

2024-2025 HBA







EMPLOYMENT REPORT

Message from the Executive Director



I am pleased to share the HBA Class of 2024 and the HBA Class of 2025 employment report. Every recruiting cycle is different, and these classes faced an uncertain economy as they prepared for entry into full-time employment and summer internships. In the face of these challenges, we remained dedicated to offering personalized career support that provided the foundational knowledge, skills, and connections needed to navigate career transitions throughout their lives.

World-class support

Ivey HBAs are a talented group and their career journey is supported by a Career Management team that is doing more than ever to prepare students for internships, post-graduate employment needs, and long-term career success. Through one-on-one coaching and an innovative approach to career curriculum, we prepared Ivey students to take immediate and actionable steps associated with recruiting and gave them the tools they need to navigate their careers long after they leave Ivey.

Robust alumni and industry partnerships

Drawing on our nearly 34,000-member global Alumni base and our established and emerging relationships with corporate partners, we helped our students make the connections they needed to be successful in the marketplace. We are grateful to our recruiting partners in top organizations in accounting, financial services, consulting, retail, technology and many other industries for their active engagement with our students. Their participation in career exploration panels, coffee chats, preparatory workshops, networking events, and of course, hiring initiatives have been invaluable.

Success in a challenging market

Despite a challenging economic climate,
Ivey students remained in high demand. 89 per
cent of the Class of 2024 received at least one
employment offer within three months of
graduation, and this number rose to 99 per cent
within six months of graduation. In addition,
94 per cent of the HBA 2025 class seeking
summer internships received at least one job offer.

We take pride in the achievements of our HBA cohorts and the outcomes documented in this report. We extend our special thanks to our Alumni network and to our corporate partners for their ongoing support and confidence in the Ivey Business School.

All the best.

Kim Miller

Executive Director, Career Management

Kim Miller

Understanding the data

The Employment Report provides prospective HBA students with a snapshot of summer internship and post-graduation outcomes, helping them compare top programs, refine their school choices, and find the best fit.

While not all reports are created equal, their goal remains the same: to help prospective students understand where students and recent graduates have gone in their summer internship and post-HBA careers.



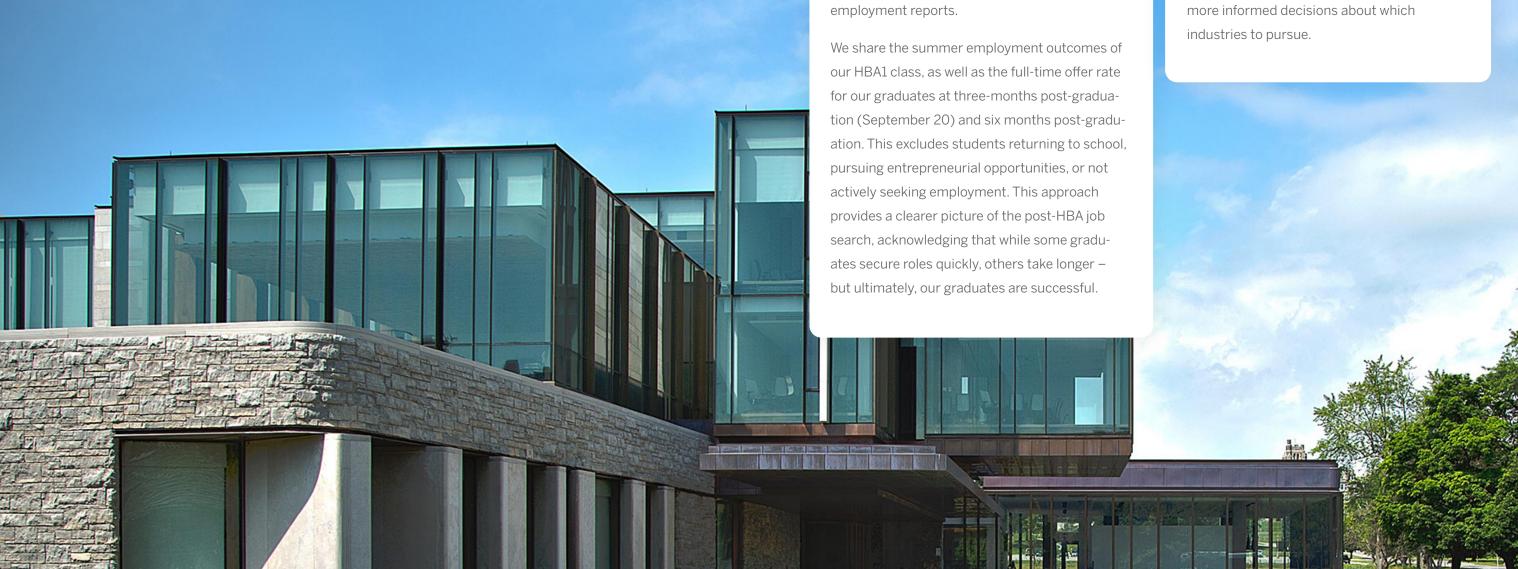
Offers and Reporting Rate

At the graduate level, the best schools adhere to a globally recognized standard for reporting employment outcomes, governed by the Career Services and Employer Alliance. While these reporting standards are not typically applied to undergraduate programs, we believe that our HBA Alumni and student employment outcomes are equally valuable to prospective students, and as such, we apply the same reporting principles to both our graduate and undergraduate



Salary

Salaries are reported both at an aggregate level for the class overall and broken down by industry, function, and geography. We recognize that each industry has unique demands and trade-offs, which are often reflected in compensation standards. By presenting salary data in this way, we aim to help you better assess what the students and graduates have self-reported as their compensation and, in some cases, make





Overview

89%

of those seeking, received at least one job offer three months post-graduation.

99%

of those seeking, received at least one job offer six months post-graduation.

\$80,936

Average Base Salary.

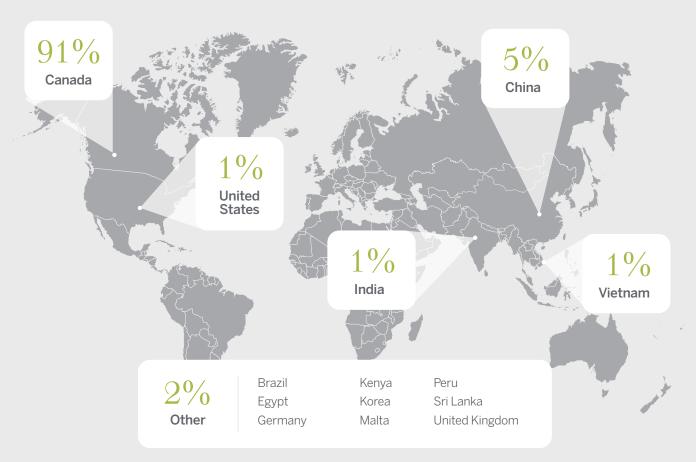
\$9,799

Average Signing Bonus.

\$84,575

Average Total Compensation (Includes: base salary, signing bonus, and other guaranteed compensation).

HBA 2024 Passports Represented





594

Total Students in the class



45%

Self-Identify as Women



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International Citizenship

Due to rounding, numbers presented throughout this report may not add up precisely to the totals indicated, as they are rounded to the nearest percent. All data, except where otherwise noted, is captured as of September 20, 2024.

Geography of Accepted Employment



Canada

77% 5% 4% 2% 2%

London

Toronto/GTA Calgary Vancouver

* Other: Barrie, Bath, Cambridge, Edmonton, Guelph, Halifax, Kelowna, Kitchener, Montreal, Ottawa, Sudbury, Victoria, Windsor, Winnipeg



USA

New York

Other*

* Other: Boston, Chicago, Los Angeles, Menlo Park, Palo Alto, Philadelphia, Redmond, San Francisco, Seattle, Stratham, Troy



International

Other*

* Other: Bermuda, China, United Kingdom

Alumni Industry of Employment



* Other: Aerospace, Automotives, Charities/Non-Profit, Construction, Distribution/Transport, Electricity/Gas/Water, Engineering, Entertainment, Environmental, Metals/Mining, Printing/Publishing/Media, Tourism/Leisure

- Financial Services (30%)
- Consulting (14%)
- Technology (11%)
- Education (5%)
- Real Estate (4%)
- Wholesale/Retail (3%)
- Consumer Products (3%)
- Healthcare (3%)
- Manufacturing (2%)
- Law and Legal Services (2%)
- Marketing/PR/Advertising (2%)
- Government (2%)
- Other* (20%)



Industry of Accepted Full-Time Employment



- Financial Services (34%)
- Consulting (19%)
- Technology (12%)
- Accounting/Audit/Tax (10%)
- Consumer Products (6%) Beverages/Food, Household/Personal/Cosmetics, Alcohol (Wine, Spirits, Beers, etc.)
- Other*(6%)
- Law and Legal Services (4%)
- Real Estate (3%) Commercial/Industrial, Investment Trust (REIT), Residential, Property Management

