td>
<td><strong>$28,373</strong></td>
<td><strong>30.8%</strong></td>
</tr>
</tbody>
</table>
From the first business graduates in 1923 to the opening of the new Richard Ivey Building, here is a look back at the highlights of Ivey’s nine decades of leadership.

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>1922</td>
<td>Teaching of business administration begins at Western</td>
</tr>
<tr>
<td>1923</td>
<td>First BA (Honours Commerce) granted</td>
</tr>
<tr>
<td>1924</td>
<td>University College houses the Business Department in the basement</td>
</tr>
<tr>
<td>1932</td>
<td>Graduate work in Business begins</td>
</tr>
<tr>
<td>1951</td>
<td>First MBA class graduates</td>
</tr>
<tr>
<td>1957</td>
<td>Richard Ivey School of Business Administration building opens on campus</td>
</tr>
<tr>
<td>1961</td>
<td>Ivey launches first PhD program in Business in Canada</td>
</tr>
<tr>
<td>1978</td>
<td>Spencer Hall Continuing Education Centre (now Spencer Leadership Centre) opens</td>
</tr>
<tr>
<td>1984</td>
<td>China Program agreement signed with Tsinghua University</td>
</tr>
<tr>
<td>1998</td>
<td>The Hong Kong Executive MBA program begins</td>
</tr>
<tr>
<td>2007</td>
<td>ING DIRECT Leadership Centre (now Tangerine Leadership Centre) opens</td>
</tr>
<tr>
<td>2010</td>
<td>Ivey welcomes its first MSc students</td>
</tr>
<tr>
<td>2013</td>
<td>Richard Ivey Building opens, launching a new era in leadership</td>
</tr>
</tbody>
</table>
Ivey Business School
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519-661-3206
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paffairs@ivey.ca

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