

MBA DIRECT EMPLOYMENT REPORT 2018-2020

Classes of 2018-2020 at a glance

86%

of those seeking, received an offer by September 1st 2018, 2019 and 2020 respectively based on a **97%** reporting rate.

87%

made at least one career transition (change in industry, function and/or geography).

\$114,896

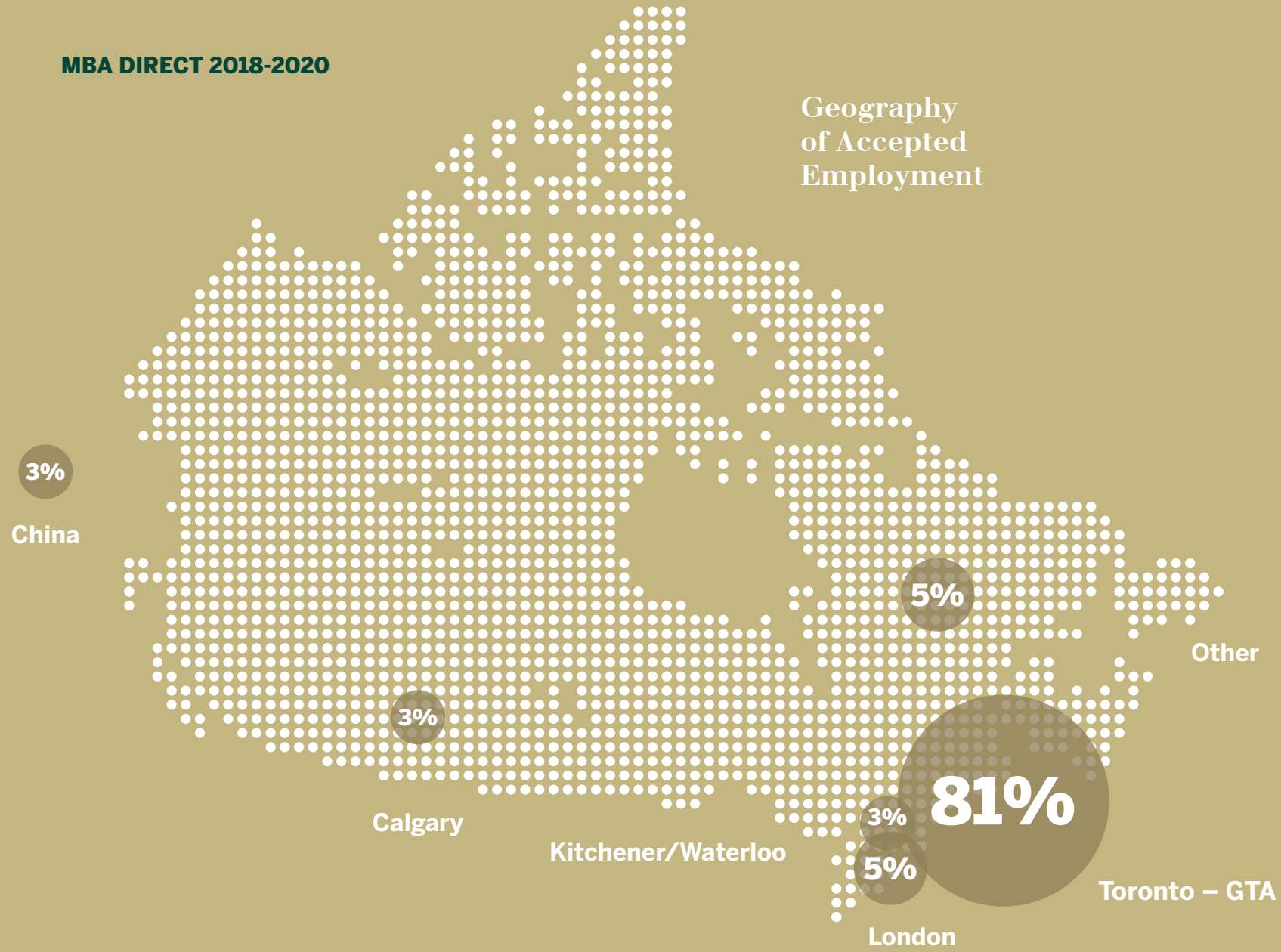
Average salary (Included: Base salary, signing bonus, and other guaranteed compensation).