- Energy & Resources (2%)
 - Petroleum, Oil, Gas, Utility Services (Electric, Water, Hydro, etc.), Alternative Energy/Renewable Energy
- Entertainment (2%) Sports & Sports Management, Arts & Media (Broadcast Media, Performing Arts, Production, Radio/TV/Film), Gambling & Casinos
- Advertising (1%) Marketing Services, Ad Agencies, Communications, Public Relations
- Education (1%)
- Healthcare (1%) Hospitals, Clinics, Healthcare Providers & Services, Biotechnology

Financial Services Breakdown



- Financial Services Investment Banking, Private Equity/Venture Capital (12%)
- Financial Services (12%)
- Financial Services Other* (10%)
- * Other: Asset Management (Investment, Portfolio, Wealth), Business/ Commercial Banking, Sales & Trading, Insurance, Corporate Banking, Risk

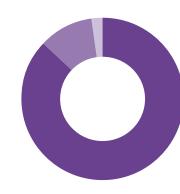
Consulting Breakdown



- Consulting (12%)
- Consulting Other* (7%)

* Other: IT/Technology/Digital, Operations/Supply Chain, Financial Advisory, Risk, Healthcare/Pharma/Biotech, Human Capital

Technology Breakdown



- Technology Computer Software and Services (10%)
- Technology Information and Communication

(Telecommunications) (1%)

Technology Hardware & Equipment (1%)

^{*} Other: Automotive, Charities/Non-Profit, Chemicals/Plastics, Constructions, Engineering, Food Service/Restaurant, Government, Holding Company, Manufacturing, Market Research, Retail, Transportation/Distribution/Logistics

Function of Accepted Full-Time Employment

- Finance (27%)
- Consulting/Corporate Strategy (22%)
- Accounting (11%)
- Sales/Business Development (7%)
- Data Analytics (6%)
- Leadership Development/Rotational Program (5%)
- IT (4%)
- Law/Legal Services (4%)
- Marketing (3%)
- Operations/Logistics (3%)
- Project Management (2%)

Full-Time Base Salary

Where students have reported roles outside of Canada, all salary details have been converted to Canadian dollars.

| | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ |
|-------------------------------|------------------------------------|----------|-----------|------------|-----------|
| Base Salary | 71% | \$30,000 | \$236,000 | \$80,936 | \$73,450 |
| Signing Bonus | 29% | \$1,000 | \$120,000 | \$9,799 | \$5,000 |
| Other Guaranteed Compensation | 11% | \$5,000 | \$148,000 | \$21,510 | \$10,000 |
| Total Compensation | 71% | \$30,000 | \$296,000 | \$84,575 | \$75,000 |

Salary data in this report is based on a 71 per cent salary reporting rate from our students and reflects base



Base Salary Compensation by Industry

Where students have reported roles outside of Canada, all salary details have been converted to Canadian dollars.

| INDUSTRY | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ |
|---|---|----------|-----------|------------|-----------|
| Financial Services (combined total) | 34% | | | | |
| Financial Services - Investment Banking | 11% | \$70,000 | \$164,194 | \$112,069 | \$100,000 |
| Financial Services | 9% | \$50,500 | \$213,000 | \$92,020 | \$80,000 |
| Financial Services - Asset Management | 5% | \$35,000 | \$110,000 | \$74,467 | \$78,000 |
| Financial Services - Business/Commercial Banking | 2% | \$65,000 | \$100,000 | \$75,000 | \$70,000 |
| Financial Services - Insurance, Risk | 2% | \$67,000 | \$95,930 | \$77,988 | \$75,000 |
| Financial Services - Private Equity/Venture Capital | 2% | \$43,680 | \$150,000 | \$92,713 | \$92,500 |
| Financial Services - Sales & Trading | 2% | \$50,000 | \$95,000 | \$85,000 | \$90,000 |
| Financial Services - Corporate Banking | 1% | \$80,000 | \$95,000 | \$90,000 | \$92,500 |
| Consulting (combined total) | 21% | | | | |
| Consulting | 14% | \$60,000 | \$152,000 | \$85,234 | \$80,000 |
| Consulting - Financial Advisory | 2% | \$61,000 | \$72,000 | \$65,800 | \$62,000 |
| Consulting - IT/Technology/Digital | 2% | \$50,000 | \$80,000 | \$67,429 | \$70,000 |
| Consulting - Operations/Supply Chain | 2% | \$70,000 | \$78,900 | \$74,317 | \$75,000 |
| Consulting - Other ¹ | 1% | \$66,000 | \$75,000 | \$70,333 | \$70,000 |

| INDUSTRY | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ |
|------------------------|------------------------------------|----------|-----------|------------|-----------|
| Accounting | 12% | \$53,000 | \$75,000 | \$60,861 | \$60,000 |
| Technology | 10% | \$45,000 | \$236,000 | \$96,903 | \$80,000 |
| Other ² | 8% | \$30,000 | \$87,000 | \$80,037 | \$71,000 |
| Consumer Products | 6% | \$45,760 | \$80,000 | \$67,673 | \$68,640 |
| Real Estate | 4% | \$50,000 | \$80,000 | \$65,909 | \$65,000 |
| Law and Legal Services | 2% | \$67,600 | \$109,200 | \$94,280 | \$98,800 |
| Entertainment | 2% | \$40,000 | \$65,000 | \$55,500 | \$60,000 |
| Education | 1% | \$30,000 | \$73,450 | \$58,070 | \$64,416 |

¹ Consulting - Other: Healthcare/Pharma/Biotech, Human Capital, Risk

² Other: Advertising (Marketing Services, Ad Agencies, Communications, Public Relations), Chemicals/Plastics, Construction, Engineering, Energy/Resources, Food Service/Restaurant/Food Production, Government, Healthcare, Holding Company, Manufacturing, Market Research, Retail, Transportation/Distribution/Logistic

Base Salary Compensation by Function

Where students have reported roles outside of Canada, all salary details have been converted to Canadian dollars.

| FUNCTION | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ |
|---|---|----------|-----------|------------|-----------|
| Finance | 29% | \$35,000 | \$170,000 | \$93,659 | \$95,000 |
| Consulting/ Corporate Strategy | 26% | \$50,000 | \$170,000 | \$80,511 | \$75,000 |
| Accounting | 13% | \$53,000 | \$67,000 | \$60,816 | \$60,000 |
| Leadership Development/ Rotational Program | 7% | \$45,760 | \$95,000 | \$69,935 | \$70,000 |
| Sales/Business Development | 7% | \$45,000 | \$105,000 | \$62,633 | \$60,000 |
| Marketing | 3% | \$30,000 | \$80,000 | \$61,145 | \$66,000 |
| Operations/Logistics | 3% | \$50,000 | \$87,000 | \$68,240 | \$69,250 |
| IT | 3% | \$60,000 | \$236,000 | \$136,775 | \$116,100 |
| Data Analytics | 2% | \$50,000 | \$104,000 | \$70,083 | \$65,000 |
| Law/Legal Services | 2% | \$67,600 | \$109,200 | \$91,197 | \$97,900 |
| Other* | 5% | \$30,000 | \$190,000 | \$91,162 | \$70,000 |

^{*} Other: General Management, Project Management, Research and Development

Base Salary Compensation by Geography

All salary details are represented in Canadian dollars.

| GEOGRAPHY | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ | | | |
|--------------------|------------------------------------|------------|-----------|------------|-----------|--|--|--|
| | CANADA | | | | | | | |
| Toronto/GTA | 79% | \$30,000 | \$129,000 | \$75,148 | \$70,000 | | | |
| Calgary | 3% | \$50,000 | \$120,000 | \$84,600 | \$76,500 | | | |
| Vancouver | 2% | \$35,000 | \$113,800 | \$65,580 | \$60,500 | | | |
| London | 2% | \$30,000 | \$80,000 | \$60,639 | \$64,416 | | | |
| Other ¹ | 5% | \$45,760 | \$95,000 | \$67,240 | \$68,800 | | | |
| | | UNITED STA | TES | | | | | |
| New York | 4% | \$110,000 | \$213,000 | \$160,015 | \$162,000 | | | |
| Other ² | 4% | \$61,006 | \$236,000 | \$142,582 | \$150,000 | | | |







BASIL SUBHANI Sustainability & Climate Change Consultant,

DELOITTE.

HBA '24

Imposter syndrome is a common feeling among undergraduate students. How did your Ivey experience give you the confidence to feel like you belong?

Like many of my classmates, as I prepared to come to Ivey, I had a feeling that I was an imposter, wondering if I truly belonged. This feeling led to a bit of burnout as I often prioritized school over many other important things in life. This quickly changed as I began to meet new people. I realized we were all in the same boat. I realized that I did belong, and that Ivey is incredibly welcoming. This camaraderie is what helped cure my imposter syndrome. Thanks to the support I received at Ivey, including the strong network I built during HBA1, I secured my internship at Deloitte's Sustainability & Climate Practice, where I am currently working full-time.

Why did you decide to come to Ivey? What were you hoping to get out of the program?

I had heard great things about the program and the opportunities it offers, and also because of the emphasis on teaching through diverse methods that emphasizes collaboration and critical thinking. The concept of learning through cases, as opposed to traditional lectures, really sparked my interest, and made me passionate about attending. My hopes have been more than fulfilled. I came looking for a new perspective on learning practical

content, to build confidence both in my daily life and within class settings, and to learn how to effectively leverage professional networking while staying true to my social personality. Ivey allowed me to do all these things, and more.

