

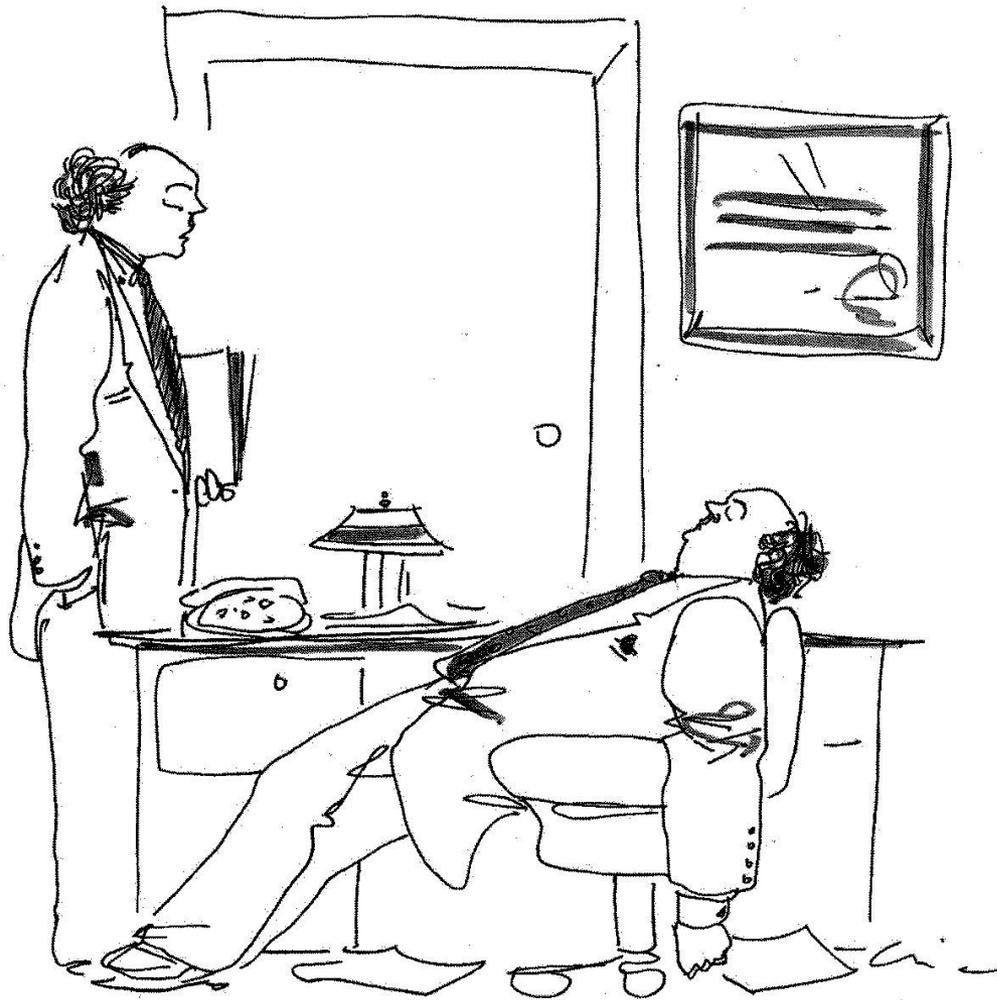
Presentation to:

The Ben Graham Centre for Value Investing

“Searching Globally for Outstanding Value Investments”

April 25, 2012





“Well, I guess I’ve taken up enough of your time.”

Barron’s Book of Cartoons



Overview

Firm is independently owned and operated

Partners have 34 years of investment experience

Firm is investment focused and not marketing driven

Alignment of interests with investors

Started the Limited Partnership in 1994 – RSP Fund in 2004

Firm manages three separate institutional accounts

Five employees



Investment Process

Global Value Investment Philosophy

Independent Research Driven Approach

Concentrated

Unconstrained

Absolute Real Return Focus

Long Term Time Horizon



Investment Process

Main Emphasis

- Long Term Investment Holdings

Secondary Emphasis

- Arbitrage and Workout Situations
- High Yield and Distressed Positions
- Cash and Other Net Assets



Long Term Investment Holdings

Does it possess outstanding business economics?



Does it have honest and capable management?



Can it be purchased at an attractive price?



GREAT BUSINESS

GREAT PEOPLE

GREAT PRICE



Reckitt Benckiser

HEALTH

HYGIENE

HOME



Reckitt Benckiser Group

- *A world leader in the global home, health, and hygiene sectors...*

Clearasil®

Scholl

FRANK'S
RedHot®



Reckitt Benckiser Group

Does it possess outstanding business economics?