MBA Direct Compensation Summary

MBA DIRECT COMPENSATION 2018-2020					
	% Receiving	Min \$	Max \$	Median \$	Average \$
Base Salary	100%	75,000	190,000	94,000	107,116
Signing Bonus	35%	5,000	30,000	20,000	17,692
Other Guaranteed Compensation	22%	2,000	7,000	4,300	4,313

MBA DIRECT 2018-2020

Geography of Accepted Employment



Source of Accepted Employment

64%

School-Facilitated

32%

Graduate-Facilitated

3%

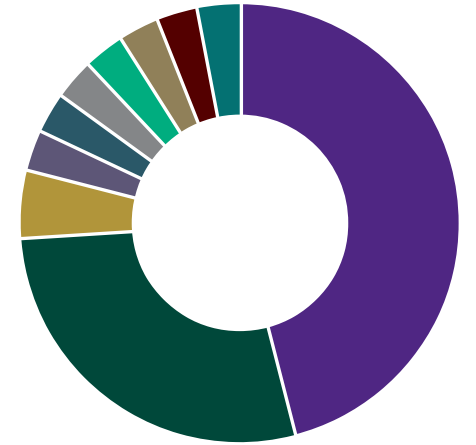
Unknown/Other

School-Facilitated includes: Career Management Posting, Networking (Alumni and Corporate Partners), Alumni/Classmate/Faculty Referrals.
Graduate-Facilitated includes: Networking (Outside School), Internet, Company Websites, Executive Search Firms and Newspaper Postings.
 Due to rounding, numbers presented throughout this report may not add up precisely to the totals indicated, as they are rounded to the nearest percent.

MBA DIRECT 2018-2020

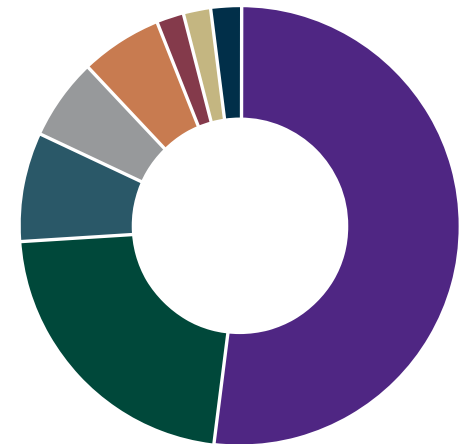
Industry of Accepted Employment

- Consulting (46%)
- Financial Institution (30%)
- Technology (5%)
- Wholesale/Retail (3%)
- Healthcare (3%)
- Real Estate/Property (3%)
- CPG – Food/Drink/Tobacco (3%)
- Construction (3%)
- Education (3%)
- Electricity/Gas/Water (3%)



Function of Accepted Employment

- Consulting¹ (52%)
- Finance² (23%)
- Business Development/Corporate Development (8%)
- Leadership Development³ (6%)
- Marketing/Product Management (6%)
- Operations (3%)
- Project Management (3%)
- Research and Development/Product Development (3%)



¹ **Consulting includes:** Corporate Strategy, Management/Strategy, IT/Technology/Digital, Financial Advisory, Human Capital, Operations/Supply Chain.

² **Finance includes:** Private Equity/Venture Capital, Graduate Leadership/Rotational Programs, Corporate Banking, Commercial Banking, Investment Banking, Asset Management.

³ **Leadership Development includes:** Rotational Program, Finance Program.

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