How has your experience been enhanced by your classmates and the Ivey alumni network?

My experience was significantly enriched by my peers in both HBA1 and HBA2. I firmly believe that the value of any place lies in the people who inhabit it, and Ivey is no exception. The students and alumni I've met at Ivey come from diverse backgrounds and experiences, and they all shared a common passion for learning at the highest level. This created a close-knit, supportive community that fostered collaboration and a shared purpose, both in and out of the classroom. The culture at Ivey is foundational, and it contributed to making my experience truly exceptional.

Has your experience at Ivey surpassed your expectations?

And then some. I only wish it lasted longer! The staff, Career Management (CM), and profs and even the cafeteria team, were all incredible and fostered a strong sense of belonging and community. The unique learning approach was both engaging and stimulating. The opportunities for collaboration, creativity, and teamwork made it feel less like an academic obligation and more like an exciting learning opportunity. The diverse people I met here are connections I'll keep for years to come. It's truly remarkable how such a varied student body can feel so united. In the context of a university, Ivey Business School stands out as exceptionally unique in all the best ways.





ASHLAN BERGER Analyst, Finance, **TIM HORTONS CANADA HBA** '24

Why did you decide to come to Ivey? What were you hoping to get out of the program?

After high school, I was sure I wanted to attend business school. Ivey's cased-based method and the opportunity to learn in sections was intriguing to me because it fostered peerto-peer learning. Each case that Ivey offers can be solved in a variety of ways, so I saw it as a perfect opportunity to hone my critical thinking skills. I was also hoping to learn about certain areas of business that took me out of my comfort zone. Because Ivey selects your courses in HBA1 I was able to to take courses and learn about topics that I would have likely not chosen myself. I wanted to gain the toolkit of skills needed to be a strong, empowering, and ethical business leader as I progress through my career. Ivey's purpose and values were perfectly in line with this vision.

How has your experience been enhanced by your classmates and the Ivey alumni network?

It's been largely shaped by my peers. My section mates became great resources for studying, case prepping, and sharing industry expertise based on their prior work experiences. Because Ivey values diversity of thought, many of my peers came from very diverse backgrounds and that showed me multiple ways of approaching problems. The Ivey Alumni Network is another amazing benefit

of the program. Every alumnus I have reached out to has been eager to speak with me. This was crucial in helping me understand whether I envision myself in certain industries or with certain employers.

Career Management (CM) is a key to Ivey graduate success. How involved were they in helping you land a job/new role?

They were pivotal in landing my current job. From the first day of HBA1 till the end of the program, they taught me how to leverage my strengths to future employers and focus my career aspirations. They were able to help me select a group of employers that I wanted to focus my efforts on based on my strengths, skillsets, and interests. From there, they helped revise my resume and cover letter on an as needed basis. The way CM held mock interviews with me based on both behaviouralbased and case-based interview questions was probably the most valuable and was integral in landing my current role. They also helped answer any questions I had regarding my work contract and helped come up with possible solutions to any terms I was not clear on. Overall, I really can't say enough good things about Career Management and I know many of my peers feel the same way.





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JOHN **CAMERON** Associate, THE D. E. **SHAW GROUP HBA** '24

What led you to Ivey and what internship role did you have for the summer?

I still recall the intimidation of the university application process. At that time, I lacked the necessary context to confidently decide on my career path. My focus was selecting a program that would provide me with a broad and diverse skillset. My guidance counselor recommended I consider Ivey, specifically their dual-degree program. I was immediately excited to apply, eventually accepting an offer to study in Western's Engineering department with the goal of completing a dual degree with the Ivey HBA. While at Western, I explored my interests in technology and business that led to an internship at the Boston Consulting Group. Next, I landed at the The D. E. Shaw Group, a New York-based global investment and technology development firm where I am now.

How has your experience been enhanced by your classmates and the Ivey alumni network?

It's hard to overstate how my experience at Ivey was positively shaped by my peers. Even before joining the HBA program, I appreciated the willingness of upper-year students to share

their personal experiences, as this was instrumental in shaping my own career vision. Having graduated earlier in the year and moved to New York, I'm grateful for the community of alumni here in the city, whom I've been able to lean on for advice and insight, particularly as it pertains to transitioning into the workforce

Has your experience at Ivey surpassed your expectations?

Without a doubt. I entered the program seeking a skillset that would prepare me for a career in a world that is constantly changing. I left having fostered skills that apply across the 150+ different cases that we worked with and analyzed, spanning every major industry and geography. But I think that the most important thing I gained was a vast network of peers, which now includes some of my closest friends. These relationships will last throughout my professional and personal life.

Recruiting at the **Ivey Business School**

lvey is pleased to provide world-class career management designed to help you define the impact you want to make in your career. Our team works with you to develop tactical skills for the recruiting process, while also focusing on your long-term career success. We are also focused on helping to ensure that you will be happy in your work and equipping you with the skills to navigate your career over the long term. Leveraging Ivey's supportive alumni network and our relationships with leading employers in diverse industries, our team also creates meaningful opportunities for engagement and professional growth.

229

Companies that posted jobs to the class

Companies our 2024 students accepted employment with

Industries our graduates accepted work in

30%

pursued dual degrees

Number of students pursuing entrepreneurship 28%

HBAs returning to their summer internship employer

304

Employer Events

153

Firms Engaged in **HBA Full-Time Events**





MELANIE AYER Senior Manager – Campus Recruitment **IGM FINANCIAL**

What skills or qualities do you most value in Ivey HBA students? What distinguishes Ivey HBA graduates or interns from those of other business schools/programs?

Ivey HBA students are trained to think critically and analyze complex financial data. Their rigorous coursework and case-based learning approach ensure they can tackle real-world financial challenges effectively. Ivey places a strong emphasis on developing leadership qualities and teamwork skills. Graduates are not only capable of leading projects but also excel in collaborative environments, making them really valuable in team-oriented situations.

What inspired your organization to partner with Ivey for HBA recruitment? How have you found the experience?

It's been exceptionally positive. Ivey's Career Management team has helped us build our unique brand with students and educating them on the group of companies under IGM Financial, Mackenzie Investments and IG Wealth Management. They have been incredibly helpful in organizing recruitment events that align with our priorities, including our focus on increasing the number of women in asset management through attracting and educating them about the opportunities that exist within our industry. We've also developed an IGM Financial scholarship with Ivey for female students and have built a robust relationship with Mackenzie Investments and the Ivey Women in Asset Management program.

What would you say to other organizations considering hiring Ivey HBA students?

These students possess a remarkable combination of analytical abilities, leadership skills, and practical experience, making them exceptionally well-equipped for the professional world. Their academic training is rigorous, enabling them to approach complex problems

strategically, analyze data effectively, and devise innovative solutions. Further, Ivey's focus on leadership and teamwork ensures that graduates can thrive in collaborative settings, adding significant value to any team.

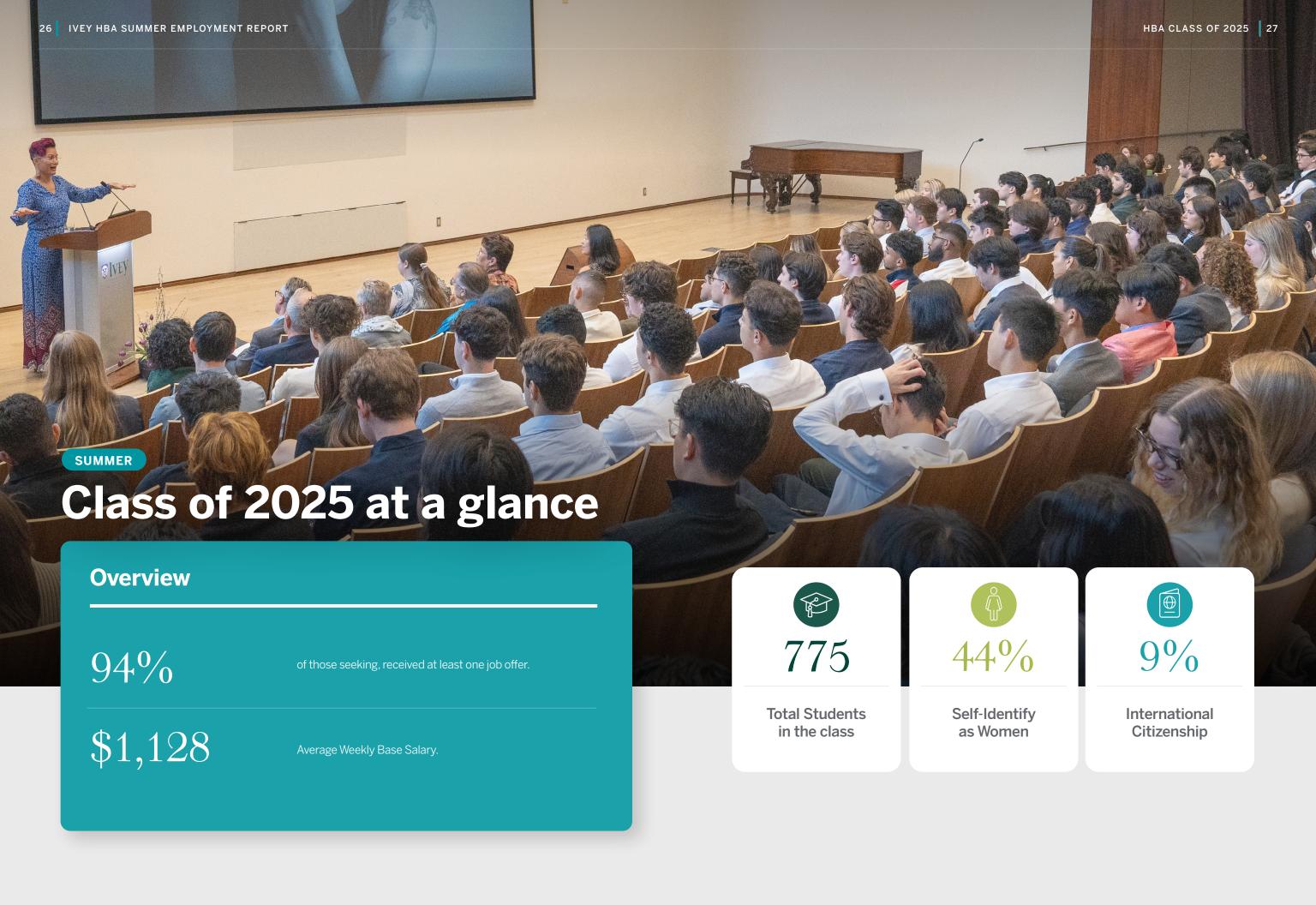
How does your organization prioritize talent development, and how do Ivey graduates fit into that vision?