Reckitt Benckiser Group

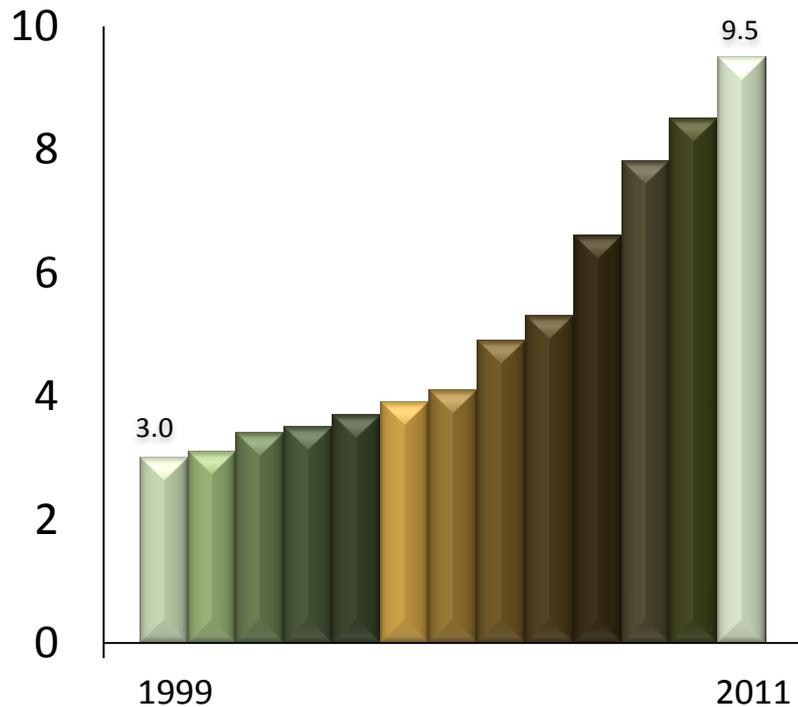
- High return of equity
- Strong balance sheet
- Attractive operating and net profit margins
- Significant brand recognition
- Growing revenue and earnings
- Consistent free cash flow generation



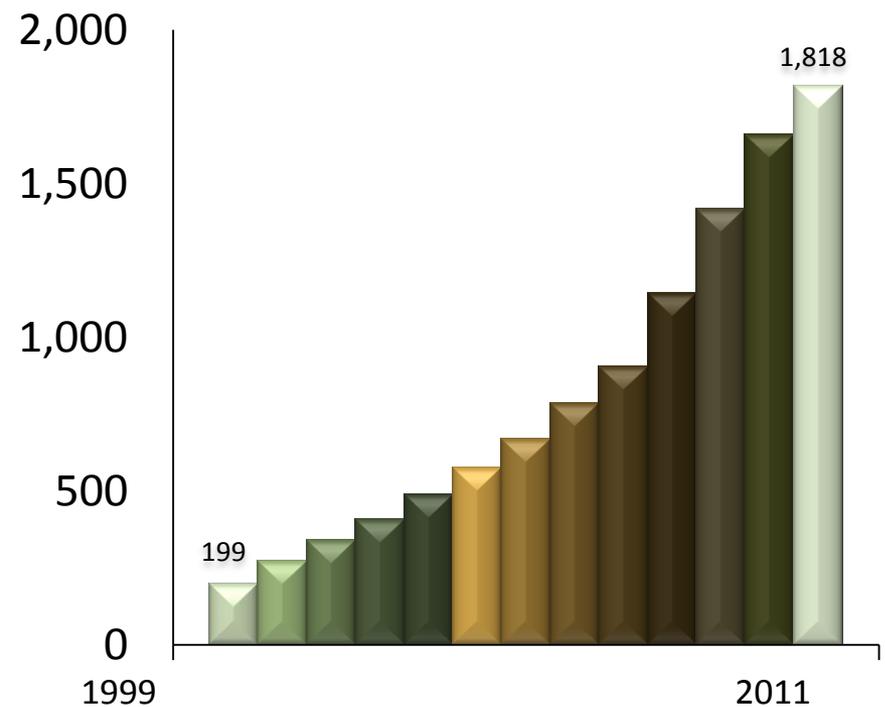
Reckitt Benckiser Group

Solid track record since RB merger

Net Revenues (£bn) – 10% CAGR



Net Income (£bn) – 20% CAGR



Reckitt Benckiser Group

Dominant brands

Fabric treatment • No. 1 Worldwide - Woolite

Surface cleaners • No. 1 Worldwide - Lysol

Dishwashing • No. 1 Worldwide - Finish

Condoms • No. 1 Worldwide - Durex

Antiseptic liquids • No. 1 Worldwide - Dettol



Reckitt Benckiser Group

Does it have honest and capable management?

Reckitt Benckiser Group

Think and act like owners

- Required management share ownership

Long term incentive program

- Tangible performance targets

Strong Board of Directors

- Graham MacKay – Senior Independent Director



Reckitt Benckiser Group

Can it be purchased at an attractive price?



Reckitt Benckiser Group

- Purchased shares in March 2011 @ £30.92
- P/E – 12.5x after adjustments
- Dividend yield – 3.7%
- Substantial non-core assets – Food & Pharma
- Stacey Muirhead “wish list”
- Buying opportunity – down 16% in 3 months
- Current share price £35.60 – up 15.1%



Reckitt Benckiser Group

Risks

1. Raw material cost increases?
2. Retailer consolidation?
3. Private Label?
4. Margin Expansion?
5. Global Scalability?
6. Generic competition in RB Pharma business?



Summary

Great Business

Great People

Great Price



Question and Answer Period

“I really didn’t say everything I said.”

Yogi Berra

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