We recognize that nurturing and developing our people is key to our long-term success. We support a range of internship learning opportunities that provide students with hands-on experience and exposure to real-world challenges. These internships are not only valuable learning experiences but also serve as a critical pipeline for entry-level positions within our organization. Ivey graduates fit seamlessly into this vision. By partnering with top-tier institutions like Ivey Business School, we ensure that we are attracting some of the brightest and most promising talent.

What advice would you give to current or prospective HBA students preparing to enter the workforce?

Entering the workforce is an exciting milestone. As you prepare, leverage the strong network you've built at Ivey. Connect with alumni, professors, and peers for guidance and opportunities. Spend time networking with organizations to learn about their cultures, vision, and opportunities. Ivey offers many chances to meet professionals and explore various industries. Stay curious and committed to continuous learning and highlight the unique skills and experiences you've gained at Ivey in your interviews and resume. I'd also suggest you be open to new experiences and adaptable to different work environments. Internships are a great way to gain industry experience, so embrace learning and trying new things. While technical skills are important, don't underestimate the value of communication, teamwork, and problem-solving. Remember, career growth takes time. So be patient and focus on building a solid foundation. By leveraging your Ivey education and continuously developing your skills, you'll be well-prepared to make a meaningful impact in your chosen field.





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Geography of Accepted Summer Employment



Canada

75% 7% 5% 3% 3%

Toronto/GTA

Other*

London

Vancouver

Calgary





USA

2% 2%

New York

 $\textbf{* Other:} \ \mathsf{Boca} \ \mathsf{Raton}, \mathsf{Chicago}, \mathsf{Los} \ \mathsf{Altos}, \mathsf{Madison}, \mathsf{Miami}, \mathsf{Mountain} \ \mathsf{View}, \mathsf{San} \ \mathsf{Francisco}, \mathsf{Washington}$

Other*



International

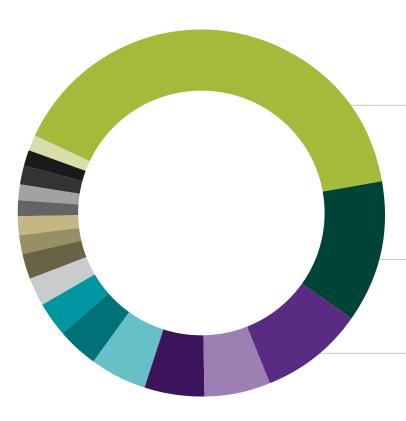
2%

Other*

* Other: British Virgin Islands, China, Cote d'Ivoire, Egypt, Germany, Hong Kong S.A.R., Netherlands, South Korea, Sweden, Tanzania, United Kingdom



Industry of Accepted Summer Employment



- Financial Services (40%)
- Consulting (13%)
- Technology (9%)
- Accounting/Audit/Tax (6%)
- Real Estate (5%) Commercial/Industrial, Investment Trust (REIT), Property Management, Residential
- Consumer Products (5%) Beverages/Food, Household/Personal/Cosmetics, Alcohol (Wine, Spirits, Beers, etc.), Tobacco, Apparel/Textiles/Fashion

(Broadcast Media, Performing Arts, Production,

Radio/TV/Film), Museums, Music

- Other* (4%)
- Entertainment (3%) Sports & Sports Management, Travel/Tourism/ Accommodations, Leisure/Recreation, Arts & Media

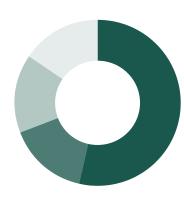
- Healthcare (3%) Hospitals, Clinics, Healthcare Providers & Services, Medical Devices and Equipment, Biotechnology, Pharmaceuticals
- Retail (2%)
- Education (2%)
- Advertising (2%) Marketing Services, Ad Agencies, Communications, Public Relations
- Government (2%)
- Energy & Resources (2%) Utility Services (Electric, Water, Hydro, etc.), Petroleum, Oil, Gas Alternative Energy/Renewable Energy, Metals & Mining
- Charities/Non-Profit (2%)
- Manufacturing (2%)
- Food Service/Restaurant (1%)

Financial Services Breakdown



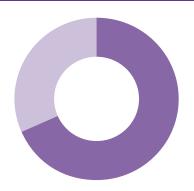
- Financial Services (15%)
- Financial Services Asset Management (Investment, Portfolio, Wealth) (6%)
- Financial Services Investment Banking (6%)
- Financial Services Private Equity/Venture Capital/ Capital Markets (6%)
- Financial Services Business/Commercial Banking, Insurance, Sales & Trading (5%)
- Financial Services Other* (2%)

Consulting Breakdown



- Consulting (7%)
- Consulting Financial Advisory (2%)
- Consulting IT/Technology/Digital (2%)
- Consulting Other* (2%)

Technology Breakdown



- Technology Computer Software and Services (6%)
- Technology Information and Communication (Telecommunications) (3%)

^{*} Other: Transportation/Distribution/Logistics, Law and Legal Services, Market Research, Think Tanks/Policy Institute/Research Institute, Automotive, $Consumer Services, Construction, Public Administration/Regulatory \ Group, Agriculture/Agribusiness, Engineering - Engineering Services, Agriculture/Agribusiness, Engineering - Engineering Services, Agriculture/Agribusiness, Engineering - Engineering -$

^{*} Other: Corporate Banking, Risk, Equity Research

^{*} Other: Risk, Human Capital, Operations/Supply Chain

Function of Accepted Summer Employment

- Finance (37%)
- Consulting/Corporate Strategy (16%)
- Accounting (8%)
- Sales/Business Development (7%)
- Marketing (7%)
- Operations/Logistics (5%)
- Data Analytics (4%)
- Research and Development (3%)
- Product Management (3%)
- IT (2%)
- Project Management (2%)
- Other* (4%)
 - * Other: General Management, Human Resources, Law/Legal Services, Leadership Development/Rotational Program



Summer Base Salary

Where students have reported roles outside of Canada, all salary details have been converted to Canadian dollars.

| REPORTING RATE | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ |
|----------------|--------|---------|------------|-----------|
| 80% | \$200 | \$3,635 | \$1,128 | \$1,000 |



Summer Base Salary Compensation by Industry

Where students have reported roles outside of Canada, all salary details have been converted to Canadian dollars.

| INDUSTRY | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ |
|---|---|---------|---------|------------|-----------|
| Financial Services (combined total) | 40% | | | | |
| Financial Services | 12% | \$238 | \$3,635 | \$1,085 | \$1,000 |
| Financial Services - Asset Management | 7% | \$250 | \$2,039 | \$1,119 | \$1,010 |
| Financial Services - Investment Banking | 6% | \$200 | \$3,425 | \$2,016 | \$1,923 |
| Financial Services - Private Equity/Venture Capital | 4% | \$438 | \$3,105 | \$1,252 | \$1,200 |
| Financial Services - Business/Commercial Banking | 2% | \$769 | \$2,019 | \$1,196 | \$1,066 |
| Financial Services - Insurance | 2% | \$720 | \$1,428 | \$959 | \$1,317 |
| Financial Services - Sales & Trading | 2% | \$1,000 | \$2,308 | \$1.765 | \$1,827 |
| Financial Services - Capital Markets | 2% | \$900 | \$1,923 | \$1,555 | \$1,731 |
| Financial Services - Corporate Banking | 1% | \$962 | \$1,731 | \$1,298 | \$1,154 |
| Financial Services - Equity Research | 1% | \$885 | \$2,019 | \$1,385 | \$1,317 |
| Financial Services - Risk | 1% | \$806 | \$1,138 | \$1,022 | \$1,071 |
| Consulting (combined total) | 14% | | | | |
| Consulting | 9% | \$788 | \$2,063 | \$1,287 | \$1,183 |
| Consulting - Financial Advisory | 2% | \$875 | \$1,269 | \$1,119 | \$1,110 |
| Consulting - IT/Technology/Digital | 2% | \$1,080 | \$1,200 | \$1,118 | \$1,120 |
| Consulting - Other ¹ | 1% | \$320 | \$1,400 | \$1,037 | \$1,120 |

| INDUSTRY | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ |
|---|---|--------|---------|------------|-----------|
| Technology (combined total) | 9% | | | | |
| Technology - Information and Communication (Telecommunications) | 3% | \$750 | \$1,200 | \$971 | \$,1000 |
| Technology - Computer Software and Services | 6% | \$625 | \$2,720 | \$1,171 | \$1,048 |
| Accounting | 7% | \$719 | \$2,042 | \$1,035 | \$1,032 |
| Real Estate | 5% | \$750 | \$1,217 | \$942 | \$938 |
| Consumer Products | 5% | \$550 | \$1,154 | \$909 | \$900 |
| Entertainment | 3% | \$269 | \$1,100 | \$742 | \$820 |
| Healthcare | 3% | \$800 | \$1,200 | \$935 | \$900 |
| Retail | 2% | \$925 | \$1,200 | \$1,042 | \$1,026 |
| Government | 2% | \$827 | \$1,086 | \$935 | \$921 |
| Charities/Non-Profit | 1% | \$617 | \$880 | \$752 | \$800 |
| Advertising | 1% | \$662 | \$1,375 | \$974 | \$870 |
| Energy/Resources | 1% | \$749 | \$1,400 | \$1,020 | \$960 |
| Food Service/Restaurant/Food Production | 1% | \$720 | \$1,000 | \$856 | \$853 |
| Education | 1% | \$625 | \$1,000 | \$804 | \$769 |
| Manufacturing | 1% | \$800 | \$1,090 | \$946 | \$960 |
| Other ² | 4% | \$625 | \$1,250 | \$840 | \$840 |

¹ Consulting - Other: Human Capital, Operations/Supply Chain/Risk

² Other: Aerospace (Space Exploration, Satellite Communications, Commercial Space, Drones, Airlines/Aviation), Agriculture/Agribusiness, Automotive, Construction, Engineering, Environmental Services, Law and Legal Services, Market Research, Public Administration/Regulatory Groups, Think Tanks/Policy Institute/Research Institute, Transportation/Distribution/Logistics, Wholesale Trade

Summer Base Salary Compensation by Function

Where students have reported roles outside of Canada, all salary details have been converted to Canadian dollars.

| FUNCTION | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX\$ | AVERAGE \$ | MEDIAN \$ |
|-----------------------------------|---|--------|---------|------------|-----------|
| Finance | 35% | \$200 | \$3,635 | \$1,325 | \$1,120 |
| Consulting/ Corporate Strategy | 17% | \$320 | \$2,063 | \$1,171 | \$1,125 |
| Accounting | 9% | \$719 | \$2,042 | \$998 | \$1,000 |
| Marketing | 7% | \$238 | \$1,154 | \$868 | \$900 |
| Sales/Business Development | 6% | \$550 | \$2,039 | \$972 | \$920 |
| Operations/Logistics | 5% | \$630 | \$1,875 | \$946 | \$900 |
| Data Analytics | 4% | \$724 | \$1,469 | \$970 | \$920 |
| Research & Development | 3% | \$438 | \$1,635 | \$881 | \$769 |
| Product Management | 3% | \$920 | \$2,720 | \$1,291 | \$1,120 |
| Project Management | 3% | \$269 | \$1,080 | \$815 | \$800 |
| IT | 2% | \$625 | \$2,025 | \$1,150 | \$1,085 |
| General Management | 1% | \$269 | \$1,200 | \$844 | \$840 |
| Other* | 3% | \$665 | \$1,720 | \$1,009 | \$913 |
| | | | | | |

^{*} Other: Human Resources, Law/Legal Services, Leadership Development/Rotational Program

Summer Base Salary Compensation by Geography

All salary details are represented in Canadian dollars.

| GEOGRAPHY | % SHARE OF TOTAL REPORTED SALARIES | MIN \$ | MAX \$ | AVERAGE \$ | MEDIAN \$ | | | |
|--------------------|------------------------------------|-----------|---------|------------|-----------|--|--|--|
| | CANADA | | | | | | | |
| Toronto/GTA | 77% | \$238 | \$2,595 | \$1,117 | \$1,038 | | | |
| London | 5% | \$269 | \$1,100 | \$820 | \$820 | | | |
| Vancouver | 3% | \$750 | \$2,025 | \$1,028 | \$962 | | | |
| Calgary | 3% | \$900 | \$1,923 | \$1,247 | \$1,086 | | | |
| Other ¹ | 7% | \$269 | \$1,400 | \$928 | \$964 | | | |
| | | UNITED ST | ATES | | | | | |
| New York | 2% | \$2,042 | \$3,635 | \$2,814 | \$2,836 | | | |
| Other ² | 2% | \$1,080 | \$3,425 | \$2,346 | \$2,400 | | | |
| | | INTERNATI | ONAL | | | | | |
| Other ³ | 1% | \$200 | \$920 | \$533 | \$625 | | | |

¹ Canada - Other: Algonquin Highlands, Aurora, Barrie, Bolton, Burnaby, Burlington, Edmonton, Halifax, Kincardine, Kingston, Kirkland, Montreal, Newmarket, Ottawa, Pitt Meadows, Port Carling, Putnam, Saskatoon, Schomberg, St. Thomas, Sudbury, Victoria, Whitby, Winnipeg

² United States - Other: Boca Raton, Los Altos, Madison, Miami, Mountain View, San Francisco

³ International - Other: British Virgin Islands, China, Egypt, Germany, Hong Kong S.A.R., South Korea

HBA 2025 summer employment at a glance



242

Companies that posted jobs to the class

343

Companies our 2025 students accepted employment with 32

Industries our graduates accepted work in

19

Functions our graduates accepted work in

8

Number of students pursuing entrepreneurship

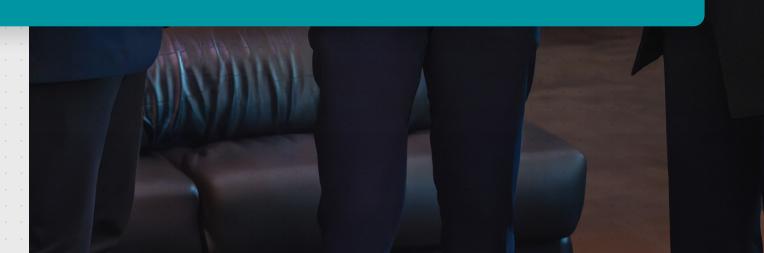
226*

Employer Events

* 98 of the 226 were exclusive to Ivey

122

Firms Engaged in HBA Summer Events







TROY **CHRISTODOULOU**

HBA '25

Why did you decide to come to Ivey?

I first learned about Ivey during my senior year of high school through my cousin, an MSc graduate, who loved his experiences. He told me about Ivey's case-based learning, strong alumni network, and vast resources available to students and I was sold. My main goal was to land a top-tier job, but my time at Ivey also gave me so much more than just career success. I've gained a network of peers who push me to grow professionally and personally, and I've experienced transformative moments in and out of the classroom that will stay with me for life. Every case discussion feels like a journey, with classmates contributing unique insights that consistently enhance my understanding and broaden my perspective.

How has your experience been enhanced by your classmates and the Ivey alumni network?

Ivey's collaborative culture is truly unique. It feels like a team culture. My classmates have been a key part of my learning journey, often hosting review sessions and sharing resources to ensure group success. This sense of community is also very real with alumni, who always share their experiences that have

helped me shape my career path. Their openness to help has inspired me to pay it forward and remain an active member of the alumni network in the future.

How valuable is Ivey's Career Management team and how did they help you land your internship role?

Once I identified my career goals, Career Management helped me reach them. Whether it was drafting a resume, tailoring a cover letter, or exploring new opportunities, this targeted approach helped me put my goals into action. While I ultimately secured my internship through a classmate referral a testament to the tight-knit HBA community—I also saw significant improvements in my application success rate by applying Career Management's strategies.





MICHAELA DOMINGUES HBA '25

Why did you decide to come to Ivey?

In high school, Ivey was always my dream school. I had heard incredible things about the program and the success of its graduates. I believed it was the best place to grow into a well-rounded business leader. During my second year at Western, after completing two years in the BMOS program, I discovered my love for the case-based method of learning. It challenged me to think critically and apply concepts to practical, real-world scenarios. For me, standout experiences have included the New Venture Project, Leadership Under Fire, and The Performing Leader. These courses challenge you by placing you in high-pressure scenarios and real-world situations that test your abilities and decision-making. The emphasis on real-world decision-making, teamwork, and critical thinking through learning teams and group activities was exactly what I was looking for in a business education.

How integral was Career Management (CM) in landing your internship?

CM has been amazing. In-person meetings with coaches and their online portal filled with valuable tools and resources is a vital resource that helped me land my internship. They worked with me to refine my resume and cover letter, and their support with interview preparation was invaluable—they helped me craft strong answers to anticipated questions. I met with CM throughout each stage of the interview process. Their online resources have been fantastic, too, allowing me to further polish my materials and approach. Their ongoing support has been instrumental in my professional growth and success.

What's been the highlight of your Ivey HBA so far?

I've absolutely loved my Ivey HBA experience so far and wouldn't trade it for anything. I've met incredible people, gained valuable knowledge, and been part of unforgettable moments that have defined my journey. A highlight has been the opportunity to get involved in the school community. I'm also excited to broaden my horizons with a semester abroad this winter at ESSEC Business School in France. This opportunity will allow me to deepen my business knowledge from a global perspective, expand my international network, and gain invaluable experiences that will further enrich my personal and professional journey.



HBA STUDENT SPOTLIGHT



JOEY LISSER **HBA** '25

How did your journey to Ivey begin?

I grew up in Toronto and have always been fascinated by entrepreneurship. In high school, I co-founded and grew an entrepreneurship club that ran a laundry business for school uniforms. When considering my next steps, I learned about Ivey's strong reputation and high-achieving graduates, which made it my top choice.

What internship role did you have for the summer?

I interned as a Strategy and Growth Analyst at Arteria AI, one of the world's most promising Al companies. I expanded my skills in various ways, including developing a perspective on the future of AI in financial services, taking a leadership role in workshops at the company's annual leadership retreat, and helping launch a new product. A highlight was collaborating closely with CEO Shelby Austin, one of Canada's leading AI experts.

How has your experience been enhanced by your classmates and the Ivey alumni network?

The Ivey alumni network is incredible. Alumni have been generous with their time, offering career advice and delivering guest lectures that bring class material to life. As part of the Ivey curriculum, I've also had the chance to interview successful alumni from some of Canada's largest companies, further enriching my learning. Overall, the network is strong, especially among younger alumni. I'm also grateful for my classmates, who are always willing to help with editing career emails and conducting mock interviews. With so many ambitious peers, I'm confident our network will play a key role in our future successes.

Would you say you're happy with the Ivey HBA so far?

Absolutely. The program is amazing, and I love the case discussion format. I've had incredible professors across a wide range of subjects, including Operations, Corporate Strategy, Behavioral Economics, and Managerial Accounting. Ivey's curriculum has prepared me for the professional world, and I've also developed lifelong friendships along the way.



HBA EMPLOYER SPOTLIGHT



MATTHEW STASIUK Senior Category Account Executive

PROCTER & GAMBLE

How has hiring HBA students helped P&G achieve its goals?

They have been a key enabler of our "promote from within" culture. HBA graduates are exceptional students of P&G's methods, allowing us to train, grow, and mold them into future leaders. This partnership with our new hires allows our leaders to have an intimate knowledge of our preferred skillsets and methods, and gives our new hires an opportunity to join the senior leadership team should they deliver upon expectations.

New grads often lack workplace experience. What sets Ivey's HBA students apart from other new graduates?

We've found Ivey's HBA grads to be ambitious, collaborative, and above all else exceptional learners. This allows them to ramp up quickly, deliver value to our company, and have a higher career trajectory than we typically observe.

You've been recruiting Ivey grads for a long time. How have you found your partnership with Ivey during the recruitment process?

P&G's partnership with Ivey has been seamless over the past couple of years. On one hand, Ivey's career management team is responsive, flexible, and willing to work with us to enable stronger recruiting results. On the other hand, Ivey students are highly engaged, sharp in their questions, and often follow up regarding the opportunities we are offering within P&G. This combination allows us to come back to Ivey year-over-year, finding exceptional talent each time.

What advice would you give to current or prospective HBA students preparing to enter the job market?

I would encourage all students to genuinely understand each company you are applying for - whether through your own research or by talking to their employees. There are more than a couple top-tier firms that recruit from Ivey each year, so determining if you fit into each firm's culture, values, and skillsets is far more important than picking jobs on reputation alone. Deeply understanding a company will also allow you to determine if you would be a strong fit at the company and help you understand what each company is looking for throughout their interview process.





ROB VOLCKO Manager **KEARNEY**

Students love Ivey's case study focused teaching methodology. How has this method helped graduates thrive at Kearny?

It uniquely prepares Ivey HBA students for the challenges and demands of our clients, which include the ability to structure ambiguous problems, solve hard problems, and make decisions under time constraints. These students display an innate sense of ownership when approaching new client problems and bring both curiosity and passion to their teams. They are collaborative and creative, not afraid to challenge the status quo and present innovative thinking in support of the project objectives.

Ivey students graduate with a diverse set of business skills. What would you say to other organizations considering hiring Ivey HBA students?

Relative to their peers at other Canadian universities, Ivey HBA students are consistently some of the strongest caliber students that join Kearney at the business analyst level. At their best, they have a reputation for having well-rounded skill sets, being down-toearth, and possessing tremendous work ethic and drive.

How have you found your partnership with Ivey during the recruitment process?

Ivey has been a great partner for us, both in terms of the personalized touch to ensure that our value proposition is captured for the students' benefit, and also to support the organization of events and unique experiences for students that are mutually beneficial. The feedback report they share at the end of the year provides insights that help to shape and refine our ever-evolving recruiting plans, and to ensure that our message, brand, and recruiting strategy are resonating with students.

What advice would you give to current or prospective HBA students preparing to enter the job market?

Be intentional with where you choose to focus your energy – ensure the 'why' is clear on your application. Why this industry? Why this firm? Why should we hire you and why is now the right time for you to join us? Take the time to write an authentic cover letter based on the interactions you've had with our firm and the uniqueness of your experience with us.

Ivey Corporate Partners

Below is a list of companies that engaged with Ivey's HBA students this year through networking, hiring, formal or informal job postings, and/or on-campus recruiting. Companies that have been among our top hiring firms this year are bolded. Those companies denoted with an (*) have hired at least one Ivey HBA grad or summer intern this year.

ACCOUNTING/AUDIT/TAX

BDO Canada*

BMO Financial Group

Clear Insight

CPA Ontario

Davidson & Company LLP*

Deloitte.*

EY*

KPMG*

Manulife Financial

Marcus & Associates LLP -Hoare • Dalton*

Matson Driscoll & Damico Ltd.

MDD Forensic Accountants

Mowbrey Gil LLP*

Pettinelli Mastroluisi LLP*

PwC*

RBC

RSM Canada*

TD Bank Financial Group

Wilkinson Rogers LLP Chartered Professional Accountants

Williams Meaden & Moore Inc.*

ADVERTISING (MARKETING SERVICES, AD AGENCIES. COMMUNICATIONS. PUBLIC RELATIONS

Bond Brand Loyalty*

Canadian Marketing League

Cimoroni*

double shot agency*

Fourth Dimension (4D)*

Good & Well

Klick

Konrad Group*

Mosaic North America*

MultiView*

Nexus Communications

SOGICA INC.*

T1*

Talon*

The Canadian Marketing Association

The Globe and Mail

The Queen's Marketing Association - QMA

TORQUE Strategies

UM Worldwide*

Vantage Marketing Canada* Wasserman*

AEROSPACE (SPACE

EXPLORATION. SATELLITE COMMUNICATIONS. COMMERCIAL SPACE, **DRONES, AIRLINES/ AVIATION)**

Air Canada

CATSA / ACSTA*

AGRICULTURE/ **AGRIBUSINESS**

Good Food Farms

Whitecrest Mushrooms Ltd.*

AUTOMOTIVE

BMW Group*

Ford Motor Company

Ingenieurbüro Pitkowski*

Mercedes-Benz-Canada*

Schaeffler Canada Inc.

Tesla³

CHARITIES/NON-PROFIT

Achev*

Advancing Black Talent in Pharma - ABTiP

AgScape

Autism Speaks Canada*

Bartley Skills Development Program

Campfire Circle

Charity Intelligence Canada Get REAL

Girls Inc. of York Region*

Global Spark

Grand Challenges Canada Growing Chefs! Ontario

Home County Music & Art Festival

John Molson Sports Marketing Committee

Leads Employment Services*

LEAP | Pecaut Centre for Social Impact

London Environmental Network

Onyx Initiative Propel Impact*

Right To Play*

Rise*

RMA Toronto

Social Venture Exchange - SVX

Start Proud

The Cansbridge Fellowship

The Leacock Foundation* The Starfish Canada

The Upside Foundation

Vector Institute

Youth Challenge International

CONSTRUCTION

Management Kitchener

Dodds Garage Door Systems* Hilti

The Canadian Council for Public-Private Partnerships

Turner & Townsend*

CONSULTING

Accenture³

Alpha FMC

AltoSante*

Analysis Group

Aon Canada*

Bain & Company*

Group - BCG*

BTTC*

Burnie Group³

Management*

CGI*

Coactuate*

Cognizant* Compensation

Data SEA Consulting

ETCH Sourcing

CHEMICALS/PLASTICS

Umicore*

Clintar Landscape

Ledcor

Accuracy **AECOM**

Alvarez & Marsal*

BDO Canada*

Boston Consulting

Capco*

Carneros Healthcare

Carpedia³

Governance Partners*

Deloitte.*

Dillon Consulting Limited*

Quinn+Partners*

EY-Parthenon* FTI Consulting*

Fusion Analytics* Gallagher

(formerly Accompass)* Galleon Advisors*

EY*

Groia & Company*

GGA Partners*

Guidehouse* Hatch*

Gemic

Hugessen Consulting Inc.* Invictus Analytics + Strategy

Isaac Operations*

Ivey Business School

Jarvis Consulting Group

.lackman*

Kearney

Korn Ferry **KPMG***

Mace

Laulima Consulting Inc.

Level5 Strategy

MacPhie

Mariner Innovations* Marsh & McLennan

Companies*

Mastercard Advisors*

McKinsey & Company* Meridian Compensation

Partners¹ MNP*

Momentum Inc.

Monitor Deloitte

Navigator Ltd.* Nous Group

Nurun³

Olivan & Rhodes

Oliver Wyman*

PaperDoDo Inc.

Partners in Performance PMP Strategy (Formerly PMP Consulting)*

Preyra Solutions Group | PSG

Profoundry PurposeMed

PwC*

Revenue Management Labs*

Roland Berger*

Russell Reynolds Associates

Sapling Financial Consultants Inc

Satov*

Secretariat³

Simon-Kucher & Partners

Southlea Group

Spaulding Ridge* Stack'd Consulting*

Strategy&

StrategyCorp Inc.* TechAlliance of

Southwestern Ontario University Consulting

Group - ÚCG WatchMyCompetitor*

Whiteshield WTW (Formerly Willis Towers Watson)

CONSUMER PRODUCTS

Amazing Donuts*

Athena Cultivation Inc. Bimbo Canada (Formerly Canada

Bread Company Limited)* brust beverage co

Coty*

Danone Canada* Everist*

FoodGrads

General Mills* Good & Well

> Inoki Bathhouse* JTI (Japan Tobacco

International)* Kellanova*

Kenvue, Part of Johnson & Johnson Family of Companies*

> Labatt Breweries of Canada* Lindt & Sprüngli (USA), Inc.*

L'Oreal Louis Vuitton

Keurig Dr Pepper*

Maple Leaf Foods* Maple Lodge Farms* Mark Anthony Group*

Mars Incorporated*

McCain Foods*

Molson Coors Beverage Company*

Mondelez International*

Nestle*

Reckitt*

Red Bull*

Niagara Bottling Nieu Cabinet Doors

International (PMI)*

Procter & Gamble*

Rothmans, Benson

Taynton Bay Spirits*

The J.M. Smucker Co.

The Kraft Heinz Company*

& Hedges Inc.

TFAL FAVES

Shiseido*

Unilever³

Unisync*

ECONOMIC

EDUCATION

DEVELOPMENT

Innovation North.

Powered by Ivey

Zentein Nutrition*

CONSUMER SERVICES

(former division of GSK)*

MaRS Discovery District

Frame of Mind Coaching*

How to Change the World*

Immigrant Success Canada

Ivey Business Foundations

Development Corporation -

Business - York University

The Princeton Review Canada

St. Augustine University

University of Calgary*

University of Toronto

Western University*

ENERGY/RESOURCES

Ivey Business School*

London Economic

Schulich School of

of Tanzania*

TECHNATION

Wavemakers

Alberta Energy

Regulator - AER

Riverside Natural Foods*

Peacasa Snacks

PepsiCo Canada* Enbridge Inc. Philip Morris

Management Corporation*

Hydro One* Independent Electricity

System Operator - IESO

Liberty Utilities McDaniel

Mercer International Inc. Ontario Power Generation

Ovintiv

Powerex Corp Reliance Home Comfort

Shell Canada

Sunday Power Group

TC Energy* Toronto Hydro*

Wayfinder Corp*

ENGINEERING

Strik, Baldinelli, Moniz, Ltd.*

Algonquin Outfitters*

Blend Design Conference

F45 Training

FM:Systems*

and Resorts*

Alectra Utilities Bruce Power*

Canadian Nuclear Laboratories

Cenovus Energy*

Chevron

Combined Metal Industries

ExxonMobil Canada

Gerdau North America* Great Circle Solar

Pivotal Energy Partners Inc.*

Rubellite Energy Inc.*

StormFisher* Suncor*

TAQA Group

Trafigura* Utilismart Corporation*

Crozier: Consulting Engineers*

WSP in Canada*

Anthem Sports & Entertainment Inc.*

Fairmont Hotels & Resorts

Golf Canada³

ENTERTAINMENT

Enterprise Mobility*

FanDuel

Four Seasons Hotels

Appian Capital Advisory LLP* InnVest Hotels* Lug Sports Group* AQ Technology Partners* MLSE (Maple Leaf Sports Arch Capital Group Ltd.* & Entertainment Partnership)* Ardea Partners* Muskoka Wake* Ares Management LLC* Oak View Group* **ATB Financial*** Ontario Lottery Atrium Research* and Gaming - OLG Aviva Canada* Original Kids Theatre Company* Axia Real Assets* Peterborough Petes Bairong, Inc.* PrimeTime Sports Balmoral Capital and Entertainment Bank of America-Merrill Royal Ontario Museum* Lynch (BofA)* The Feldman Agency* Barrier Ridge Capital* The M.A.S Project BCI* The Peak BDT & MSD Partners International, LLP* theScore* Beacon Mergers and **Toronto Blue Jays*** Acquisitions* Tourism London* Bellwether Investment TSN - The Sports Network* Management* Beringer Capital* **ENVIRONMENTAL SERVICES** Berkley Canada* Abell Pest Control Birch Hill Equity Partners ClearBlue Markets BlackRock* ECO Canada Blackstone* Ontario Sustainable Bloomberg* Energy Association BMO Financial Group* Svante* Breeze* **Upper Thames River Brookfield Asset** Conservation Authority Management* **FACILITIES SERVICES Business Development** Bank of Canada - BDC Platinum Residential Services Inc. Cairn Merchant Partners LP Spectrum Building Services Canaccord Genuity Group Inc. * **FINANCIAL SERVICES** Canada Life* Acrisure* Canadian Association of Alternative Strategies Active Impact Investments* & Assets - CAASA Afcote Associates* Canadian Business Growth Fund (CBGF)* Agentis Capital* CanFirst Capital AGF Investments* Management* AIG* Canoe Financial Al Mada Venture Cap Cantor Fitzgerald* Alberta Investment Capficiency Private Equity* Management Corporation (AIMCo)* Capital One* Albourne Partners* Carlsquare Alitis Investment Counsel* CBRE* American Express* **CBRE Investment** Management Appficiency Inc. **CFA Society Toronto**

CFAC Portfolio Management Generation Capital Chubb Insurance Company of Canada CI Financial* CI Global Asset Management* CIBC* Cidel Asset Management* Citi* Clairvest Group Inc.* CN Investment Division Convex Insurance* Cormark Securities Inc.* **CPP Investments - CPPIB*** CPS Capital* Crypto Babes Club CVC DIF Dawson Partners -(Formerly Whitehorse Liquidity Partners)* DealGlobe* **Definity Financial Designed Wealth** Management* Desjardin Group Deutsche Bank AG* Diagram Ventures Dream Unlimited DW Healthcare Partners* KKR* Echelon Wealth Partners Inc.* EdgePoint Wealth Koru Management Inc. Eight Capital* Elmcore* Empire Life Investments Inc.* Endgame Capital* EQ Bank - Equitable Bank Esplanade Ventures* Espresso Capital **Evans Investment Counsel** Evercore* Farmington Leasing* Fengate Asset Management Fidelity Investments* Fiera Capital First National Financial LP* Fort Capital Partners* Franklin Templeton* FrontFundr

Fundata Canada*

Gladius Partners* Global X Canada* Goldman Sachs & Co.3 Good & Well* Greenhill* Hamilton Lane Harrison Street Haywood Securities Inc.* HOOPP (Healthcare of Ontario Pension Plan)* **HSBC** Bank I Squared Capital* **ICON Talent Partners** IGM Financial Imperial Capital INFOR Financial Group Inc.* Inovia Capital* Intact Financial Corporation Integral Wealth Securities Limited* Interac Corporation* Invico Capital Corporation Invictus RG Pte. Ltd. Jarislowsky Fraser* Jefferies* JP Morgan* Klass Capital Laurentian Bank of Canada* Left Lane Associates* Levine Financial Group* Libro Credit Union* LionTree LLC* Longview Asset Management Ltd. LSEG - London Stock Exchange Group* Lynx Equity Limited* Mackenzie Investments Macquarie Group* Mandeville Private Client Inc.* Manulife Financial* Marex* Markel* Marsh & McLennan Companies* Maverix Private Equity Mawer

MFS Investment Management MIDDLEFIELD Moelis & Company* Monex Canada* Morgan Stanley* MPA Morrison Park

Advisors Inc. MUFG Bank NACO Canada Nasdag* National Bank Independent Network* National Bank of Canada* Newlin Ventures* NFP Canada* NIBC Global Ninepoint Partners LP Nomura* Northbridge Financial Corporation³ Novacap Oak Hill Advisors, L.P.* **OMERS*** Onex Corporation* **Ontario Teachers' Pension** Plan Board - OTPP* OPPA Credit Union* **OPTrust** Orbis Investment Management Ltd. Origin Merchant Partners* Osprey Capital Partners Inc Oxford Properties Group & OMERS* PaceZero Capital Partners Pamoja Growth Partners Paradigm Capital Parafin* Partners Group Peakhill Capital* Penfund Peters & Co * Picton Mahoney Asset Management PJT Partners* Point72* Polar Asset Management Partners* Polen Capital* **PSP Investments**

Rahohank Rally Asset Raymond James* RBC* RBCx* Relay* RFA Capital Partners Inc. Rhino Ventures Richmond Capital Partners* Rosenberg Research & Associates Inc. Sagard Holdings* Sanfina Partners Santander* Scotiabank* Select Equity Group SGGG Fund Services Inc. Slate Asset Management* Southeastern Asset Management State of Wisconsin Investment Board* Stifel Financial* Stillwater Capital Sun Life Financial* TD Bank Financial Group* The D. E. Shaw Group* Thomvest Asset Management Timbercreek Asset Management Inc. Topaz Capital* **TorQuest Partners** TwinRiver Capital* University Pension Plan Ontario Untraceable Ventum Financial - (Formerly Echelon Wealth Partners) VersaFi - (Formerly WCM) Visa* VWK Capital Management* WAVE - Women's Association of Venture & Equity Wealthsimple Inc. Wells Fargo* Welltower Inc.* dentalcorp*

Purpose Investments

Questrade Financial Group

Yellow Point Equity Partners Young Canadians in Finance - YCIF YTM Capital Asset Management Ltd. 7illion Crew³ Zurich North America* FOOD SERVICE/ Merck RESTAURANT/FOOD PRODUCTION Bond Bakery Brands* Chick-fil-A Compass Group Canada Cookin Inc * Cubbi* Recipe Unlimited Corporation Restaurant Brands International* The Butcher Shoppe* Yaya's Kitchen Sanofi **GOVERNMENT** Agriculture and Agri-Food Canada/ Agriculture et Agroalimentaire Canada* BC Pension Corporation* Canada Revenue Agency City of Burlington* City of Calgary* Competition Bureau Department of National Defence* Government of Canada Ministry of the Attorney General* Ontario Government (Ontario Public Service) Ontario Public Service Leadership* Ontario Securities **SERVICES** Commission* The Alcohol and Gaming Commission of Ontario Town of Aurora³ Treasury Board Secretariat* Cassels Brock **HEALTHCARE** ADL Dental Laboratories Inc.* AstraZeneca ATS Scientific Bumpy* Fasken* Covalon Technologies Ltd.* FCLLIP*

Eli Lilly and Company* Esensorum* Kenvue (Part of Johnson & Johnson Family of Companies) Life Sciences Ontario Medcan Medline Canada, Corporation North York General Hospital* Novo Nordisk Ontario Pharmaceutical Marketing Association - OPMA Pfizer* Pharmascience PSG Pharmaceutical Sciences Group PurMinds Neuropharma Inc. PurposeMed* Roche Canada* Shoppers Drug Mart Southbridge Care Homes* Spring Living* St. Joseph's Healthcare Hamilton Stiris Research* Strvker Tenomix Inc.* Tribe Medical Group Inc* Trudell Medical International Unity Health Toronto Virica Biotech* **HOLDING COMPANY** John Swire & Sons (H.K.) Ltd. VAST Industrial Corp.* LAW AND LEGAL

Barriston LLP*

Bennett Jones*

Blake, Cassels & Graydon LLP*

& Blackwell LLP*

Davies Ward Phillips

& Vineberg LLP*

DLA Piper*

ESC Corporate Services*

Legal Aid Ontario*

Stikeman Elliott LLP* Taylor McCaffrey LLP*

Vigneswararajah Group of Paralegals*

Weaver, Simmons LLP*

Wildeboer Dellelce LLP*

MANUFACTURING

Actemium*

Bowsers Pet Products*

Cargill

EMCO Corporation General Dynamics Land Systems Canada*

Life Sciences Talent Accelerator

Linamar Corporation*

MAGNA International*

Masco Canada Ltd. Newmar Windows*

Rverson*

Scotia Investments*

Snark Power*

Techtronic Industries Canada Ltd. - TTI

Toromont CAT*

MARKET RESEARCH

Dichter & Neira*

lpsos*

NationGraph

Potentialpark

Recollective*

PACKAGING AND **CONTAINERS**

SupplyOne

PUBLIC ADMINISTRATION/ **REGULATORY GROUPS**

Canadian Shield Capital

Workplace Safety and Insurance Board (WSIB)*

REAL ESTATE

A Team London Real Estate Brokerage*

ACM Advisors

Allied Properties REIT*

Properties REIT*

Aquilini Group*

Birds Nest Properties*

Bluevale Capital Group*

CBRE*

Colliers Project Leaders

Cushman & Wakefield*

DiamondCorp*

Dream Unlimited*

Enright Capital Partners*

Fitzrovia*

Gairloch Developments*

Graywood Developments

GreenBirch Capital Inc.

GWL Realty Advisors*

JLL*

KingSett Capital*

Montez Corporation*

Northwest Healthcare REIT*

Oberfeld Snowcap*

OMERS

Ontario Wealth Management Corporation (OWEMANCO) | Alternative Real Estate Lender³

American Hotel Income

Cadillac Fairview*

CAPREIT*

Choice Properties*

Colliers International*

Grove Point Marinas

Market Vision*

Mattamy Homes

Morguard*

Peakhill Capital*

Pillar To Post Home Inspectors*

Polygon Homes Ltd.

Primaris REIT* Pure Industrial*

QuadReal Property Group*

RFA Capital Partners Inc.* RioCan Real Estate

Investment Trust*

Salthill Capital* The Real Estate Coaching Circle

Well Grounded Real Estate*

RECRUITMENT SERVICES/ **EXECUTIVE SEARCH**

CareerEco

Odgers Berndtson TALENTSPOKE

RETAIL

Arc'teryx Equipment

Aritzia*

Canadian Tire Corporation*

George Weston Limited*

Levi Strauss & Co.* Loblaw Companies Limited

Lululemon

Metro Inc.

Retail Council of Canada

Shomigo

TJX Canada - Winners, Marshalls, HomeSense*

TECHNOLOGY

Aceocial

Acrylic Robotics*

Adobe

Amazon* Ambitious Labs

Appficiency Inc.*

Apple

Aptiv*

Arteria AI*

Beacon Software

Bell Canada Enterprises* Bix Bytes Solutions AG*

BlackBerry

BrainStation

Brandwatch*

Built for Impact CDW Canada*

Celestica*

Chasqui*

Cognex Corporation

Cohere* Coinbase*

Composer CrowdStrike*

Datadog*

Dayforce (Formerly Ceridian)

Dell Technologies

Desa Analytics Design Source

Dig Insights* Disco

DoorDash DotsLive

Dynatrace*

eeva*

Electric Mind -(Formerly Intelliware)

Electronic Arts (EA)

Equinix ExaCare* FactSet*

FDM Group

Fintex

Float* Foxquilt*

FrontFundr* GeoComply*

Geotab

Google Haggerty Agrobotics

Hard Rock Digital* Hometree Data, Inc.*

HotTakes* IBM*

IMC*

Info-Tech Research **Group Inc.***

Instacart* Intelliware* Intuit* ISN Kainos KEV Group*

Konrad Group L3Harris Technologies

LandLogic* Liquidnet* Loblaw Digital* Lyft

Meta* Microsoft* Motorola Solutions

Nokia Oracle* Orennia Paidiem*

ServiceNow Partner* Plative*

PAMT I Premier

NetSuite*

Pocketed Grant Platform

PointClickCare*

Recharge*

S&P Global

Salesforce.com* SAP Canada Inc.

SAS

SharpStakes*

SICK Sensor Intelligence

Skillhat

Snowflake Solstice Design

SOTI Spotify Statsig

Symcor Symend*

TeamCarts TechTO

TeleVU Innovation* TELUS*

Teranet Inc.* The Weather Network*

TikTok

Management Association Turff Analytics*

Valsoft Corporation*

Toronto Product

Ubuntu Impact

Vendorly Web Summit Xangle* XP Gaming

Zip*

Zynga*

THINK TANKS/POLICY INSTITUTE/RESEARCH INSTITUTE

Canadian Nuclear Laboratories

Network for Business Sustainability (NBS)*

TRANSPORTATION/ DISTRIBUTION/LOGISTICS

Canada Post*

Canadian National Railway*

Interspan Canada*

Metrolinx NTELX*

Scotlynn

TCS Customs & Logistics*

Brookdale Treeland Nurseries*

Wallace & Carey Inc.* WHOLESALE TRADE

Ivey Business School Western University 1255 Western Road London, Ontario, Canada N6G ON1











Email: hba@ivey.ca ivey.ca/hba

